

September 28, 2021

Dear the Placement Committee,

I am writing this letter of intent to express my interest for the job position “**Manager, Crop Production Team- CRM Division**”. I do have a clear and crystal vision of assuring the quality of project appraisal by understanding far reaching effects of proper project planning on implementation and success of projects through integrating all the knowledge and skill of assigned team members under the Team by introducing knowledge based decisions and new technologies.

If I maintained and continued in the position of Manager, I will form highly motivated and synergized team, standardize the operational norm that assures responsibility, develop mile stone activities tracking plat form, tightening of the evaluation and screening process, strengthening monitoring and evaluation by preparing terms of reference with plausible action plan, providing technical support and capacity building to team members, develop cooperation and knowledge sharing sessions between team members, proper archive of basic data/studies/research outputs, strengthening communication among team members, and comprehensive review of the appraisal report against the Credit Policy and Procedure.

The contribution of mine in the position towards the intended organizational change will be facilitation of the critical review of projects, formulation of comprehensive and quality projects without missing any investment components that would be implemented on the ground in real terms within acceptable time frame (cycle time) and impact the economy at large without compromising Credit policy, Procedure, Directives, regulations, etc.

I do have a comparative advantage to the position since I acquire all rounded cumulated knowledge and experience through conducting above 40 full-fledged commodity studies (i.e., sector level applied research and key input for appraisal), participation at national level studies-, **National Lowland Wheat program- Model Feasibility Study and full-fledged Commodity Study** preparation, which is a government’s top priority area under the Ten Years (2021-2030) Home Grown Economic Dev’t Program, Serve as *Reform Team Member* which has been assigned by bank’s President and actively participate **in preparations of different strategies and studies of resolution plans for insolvent taken over mega projects at corporate level** (from Oct 2020 up to June 2021).

My build up research skill as Senior Research Officer, accumulated knowledge from participate in different appraisal works and previous credit operation regarding operational norms, understanding as to why projects become entertain, become sick at different project cycle, make a difference to formulate projects through knowledge and reasoning based analysis.

As conclusion I am thankful for your consideration to the post and strongly believe that I am the right candidate for the Team Manager post under the respective directorate.

Sincerely Yours,

Moges Tesfa