

Categorical Analysis of Housing Prices

Eduardo Gonzalez, Milica Miskovic, Travis Barton

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1 Purpose

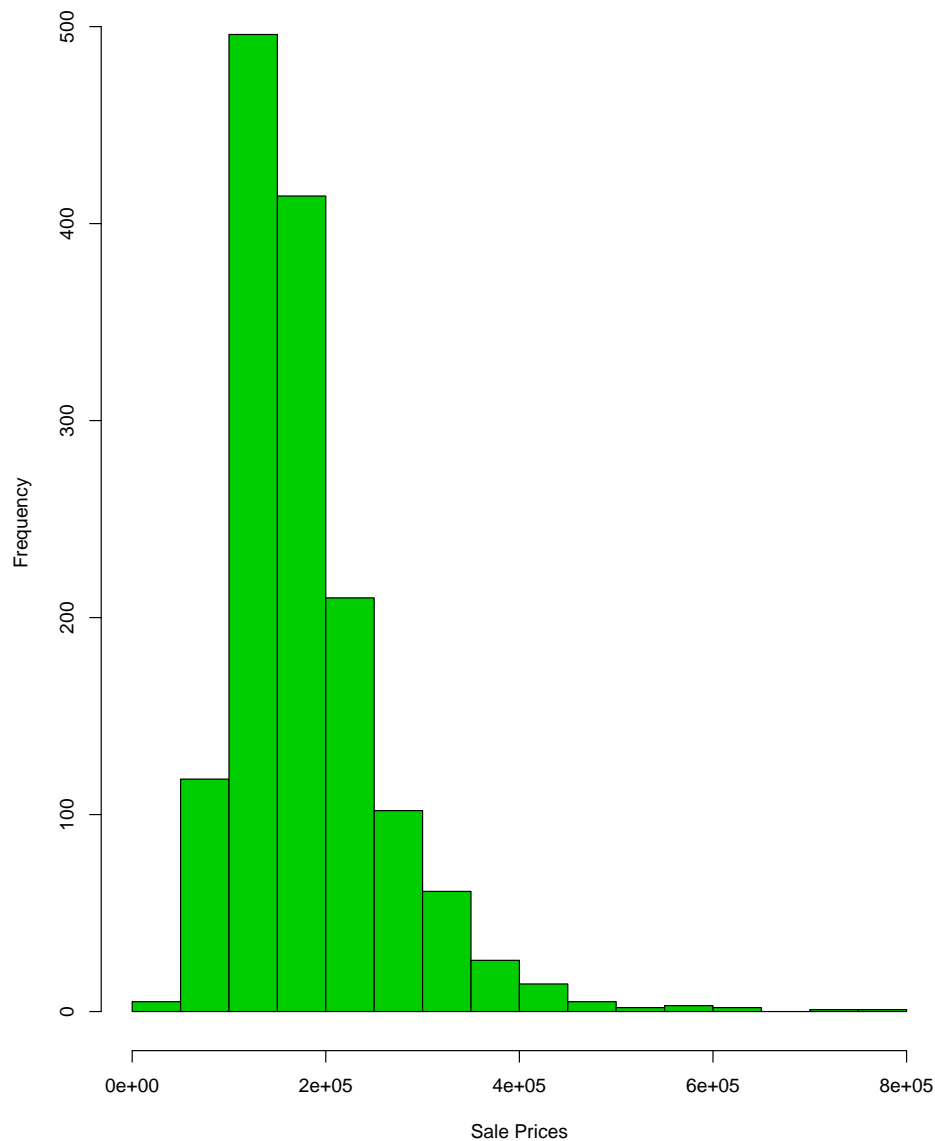
The purpose of this project is to explore the best model for explaining house sale prices using the categorical data from a Kaggle data science competition. The dataset contains information on houses for sale in Ames, Iowa and has 79 variables. One of the variables were deemed too sparse for use, so after removing the predictor variable (Sales Price), we are left with 36 qualitative and 41 quantitative variables to work with. Since the focus of this project will be based on design and analysis of experiments, we will only be concerned with qualitative variables. To perform our analysis we used the R packages: Readr, PCAmixdata, and Python, and JMP statistical software.

