```
+----------------------------+
!                            !
!          Issue 1           !
!          -------           !
!                            !
!      ENDORSED BY EDIFICE   !
!                            !
!         JUNE 22, 1993      !
!                            !
+----------------------------+
```

EDIFICE - UTILISATION

OF THE

EDIFACT - REQOTE MESSAGE

(REQUEST FOR QUOTE MESSAGE)

TABLE OF CONTENTS

COMPARISON TO PREVIOUS ISSUE

- No previous issue of this document exists.

EDIFICE FUNCTIONAL DEFINITION

EDIFICE provides two messages for the quotation process ; the Request for
Quote (REQOTE) and the Quotation (QUOTES). Together they are used to
satisfy the business needs of the quotation function. The information flow
is shown in the diagram below :

```
    +-------+                              +-------+
    !       !     Request for Quote        !       !
    !   B   ! ------------------------->   !   S   !
    !   U   !                              !   E   !
    !   Y   !                              !   L   !
    !   E   !         Quotation            !   L   !
    !   R   ! <------------------------    !   E   !
    !       !                              !   R   !
    !       !                              !       !
    +-------+                              +-------+
```
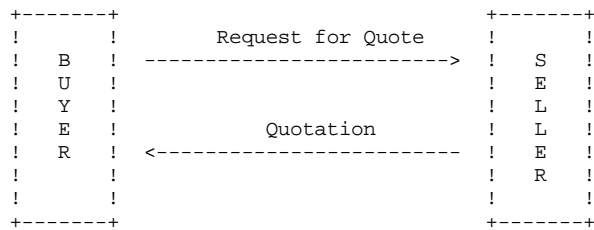

This EDIFICE guideline for the utilisation of the EDIFACT REQOTE message
caters for the issuing of a request for a quotation of price and/or
delivery for goods and/or services under a business or commercial
agreement. It is assumed that this agreement defines all standard, basic
trading terms and conditions as agreed between the two parties. As such, a
Request for Quote constitutes a business function under this agreement, to
which it will refer for basic terms and conditions.

The following principles apply :

* There is a one to one relationship between REQOTE and QUOTES.

* A QUOTES must apply to only one REQOTE.

* Once sent, a REQOTE may not be amended.

* Every Request for Quote message should have a unique document number
  and this must be returned by the Seller in the Quotation message, unless
  the entire Request for Quote message is being cancelled or the function
  code in the BGM segment indicates that the Request For Quotation is an
  'End Customer Booking Confirmation'.

* A REQOTE may be sent again, by which the Seller should treat it as a
  request for better terms. In this case, the REQOTE must specify a new,
  unique document number (BGM), but refer to the Seller's quotation number
  (RFF).

EDIFICE FUNCTIONAL DEFINITION - continued
----

* Item Numbers are used to identify the product or service for which a
  request for quote is being made. Where this is not sufficient, the item
  must be identified by providing a clear description.

* The individual item lines for which a quotation is requested should be
  identified unambiguously in the REQOTE message by sending the Buyers
  Request for Quote line number in a Reference segment (RFF) associated
  with each item line. Any other means of identification, or a decision
  that such identification is not required, must be agreed by both trading
  partners concerned and documented in the Trading Partner Agreement.

* Those Segment Groups, Segments and Data Elements which are labelled
  with 'O' (Optional) should be used only if the information they contain
  cannot be incorporated in the business or commercial agreement. The use
  of 'O' (optional) must be agreed between trading partners.

* Nine variations of the Request for Quote message have been identified.
  The REQOTE message will be used to satisfy all nine variations. These
  variations are :

  - Request for quotation of Price only (no delivery)

  - Request for quotation of Delivery only (no price)

  - Request for quotation of Price and Delivery

  - Request for Contract quotation (price and delivery) This message is
    designed to facilitate the exchange of Item, Quantity, Pricing and
    Delivery information (at a minimum) between a buyer and a supplier.
    The Request for Contract Quotation will be issued by the buyer to a
    number of suppliers as part of a periodic contract negotiation.

    The scope is that within an agreed timeframe (delivery schedule),
    the buyer will purchase stated quantities in order to retain the
    quoted price and can apply between;
          (i)   a manufacturer and an OEM customer,
          (ii) a manufacturer and a distributor,
          (iii) a manufacturer, distributor and end customer,
          (iv) a distributor and an end customer.

  - Request for Contract quotation (price only)
    [refer to Request for Contract Quotation (price&delivery) and omit
    all reference to delivery].

EDIFICE FUNCTIONAL DEFINITION - continued

- Request for Ship & Debit Quotation (price and delivery) This message
  is designed to facilitate the exchange of item, quantity, pricing and
  delivery information (at a minimum), between a Manufacturer and a
  Manufacturer's Agent (commonly referred to as a Distributor or
  Stockist) to apply for a price and delivery quotation at which they
  may purchase/receive items.

  The Agent will frequently hold stock, purchased from the
  Manufacturer at a fixed price with assumptions regarding expected
  margins (profit on the resale). In given circumstances/criteria the
  fixed Price Catalogue "Distributor Cost" (issued by the Manufacturer)
  does not return expected margins when the Agent resells the item to
  the third party customer.

  In these situations the Agent will apply to the Manufacturer for a
  special buy price and specific delivery schedules.

  This business practise (Ship & Debit) is common in the Electronics
  Industry with the Quote process an essential and critical part of the
  Ship & Debit cycle.

- Request for Ship & Debit Quotation (price only)
  [refer to Ship & Debit Quotation (price and delivery) and omit all
  reference to delivery].

  There will be business situations within the Ship & Debit
  environment when the Distributor is unable to inform the Manufacturer
  (at time of the Request for Quotation) whether he has "won" the
  business. Where this happens four distinct processes (versus the
  standard two) will be undertaken using the REQOTE and QUOTES
  messages. The following demonstrates the data flow:

```
DISTRIBUTOR:                                      MANUFACTURER:
+-------+                                         +-------+
!       !  Request for Quote (REQOTE)             !       !
!   B   !  --------------------------------->     !   S   !
!   U   !  Response to Quote (QUOTES)             !   E   !
!   Y   !  <--------------------------------      !   L   !
!   E   !  Confirmation of End Customer           !   L   !
!   R   !  Booking (REQOTE)                       !   E   !
!       !  --------------------------------->     !   R   !
!       !  Approval/Authorisation (QUOTES)        !       !
!       !  <-------------------------------       !       !
+-------+                                         +-------+
```

EDIFICE FUNCTIONAL DEFINITION - continued

  - Request for Back to Back quotation (price and delivery) This message
    is designed to facilitate the exchange of item, quantity, pricing and
    delivery information (at a minimum) between a manufacturer's agent
    (commonly referred to as a distributor or stockist) and the
    manufacturer to apply for a price/delivery quotation at which they
    may purchase items.

    Where the manufacturer applies a 'Back to Back' pricing policy the
    agent will apply to the manufacturer for a special buy price/delivery
    conditions, on the understanding that if he wins the business, a
    purchase order should be placed on the manufacturer for the quoted
    quantity at the agreed buy price/delivery schedule.

  - Request for Back to Back quotation (price only)
    [refer to Request for Back to Back Quotation (price and delivery)
    and omit all reference to delivery].

