

ENTREPRENEURSHIP ORDER OF CLASSES

Order of the Classes
1. Who is an Entrepreneur (Beginner)
2. Who is an Entrepreneur (Advanced)
3. Who is an Entrepreneur (Advanced)
4. Skills an Entrepreneur Needs
5. Self-Management (Beginner)
6. Self-Management (Intermediate)
7. Self-Management (Advanced)
8. Human Centered Design: Empathizing
9. Human Centered Design: Ideation
10. Human Centered Design: Prototyping
11. Human Centered Design: Implementation
12. Early Financing for Your Business
13. Understanding the Legalities of My Business
14. Start with Marketing
15. Start with Sales
16. Basics of Accounts
17. Basics of Financial Planning
18. Managing Information Using Various Tools
19. Business Communications for Entrepreneurs
20. Introduction to Data Analysis
21. Relationship Management: Team Customers Partners (Beginner)
22. Relationship Management: Team Customers Partners (Intermediate)
23. Relationship Management: Team Customers Partners (Advanced)
24. Lean Business Model Creation
25. How to Use the Lean Model Canvas
26. Creating a Pitch Desk
27. Introduction to Pitching (Beginner)
28. Introduction to Pitching (Intermediate)
29. Introduction to Pitching (Advanced)
30. Pitching to Engage Partners and Investors (Beginner)
31. Pitching to Engage Partners and Investors (Intermediate)

32. Pitching to Engage Partners and Investors (Advanced)
33. Developing a Long-Term Vision for Your Business (Beginner)
34. Developing a Long-Term Vision for Your Business (Intermediate)
35. Developing a Long-Term Vision for Your Business (Advanced)
36. Using Design Thinking to Solve Your Problem (Part 1) (Intermediate)
37. Using Design Thinking to Solve Your Problem (Part 1) (Advanced)
38. Using Design Thinking to Solve Your Problem (Part 2) (Intermediate)
39. Using Design Thinking to Solve Your Problem (Part 2) (Advanced)
40. Analyzing My Business (Intermediate/Advanced)
41. Analyzing My Finances (Advanced)
42. Analyzing My Marketing Strategy (Marketing 1) (Advanced)
43. Analyzing My Marketing Strategy for My Business (Marketing 2) (Intermediate/Advanced)
44. Scaling Up My Business (Advanced)