To, Development bank of Ethiopia Placement Team

Re; Letter Of Intent: Application for the position of "Division Head"

I would like to apply for the advertised post of **Division Head**, "Follow-up Division - Textile and Leather Directorate" which is posted on DBE Intranet portal. I am convinced enough to ensure my candidature for the position on the following grounds-

I have about nine years work experience in DBE and currently working as a Sr. Textile and Leather Engineer for more than three years in project appraisal in this firm, where I have a good reputation with diligent, humble and decent character. I am seeking to obtain a new challenging and growth oriented position. Being a "Textile & Leather Engineering "professional with academic background-BSC Degree in "Textile and Leather Engineering", I have worked for more than four years in appraisal department as loan officer members of the business team and gained considerable business area experiences, project appraising techniques (market study, financial study) and also paralleling experiences as technical person for Textile and Leather related projects, so I got basics of how projects financed, production capacity determination a firm, machinery and equipments determination by basic engineering calculation of a project and the rest five years totally shifted my job title in to textile engineer and on this position gained experiences on machine layout, asset valuation, investment asset determination, generally I have Specific knowledge and experience both in business and technical areas of the bank financed projects; ability to create and process financial spreadsheet, project-appraising techniques, report writing, documentation & evaluation areas in textile, leather and related projects.

I have taken different trainings during my stay at the bank such as financial analysis, environmental impact assessment, asset valuation and certificates for each. So If the bank giving and hiring me on the position,

My vision as a manager is to bring about a tangible output by identifying, analyzing, and providing a durable working solution to problems, working with the team hand and gloves in realizing the goals and objectives of the company ahead of time and schedule.

To realize my vision, first I will make sure that my vision is the vision of the team as well, then collaborate, organize, coach, monitor, evaluate and work in harmony with other work units of the bank to achieve the desired goals.

I am a person with positive mind, constructive attitude, showing openness to change and have excellent ability to manage complexities and results oriented approach to work; I strongly believe that my competency of precise knowledge on business and technical area along with the experience will contribute in making a good outcome for our organization as well.

My academicals background and the experiences I have mentioned on the above makes me unique to the bank and the right person to perform on the business and technical areas to lead **Division Head**, "Follow-up Division - Textile and Leather Directorate"

. I am certain that my professional experience and expertise makes me the best fit for the advertised position.

Thank you for your time and consideration and I look forward to hearing from you soon.

Yours truly,

Habtamu Teshome

Email: - habtamu.tes@gmail. Com