* The use of Free Text segments (FTX) is highly discouraged since the
  presence of uncoded text can inhibit the automated processing of EDI
  messages.

* Data specified at the detail level will not override data specified at
  the header level.

This utilisation guide has been created with the intention of satisfying
about 80 percent of the Request for Quotation EDI requirements of the
electronics industry. It is a 'core' set of segments for the function of
requesting quotations from a seller. During the development of these
guidelines it has been recognised that there may be further needs which
are special to certain areas of the electronics industry. These will be
considered as and when they are brought to the attention of the EDIFICE
Message Design Group.

This core version of the message assumes the item number (product or
service) can be uniquely identified at LIN/PIA/IMD segment level.
'Complex' item numbers (e.g. configurations/ kits) have not been catered
for but it is recognised that future extended version(s) of this message
may be developed to accommodate the structure/identification of such
items.

REFERENCES

UNSM REQUEST FOR QUOTE MESSAGE STATUS 1, VERSION 1; RELEASE 921
EDIFACT STANDARD DATA SEGMENT DIRECTORY 92.1
EDIFACT CODE LIST 92.1
EDIFICE Utilisation of the EDIFACT Service Segments, Issue 2
ISO 9735 : 1988 (E) EDIFACT - APPLICATION LEVEL SYNTAX RULES,
    FIRST EDITION :   1988-07-15
    AMENDED AND REPRINTED : 1990-11-15
ISO 4217 Codes for the representation of currencies and funds
ISO 3166 Codes for the representation of names of countries
UN/ECE RECOMMENDATION 5 Abbreviations of INCOTERMS - Alphabetic
    Codes for Incoterms 1990
UN/ECE RECOMMENDATION 20 Codes for Units of Measurements

EXPLANATORY NOTES

The following abbreviations are used within this document:

DE = Data Element
SG = Segment Group

The following terms and codes are used to indicate, in a more detailed
and precise way than EDIFACT, the usage of the data concerned in the
EDIFICE Guidelines :

EDIFACT	EDIFICE
M (Mandatory)	M (Mandatory)
C (Conditional)	R (Required)
C (Conditional)	D (Depending)
C (Conditional)	A (Advised)
C (Conditional)	O (Optional)
C (Conditional)	X (Not Used)

Mandatory = EDIFACT dictates that the Segment or Data Element must be
            present.

Required = EDIFICE members agree that the data concerned must be sent.

Depending = The data concerned must be sent if a particular defined
            condition or set of conditions exists. The associated
            conditions must be explained at the appropriate level of
            detail.

Advised   = Indicates that the RECEIVER of the message would prefer the
            data concerned to be sent, but does not require its
            transmission.

Optional = Indicates that the transmission of the data concerned is at
            the need or discretion of the SENDER, i.e. it is not required
            by the receiver in order to perform its business function.
            EDIFICE requires that the use of 'O' must be agreed between
            trading partners.

Not Used = The Segment or Data Element will not be used by EDIFICE
            members.

Where a Composite Data Element is indicated as Not Used, the column
'usage status' for the Component Data Element will remain blank.

The number of occurrences shown in the message diagram indicates the
required or maximum number of occurrences for the EDIFICE utilisation.

EXPLANATORY NOTES - continued

The EDIFICE usage status and number of occurrences for segments
or segment groups will be represented analogue to the
representation of data elements.
e.g. R3   The segment or group is required 3 times (fixed number)
     R..3 The segment or group is required up to 3 times (maximum number)

The following table indicates the number of integer and decimal digits to
be used for numeric data elements when needed :

Numeric Class	Repr: Digits	Integer Digits	Decimals
Dimensions	n..18	15	3
Quantities	n..15	12	3
Volumes	n..18	15	3
Weights	n..18	15	3
Unit Prices	n..15	11	4
Amounts	n..18	15	3
Currency Rates	n..12	6	6
Percentages	n..8	3	5

EDIFICE recommends that where there are significant decimals, these are
explicitly stated using a decimal mark in a character position. Similarly
the minus sign should be used to explicitly state a negative value.

All date fields can be described in the format YYMMDD or CCYYMMDD.
Consistent use of one date format should be adhered to throughout the
entire document.

