

DBE Managerial Positions Placement Committee

Daniel Daba Jiru

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Dear Sirs/Madams,

I would like to apply for the position, **Manager, Follow up team** uploaded on DBE Intranet on September 20, 2021. I have work experience of above nine (9) years. And I earned substantial experiences and exposures in financial institution like Omo micro finance and DBE during these years. These exposures have increased my knowledge of the industry significantly and made significant contributions to the institution. I am ready to assume a new role as **Team Manager** which is a step up from my current role as **Senior Loan Officer** in Adama branch bank's work unit.

My vision is to be professional in banking and financial industry as my main career development through supporting the DBE's Vision, which is, "To be a world class development Bank that help to achieve Ethiopia's Economic Transformation vision by 2030"

Following bank's reform implementation plan, the bank set seven strategic pillars , among the **Loan Recovery and accountability** is the fifth pillar. Therefore, as a team manager, I dedicatedly work to improve:-

- Regular follow-up of projects established by managed funds under the given catchment area of the Branch with high responsibility and accountability.
- I am expected to undertake close monitoring and follow-up and training on financed projects regularly.
- Assist district loan workout Team in repossession and disposal/handover of capital goods in the case of project defaults
- I am also responsible for passing financing decisions on due diligence, appraisal, approval, and up to the allowed lease financing sanction limits.
- I am responsible for planning, organizing, coordinating, and facilitating the entire project financing & Lease financing process from customer sourcing to loan collection at the branch level.

I am prepared to work diligently to deliver the goals and milestones of the position specifically enhancing loan collection and NPLs reduction professionally and efficiently. Also, I am ready to take on new challenges, responsibilities, and projects to support the branch performance and continue to strengthen my skill set and achieve my career goals. I am capable of taking on a larger workload and providing the leadership this position requires.

Thank you for your time and consideration and I look forward to your response.

Sincerely yours,