

**Name: Ermiyas Abduke Hussen**

**Vacancy: Manager, Mining and Energy Team - Workout Division**

**To: Redeployment Committee**

First and foremost, I would like to thank the Bank for the vacancy, **Manager, Mining and Energy Team – Workout Division** for which I could get the chance to apply. I am applying, with pleasure and confidence to shoulder the responsibility of the position as I have acquired experience during my service in more than eleven years in Officer and Senior positions.

I have been working as Senior Research Officer since early my career, and have now the knowledge in Research Problem Identification, preparing research proposal, designing data collection instrument, analyzing the collected data and writing research report. As previous when I was working as Acting Appraisal Team Leader for one year and seven months, Senior Appraisal Officer and Senior Loan Officer Position at Woliya Soddo District, I have acquired good experience in approving and appraising different mining and energy, agricultural, manufacturing and other natural resource projects evaluating according to the DBE policy and procedure manual.

If I get the chance for this position, my vision will be to see the Bank one of the best bank in the world for this vision I am keen enough to make proper supervise, coordinate, and monitor and give assistance to team members to rehabilitate sick projects so as to reduce non-performing loans and maintaining asset quality of the Bank and hence contribute my share to the effort being made to the VISION of Development Bank of Ethiopia that help to achieve Ethiopia's Economic transformation vision by 2030' ... If I get this specific position, I will conduct the following tasks such as: Plans, Organizes, coordinates and coaches sick project follow-up activities according to the bank policy and procedure manual; Supervises foreclosure auctions under the discretion of the case team; Control assets take over for foreclosure action of division Offices' operations in line with the policies of the Bank and other pertinent guidelines, directives and regulations and provide the necessary support; Represents the team in the presentation of rehabilitation proposals for approval; Supports the case team in the preparation of rehabilitation, foreclosure, and write off, post write off follow up and write back proposals; Communicates the result of the rehabilitation proposal of the team to the client; Prepare BSC plan for the team based on the activities of the team in line with the action plan prepared on the basis of BSC framework and targets given to them; and Perform any other duties as assigned by the division and Carry out the regular team meetings and addressing their problem by providing unique and innovation solution.

Regarding, Improves the bank performance in relation to the new organizational structure, to reduce non-performing loans and maintaining asset quality of the Bank, increase overall performance of the bank, strict and continuous follow-up to rehabilitate sick projects, specific specialized human capacity that knows the sector very well and define tasks as well as the sector accountable for define tasks for achievement of the bank vision, mission and strategic objectives in compliance with the banks business model.

I hope I can perfectly fit for this position as my specialty degree in Natural Recourse Economics and Management in which the courses are relevant to accomplish activities related to the position and enough mining project follow-up and appraising experience ; strong communication, problem-solving and management skills combined with my past experience and acquired knowledge of the Bank, would enable me to contribute substantially to the **Mining and Energy Team \_ Workout Division, role and Cluster Corporate Industry Financing objectives.**