EDIFICE MESSAGE DIAGRAM

```
UNH   Message header                     M1
BGM   Beginning of message               M1
DTM   Date/time/period                   M..8
ALI   Additional information             A1
FTX   Free text                          O..5

--- Segment Group   1 -------------------------- D..2 ---------------+
RFF   Reference                          M1 --------------------------+

--- Segment Group   3 -------------------------- D..2 ---------------+
CUX   Currencies                         M1 --------------------------+

--- Segment Group   5 -------------------------- O..2 ---------------+
TOD   Terms of delivery                  M1 --------------------------+

--- Segment Group  10 -------------------------- R..4 ---------------+
NAD   Name and address                   M1 --------------------------+

--- Segment Group  26 -------------------------- M..200000 ----------+
LIN   Line item                          M1                          !
PIA   Additional product id              A..3                        !
IMD   Item description                   D..2                        !
QTY   Quantity                           D..2                        !
PCD   Percentage details                 D1                          !
FTX   Free text                          O..5                        !
                                                                     !
--- Segment Group  28 -------------------------- D..4 -------------+ !
PRI   Price details                      M1 -----------------------+ !
                                                                     !
--- Segment Group  29 -------------------------- D..3 -------------+ !
RFF   Reference                          M1 -----------------------+ !
                                                                     !
--- Segment Group  36 -------------------------- O1 ---------------+ !
PAC   Package                            M1 -----------------------+ !
                                                                     !
--- Segment Group  38 -------------------------- D1 ---------------+ !
NAD   Name and address                   M1 -----------------------+ !
                                                                     !
--- Segment Group  50 -------------------------- D..100 -----------+ !
SCC   Scheduling conditions              M1                       ! !
                                                                  ! !
--- Segment Group  51 -------------------------- R1 -------------+ ! !
QTY   Quantity                           M1                     ! ! !
DTM   Date/time/period                   D1 ---------------------+-+-+

UNS   Section control                    M1

UNT   Message trailer                    M1
```

```
UNH    MESSAGE HEADER
--------------------
Function: To head, identify and specify a message.
Usage   : M1
Remarks : Refer to EDIFICE utilisation of the EDIFACT service segments,
          Issue 2


Ref. Rep.      Name                    !  EDIFICE UTILISATION
---- -------- ------------------------+-+------------------------------
                                      ! !
0062 an..14 M MESSAGE REFERENCE NUMBER !M!
                                      ! !
S009        M MESSAGE IDENTIFIER       !M!
0065 an..6  M  Message type identifier !M! 'REQOTE'
0052 an..3  M  Message type version    !M! '1'
               number                  ! !
0054 an..3  M  Message type release    !M! '921'
               number                  ! !
0051 an..2  M  Controlling agency      !M! 'UN'
0057 an..6  C  Association assigned    !R! 'ED1'
               code                    ! !
                                      ! !
0068 an..35 C COMMON ACCESS REFERENCE  !X!
                                      ! !
S010        C STATUS OF THE TRANSFER   !O!
0070 n..2   M  Sequence message        !M!
               transfer number         ! !
0073 a..1   C  First/last sequence     !O!
               message transfer        ! !
               indication              ! !
                                      ! !
--------------------------------------+-+------------------------------
```

```
BGM   BEGINNING OF MESSAGE
------------------------

Function: To indicate the beginning of the Request for Quote, to specify
          its Quotation type and to transmit the buyer's request for
          quotation number.
Usage   : M1
Remarks : All references other than the quotation request number are
          held in RFF segments.


Ref. Rep.      Name                    !  EDIFICE UTILISATION
---- --------  ------------------------+-+------------------------------
                                       ! !
C002        C DOCUMENT/MESSAGE NAME    !R!
1001 an..3  C  Document/message name,  !R! See Note 1
               coded                   ! !
1131 an..3  C  Code list qualifier     !X!
3055 an..3  C  Code list responsible   !X!
               agency, coded           ! !
1000 an..35 C  Document/message name   !X!
                                       ! !
1004 an..35 C DOCUMENT/MESSAGE NUMBER  !R! See Note 2
                                       ! !
1225 an..3  C MESSAGE FUNCTION, CODED  !R! See Note 3
                                       ! !
4343 an..3  C RESPONSE TYPE, CODED     !X!
                                       ! !
---------------------------------------+-+------------------------------


Note  1:  DE  1001  DOCUMENT/MESSAGE NAME, CODED
          '301'   Request for Price Quote
          '302'   Request for Delivery Quote
          '303'   Request for Price and Delivery Quote
          '304'   Request for Contract Price Quote
          '305'   Request for Contract Price and Delivery Quote
          '306'   Request for Back to Back price Quote
          '307'   Request for Back to Back Price and Delivery Quote
          '308'   Request for Ship and Debit Price Quote
          '309'   Request for Ship and Debit Price and Delivery Quote
          Use these codes until EDIFACT makes codes available.

Note  2:  DE  1004  DOCUMENT/MESSAGE NUMBER
          Buyer's Request for Quote number which must be unique unless DE
          1225 is equal to 6; then the combined contents of DE 1004 and DE
          1225 must be unique.

Note  3:  DE  1225  MESSAGE FUNCTION, CODED
          '1'     Cancellation
                  (Cancel Quote Request; If used, only one 'dummy' LIN
                  segment need be sent.)
          '6'     Confirmation
                  (Used by Ship & Debit upon confirmation of end customer
                  booking.)
          '9'     Original
                  (Original Quote Request.)
          '18'    Reissue
                  (Re-issue Quote Request;a request for better terms.)
```

```
DTM   DATE/TIME/PERIOD
      ---------------------

Function: To specify the Dates and Times associated with the Request for
          Quote message.
Usage   : M..8
Remarks : At least 1 DTM segment must be present, specifying the
          document creation date.


Ref. Rep.     Name                    ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                       ! !
C507       M DATE/TIME/PERIOD          !M!
2005 an..3  M  Date/time/period        !M! See Note 1
               qualifier               ! !
2380 an..35 C  Date/time/period        !R! Date
2379 an..3  C  Date/time/period format !R! See Note 2
               qualifier               ! !
                                       ! !
---------------------------------------+-+------------------------------


Note  1:  DE  2005  DATE/TIME/PERIOD QUALIFIER
          '137' Document/message date/time
                (Document creation date.)
          '343' Respond by date
                (The date by which the recipient must respond.)
                Use this code until EDIFACT makes a code available.

          '157' Validity start date
                (Validity start date of QUOTE requested by the buyer.)
          '36'  Expiry date
                (Validity end date of QUOTE requested by the buyer.)

          '37'  Ship not before date/time
                (Supplier to buyer or buyer to end customer in cases of
                Ship & Debit.)
          '38'  Ship not later than date/time
                (Supplier to buyer or buyer to end customer in cases of
                Ship & Debit.)

          '341' Order start date
                (Buyer placing order on supplier.)
                Use this code until EDIFACT makes a code available.
          '342' Order end date
                (Buyer placing order on supplier.)
                Use this code until EDIFACT makes a code available.

Note  2:  DE  2379  DATE/TIME/PERIOD FORMAT QUALIFIER
          '101' YYMMDD
          '102' CCYYMMDD
```

ALI   ADDITIONAL INFORMATION

Function: To indicate that special conditions due to the origin, customs
          preference, fiscal or commercial factors are applicable.
Usage   : A1
Remarks : EDIFICE advise that the Commercial Reason for the quote
          request be specified in this segment. Where commercial
          requirements dictate there may be instances, where more than
          one DE 4183 are sent depending on the value of the data held in
          the first occurance of DE 4183.


```
Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- -------- ------------------------+-+------------------------------
                                      ! !
3239 an..3  C COUNTRY OF ORIGIN, CODED !X!
                                      ! !
9213 an..3  C TYPE OF DUTY REGIME,     !X!
              CODED                    ! !
                                      ! !
4183 an..3  C SPECIAL CONDITIONS, CODED !R! See Note 1
                                      ! !
4183 an..3  C SPECIAL CONDITIONS, CODED !D! See Note 1
                                      ! !
4183 an..3  C SPECIAL CONDITIONS, CODED !D! See Note 1
                                      ! !
4183 an..3  C SPECIAL CONDITIONS, CODED !D! See Note 1
                                      ! !
4183 an..3  C SPECIAL CONDITIONS, CODED !D! See Note 1
----------------------------------------+-+------------------------------
```

Note 1: DE 4183 SPECIAL CONDITIONS, CODED
          '100' Costings
          '101' Tender
          '102' Mixed
          '103' Design Win
          '104' Order to place
          '105' To be advised
          '106' Turns
          '107' Promotion
          '108' No design win registered
          '109' Backlog protection
          '110' Kit
          '111' Demonstration equipment
          '112' Volume
          '113' Estimated annual quantity

          Use these codes until EDIFACT makes codes available.

```
FTX   FREE TEXT
---------------


Function: To provide free form or coded text information.
Usage   : O..5
Remarks : EDIFICE recommends that free text be avoided since it can
          inhibit automatic processing.


Ref. Rep.      Name                 ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                     ! !
4451 an..3  M TEXT SUBJECT QUALIFIER !M! See EDIFACT code list
                                     ! !
4453 an..3  C TEXT FUNCTION, CODED   !A! See Note 1
                                     ! !
C107        C TEXT REFERENCE         !X!
4441 an..3  M  Free text, coded      ! !
1131 an..3  C  Code list qualifier   ! !
3055 an..3  C  Code list responsible ! !
               agency, coded         ! !
                                     ! !
C108        C TEXT LITERAL           !R!
4440 an..70 M  Free text             !M!
4440 an..70 C  Free text             !D!
4440 an..70 C  Free text             !D!
4440 an..70 C  Free text             !D!
4440 an..70 C  Free text             !D!
                                     ! !
3453 an..3  C LANGUAGE, CODED        !X!
                                     ! !
-----------------------------------------+-+------------------------------

Note  1:  DE  4453  TEXT FUNCTION, CODED
          '1' Text for subsequent use
              The presence of this text does not affect message
              processing.
          '3' Text for immediate use
              The text must be read before actioning the message.
```

SEGMENT GROUP   1

Function: To indicate reference documents associated with the whole
          quotation request.
Usage   : D..2
Remarks : This segment group should be used where a Contract Number
          and/or a previously assigned supplier quote number needs to be
          sent.

