

Development Bank of Ethiopia

Dear Managerial Placement Team

I am applying for the position of Branch manager that posted on DBE Portal website.

My vision is to be an honest, accountable, and impactful manager and to be recognized institutionally as well as nationally within Development bank of Ethiopia.

The main duties to be performed in this managerial position are as follows; preparing plans , organizing, coordinating, directing, monitoring and evaluation the implementation of the plan, recruiting potential customers and improving the relationships with customers , spearheading comprehensive staff management to form healthy workflow structures in the branch, develop NPLs reduction strategy, establishing good governance within the branch, collaborating with stakeholders, ensure proper check and balance in each credit operations, follow operational projects and correcting improper symptoms of credits and discuss possible remedies with concerned clients, handles customer complaints at working unit level, follow the collateralized assets and documents are properly insured and renewed timely, perform other related duties as allotted by immediate supervisor, Review and submit periodic activities and progress report with including BSC reports, evaluate the performance of work unit and prepare performance report and provides all inclusive support to the branch staff, teams and customers.

The fact that the bank has been able to carry out its national responsibilities by undertaking a new comprehensive institutional transformation and the bank has revealing significant changes in the commencement phase. This is an indication that the results of the meta- analysis will be implemented from the outset. For this change to be success, i am ready to use my personal effort to attain the expected outcome in a spirit of honesty, transparency and accountability.

I have Bachelor Science Degree in Animal, Rangeland & Wildlife Science; Master of Art in Project Management and Candidate of BA Degree in Accounting & Finance from Mekelle, Wollo and Unity University respectively. I have over 12 years of general working experience, from which I have 10 years of managerial and banking experience.

I believe that the combination of my educational skill and leadership abilities with my passion for the branch operational success and my strategic, creativeness, and analytical thinking will allow me to make a valuable contribution to the branch.

Thank you for your time consideration.

Sincerely Yours,



Wasu Asfaw