

MICHAEL PATRICK O'BRIEN

500 S Clinton St. Apt #1017 | Chicago, IL 60607
(425) 736-1269 | mobrien7@chicagobooth.edu

EDUCATION

THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Master of Business Administration – Concentrations in Strategic Management and Business Analytics

Chicago, IL

Sep 2022 – Jun 2024

- Director of Giving Something Back (GSB)
- Active member of Management Consulting Group, Booth Analytics Club, AudioBooth

GONZAGA UNIVERSITY

Bachelor of Business Administration in Accounting and Finance

Spokane, WA

Sep 2013 – May 2017

- President's Honor List Spring 2016; Dean's Honor List Spring 2015 and Spring 2017; Beta Alpha Psi Honors Society
- Lead Pianist of University Jazz Ensemble; organized multiple paid gig events and led group practice sessions with 15-20 musicians

EXPERIENCE

DELOITTE

Data Analytics Manager, M&A

Seattle, WA

May 2022 – Jul 2022

- Co-led project focused on converting national TMT group's primary delivery model to cloud by transferring compute power from on-prem hard drives to Azure Databricks cloud platform, increasing processing speeds for big data transactions by more than 10x
- Revamped national Tableau customer retention workbook over a 2-week full-time period altering 8 different dashboards; template served as primary deliverable on 500+ TMT buy-side deals linked to >\$200M of annual revenue
- Managed analytics team of 5 on \$10B cybersecurity sell-side transaction by communicating with bankers, allocating work streams to associates, and turning around deliverables on tight timelines; closed deal in 3 months driving >\$2M in revenue

Data Analytics Senior Consultant, M&A

Jan 2021 – Apr 2022

- Spearheaded creation of "Practice Development Group" and brokered 40+ national practice members with innovation ideas brainstormed by managers; resulted in 10+ unique solutions related to time saving efficiencies and new client deliverables
- Collaborated with computer science specialist to develop model to forecast customer survival rates; deploying the model across the organization resulted in additional revenue for ~25% of tech buy-side deals across the country
- Took on manager level role 2 years ahead of schedule after demonstrating ability to autonomously lead 2 separate portfolio company accounts; freed up TMT managers to take on additional buy-side deals, driving ~\$1M in additional annual revenue

PRICEWATERHOUSECOOPERS

Senior Associate, Assurance

Seattle, WA

Jul 2020 – Dec 2020

- Audited pension, endowment, and retail funds, achieving higher year-over-year margin figures on each job as Lead Senior and driving down budgeted hours by 20% via process automation and task standardization
- Fostered a digital acceleration program implementing various digital solutions across 3 engagement teams; largest project led to transition away from paper-based fund tie-outs to digital fund tie-outs, saving 200+ hours annually and enabling remote work
- Developed new financial services content to condense previous training from five to two days and delivered content nationally to 150+ associates

Associate, Assurance (ranked top 10% of class)

Sep 2017 – Jun 2020

- Pursued and fulfilled an acting senior role a year ahead of schedule and improved margin by 26% (19% budgeted to 45% actual); completed audit in a 20% shorter time frame with one less associate compared to the previous year
- Created a model in Python determining fund complexity to facilitate more effective work allocation; enabled managers to reduce headcount by 25% by efficiently assigning more complex work to more experienced team members

ADDITIONAL

Certifications: Passed all 4 CPA exams and CFA levels I & II

Technical Languages/Software: Alteryx, Tableau (Advanced); Python, Power BI (Intermediate); Azure, AWS, SQL, R (Basic)

Interests:

- Co-chair of Consulting Mentorship Committee & Music Committee at Seattle Rotary Club; mentored 5 different student cohorts and regularly played piano in a group in front of 200+ members
- Avid pianist since kindergarten and taught piano to 30+ students; love playing jazz and classical but can't get away from Disney
- Skier, chess player, reader of health books, mountain biker, coffee addict, high handicap golfer