--- Segment Group   1 ---------------------------- D..2 ----------------+
RFF   Reference   M1 ---------------------------+

SG 1   HEADER

RFF   REFERENCE

Function: To specify a reference
Usage   : M1
Remarks :

Ref. Rep.   Name   ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                        ! !
C506   M REFERENCE   !M!
1153 an..3 M Reference qualifier   !M! See Note 1
1154 an..35 C Reference number   !R!
1156 an..6 C Line number   !X!
4000 an..35 C Reference version number !X!
                                        ! !
-------------------------------------+-+------------------------------

Note 1: DE 1153 REFERENCE QUALIFIER
          'CT' Contract number
          'PR' Price quote number
               (Supplier's Quote Number)

SEGMENT GROUP   3

Function: To notify the currencies in which prices within the quotation
          request are specified.
Usage   : D..2
Remarks : There must be at least one segment group for each price type
           stated (Buyer/Competitor Buy and/or Resale prices), if prices
           are sent in the message.

--- Segment Group   3 ---------------------------- D..2 ----------------+
CUX   Currencies   M1 --------------------------+

CUX   CURRENCIES

Function: To specify currencies used in the transaction.
Usage   : M1
Remarks : This segment may be used to specify up to two price type
          currencies. i.e. Buyer/Competitor Buy and/or Resale prices.


```
Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                       ! !
C504         C CURRENCY DETAILS        !R!
6347 an..3  M  Currency details        !M! See Note 1
                  qualifier            ! !
6345 an..3  C  Currency, coded         !R! See ISO 4217 3 alpha code
6343 an..3  C  Currency qualifier      !R! See Note 2
6348 n..4   C  Currency rate base      !X!
                                       ! !
C504         C CURRENCY DETAILS        !D!
6347 an..3  M  Currency details        !M! See Note 1
                  qualifier            ! !
6345 an..3  C  Currency, coded         !R! See ISO 4217 3 alpha code
6343 an..3  C  Currency qualifier      !R! See Note 2
6348 n..4   C  Currency rate base      !X!
                                       ! !
5402 n..12  C RATE OF EXCHANGE         !X!
                                       ! !
6341 an..3  C CURRENCY MARKET EXCHANGE,!X!
                  CODED                ! !
                                       ! !
------------------------------------+-+------------------------------
```

Note 1: DE 6347 CURRENCY DETAILS QUALIFIER
          '6' Buy Price
          '7' Resale Price

          Use these codes until EDIFACT makes codes available.

Note 2: DE 6343 CURRENCY QUALIFIER
          '18' Buyer's Currency
          '19' Competitor's Currency

          Use these codes until EDIFACT makes codes available.

SEGMENT GROUP   5

Function: To indicate the delivery terms to be quoted in response to
          this request.
Usage   : O..2
Remarks :


```
--- Segment Group   5 --------------------------- O..2 ----------------+
TOD    Terms of delivery                    M1 -------------------------+
```

```
TOD   TERMS OF DELIVERY
----------------------

Function: To specify the terms of delivery to be used.
Usage   : M1
Remarks :


Ref. Rep.      Name                    ! EDIFICE UTILISATION
---- --------  ------------------------+-+------------------------------
                                       ! !
4055 an..3  C TERMS OF DELIVERY        !R! See Note 1
             FUNCTION, CODED           ! !
                                       ! !
4215 an..3  C TRANSPORT CHARGES METHOD !X!
             OF PAYMENT, CODED         ! !
                                       ! !
C100        C TERMS OF DELIVERY        !R!
4053 an..3  C  Terms of delivery, coded !R! Refer to INCOTERMS 1990
1131 an..3  C  Code list qualifier     !X!
3055 an..3  C  Code list responsible   !X!
             agency, coded             ! !
4052 an..70 C  Terms of delivery       !X!
4052 an..70 C  Terms of delivery       !X!
                                       ! !
--------------------------------------+-+------------------------------

Note  1:  DE  4055  TERMS OF DELIVERY FUNCTION, CODED
          '1' Price condition
          '3' Price and despatch condition
          '6' Delivery condition
```

SEGMENT GROUP 10

Function: To identify the parties associated with the quote request.
Usage   : R..4
Remarks : EDIFICE requires that this segment group be used at least once
          to identify the sender of the document (Buyer).

          This segment group may also be used to identify the recepient
          of the request for quotation (Seller).

          For Ship & Debit and for Back-to-Back quotation requests,
          EDIFICE require the actual purchasers customer to be identified
          using this segment group.


```
--- Segment Group  10 --------------------------- R..4 ---------------+
NAD    Name and address                           M1 ---------------------------+
```

NAD   NAME AND ADDRESS

Function: To specify the name/address and the related function of all
          parties involved in this request for quotation.
Usage   : M1
Remarks : EDIFICE advises the the Party Identification composite element
          (C082) be used. When C082 cannot be used EDIFICE recommends
          using the structured name and address elements (C080 through
          3207), rather than an unstructured one (C058).


```
Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                       ! !
3035 an..3  M PARTY QUALIFIER          !M! See Note 1
                                       ! !
C082        C PARTY IDENTIFICATION     !A!
              DETAILS                  ! !
3039 an..17 M  Party id identification !M! Code identifying the party
1131 an..3  C  Code list qualifier     !X!
3055 an..3  C  Code list responsible   !R! See Note 2
               agency, coded           ! !
                                       ! !
C058        C NAME AND ADDRESS         !O!
3124 an..35 M  Name and address line   !M!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
                                       ! !
C080        C PARTY NAME               !D!
3036 an..35 M  Party name              !M!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3045 an..3  C  Party name format, coded !X!
                                       ! !
C059        C STREET                   !D!
3042 an..35 M  Street and number/P.O.  !M!
               Box                     ! !
3042 an..35 C  Street and number/P.O.  !O!
               Box                     ! !
3042 an..35 C  Street and number/P.O.  !O!
               Box                     ! !
                                       ! !
3164 an..35 C CITY NAME                !D!
                                       ! !
3229 an..9  C COUNTRY SUB-ENTITY       !D!
              IDENTIFICATION           ! !
                                       ! !
3251 an..9  C POSTCODE IDENTIFICATION  !D!
                                       ! !
3207 an..3  C COUNTRY, CODED           !D! See ISO 3166 2 alpha code
                                       ! !
---------------------------------------+-+------------------------------
```

```
Note  1:  DE  3035  PARTY QUALIFIER
          'BY' Buyer
               It is to be assumed that delivery will be made to the
               buyer's address, unless a Delivery Party is specified.
          'DP' Delivery party
          'PC' Actual purchaser's customer
               (End Customer)
          'SE' Seller

Note  2:  DE  3055  CODE LIST RESPONSIBLE AGENCY, CODED
          '9'  EAN (International Article Numbering association)
          '91' Assigned by seller or seller's agent
          '92' Assigned by buyer or buyer's agent
```

SEGMENT GROUP 26

Function: A group of segments providing details of the individual items
          for which a quotation is being requested.
Usage   : M..200000
Remarks : On a reissue request for quote, only the LIN and RFF segments
          need be sent if DE 1229 = '4' (No action).

          On a cancellation of a request for quote, only one 'dummy' LIN
          segment with DE 1229 = '2' need be sent.

