

To Development Bank of Ethiopia

Date Sep28/2022

Managerial Placement Team

**Subject: -To apply for District Manager Position at Dessie District.**

This is in response to a job placement advertisement on the DBE intranet. I'm writing to apply for the position of **District Manager** at Dessie District, under the V/P SME cluster.

**My vision is;** to exert my extreme effort to improve the Bank's asset quality to an acceptable level.

My main intentions to undertake on the job that I am applying are listed as follows:-

- Strongly administered to reduce & meet the expected minimum NPL ratio ,
- Plans, organizes, directs, and supervises the overall activities of the District office
- Works pro-actively on the development of strategies to solve the problems in the, Branch, Divisions and teams under the district.
- Ensures that policies and procedures of the Bank and relevant NBE directives applicable to the DBE are properly applied by all Teams and Branches under the District;
- Identifies skill and knowledge gap of the Team members and propose the training need for skill development
- To Evaluate performance of branch's, Divisions ,Team members and prepare performance report

The Bank has already identified and communicated the major problems on its five years strategic plan. Accordingly, I will exert my extreme effort to improve poor loan portfolio quality of the Bank, Creating good work environment, Benchmarking best practices from other District and the head office, Manage the staffs to be satisfied and more productive ,Ensuring accountability & transparency in the District , Work closely with stakeholders on the common issues to achieve the Bank new reform strategic pillars.

I am competent enough to the post that I currently apply due to educational qualification and the work experience acquired .I have more than 13 year work experience out of which 4 year and 6 month at **Managerial Level in DBE (1year and 6 month works as an acting appraisal team Manager and more than 3 year works as project loan review team Manager)** and also work as an **acting District Manager** At various time.I have worked in the area of project Appraisal, Project loan review team at Dessie District and at Branch project Follow up Directorate (at the head office) ,Hence I have work experience in **world bank assisted food security project& HABP food security project** as **Rusaco** promotion officer and woreda level **financial wing coordinator for more than 4 years** .I have also taken different training like Leadership ,Appraisal, Lease Financing (TOT by IFC ) , Borrowing, debit Management and financial service training given by **RUFIP**. Regarding, My educational qualification I have 1<sup>st</sup> and 2<sup>nd</sup> Degree in Business and Economics which makes me competent enough for the post.

I am hugely proud of the achievements that I have made in the Dessie district, Branch Follow up Directorate and would be honoured to have the look-in to apply for the position. I hope very much to have the opportunity to serve as the next District Manager.

Sincerely yours,

Getye Abebe