2 Data Description and Edits

The 36 qualitative variables (descriptions on appendix) consist of a variety of factors describing the house's interior, exterior and surrounding neighborhood. While they cover wide variety of useful topics, many variables had enormous imbalances within their different levels. For example, MSSubClass, a variable examining the type of house that was involved in the sale, had 11 different levels, however, levels 1, 5 and 6 held nearly all of the data. We remedied this by transforming the variable into a 4 level factor, with levels 1, 5 and 6 becoming levels 1,2 and 3, with a 4th level labeled "Other". This allowed us to have a much more balanced variable, with the proportion of data being more evenly distributed over the different levels. The cost of this fix, is that we lose some of our interpretability. Now, if levels 1, 2 or 3 are not significant, we will not know which of the other MSSubClasses are the main contributor, just that it is not levels 1, 2 or 3. Other variables were so dominant in one of their levels that adding it to our model would not aid in our goal of finding the main factors of house sales. The variable Street, for example, had only two levels: "Pave", meaning that the house was along a paved street, and "Grvl", meaning that the house was along a gravel road. Of these two variables, "Pave" consisted of 1,454 of the 1,460 (or 99.5%) of the observational units. If street was deemed significant, we would not be able to trust it, as we might not have had enough gravel facing houses to realize their

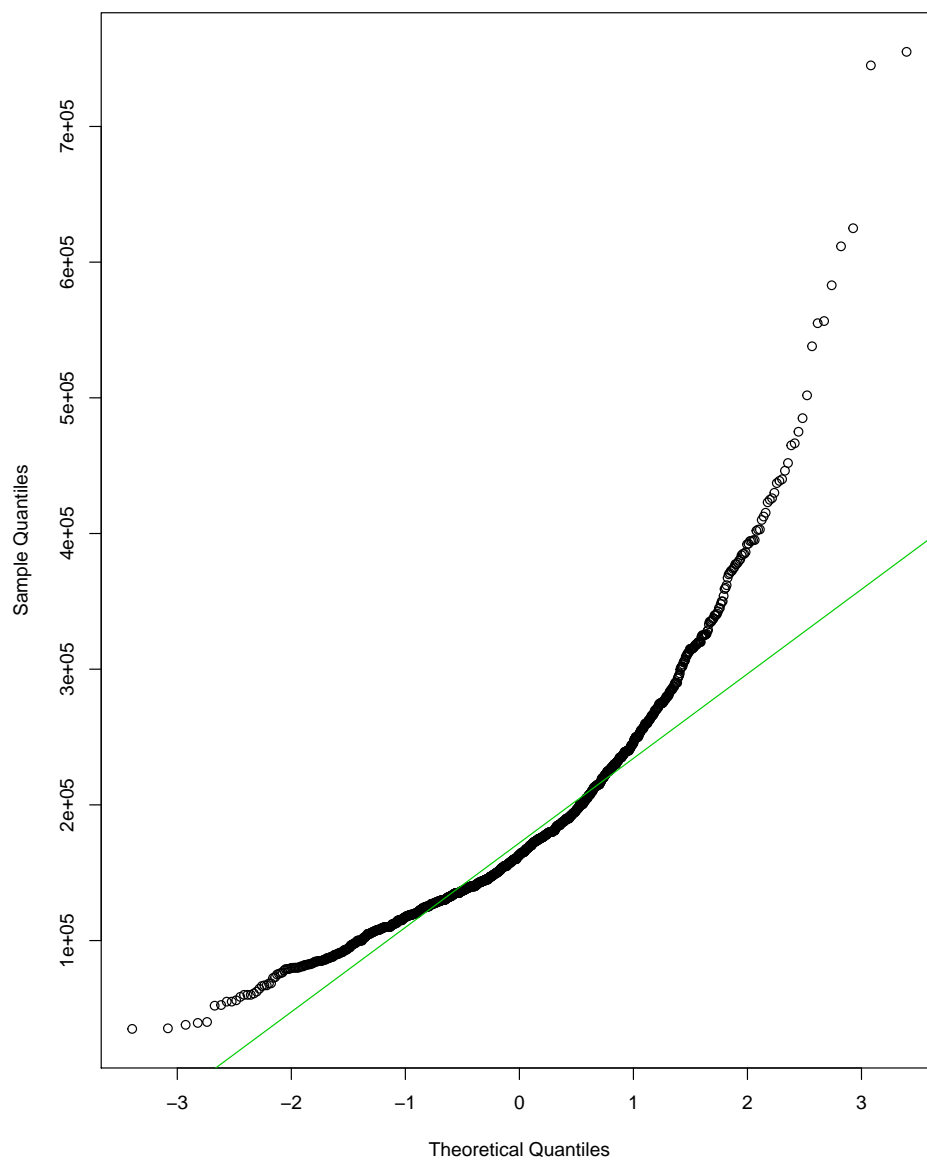
importance. The final Modification came for the response variable. Looking at the plots of the sales values, one can see a definite pattern.