          Where the sender is unable to provide coded item
          identification (C212 in the PIA segment), the IMD segment must
          provide a clear free format description of the item.


```
--- Segment Group  26 --------------------------- M..200000 -----------+
LIN    Line item                          M1                           !
PIA    Additional product id              A..3                         !
IMD    Item description                   D..2                         !
QTY    Quantity                           D..2                         !
PCD    Percentage details                 D1                           !
FTX    Free text                          O..5                         !
                                                                       !
--- Segment Group  28 --------------------------- D..4 -------------+ !
PRI    Price details                      M1 ------------------------+ !
                                                                       !
--- Segment Group  29 --------------------------- D..3 -------------+ !
RFF    Reference                          M1 ------------------------+ !
                                                                       !
--- Segment Group  36 --------------------------- O1 ---------------+ !
PAC    Package                            M1 ------------------------+ !
                                                                       !
--- Segment Group  38 --------------------------- D1 ---------------+ !
NAD    Name and address                   M1 ------------------------+ !
                                                                       !
--- Segment Group  50 --------------------------- D..100 ------------+ !
SCC    Scheduling conditions              M1                         ! !
                                                                     ! !
--- Segment Group  51 --------------------------- R1 -------------+ ! !
QTY    Quantity                           M1                       ! ! !
DTM    Date/time/period                   D1 ----------------------+-+-+
```

LIN   LINE ITEM

Function: To identify a line number and to specify the line item being
          described, and the item number agreed to be the primary
          reference number between buyer and seller. This segment must
          also be used to state the action to be carried out on the line.
Usage   : M1
Remarks :


```
Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- --------  ------------------------+-+-----------------------------
                                        ! !
1082 n..6   C LINE ITEM NUMBER          !R! See Note 1
                                        ! !
1229 an..3  C ACTION                    !R! See Note 2
               REQUEST/NOTIFICATION,    ! !
               CODED                    ! !
                                        ! !
C212        C ITEM NUMBER               !A!
               IDENTIFICATION           ! !
7140 an..35 C  Item number              !R!
7143 an..3  C  Item number type, coded  !R! See Note 3
1131 an..3  C  Code list qualifier      !X!
3055 an..3  C  Code list responsible    !R! See Note 4
               agency, coded            ! !
                                        ! !
5495 an..3  C SUB-LINE INDICATOR, CODED !X!
                                        ! !
1222 n..2   C CONFIGURATION LEVEL       !X!
                                        ! !
7083 an..3  C CONFIGURATION, CODED      !X!
                                        ! !
---------------------------------------+-+-----------------------------
```

Note 1: DE 1082 LINE ITEM NUMBER
          EDIFICE require that this DE be used. It must contain a
          sequential count of the item lines which form the request for
          quote message. The first line item within a message will be
          numbered '1' and further line items will be incremented by '1'
          for each new line.

Note 2: DE 1229 ACTION REQUEST/NOTIFICATION, CODED
          '1' Added
               (To be used for an original quote request)
          '2' Deleted
               (To be used when cancelling a request for quote)
          '4' No action
               (May be used on a re-issued request for quote. It may also
               be used for Ship and Debit Confirmation. In this case, it
               should be supported by a Business Status indicator in an
               associated RFF segment)
          '13' Reissue
               (To be used on a re-issued request for quote)
               Use this code until EDIFACT makes a code available

Note 3: DE 7143 ITEM NUMBER TYPE, CODED
          'BP' Buyer's part number
          'EN' International Article Numbering Association (EAN)
          'VP' Vendor's (seller's) part number

Note 4: DE 3055 CODE LIST RESPONSIBLE AGENCY, CODED
          '9' EAN (International Article Numbering association)
          '91' Assigned by seller or seller's agent
          '92' Assigned by buyer or buyer's agent

SG26   DETAIL

PIA   ADDITIONAL PRODUCT ID

Function: To specify item numbers and additional identification codes.
Usage   : A..3
Remarks : This segment should be used to specify secondary or
          alternative item identification codes and additional
          information.


```
Ref. Rep.     Name                    ! EDIFICE UTILISATION
---- -------- ------------------------+-+-----------------------------
                                      ! !
4347 an..3  M PRODUCT ID FUNCTION     !M! '5' Product identification
              QUALIFIER               ! !
                                      ! !
C212        M ITEM NUMBER             !M!
              IDENTIFICATION          ! !
7140 an..35 C  Item number           !R!
7143 an..3  C  Item number type, coded  !R! See Note 1
1131 an..3  C  Code list qualifier   !X!
3055 an..3  C  Code list responsible !R! See Note 2
               agency, coded          ! !
                                      ! !
C212        C ITEM NUMBER             !O!
              IDENTIFICATION          ! !
7140 an..35 C  Item number           !R!
7143 an..3  C  Item number type, coded  !R! See Note 1
1131 an..3  C  Code list qualifier   !X!
3055 an..3  C  Code list responsible !R! See Note 2
               agency, coded          ! !
                                      ! !
C212        C ITEM NUMBER             !O!
              IDENTIFICATION          ! !
7140 an..35 C  Item number           !R!
7143 an..3  C  Item number type, coded  !R! See Note 1
1131 an..3  C  Code list qualifier   !X!
3055 an..3  C  Code list responsible !R! See Note 2
               agency, coded          ! !
                                      ! !
C212        C ITEM NUMBER             !O!
              IDENTIFICATION          ! !
7140 an..35 C  Item number           !R!
7143 an..3  C  Item number type, coded  !R! See Note 1
1131 an..3  C  Code list qualifier   !X!
3055 an..3  C  Code list responsible !R! See Note 2
               agency, coded          ! !
                                      ! !
C212        C ITEM NUMBER             !O!
              IDENTIFICATION          ! !
7140 an..35 C  Item number           !R!
7143 an..3  C  Item number type, coded  !R! See Note 1
1131 an..3  C  Code list qualifier   !X!
3055 an..3  C  Code list responsible !R! See Note 2
               agency, coded          ! !
                                      ! !
----------------------------------------+-+-----------------------------
```

Note 1: DE 7143 ITEM NUMBER TYPE, CODED
              'BP' Buyer's part number
              'VP' Vendor's (seller's) part number
              'EN' International Article Numbering Association (EAN)
              'DR' Drawing revision number
              'EC' Engineering change level
              'RN' Release specification number
                  (Use this code until EDIFACT makes a code available)

Note 2: DE 3055 CODE LIST RESPONSIBLE AGENCY, CODED
              '9' EAN (International Article Numbering association)
              '91' Assigned by seller or seller's agent
              '92' Assigned by buyer or buyer's agent

              EDIFICE requires that code '91' is used to indicate information
              related to the seller's part or item number ('VP') and
              code '92' is used to indicate information related to the buyer's
              part or item number ('BP'). Code '9' is used to indicate
              information related to the EAN number ('EN').

     IMD   ITEM DESCRIPTION

     Function: To specify an item in free format
     Usage   : D..2
     Remarks : This segment should only be used to provide a free format
               description of an item when the sender is unable to provide a
               PIA segment and/or to indicate Ship to Stock condition.

