

# Nick Trzpis

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Manchester, United Kingdom

## Key Achievements

- *Earned over £1000 in two months through entrepreneurial activity (AirBnb, eBay and Facebook)*
- *Elected and approved to represent my school in Youth City Council*
- *School and Class President in secondary school*
- *Got to Semi-finals of IBM Business Challenge*

## Skills

Microsoft Office	Customer service	Teamwork
Leadership	Positivity	Self-awareness
Fast Learner	Resilience	Communication

- Planning
- Various strategies and systems

### **Team Leader at Co-op**

*August 2017 – September 2019*

- Developed leadership skills since I manage small team of 3-5 people during a shift.
- Key holder responsibility and handling large amounts of cash.
- Well organized, preparing tasks for colleagues and myself during a shift making sure that the store is ready for customers.
- Gained exceptional experience in customer service and building meaningful relationships with customers and colleagues.

### **Customer Team Member at Co-op**

*December 2015 – July 2017*

- Gained customer service skills.
- Gained trust and learned how the store operates and got a promotion to a team leader.
- Sold over 60 membership cards during couple of days of work.

### **Matchday Host at Liverpool Football Club**

*February 2016 – July 2017*

- Part of hospitality team that was voted as the best hospitality fan experience in the Premier League.
- Delivered customer service to VIP customers such as players, sponsors and fans.
- Developed customer service, communication skills and gained a lot more confidence while dealing with VIP customers.

## Education

### **University of Liverpool**

*Business Management with German Advanced 2015-2018*

- Member of Enactus and Handball Team.
- Developed communication, networking, relationship building and taking criticism skills.
- Became independent, self-motivated and great with time management.

## Experience

### **Supervisor at Wayne's Coffee**

*November 2019 – Present*

- Cash Handling
- Responsible for managing social medias (Facebook, Instagram)
- Working close with the Store Manager

### **Trainee Recruitment Consultant at Venturi**

*September 2019 – November 2019*

Went through 6 weeks of recruitment training and learned:

- Full recruitment 360 cycle
- Sales and negotiations
- Communicating with candidates, CEOs and managers

### ***Football Referee at Polish Football Association***

*August 2012 – August 2014*

- Worked outside my comfort zone and under pressure of making correct decisions in no time.
- Gained better observation, fast decision making, people management and communication skills.
- Became more confident and assertive.

### **Certificates and Other Achievements**

#### ***University Business Challenge by IBM – 2017/2018***

Comfortably won the first stage of the challenge and got to the semi-finals where due to couple of mistakes we were placed in the middle of the stake on 10th place. During challenge I have developed skills such as:

Leadership	Teamwork	Influencing skills
Analytical skills	Innovation in problem solving	Managing the customer relationship
Time management	Planning and organizing	A results-driven approach

#### ***The Complete 2020 Web Development Bootcamp at Udemy***

*January 2020*

- 52 hour course including HTML, CSS, JavaScript, Node, React, MongoDB and many more.
- Aiming to complete the bootcamp by the end of March

### ***Enactus***

*September 2017 – June 2018*

- Took part in three-day training camp where our team got a prize for most innovative team.
- Took part in project The Pitch helping children their dreams working along Liverpool FC and Everton.

#### **Eddu Camp by Mateusz Grzesiak**

8th March - 10th March 2019

- Attended three-day coaching event created by one of the best coach in Poland
- Gained insight and developed emotional intelligence skills and got to know myself better
- Developed networking skills

#### **GoogleAnalytics for Beginners by Google**

Expires 4<sup>th</sup> November 2022

#### **GoogleAnalytics Advanced by Google**

Expires 6<sup>th</sup> November 2022

### **Languages**

Polish - native speaker

English - fluent speaker

German - basic

### **Interests**

Sports

Personal development

Entrepreneurship

Cooking