Fig 1



Indeed, if we examine the distribution of the response, we will see that it does not follow a normal distribution.

Fig 2



With the modification of a log transform, the scatter plots and QQs become normal, with constant variance and a linear relationship.

Fig 2

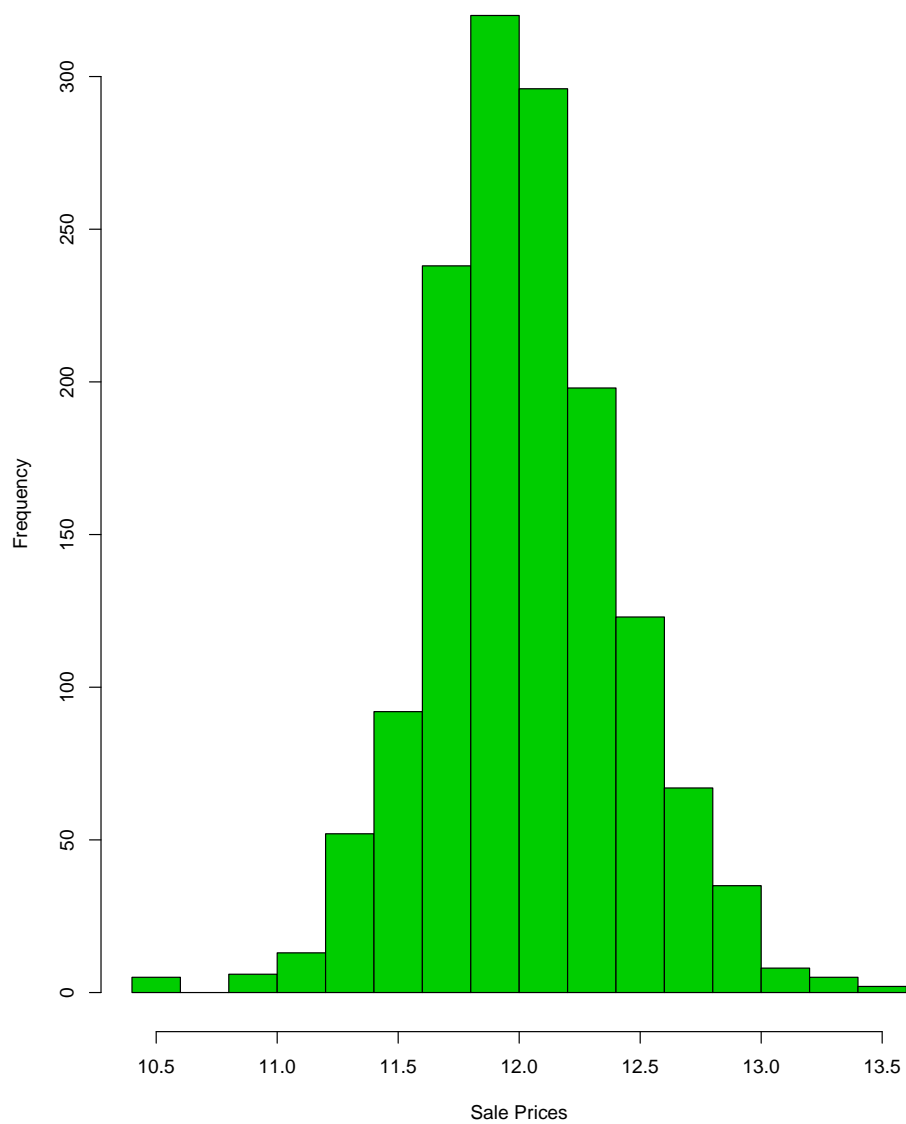
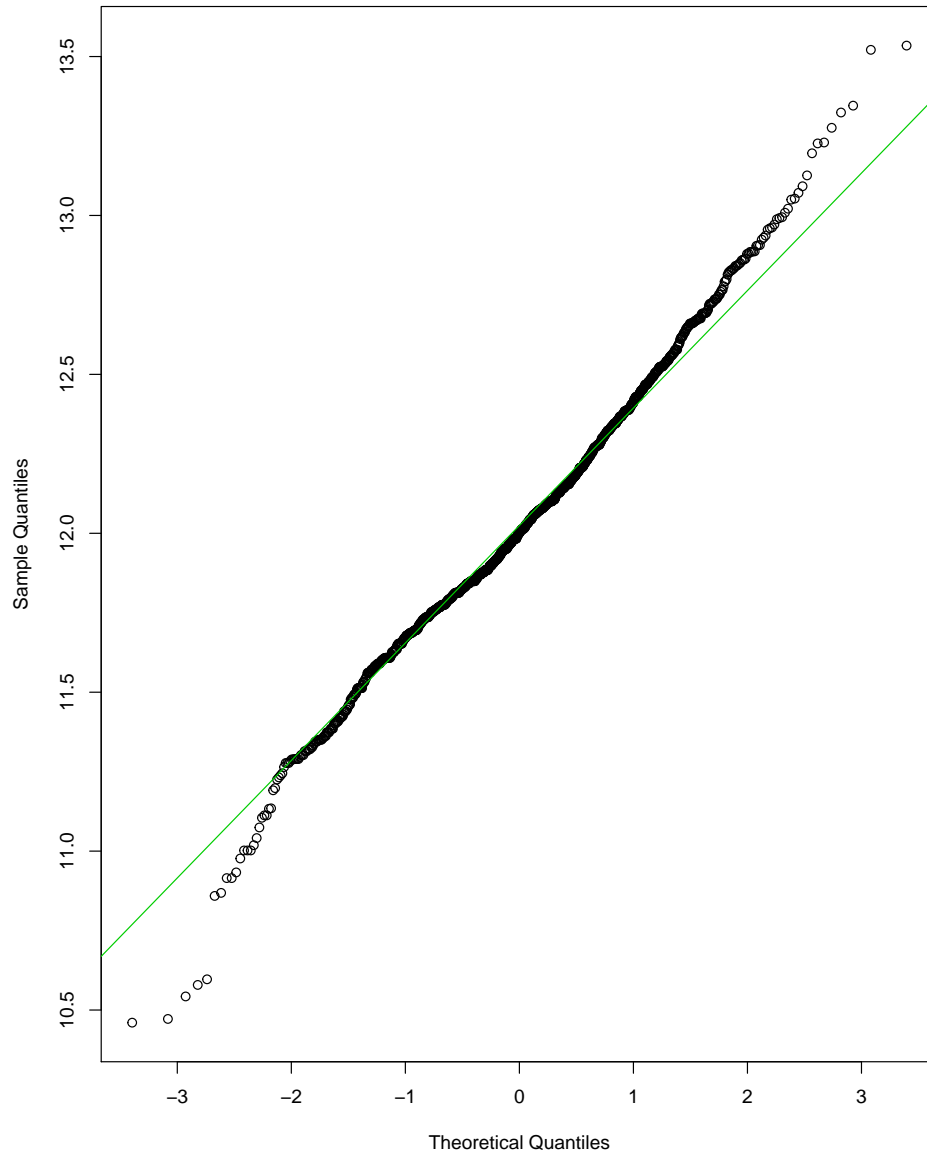


Fig 4



While examining our data, we realize that many of our variables are not capable of handling interaction terms. Since we do not have balance (see Variable Selection for details) we cannot introduce interaction terms without creating more bias. We know from the interaction plots that there may indeed be interactions between our variables, but we do not know if our F tests for those interactions will be valid. So instead of attempting inference on variables that are known to be biased, we have chosen to forego any interaction variables.

