

MAJOR APPLIANCES CUSTOMER RECOMMENDATION WORKSHEET

Employee Name/Number: _____ Date: _____

1. Why are you replacing your appliance(s)?

- ☐ New Home Construction/ Remodel
- ☐ Upgrade Replacement
- ☐ Broken Appliance Replacement

2. How soon do you need your appliance(s)?

Date: _____

3. How old are your current appliances?

4. Would you like your appliances to match?

Have you seen the new color options? (Black stainless, Sunset Bronze)

5. Who will be using this appliance?

6. Have you done any research? Have you seen anything you like?

	STYLE	CAPACITY	PERFORMANCE	CONVENIENCE	INSTALLATION PARTS	COMPLIMENTARY APPLIANCES
REFRIGERATION	<ul style="list-style-type: none"> French-door, side-by-side, or top/bottom freezer Standard or counter depth Color/finish 	<ul style="list-style-type: none"> Cubic feet Extra refrigeration or freezer drawer 	<ul style="list-style-type: none"> Single or dual evaporators Fresh food drawers 	<ul style="list-style-type: none"> Flexible shelving Additional doors and drawers for convenient access 	<ul style="list-style-type: none"> Waterline kit 	<ul style="list-style-type: none"> Cooking
	NOTES:					
COOKING	<ul style="list-style-type: none"> Freestanding, Slide-in or built-in Gas, electric or induction Color/finish 	<ul style="list-style-type: none"> Single or double oven Additional burners on cooktop Cubic feet 	<ul style="list-style-type: none"> Convection vs non-convection Simmer and power burner BTU level 	<ul style="list-style-type: none"> Self-cleaning or manual clean Meat probe 	<ul style="list-style-type: none"> Gas line Electric cords 	<ul style="list-style-type: none"> Ventilation Mixer Sous vide
	NOTES:					
DISHWASHER	<ul style="list-style-type: none"> Recessed handle, towel bar, or exterior control panel Color/finish 	<ul style="list-style-type: none"> Third rack Place settings 	<ul style="list-style-type: none"> Plastic or stainless-steel interior Additional cleaning jets 	<ul style="list-style-type: none"> Additional wash options Flexible racks 	<ul style="list-style-type: none"> Dishwasher kit 	<ul style="list-style-type: none"> Garbage disposal
	NOTES:					
OTR/ VENTILATION	<ul style="list-style-type: none"> OTR or hood Undercabinet, wall hood, island hood or downdraft 	<ul style="list-style-type: none"> Cubic feet Rack option to do multiple plates 	<ul style="list-style-type: none"> Blower CFM rating OTR watts Sensor cook Convection 	<ul style="list-style-type: none"> Connectivity to cooking appliance OTR easy-clean interior OTR pre-set cooking options 	<ul style="list-style-type: none"> Blowers (select models) Duct covers (select models) 	<ul style="list-style-type: none"> Cooking
	NOTES:					

PACKAGE CONSIDERATIONS

When is the last time you replaced your other appliances?

Are you aware you can get the matching kitchen pieces for only \$_____ more with our sale and instant rebates?

TOOLS:

- ☐ Kitchen Package Tools
- ☐ Promo Guide
- ☐ Monthly Payment Tool

Are you a My Best Buy® Rewards or Credit Cardmember?



☐ **Apply today and get 10% Back¹ in Rewards** on your first day of purchases when approved for the My Best Buy® Credit Card

☐ **12-Month Financing²** on storewide purchases \$399 and up

☐ **18-Month Financing²** on Major Appliance and Geek Squad® purchases \$599 and up

¹ Get 2.5 points per \$1 spent (5% back in rewards) on qualifying Best Buy purchases when you choose Standard Credit with your Best Buy Credit Card. If you apply and are approved for a new My Best Buy Credit Card, your first day of purchases on the Credit Card using Standard Credit within the first 14 days of account opening will get an additional 2.5 bonus points (an additional 5% back in rewards, for a total of 10%). Points are not awarded on promotional credit purchases. Some products purchased at Pacific Sales Kitchen & Home Stores outside of Best Buy locations may not be eligible to get My Best Buy Rewards. Due to security requirements, online purchases may be ineligible for offer if credit card application is made in store. May not be combined with other My Best Buy offers. Does not include tax. Additional limitations may apply. Subject to My Best Buy® Program Terms. Subject to change without notice. ² Subject to credit approval. Terms and conditions apply. Easy Replenish™ purchases excluded. Geek Squad purchase must be associated with qualifying product(s). See a Blue Shirt for details. BEST BUY, the BEST BUY logo, the tag design, GEEK SQUAD, the GEEK SQUAD logo and MY BEST BUY are trademarks of Best Buy and its affiliated companies. © 2018 Best Buy. All rights reserved. ETK12713

APPLIANCES SERVICE WORKSHEET



TOTAL TECH SUPPORT¹

Powered by **Geek Squad™**

THE HELP YOU NEED FOR TECH YOU LOVE

It may be a quick answer like boosting your Wi-Fi signal or a more elaborate one like setting up your home theater. It's all part of our plan.

INCLUDED SERVICES

Multi-Device Support

We'll support your tech, whether it's new or not, and whether you bought it from Best Buy® or not. If it's tech, Geek Squad® can help.

