## Michael J. Champion Jr.

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## Education

LaunchCode Saint Louis, MO Summer 2017

 Completed LC101 certification course, LaunchCode's immersive full-stack web development program that takes place in a classroom environment with in-person mentoring. Course material included Python, SQL, Java, and front-end web development including HTML & CSS.

## **Employment History**

**Southern Hobby Supply** Saint Louis, MO April 2015 to Current Sales Rep - St. Louis, MO Route

- Developing relationships with existing clients to grow revenue, including remote regular in-person visits
- Contacting prospects in order to generate new business
- Keeping up to date on gaming industry changes, and obtaining knowledge of the sports industry, to better assist my customers with logical product choices and stock levels

Game Nite Crestwood, MO December 2009 to April 2015

Assistant Manager

- Educating customers on existing products through verbal communication and in-store demonstrations
- Streamlining of store procedure for convention preparation, realizing significant time savings
- Organizing and running tournaments/leagues/demonstration days for the store, targeted to many different audiences
- Training new regular and seasonal employees in proper store operation

## Ed Roehr Safety Products Saint Louis, MO April 2008 to March 2011

IT Specialist/Human Resources/Accounting

- Research and implementation of all computer-related projects, from diagnosing and repairing workstations through full scale implementation of a new server and background programs for day to day business operations
- Coordinating schedules with outside vendors for after hours, higher level system maintenance to achieve a low level of disturbance to the rest of the office during regular operating hours
- Monitoring employee time cards, creation/maintenance of employee personnel files
- Reconciling open accounts and accounting-related data entry
- Customer and vendor account maintenance/service