

September 28, 2021

Development Bank of Ethiopia
Human Resource Management Directorate
Addis Ababa, Ethiopia

Letter of Intent for position of Manager, Metals and Metal Products Team- Follow-Up Division

Dear Sir/Madam,

This Letter of Intent is submitted in reference to the vacant position that the Development Bank of Ethiopia has issued for the position of Manager, Metals and Metal Products Team-Follow-Up Division. I, the applicant- Hanna Nigussie, have been working at Development Bank of Ethiopia Since 2009 in different positions and posts. During these twelve years, I've served the institution with great integrity and motivation. Indeed, most of my experiences are related to the Bank's core activity, that is the provision of credit services for a wide array of clients and customers.

I believe it's worth mentioning here that I have served the Bank as a Loan Officer and Senior Loan Officer since January 2012. And since 2017, I am working in mega projects financing at CRMD II as a Senior Loan Officer. As my track-record clearly indicates, I've performed well in my duties performing these activities. I have earned a master's degree in business administration from Jimma University in 2015. This is also a testament to my continued search for more skills and knowledge that will ultimately enable me to execute my work efficiently and effectively.

During my stay in the credit, I have earned many experiences and skills that I believe will enabled me to be best equipped for the vacant position. If I am nominated for the position, it is my sincere hope and belief that I will work hard to achieve the Bank's strategic plan. The sub-sector is dominant with activities that are import oriented, I will contribute my level best to investors engage in the area. My experiences enable me more to know the major challenges of projects and how to sustain the projects as per their plan by closely following up their status and providing advices. Besides, as NPL starts from loose follow up of projects, I will exert my utmost effort to minimize the existing NPLs.

I believe that the Metal and Metal products sector in Ethiopia is at its infancy, and I believe that it has a huge potential in the years to come. This being said, our country is undergoing a massive construction boom and development efforts that desperately need the development of this sector, and I hence believe that I can contribute my share to its growth using my years of experience working at the Bank in various capacities.

Thus, I trust that I will be selected for the vacant position considering my educational background and credit experience, and I would like to express my desire to serve the Bank by focusing on the Bank's vision and strategic plan.

With best regards,

Hanna Nigussie.