

September 28, 2021

Development Bank of Ethiopia
Human Resource Management Directorate
Addis Ababa

Letter of Intent for Position of Manager, Wood and Furniture Team, Follow-up Division

This Letter of Intent is submitted in reference to the vacant position that the Development Bank of Ethiopia has issued for the position of Manager, Wood and Furniture Team- Follow-up Division. I, the applicant- Hanna Nigussie, have been working at Development Bank of Ethiopia Since 2009 in different positions and posts. During these twelve years, I've served the institution with great integrity and motivation. Indeed, most of my experiences are related to the Bank's core activity, that is the provision of credit services for a wide array of clients and customers.

I believe it's worth mentioning here that I have served the Bank as a Loan Officer and Senior Loan Officer since January 2012. And since 2017, I am working in mega projects financing at CRMD II as a Senior Loan Officer. As my track-record clearly indicates, I've performed well in my duties performing these activities. I have earned a master's degree in business administration from Jimma University in 2015. This is also a testament to my continued search for more skills and knowledge that will ultimately enable me to execute my work efficiently and effectively.

During my stay in the credit, I have earned many experiences and skills that I believe will enabled me to be best equipped for the vacant position. If I am nominated for the position, it is my sincere hope and belief that I will work hard to achieve the Bank's strategic plan. This is very important, I reckon, as our county is rich in forest resources which are widely used for wood and furniture products manufacturing and processing. It goes without saying that this so far unutilized resource needs a robust policy and financing scheme that will ultimately benefit not only the Bank, but also the country in general. As the Ethiopian government under the leadership of Prime Minister Abiy Ahmed continues to plant trees in a record-breaking manner that is grabbing attention across the globe, wood and furniture sector activities are expected to rise steadily thereby attracting both local and foreign investors. Hence, I believe this sector needs more attention and the best staff to deal with the opportunities it presents. My experiences enable me more to know the major challenges of projects and how to sustain the projects as per their plan by closely following up their status and providing advices. Besides, as NPL starts from loose follow up of projects, I will exert my effort to minimize the Banks NPLs.

Thus, I trust that I will be selected for the vacant position considering my educational background and credit experience, and I would like to express my desire to serve the Bank by focusing on the Bank's vision and strategic plan.

With best regards,

Hanna Nigussie.