

## Contact

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## Top Skills

Merchandising

Retail

Sales

## Languages

English (Full Professional)

## Certifications

HIPAA

Skills -vs- Company Culture

Harassment and Discrimination  
Prevention eLearning

Discipline

Hiring

# Mikey Zlotkowski

Web Development  
Gilbert, Arizona

## Experience

Arizona Wilderness Brewing Company  
Bartender  
January 2019 - March 2020 (1 year 3 months)  
Phoenix, Arizona

Covid-19 Changed Everything

Old Ellsworth Brewing Company  
Server/Bartender  
September 2017 - December 2018 (1 year 4 months)  
Queen Creek, Arizona

GoDaddy  
8 months

Customer Development Team - Business Advisor  
March 2018 - June 2018 (4 months)  
Phoenix, Arizona Area

Customer Consultation & Care Representative  
November 2017 - February 2018 (4 months)  
Phoenix, Arizona Area

Vertical Partners West, LLC  
Technical Customer Service Representative  
August 2016 - December 2016 (5 months)  
Rathdrum, Idaho

- Account Management/Technical Customer Service Representative at Vertical Partners West
- Processing incoming orders on a variety of Batteries for the Drone and RC industry.
- Technical aspects revolving around troubleshooting individual needs for specific applications, working with the customer or wholesaler to determine the right fit for there need.
- Quality Control of incoming product reporting directly to the General Manager.
- Area of focus United States and Canada.

## GSI Outdoors

### North American Key Account Manager

February 2016 - August 2016 (7 months)

Spokane, Washington

- Processing incoming orders making edits and revisions per vendor's request.
- Reports and File Transfer via EDI.
- Creation of shipping labels specific to approved vendor guidelines, as well as specifics for different Selling Portals.
- Area of focus United States and Canada.

## Pain Doctor

### Human Resources Recruiting Manager

January 2015 - January 2016 (1 year 1 month)

Scottsdale, Arizona

#### Responsibilities:

- Conduct phone screen interviews, sending screened candidates to hiring managers.
- Secure background checks and employment verification's for job candidates.
- Participate in conducting weekly new hire orientations.
- Complete 6 step administrative process to on-board new hires.

#### Accomplishments:

- Created hiring structure and process, including a log that allowed every manager in the company to get day to day updates on job status. As well as simplifying company census structure.

## DollarDays International

### Account Manager / Marketplace Specialist

February 2012 - January 2015 (3 years)

Scottsdale, Arizona

- Procure merchandise and interpret analytics for third party websites such as; Amazon, Groupon, LivingSocial, NoMoreRack, Sears, and other major marketplaces.
- Collaborate with IT department to develop and implement a file transfer processes. This enables the company to accurately monitor inventory levels, pricing, and order processing.
- Assemble and present month end reports in conjunction with P&L information to the Vice President of Merchandising, the CFO, and the CEO of the company.

- Communicate regularly with vendors to negotiate pricing, shorten ship times, schedule promotional opportunities, and ensure account is up to date on all company requirements.
- Tracking sales and vendor purchase orders, PO cancellations, vendor shipping/UPS worldship.
- Frequent travel to national trade shows and show rooms to source new vendors and maintain successful relationships.
- Proficient in: Microsoft Office, SV2 Systems, Verint360, and ViewPoint.

## Ski Pro

### Sales Representative

January 2010 - October 2012 (2 years 10 months)

Chandler, Arizona

- Provided sales floor customer service while continually exceeding sales expectations within the department
- Selected product assortments and organized displays that appealed to the store's aesthetic.
- Shop Technician/performed skilled tune ups on skis, snowboards
- Inspection of equipment on industry standard machinery with a strong focus on adhering to rules and regulations.

## Vans

### Stockroom Supervisor

January 2008 - January 2010 (2 years 1 month)

Gilbert, Arizona

- Responsible for all store incoming/outgoing shipments
- Processed store inventory and communicated with corporate office to ensure inventory levels were properly tracked, maintained, and reordered as necessary.
- Supervised sales associates during shifts
- Merchandising floor sets, window displays; following Vans, Inc. corporate guidelines

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## Education

### University of Arizona

Full Stack Web Development

### Mesa Community College

Course work completed toward an Associates, General Studies · (2007 - 2009)

Red Mountain High School  
High School Diploma · (2004 - 2007)