# Mikhail Pchelintsev

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## Experience:

**07/19 – …**  **Data Scientist, Sberbank**
- Price and demand prediction of primary realty projects (internal processes automation and external product for developers)
- Text classification of sales process feedback from client managers and introducing corrective actions
- Named entity recognition in sales process feedback
- Holding decision-makers definition using legal graph analisys

**09/16 – 01/19**  **Senior consultant, Ernst & Young**
- Developing models for production and operational planning
- Developing and introduction digital business processes (transport monitoring, labour quality control systems, stock control, motivation system for personnel)
- Estimating economical effect from initiatives and consulting projects

**09/15 – 09/16**  **Business analyst, Danfoss A/S**
- Developing sales forecast and safety stock control model
- Creating reporting system for supply chain management

**09/14 – 09/15**  **Production optimization specialist, Danfoss A/S**
- Lean manufacturing at several international projects

**2010 – 2016**  **Private math tutor**
- Prepared around 40 secondary school and university students for math exams

**03/19 – …**  **Kaggle competition expert**
- 2 silver, 1 bronze

## Education:

**2007 – 2014**  **Bauman Moscow State Technical University**
- GPA: 4,9 / 5,0

## Skills:

**Tools:** Python, Hive/SQL, Pytorch, Git, Jira
**Fields:** Machine Learning, NLP, Deep Learning