

Dear, Placement Team Managerial Positions

After working with people in diverse profession, am seeking to leverage my experience in Manager, Customer Relationship Management De bire Birhan Branch. As an experienced staff in diversified working unites in corporate level, I have a vision to be exemplary leader and play furthermost role in helping the Bank to achieve its long term objectives using up-to-date credit analysis system and methods in accordance with the Bank's credit policy and procedure.

As an experienced candidate for the post, I have the ability to manage timeliness, tracking and reporting the overall progress, manage daily operation efficiently and mentoring team members in reviewing application, credit worthiness and risk analysis and help them to carry out detail credit analysis. Am dedicated to work hard to boost the overall performance of the Bank, increase quality of loan and improve service delivery which can further enhance satisfied and loyal customer which in turn brings timely loan collection and loan recovery to the Bank. Moreover, my experience of preparation of annual operational plan, report writing skill and work flow management, staff training and supervision, problem resolution and additional communication skills will give me to manage cases effortlessly.

As DBE is in change and implementation of new organizational structure, I am encouraged to play greatest role by exerting maximum effort and improve work qualities to bring the Bank to the top and improve banks reputation. To this end, working with different stake holders to create satisfied and committed customer who can repay their loan and contribute to help the bank achieving its goal and play valuable role to the national economy as a whole. This can only be achieved by working using up-to-date system and methods, being transparent and responsible for any decision and working in accordance with the Bank's credit policy and procedure.

As a Devoted and energetic young staff of DBE having more than 10 years of advanced experience, proven track record of implementing and delivering initiatives that positively contribute in Team manager position that am looking for. Much of my experience is transferable especially in Customer relationship areas because I have got the opportunity of being managed and coached by skilled and knowledgeable leaders in the bank, Both my expense and educational background will help me in preparation of annual operational plan, report writing skill and work flow management. My experience in problem resolution and communication skills will also help in managing any task smoothly.

Finally, I am confident that the skill and experience I have will make me the right candidate for the position but, i would welcome any opportunity that the Bank will give me to play my role in achieving its vision.

Thank you for your consideration,

Sincerely

Tatek Kebede