If given more time and resources, we could apply some practical fixes including: deriving the true expected values of the interaction mean squares, collecting more data and then sampling down until we have balance, bootstrapping our current data (this would require a more powerful computer than we had access to), coercing the data to be orthogonal via MCA (this was not allowed for the scope of this project), and many more.

3 Variable Selection

3.1 Reduction by binning

In order to remove redundant variables, we decided to use a combination matching algorithm of our own creation (appendix 5.1). The algorithm starts with making 'bins' that can hold all possible combinations of predictor variables (This was done after initial variable reduction.) We separated out columns that will not be predictors (X and SalePrice), and ran the algorithm on the remaining predictors. The 'bins' can take values from $[0, 0, \dots, 0]$ to $[v_{1max}, v_{2max}, \dots, v_{Nmax}]$. Thus, every possible combination of variable levels can be recorded. If a variable didn't change the various bin numbers when removed/added, then we assumed that levels of that variable occur in the same place as levels of some other variables, therefore they are redundant in the information that they give. We would then leave that variable out of data. During this 'in and out' process we were only able to remove one variable, CentralAir.

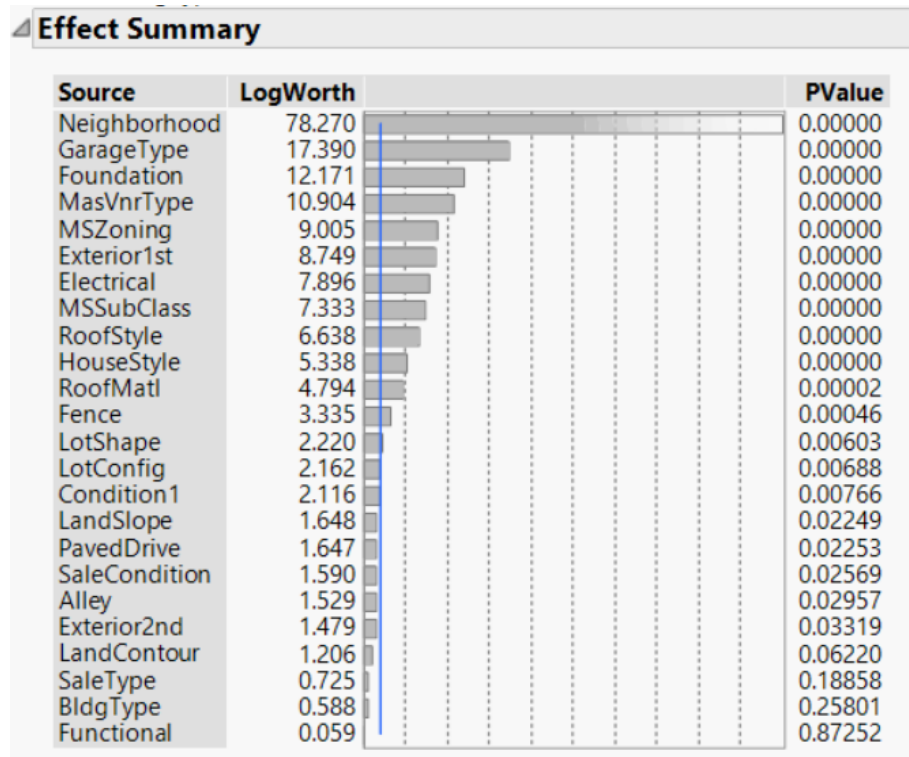
After the combination algorithm, we attempted to extract the biggest balanced table from our dataset. From prior theory, we knew that Neighborhood was the most important variable for our analysis. Because of this, it was guaranteed to be included and unchanged in our table. Unfortunately, the vast majority of 'bins' were empty and only a few had the vast majority of our data. Even after repeating this process with systematic variable selection, we ended up with a set of 'bins' which were as empty as in our previous attempts. We believe that the reason that this method did not produce any results lies in the fact that for most of our variables, they have some number of levels with disproportionately many observations in tandem with other levels of other variables. Also, since our observational units are houses it is understandable that certain features naturally go together. It was hard to achieve even one observation per combination of variable levels, although we have around 1400 observations and 23 variables. Since systematic variable selection process didn't produce a balanced table with reasonable number of non-empty variables we can not fully trust our significant tests. This is because of the expected values of the mean squares. Normally, with a balanced data set, our expected mean squares are well defined. Without balance, we do not know what they are. When we perform our F-tests, our ratios of $\frac{MS_{factor}}{MS_{error}}$ will not have the correct numerator. Instead, the numerator will have extra covariance terms added onto it that we are not accounting for. As a result, our F values will be farther from 1 than we would expect, and our p-values will be lower than they should be. In an attempt to fight this, we will use a more conservative .01 for our p-value. We recognize that this is not a perfect fix and that there will still be an unknown amount of bias involved. To fix this problem completely, we would have to use the appropriate F ratio which would involve calculating the covariances between our factors, and deriving the appropriate expected values for our mean squares.