     Ref. Rep.   Name   ! EDIFICE UTILISATION
     ---- -------- -------------------------+-+-----------------------------
                                             ! !
     7077 an..3 C ITEM DESCRIPTION TYPE,   !D! 'F' Free-form
                   CODED   ! !
                                             ! !
     7081 an..3 C ITEM CHARACTERISTIC,   !A! '3' Ship to stock
                   CODED   ! !
                                             ! !
     C273   C ITEM DESCRIPTION   !D! See Note 1
     7009 an..7 C Item description   !X!
                    identification   ! !
     1131 an..3 C Code list qualifier   !X!
     3055 an..3 C Code list responsible   !X!
                    agency, coded   ! !
     7008 an..35 C Item description   !R!
     7008 an..35 C Item description   !D!
                                             ! !
     7383 an..3 C SURFACE/LAYER INDICATOR, !X!
                   CODED   ! !
                                             ! !
     --+-+-----------------------------

     Note 1: DE C273 ITEM DESCRIPTION
               DE 7008 must contain values if DE 7077 = 'F' Free Form

```
QTY    QUANTITY
--------------


Function: To specify the total line quantity for which a quotation is
          being requested.
Usage   : D..2
Remarks : This segment is Required on the first issue of a Request for
          Quote Line (BGM Message Function Code = '9'). There will be
          instances within a price & delivery request for quotation where
          the quantity associated with the price will be different to the
          quantity associated with the delivery and vice versa.


Ref. Rep.      Name                    ! EDIFICE UTILISATION
---- -------- -------------------------+-+-----------------------------
                                       ! !
C186        M QUANTITY DETAILS         !M!
6063 an..3  M  Quantity qualifier      !M! See Note 1
6060 n..15  M  Quantity                !M! Total line quantity
6411 an..3  C  Measure unit qualifier  !R! See Note 2
                                       ! !
---------------------------------------+-+-----------------------------


Note  1:  DE  6063  QUANTITY QUALIFIER
          '144' Requested quantity
          '145' Requested delivery quantity
                (To be used only if delivery quantity is different to
                price quantity).
          '146' Requested price quantity
                (To be used only if price quantity is different to
                delivery quantity).

                Use these codes until EDIFACT makes codes available

Note  2:  DE  6411  MEASURE UNIT QUALIFIER
          UN/ECE recommendation number 20, 3 alpha code
```

PCD   PERCENTAGE DETAILS

Function: To specify percentage details
Usage   : D1
Remarks : This segment may be used to provide the required profit
          percentage and is only expected to be relevant in a
          Supplier/Distributor relationship.


```
Ref. Rep.      Name                    ! EDIFICE UTILISATION
---- -------- -------------------------+-+-----------------------------
                                       ! !
C501        M PERCENTAGE DETAILS       !M!
5245 an..3  M Percentage qualifier     !M! '5' Entry percentage
5482 n..8   C Percentage               !R! Percentage value
5249 an..3  C Percentage basis, coded  !X!
1131 an..3  C Code list qualifier      !X!
3055 an..3  C Code list responsible    !X!
              agency, coded            ! !
                                       ! !
--------------------------------------+-+-----------------------------
```

FTX   FREE TEXT

Function: To provide free form or coded text information.
Usage : O..5
Remarks : EDIFICE recommends that free text be avoided since it can
          inhibit automatic processing.


```
Ref. Rep.      Name                    ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                       ! !
4451 an..3  M TEXT SUBJECT QUALIFIER   !M! 'LIN' Line item
                                       ! !
4453 an..3  C TEXT FUNCTION, CODED     !A! See Note 1
                                       ! !
C107        C TEXT REFERENCE           !X!
4441 an..3  M  Free text, coded        ! !
1131 an..3  C  Code list qualifier     ! !
3055 an..3  C  Code list responsible   ! !
               agency, coded           ! !
                                       ! !
C108        C TEXT LITERAL             !R!
4440 an..70 M  Free text               !M!
4440 an..70 C  Free text               !D!
4440 an..70 C  Free text               !D!
4440 an..70 C  Free text               !D! Free text
4440 an..70 C  Free text               !D! Free text
                                       ! !
3453 an..3  C LANGUAGE, CODED          !X!
                                       ! !
---------------------------------------+-+------------------------------
```

Note 1: DE 4453 TEXT FUNCTION, CODED
         '1' Text for subsequent use
             The presence of this text does not affect message processing
         '3' Text for immediate use
             The text must be read before actioning the message

SEGMENT GROUP 28

Function: A group of segments to provide price information.
Usage   : D..4
Remarks : This segment group is only required when a price or price and
          delivery quote is requested. The segment group should be
          repeated for each price type which pertains to the quote
          request.
          Up to four occurrences are envisaged :-
               - buyer's requested buy price
               - buyer's targetted resale price
               - competitor's quoted buy price
               - competitor's quoted resale price

--- Segment Group 28 --------------------------- D..4 -------------+
PRI   Price details   M1 -----------------------+

```
PRI    PRICE DETAILS
       -------------
```

Function: To specify requestor's/competitor's Buy and/or target Resale
          prices.
Usage   : M1
Remarks :

```
Ref. Rep.      Name                   ! EDIFICE UTILISATION
---- --------  ------------------------+-+-----------------------------
                                       ! !
C509        C PRICE INFORMATION        !R!
5125 an..3  M Price qualifier          !M! See Note 1
5118 n..15  C Price                    !R!
5375 an..3  C Price type, coded        !R! See Note 2
5387 an..3  C Price type qualifier     !X!
5284 n..9   C Unit price basis         !R!
6411 an..3  C Measure unit qualifier   !R! See Note 3
                                       ! !
5213 an..3  C SUB-LINE PRICE CHANGE,   !X!
              CODED                    ! !
                                       ! !
---------------------------------------+-+-----------------------------
```

Note 1: DE 5125 PRICE QUALIFIER
          'RES' Resale price
          'BUY' Buy price
          Use these codes until EDIFACT makes codes available

Note 2: DE 5375 PRICE TYPE, CODED
          'BY' Buyer
          'CP' Competitor
          Use these codes until EDIFACT makes codes available

Note 3: DE 6411 MEASURE UNIT QUALIFIER
          UN/ECE recommendation number 20, 3 alpha code

SEGMENT GROUP 29

Function: A group of segments to provide references associated with the
          request for quote line.
Usage   : D..3
Remarks : This segment group may be used to indicate the Buyer's Request
           for Quote line number. It may also be used to specify a "design
           win" registration number and/or a Business Status indicator.

           The individual line items for which a quotation is requested
           should be identified unambiguously in the REQOTE message by
           sending the buyer's Request for Quote line number in a RFF
           segment associated with each item line. Any other means of
           identification, or a decision that such identification is not
           required, must be agreed by both trading partners concerned and
           documented in the Trading Partner Agreement.

