

**Demissew Awulachew**

**Mob.0912031987**

**Manager, Loan Review Team (North- East Addis Ababa District)**

Dear, Placement Team- Managerial Job

In response to your request, I am putting my vision, list of activities performed by the position, my contribution for the DBE new reform and to be candidate for the position as describe below:-

**Vision:** To see successfully operating financed projects that have great contribution to economy transformation in line with the country vision set by 2030.

**I will performs the following activities;** Plan, organize and coordinate and report the works of the Team, Ensure the loan document submitted to the Team is in line with the Bank's credit policy and other relevant procedure and requirements; Verify promoter's project is legally established in accordance with the commercial law of the country and fulfilled all obligations; Verify the appraisal document, customer due diligence and credit risk evaluation reports are prepared based on the Bank's standard formats and Ensure term and condition are strictly stipulated in the loan proposal based on the nature of the project.

**My contribution for the new reform,** I will have great contribution to solve those identified problems and challenges in the Five Year Strategic Reform Plan in general and particularly Deficient Credit Policy and Lending System, Poor Loan Portfolio Quality by detail reviewing of the proposed projects.

**The reasons to be candidate for this position,** I have M.Sc. degree in Agricultural-Economics and served above 18 year, out of this 7 year & 9 month as a Manager and in DBE 5 year & 8 month, out of this 2 year & 4 month as Senior loan office and 3 year & 4 month as C-Branch Manager till now. I have worked in area of project management and administration, appraisal, approval, project rehabilitation, property and HRM, monitoring and follow up etc. I believe with this and in combination of qualification & experience added to my strong interpersonal communication make me a suitable candidate for this post.

Sincerely

Demissew Awulachew