



Mile Todorovski

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075-342-726

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mile1todorovski@hotmail.com



<u>additional-five.vercel.app/home</u>



https://github.com/Mile1301



https://www.linkedin.com/in/mile-todorovski-0180h9289/

PROFILE

As an aspiring full-stack web developer, I bring a passion for coding and a strong desire to create engaging and user-friendly web applications.

With a solid foundation in Frontend and Backend, I am eager to apply my skills, my previous experience and grow my knowledge in a challenging role.

I am committed to producing high-quality work and adding value to any team I join, whether through innovative problemsolving, effective collaboration, or a keen attention to detail. My goal is to become a valuable asset to a forward-thinking organization that shares my dedication to delivering exceptional digital experiences.

REFERENCE - MY SEDC MENTORS

Ivan Lazarevski

email: Ivan.Lazarevski@seavus.com

Bojan Damchevski

email: bojandamcevski@gmail.com

Borce Borisovski

email: borisovskiborce@gmail.com

SKILLS



Front-end and Back-end Development



Excellent English



Experienced Problem solver



Attention to detail

EDUCATION

FULL-STACK WEB DEVELOPER

2022 - 2023

Seavus Education and Development Center" Skopje

Academy for Programming

Department Web Development

Courses

HTML, CSS, Basic and Advanced JavaScript
Node.js, NestJS, MongoDB, Basic SQL, React.js, Angular

BACHELOR OF SCIENCE (B. SC.) IN ACCOUNTING AND AUDITING

University St" Cyril and Methodius " - Skopje 2002 - 2007

WORK EXPERIENCE

My work experience related to web development besides the work needed to complete the Academy spans to contributing on 3 private projects.

However, I am eager to gain more practical experience and contribute to a dynamic and diverse development team.

I am excited about the prospect of joining a company as a web developer and contributing my skills to help achieve its goals. Also, see my previous experience on the following pages.

WORK EXPERIENCE



KAM MARKET- Macedonia

Internal Auditor

December 2019-July 2022

KAM MARKET- Macedonia

Regional Sales Manager

January 2017-December 2019

Responsibilities:

- Auditing the ongoing working activities of the three largest sectors within the Company to ensure proper operating within compliance procedures
- Creating SLA's and SOP's

Role:

 Auditor of internal work processes and procedures within the Sales, Transport and Logistic departments

Responsibilities:

- Controlling the exposition and the inventory of the assortment in the markets, the whole documentation, orders, cash flows, return of inappropriate products, communication, internal and legal compliance.
- Managing 6 of the 10 largest KAM stores, fully coordinating all of their work processes, planning and budgeting the income and the expenses, inventing new forms for upgrading the way the stores work, training and tutoring new and existing employees, intel and info about the whole competition.
- Making full store inventory, leading various projects.
- Participated in the process of creating new CRM software

Role:

Regional sales manager in Skopje

WORK EXPERIENCE



Fo<u>od Bar Macedonia</u>

Sales And Production Manager June 2016-January 2017

Smart Station Skopje

Investment Consultant May 2014-July 2015

JP Parkinzi na Opstina Centar

Chief Financial Officer February 2011-August 2013

Responsibilities:

 Organizing food production, making business plans, full organization in the sectors of sales, finance and merchandising

Role:

• Production and sales manager

Responsibilities:

Giving advice to new start up
 Greenfield company and helping to
 complete all the needed paperwork
 from opening company, obtaining
 building permits, making business
 plans, full organization in the sectors
 of sales, finance and customer care

Role:

• · Investment consultant

Responsibilities:

- Financial reporting, planning, public procurement, sales, customer care
- Public meetings with citizens
- Organization of various meetings between the local residents, the local government and the managerial team from the company
- Full organization in the sectors of sales, finance and customer care
- Representing the public enterprise in the municipal council

Role:

 Manager of the finance, sales and customer care sector and deputy of the general Director

WORK EXPERIENCE



Color Press Group

Chief Financial Officer
June 2009-January 2011

Responsibilities:

 Financial reporting, planning, payment monitoring

Role:

• Head of finance

KPMG Macedonia

Junior Auditor
September 2007-June 2009

Responsibilities:

• Auditing in various companies

Role:

• Junior Audit

TRAININGS, WORKSHOPS AND OTHER ACTIVITIES:

• 04.2022

Business Analyst – "Seavus Education and Development Center" Skopje

• 11.2020

SCRUM Master – "Seavus Education and Development Center" Skopje Managing especially software development projects using agile methodology

• 10.2020

Project management – "Seavus Education and Development Center" Skopje
Properly managing projects from initiating till closing according to the best practices of
PMI and the PMBOK® methodology

• 02.2008

KPMG Tax manual education

• 09.2007

KPMG Audit manual education