--- Segment Group 29 --------------------------- D..3 -------------+
RFF   Reference   M1 ------------------------+

```
RFF    REFERENCE
---------------

Function: To specify a reference
Usage  : M1
Remarks : If DE 1229 = '4' (No action) in LIN segment and DE 1225 in the
          BGM segment = '6' (Confirmation), then a RFF segment (Seg Grp
          29) containing a Business Status Indicator must be sent.


Ref. Rep.    Name                       ! EDIFICE UTILISATION
---- -------- -------------------------+-+-----------------------------
                                         ! !
C506       M REFERENCE                   !M!
1153 an..3  M  Reference qualifier       !M! See Note 1
1154 an..35 C  Reference number          !D! See Note 2
1156 an..6  C  Line number               !D! See Note 3
4000 an..35 C  Reference version number  !X!
                                         ! !
-----------------------------------------+-+-----------------------------

Note  1:  DE  1153  REFERENCE QUALIFIER
          'BSS' Business Status Indicator
          'DW'  Design Win
          Use these codes until EDIFACT makes codes available

          'LI'  Line item reference number

Note  2:  DE  1154  REFERENCE NUMBER
          Must be used if DE 1153 = 'DW' or 'BSS'; if DE 1153 = 'BSS' then
          the contents of DE 1154 are to be agreed between the Trading
          Partners, e.g. 'WON' = Business Won ; 'LOST' = Business Lost.

Note  3:  DE  1156  LINE NUMBER
          Must contain the Buyers Item Line number if DE 1153 = 'LI'
```

SEGMENT GROUP 36

Function: To describe the item packaging
Usage   : O1
Remarks : This segment group may be used where alternative packaging
          methods are agreed between the trading partners.

--- Segment Group 36 ---------------------------- O1 ----------------+
PAC   Package   M1 ------------------------+

```
PAC   PACKAGE
-------------

Function: To describe the item packaging.
Usage   : M1
Remarks :


Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- --------  ------------------------+-+------------------------------
                                        ! !
7224 n..8   C NUMBER OF PACKAGES        !X!
                                        ! !
C531        C PACKAGING DETAILS         !X!
7075 an..3  C  Packaging level, coded   ! !
7233 an..3  C  Packaging related        ! !
               information, coded       ! !
7073 an..3  C  Packaging terms and      ! !
               conditions, coded        ! !
                                        ! !
C202        C PACKAGE TYPE              !R!
7065 an..7  C  Type of packages         !R! See Note 1
               identification          ! !
1131 an..3  C  Code list qualifier      !X!
3055 an..3  C  Code list responsible    !X!
               agency, coded            ! !
7064 an..35 C  Type of packages         !X!
                                        ! !
C402        C PACKAGE TYPE              !X!
               IDENTIFICATION           ! !
7077 an..3  M  Item description type,   ! !
               coded                    ! !
7064 an..35 M  Type of packages         ! !
7143 an..3  C  Item number type, coded  ! !
7064 an..35 C  Type of packages         ! !
7143 an..3  C  Item number type, coded  ! !
                                        ! !
C532        C RETURNABLE PACKAGE        !X!
               DETAILS                  ! !
8395 an..3  C  Returnable package       ! !
               freight payment          ! !
               responsibility, coded    ! !
8393 an..3  C  Returnable package load  ! !
               contents, coded          ! !
                                        ! !
---------------------------------------+-+------------------------------
```

Note 1: DE 7065 TYPE OF PACKAGES IDENTIFICATION
          See ECE recommendation number 21, alpha codes

SEGMENT GROUP 38

Function: To identify the parties associated with the quote request
          line.
Usage   : D1
Remarks : This segment group should be sent if the buyer agrees to
           indicate to the provider of a quotation the source of a
           competitor price which has been provided in a PRI segment
           associated with this line.

--- Segment Group 38 ---------------------------- D1 ---------------+
NAD   Name and address   M1 ------------------------+

NAD   NAME AND ADDRESS

Function: To specify the name/address of the competitor involved in this
          request for quotation.
Usage   : M1
Remarks : EDIFICE advises that the Party Identification composite
          element (C082) be used. When C082 cannot be used EDIFICE
          recommends using the structured name and address elements (C080
          through 3207), rather than an unstructured one (C058).


```
Ref. Rep.      Name                     ! EDIFICE UTILISATION
---- -------- -------------------------+-+------------------------------
                                       ! !
3035 an..3  M PARTY QUALIFIER          !M! See Note 1
                                       ! !
C082        C PARTY IDENTIFICATION     !A!
              DETAILS                  ! !
3039 an..17 M  Party id identification !M! Code identifying the party
1131 an..3  C  Code list qualifier     !X!
3055 an..3  C  Code list responsible   !R! See Note 2
               agency, coded           ! !
                                       ! !
C058        C NAME AND ADDRESS         !D!
3124 an..35 M  Name and address line   !M!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
3124 an..35 C  Name and address line   !O!
                                       ! !
C080        C PARTY NAME               !D!
3036 an..35 M  Party name              !M!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3036 an..35 C  Party name              !O!
3045 an..3  C  Party name format, coded !X!
                                       ! !
C059        C STREET                   !D!
3042 an..35 M  Street and number/P.O.  !M!
               Box                     ! !
3042 an..35 C  Street and number/P.O.  !O!
               Box                     ! !
3042 an..35 C  Street and number/P.O.  !O!
               Box                     ! !
                                       ! !
3164 an..35 C CITY NAME                !D!
                                       ! !
3229 an..9  C COUNTRY SUB-ENTITY       !D!
              IDENTIFICATION           ! !
                                       ! !
3251 an..9  C POSTCODE IDENTIFICATION  !D!
                                       ! !
3207 an..3  C COUNTRY, CODED           !D! See ISO 3166 2 alpha code
                                       ! !
----------------------------------------+-+------------------------------
```

Note 1: DE 3035 PARTY QUALIFIER
          'CMP' Competitor
               Use this code until EDIFACT makes a code available

Note 2: DE 3055 CODE LIST RESPONSIBLE AGENCY, CODED
          '9'   EAN (International Article Numbering association)
          '91' Assigned by seller or seller's agent
          '92' Assigned by buyer or buyer's agent

SEGMENT GROUP 50

Function: To specify the scheduling conditions which may be associated
          with a request for delivery quotation or a request for price
          and delivery quotation.
Usage   : D..100
Remarks : This segment group is not required if DE 1001 in the BGM
          segment = 301, 304, 306 or 308. If a quotation is being
          requested for a delivery, the buyer has the option of providing
          a required delivery date or of requesting the supplier to offer
          the best delivery terms available. If the latter is the case
          then an associated DTM segment would not be required within
          Segment Group 51.


```
--- Segment Group  50 --------------------------- D..100 ------------+
SCC    Scheduling conditions              M1                         !
                                                                     !
--- Segment Group  51 --------------------------- R1 -------------+ !
QTY    Quantity                           M1                      ! !
DTM    Date/time/period                   D1 ----------------------+-+
```

SCC   SCHEDULING CONDITIONS

Function: To specify the type of schedule
Usage   : M1
Remarks :

```
Ref. Rep.      Name                    !  EDIFICE UTILISATION
---- -------- -------------------------+-+-----------------------------
                                       ! !
4017 an..3  M DELIVERY PLAN STATUS     !M! '1' Firm
              INDICATOR, CODED         ! !
                                       ! !
4493 an..3  C DELIVERY REQUIREMENTS,   !X!
              CODED                    ! !
                                       ! !
C329        C PATTERN DESCRIPTION      !X!
2013 an..3  C  Frequency, coded        ! !
2015 an..3  C  Despatch pattern, coded ! !
2017 an..3  C  Despatch pattern timing,! !
               coded                   ! !
                                       ! !
---------------------------------------+-+-----------------------------
```