In-Store and Online Support

From setting up your new computer to virus removals, we're here to help. Visit us in store, over the phone and 24/7 online.

Internet Security Software

Choose from Trend Micro or Webroot for up to three devices for no additional cost.

DISCOUNTED SERVICES

\$49.99 – In-home Installation, Setup & Support²

Includes setting up your smart home devices, TV mounting, appliance installation, Wi-Fi optimization and more. Only \$49.99 per service.

20% off Repairs and Advanced Services^{2,3}

20% off purchases of Geek Squad Protection⁵ and AppleCare

Excludes plans that are monthly paid, renewals and loss and theft insurance.

\$199⁹⁹
PER YEAR

DELIVERY INSTALLATION SERVICES Use the Appliance Delivery and Install Sales Guide to confirm level of service. Additional Charges may apply.

Delivery and Drop Off

Bring product into residence. If customer desires, unbox, inspect, confirm make and model, remove external packaging.

Haul-Away & Relocate

If purchased, customer is responsible for disconnection of existing product. Relocate Service does not include reconnection.

Connected and Ready To Use

Product will be placed where customer indicates within adequate and appropriate space and connected using new, required accessories (when applicable). Additional charges may apply in some installation scenarios or areas in which you live. For example, replacing a water shut-off valve, or getting a permit to complete the work in your area.

Haul-Away & Relocate

If purchased, Delivery Team will disconnect existing appliance. Relocate Service does NOT include reconnection.

GEEK SQUAD® PROTECTION⁵ – SAVE 20% WHEN YOU BUNDLE WITH TOTAL TECH SUPPORT MEMBERSHIP

Potential Repair Costs Without Geek Squad Protection

Pricing reflects average national repair costs. Actual repair costs may vary by service provider or region.



Compressor	\$590
Thermostat	\$205
Fan	\$215
Condenser	\$240
Ice Maker	\$295



Bake Element	\$170
Sensor	\$138
Surface Element	\$164
Control Board	\$290



Water Valve	\$150
Circulation Pump	\$220
Drain Pump	\$244
Motor	\$250
Control Board	\$250



Motor	\$315
Transmission	\$390
Dryer Belt / Seal	\$160
LCD Panel	\$187
Drain Pump	\$210

PROTECTION PLAN BENEFITS

House Calls

Our Agents come to you, so you don't have to move a muscle, not to mention a heavy appliance. Available for all major appliances.

Extended Coverage for Major Parts

Once the manufacturer's warranty expires, compressors, transmissions and drive motor parts and remote controls are covered for three or five additional years, depending on the plan purchased (maximum combined limit of 10 years). Labor not included.

Food Spoilage Allowance (Up to \$200)

Should your freezer or refrigerator fail, we'll cover up to \$200 in spoiled food per occurrence.

Power Surge Repair

We'll handle the repair costs for equipment failure due to a power surge or fluctuation.

Reinstallation

If your unit needs service, and we delivered and installed it, we'll reinstall it.

MAJOR APPLIANCE PRICE	3-YEAR GSP		5-YEAR GSP ⁵	
	REGULAR PRICE	WITH TOTAL TECH SUPPORT	REGULAR PRICE	WITH TOTAL TECH SUPPORT
\$0-499	\$59.99	\$47.99	\$99.99	\$79.99
\$500-749	\$79.99	\$63.99	\$124.99	\$99.99
\$750-999	\$104.99	\$83.99	\$159.99	\$127.99
\$1,000-1,499	\$129.99	\$103.99	\$194.99	\$155.99
\$1,500-1,999	\$154.99	\$123.99	\$234.99	\$187.99
\$2,000-2,499	\$194.99	\$155.99	\$294.99	\$235.99
\$2,500-2,999	\$249.99	\$199.99	\$349.99	\$279.99
\$3,000-3,999	\$329.99	\$263.99	\$399.99	\$319.99
\$4,000 +	\$379.99	\$303.99	\$449.99	\$359.99

¹ Please refer to the Total Tech Support Terms at BestBuy.com/TotalTechSupportTerms for a complete description of the limitations of coverage. A My Best Buy account is required, subject to the My Best Buy Program Terms available at BestBuy.com/MyBestBuyTerms. You may purchase the Total Tech Support offer described in this document from 5/14/18- 9/15/18. ² Excludes fees for parts, accessories, and any necessary permits, and a trip charge, which may apply for travel outside of metro areas. ³ Excludes fees for parts, accessories, and any necessary permits, and a trip charge, which may apply for travel outside of metro areas. 20% off applies to labor only. ⁴ This membership with Internet Security Software included renews automatically each year and your chosen card will be charged \$199.99, or the then-current price, plus tax on your yearly renewal date unless you cancel before then by calling 1-888-BEST-BUY. We will send you advance notice of your renewal, including any price change, to the email address you provided. ⁵ Please refer to the terms and conditions at BestBuy.com/ServicesTermsConditions for a complete description of coverage and exclusions. AIG WarrantyGuard, Inc. is the Obligor and Administrator of the coverage under this plan. ⁶ 5-Year GSP not available on Refrigeration.

Expires 10/3/18