# Mike Arrington

*Chief Operating Officer | Finance & Operations Leader*

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## Professional Summary

Strategic and results-driven Chief Operating Officer with 16+ years of experience driving cost reductions, logistics efficiency, and financial transformation. Saved over **$150K annually** in shipping costs, reduced reporting time by **90%**, and led a **company-wide ERP transformation**. Expertise in optimizing supply chains, leveraging technology (Python, SQL, BI), and negotiating vendor contracts to improve scalability and profitability.

## Core Competencies

✔ Executive Leadership & Strategy

✔ Financial Planning & Cost Optimization

✔ Supply Chain & Logistics Management

✔ Data-Driven Decision Making

✔ ERP & Business System Integrations

✔ Contract Negotiations & Vendor Management

✔ Process Automation & Efficiency

✔ Team Development & Organizational Growth

✔ Forecasting, Budgeting & P&L Analysis

## Professional Experience

### Chief Operating Officer (COO)

### Skywalker Holdings LLC | 5 Years | Brigham City

• Reduced annual shipping costs by $150,000 by renegotiating UPS and FedEx pricing agreements and developing a cost-analysis tool that optimized package dimensions and service selection.

• Optimized logistics network by evaluating and onboarding new third-party logistics (3PL) partners, reducing landed costs and improving warehouse service efficiencies.

• Developed a warehouse optimization algorithm that automates warehouse selection based on inventory and customer proximity, reducing shipping costs and improving order fulfillment speed.

• Developed a Unit Forecasting Tool that enabled demand forecasting at the SKU level, reducing stockouts and overstock issues while aligning procurement with lead times.

• Saved 36 hours per month in reporting time by automating customer P&L reports, sales tracking, and budget spend analysis using Python, SQL, and Excel.

• Enabled automated, error-free data exchange across e-commerce, EDI, and 3PL partners, improving order fulfillment speed and accuracy.

• Implemented a flat-file order upload system using Python, eliminating reliance on third-party integrations and streamlining order processing.

• Enhanced customer service operations by formalizing policies, increasing response efficiency, and integrating CRM and ticketing solutions.

### Controller

### Skywalker Holdings LLC | 11 Years | Brigham City

• Drove business system transformation, overseeing the implementation of SAP Business One ERP, integrating it with shipping systems, and later modernizing order processing through custom Python scripts.

• Reduced reporting time by 90% by automating SQL-driven YTD sales and budget spend reports, improving financial visibility for department leaders.

• Developed a warehouse cost comparison tool that enabled leadership to evaluate the impact of pricing adjustments, shipping costs, and storage fees across multiple 3PL partners.

• Led contract negotiations for vendor agreements, including lease renegotiations and supplier pricing adjustments, ensuring favorable terms and long-term cost savings.

• Managed financial forecasting, budgeting, and P&L analysis, leveraging data analytics to support strategic decision-making.

## Additional Leadership & Community Involvement

• Board Member & Treasurer, Box Elder Community Pantry (4 years) – Provide financial oversight, budgeting, and reporting for a nonprofit organization supporting community food programs as a volunteer.

## Education & Certifications

Jon M. Huntsman School of Business, Utah State University

* MBA – 2012
* B.S. Finance – 2008