SEGMENT GROUP 51

Function: A group of segments specifying quantities and/or dates for
          which a delivery or price and delivery quotation is being
          requested.
Usage   : R1
Remarks :

--- Segment Group 51 ---------------------------- R1 -------------+
QTY   Quantity   M1   !
DTM   Date/time/period   D1 ----------------------+

QTY   QUANTITY

Function: To specify the quantity for which a delivery quotation is
          being requested
Usage   : M1
Remarks : This segment is used to specify the breakdown of the total
          quotation request line quantity into its constituent delivery
          quantities (i.e. multiple drops).


```
Ref. Rep.      Name                        ! EDIFICE UTILISATION
---- --------  ------------------------+-+-----------------------------
                                       ! !
C186        M QUANTITY DETAILS         !M!
6063 an..3  M  Quantity qualifier      !M! See Note 1
6060 n..15  M  Quantity                !M!
6411 an..3  C  Measure unit qualifier  !X!
                                       ! !
--------------------------------------+-+-----------------------------
```

Note 1: DE 6063 QUANTITY QUALIFIER
          '144' Requested quantity
              (Should only be used if DE 6063 in QTY Segment (SG 26) =
              '144').
          '145' Requested delivery quantity

              Use these codes until EDIFACT makes codes available

```
DTM   DATE/TIME/PERIOD
      ----------------

Function: To specify the delivery dates for which a quotation is being
          requested
Usage   : Dl
Remarks : If a quotation is being requested for a delivery, the buyer
          has the option of either supplying the required delivery date,
          or of requesting the supplier to offer the best delivery terms
          available. If the latter is the case then the associated DTM
          segment need not be sent.


Ref. Rep.      Name                       !  EDIFICE UTILISATION
---- --------  -------------------------+-+-----------------------------
                                         ! !
C507       M DATE/TIME/PERIOD            !M!
2005 an..3  M  Date/time/period          !M! See Note 1
               qualifier                 ! !
2380 an..35 C  Date/time/period          !R! Date
2379 an..3  C  Date/time/period format   !R! See Note 2
               qualifier                 ! !
                                         ! !
-----------------------------------------+-+-----------------------------

Note  1:  DE   2005  DATE/TIME/PERIOD QUALIFIER
          '2' Delivery date/time requested

Note  2:  DE   2379  DATE/TIME/PERIOD FORMAT QUALIFIER
          '101' YYMMDD
          '102' CCYYMMDD
```

UNS   SECTION CONTROL

Function: To separate the detail section of the REQOTE from the summary
          section.
Usage   : M1
Remarks :

Ref. Rep.   Name   ! EDIFICE UTILISATION
---- -------- -------------------------+-+-----------------------------
                                        ! !
0081 a1   M SECTION IDENTIFICATION   !M! 'S' Start of summary
                                        ! !
--+-+-----------------------------

```
UNT   MESSAGE TRAILER
      ---------------
Function: To end and enable checking of the completeness of a message
Usage   : M1
Remarks : Refer to EDIFICE utilisation of the EDIFACT service segments
          Issue 2.


Ref. Rep.      Name                    ! EDIFICE UTILISATION
---- -------- ------------------------+-+-----------------------------
                                      ! !
0074 n..6   M NUMBER OF SEGMENTS IN A  !M!
            MESSAGE                    ! !
                                      ! !
0062 an..14 M MESSAGE REFERENCE NUMBER !M!
                                      ! !
---------------------------------------+-+-----------------------------
```

EXAMPLES

EXAMPLE 1   REQUEST FOR PRICE QUOTATION

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+301+RFQ1+9'
DTM+137:930401:101'
DTM+36:930601:101'
ALI+++107'
CUX+6:GBP:18'
NAD+BY+ELECTRONICS LTD::92'
LIN+1+1+WIDGET:IN::92'
PIA+5+XYZ:DR::92'
IMD++3'
QTY+144:1000:PCE'
PRI+BUY:25.10:BY::1:PCE'
RFF+LI::001'
UNS+S'
UNT+15+1'
```

EXAMPLE 2   REQUEST FOR PRICE QUOTATION (RE-ISSUE)

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+301+RFQ1A:18'
DTM+137:930403:101'
DTM+36:930601:101'
ALI+++107'
RFF+PR:Q001'
CUX+6:GBP:18'
NAD+BY+ELECTRONICS LTD::92'
LIN+1+13+WIDGET:IN::92'
PIA+5+XYZ:DR::92'
IMD++3'
QTY+144:1000:PCE'
PRI+BUY:25.10:BY::1:PCE'
PRI+BUY:25.20:CP::1:PCE'
RFF+LI::001'
NAD+CMP+BETTER BUY::92'
UNS+S'
UNT+18+1'
```

EXAMPLE 3   REQUEST FOR PRICE & DELIVERY QUOTATION

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+303+RFQ3+9'
DTM+137:930401:101'
DTM+157:930406:101'
DTM+36:930806:101'
ALI+++102'
CUX+6:USD:18'
NAD+BY+COMPUTER PARTS::92'
LIN+1+1+PRODUCT:IN::92'
QTY+145:1000:PCE'
QTY+146:1500:PCE'
PRI+BUY:53.60:BY::1:PCE'
RFF+LI::1'
SCC+1'
QTY+145:1000'
DTM+2:930501:101'
LIN+2+1+ITEM CODE:IN::92'
QTY+144:750:PCE'
PRI+BUY:76.60:BY::1:PCE'
RFF+LI::2'
SCC+1'
QTY+144:750'
DTM+2:930601:101'
UNS+S'
UNT+25+1'
```

EXAMPLE 4   REQUEST FOR DELIVERY QUOTATION

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+302+RFQ2+9'
DTM+137:930401:101'
DTM+343:930402:101'
DTM+341:930403:101'
DTM+342:930503:101'
ALI+++104'
NAD+BY+ELECTRONICS LTD::92'
LIN+1+1+ITEM ABC:IN::92'
QTY+144:2000:PCE'
RFF+LI::001'
SCC+1'
QTY+144:1000'
DTM+2:930416:101'
SCC+1'
QTY+144:1000'
DTM+2:930516:101'
UNS+S'
UNT+19+1'
```

EXAMPLE 5   REQUEST FOR SHIP & DEBIT PRICE QUOTATION

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+308+RFQ4:9'
DTM+137:930401:101'
DTM+36:930901:101'
ALI+++103'
CUX+7:GBP:18'
NAD+BY+DISTRIBUTOR::92'
NAD+PC+EC12345::92'
LIN+1+1+MATH COPROCESSOR:SA::91'
QTY+144:75:PCE'
PCD+5:30.5'
PRI+RES:90.50:BY::1:PCE'
RFF+LI::1'
RFF+DW:P00000028'
UNS+S'
UNT+16+1'
```

EXAMPLE 6 REQUEST FOR SHIP & DEBIT PRICE QUOTATION
---------   (Confirmation of End Customer Booking)

```
UNH+1+REQOTE:1:921:UN:ED1'
BGM+308+RFQ4:6'
DTM+137:930403:101'
RFF+PR:Q0006'
NAD+BY+DISTRIBUTOR::92'
LIN+1+4+MATH COPROCESSOR:SA::91'
RFF+LI::1'
RFF+BSS:WON'
UNS+S'
UNT+10+1'
```