

Yilma Demissie

To Placement Team

Subject: - Application on Branch Manager at Fitch Branch

Vision

- ✓ Become a quality leader by making group work culture a reality, increasing customer satisfaction, reducing debts, and being a role model for others by making the national development strategy agenda accessible..
- ✓ Create Strong Team work spirit to achieve organizational Goal.
- ✓ Communicating with Local and Governmental Administration to help us in our work.

What Can I Do in the Job Position

- ✓ Plans, Organizes, Coordinate, and facilitate the bank service process
- ✓ With other staffs Conduct assessment for Project/Lease finance applications
- ✓ Manage and evaluate the risks associated with the credit assets of the bank
- ✓ Protect the Projects from new iteration to NPL
- ✓ Govern over all activity of the work unit
- ✓ Resource Mobilized from Bond sales and others
- ✓ I will admit problems immediately and takes responsibility.
- ✓ Strongly work to change Image of the Bank
- ✓ Facilitate work Environment to Employees and Customers
- ✓ Take responsibility on Bank Strategic Plan and Implementation of Transformation.
- ✓ Developing good relationship with existing and new customers by preparing discussion stage

How Can I Support Ongoing Bank transformation, in relation to the Position

- ✓ I play a key role in shaping the target culture and finding talent that will be attracted to and succeed in the transformed organization.
- ✓ As a leading actor to help the Bank achieve its mission by working in a way that will ensure the security of the Bank, using the journey from traditional to modern methods.
- ✓ By Sharing a clear vision for changing
- ✓ By Preparing all staffs to assume their new mission and roles
- ✓ By explaining new roles and processes
- ✓ By offering a solution to a customer's problem instead of personal feature.

Reasons why I prefer for the place

- ✓ I can meet the requirements of educational preparation and work experience in accordance with the requirements set by the bank
- ✓ I know the places, the culture, the language, the diversity of the community and the social conditions.
- ✓ I fully accept the transformation of bank process and can contribute to reach success
- ✓ I have Confidential Communication over all, in my Jobs and with the Community.

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