3.2 ANOVA Variable selection

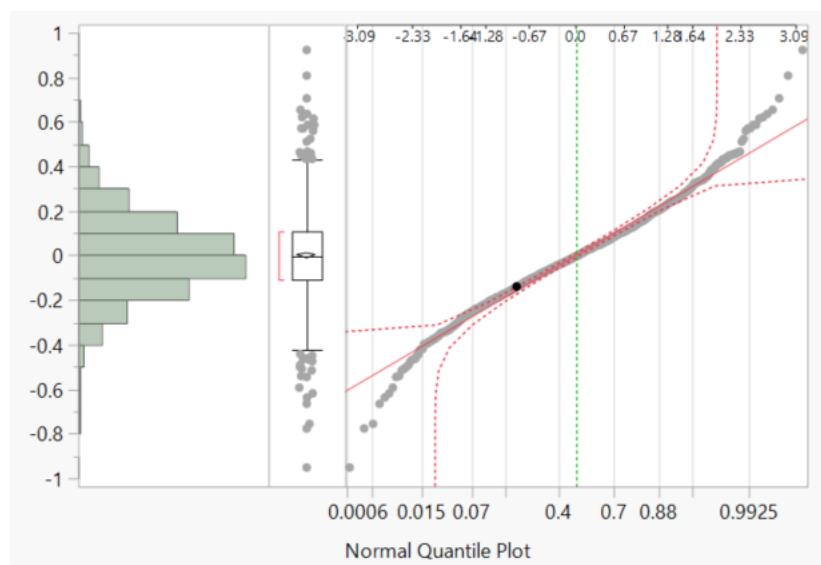
In order to establish the most optimal model, we will run our data through a two tier selection process and use k-fold validation to determine which of the two preforms the best and therefor earns our recommendation.

3.2.1 Model 1

Our first model was fit with everything inside of it and then reduced with our .01 p-value cut off. The resulting JMP output shows that even with our conservative p-value estimate, we were able to reduce 9 of our 24 variables.



This model also displayed normal residuals, linear relationships and equal variance.



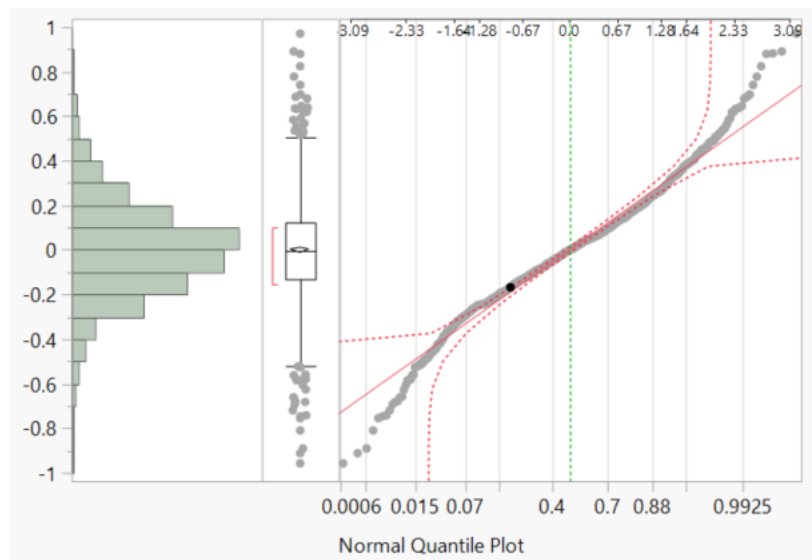
The resulting model is as such:

