Date: October 12,2021

To: Placement Team

Development Bank of Ethiopia

Addis Ababa

Applicant Name: ASMARA BEKELE MEKA

Position: Manager, Pharmaceuticals Team-Workout Division

Dear sirs/Madams,

I would like to apply for the position, Manager, Pharmaceuticals Team-Work out Divison in the Chemicals and Pharmaceuticals Directorate uploaded on DBE Intranet on September 20,2021. I have work experience of above eleven and half (11.5) years. And I have earned substantial experiences and exposures in public and financial institution during these years. These exposures have increased my knowledge of the industry significantly and made significant contributions to the institution. I am ready to assume a new role as Manager, Pharmaceuticals Team-Work out Divison which is a step up from my current role as Senior Loan Officer in the Project Rehabilitation & and Loan Recovery Directorate-I.

My vision is to be professional in banking and financial industry as my main career development through achieving the DBE's Vision, which is, "To be a world class development Bank that help to achieve Ethiopia's Economic Transformation vision by 2030"

Following bank's reform implementation plan, the bank set seven strategic pillars, among the **Loan Recovery and accountability** is the fith pillar. Therefore, as a workout manager, I dedicately work to Improve the Loan collection capacity of the Bank, Enhance the asset disposal performance of the Bank, Improve the working methods and performance of the project rehabilitation functions and Insure proper compliance to internal policies and procedures and prevail law enforcement in NPLs reduction.

I am prepared to work diligently to deliver the goals and milestones of the position spefically in loan recovery and NPLs reduction professionally and efficiently.

Also, I am ready to take on new challenges, responsibilities, and projects to support the Directorate and continue to strengthen my skillset and achieve my career goals. I am capable of taking on a larger workload and providing the leadership this position requires.

Thank you for your time and consideration and I look forward to your response.

Sincerely yours,

Asmara Bekele