

Motivation Letter

First of all, personally as a Bank staff I am delighted on the efforts made by the Bank for the establishment of the Current Business Model, Governance and Organizational Structure in relation to the Bank's Mission and Objectives.

As I have a solid educational foundation, and extensive experience, **My Vision and Passion** will be being a human capital for the Bank to cascade the Bank's new organizational setup and in turn achieve the Bank's mission and vision. I would much appreciate the opportunity to contribute to the Bank's ongoing growth and continued success.

I have 12.5 years of general experience of expertise and of which more than 6.8 years working experience is inside DBE in Customer Relationship Management and Research Directorate. Therefore, as I have almost **5 years of experience on the position of Senior Loan Officer**, I am writing to express my interest in the new post position of **Manager, Wood and Furniture Team- CRM Division** in **Vice President, Corporate Industrial Financing Cluster**.

I believe that my strong Educational Background and widespread experience in the field makes me an appropriate candidate for the position and I know I would make a valuable contribution for the newly implementation of Bank Structure and to achieve the targeted strategic objective of the Bank.

If I am assigned on this post, I will accomplish the tagged Managerial Duties and Responsibilities in accordance with the policy and procedure of the Bank with Ethical manner. To execute this delegation efficiently and effectively, my previous advanced experience on credit and a project management knowledge gained from my second degree will have an impact because they afforded me a well- rounded skill set in order to manage project loans through managing timeliness and deadlines, tracking and reporting an overall progress of activities, managing daily operations and etc...

Please review my resume existed in the HR Data Base of the Bank regarding my Qualification, Experience, Expertise and Achievements. Do not hesitate to reach out if you have any questions or need further clarification on my experience.

Thank you for your consideration.

Sincerely,

Zelalem Adugna Tsegaye