$$\log(\text{salesprice}) \sim \text{Condition1} + \text{LotConfiguration} + \text{LotShape} + \text{Fence} + \text{RoofMaterial} + \text{HouseStyle} + \text{MSSubClass} \\ + \text{Electrical} + \text{Exterior1st} + \text{MSZoning} + \text{MasonryVeneer} + \text{Foundation} + \text{GarageType} + \text{Neighborhood}$$

3.2.2 Model 2

After our first round of eliminations, we preformed a second selection process. Any variable that had over 70% of its data or more in one level was excluded from our model. The thought behind this action was that heavily biased data might lead our model away from the true values of sale price. This resulted in the following model:

| Effect Summary | | | |
|----------------|----------|--|---------|
| Source | LogWorth | | PValue |
| Neighborhood | 96.595 | | 0.00000 |
| GarageType | 31.088 | | 0.00000 |
| HouseStyle | 16.986 | | 0.00000 |
| Foundation | 11.008 | | 0.00000 |
| MasVnrType | 10.520 | | 0.00000 |
| LotShape | 5.004 | | 0.00001 |



$$\log(\text{sales price}) \sim \text{Neighborhood} + \text{Garage Type} + \text{House Style} + \text{Foundation} + \text{Masonry Veneer Type} + \text{Lot Shape}$$

3.3 Model Performances

With our two models selected, we ran k-fold validation with k equaling 5 and 10. We then ranked our model's performance based on their Adjusted R Squared and RMSE values. The results are below:

| Model Performance, K = 5 | | | | Model Performance, K = 10 | | | |
|--------------------------|-------|-------|------|---------------------------|-------|-------|------|
| Model | R^2 | RMSE | Rank | Model | R^2 | RMSE | Rank |
| 1 | .6821 | .2258 | 1 | 1 | .6845 | .2253 | 1 |
| 2 | .6589 | .2339 | 2 | 2 | .6654 | .2317 | 2 |

4 Conclusion

When attempting to predict the housing prices in the town of Ames, Iowa, we were able to create two models using a data set of 36 qualitative house attributes with 1,460 observations. While we did not have adequate balance, we attempted to run an ANOVA analysis anyway. We compensated for the inflated MS values with an extra conservative p-value of .01 instead of .05. Once we had our models, we ran two k-fold validation tests, one with $K = 5$ and another with $K = 10$. The resulting best model for predicting house sale prices is model 1. This can be expanded and improved with the addition of the forgone continuous variables.

5 Appendix

5.1 Data Description

MSSubClass: Identifies the type of dwelling involved in the sale.

20 1-STORY 1946 & NEWER ALL STYLES
30 1-STORY 1945 & OLDER
40 1-STORY W/FINISHED ATTIC ALL AGES
45 1-1/2 STORY - UNFINISHED ALL AGES
50 1-1/2 STORY FINISHED ALL AGES
60 2-STORY 1946 & NEWER
70 2-STORY 1945 & OLDER
75 2-1/2 STORY ALL AGES
80 SPLIT OR MULTI-LEVEL
85 SPLIT FOYER
90 DUPLEX - ALL STYLES AND AGES
120 1-STORY PUD (Planned Unit Development) - 1946 & NEWER
150 1-1/2 STORY PUD - ALL AGES
160 2-STORY PUD - 1946 & NEWER
180 PUD - MULTILEVEL - INCL SPLIT LEV/FOYER
190 2 FAMILY CONVERSION - ALL STYLES AND AGES

MSZoning: Identifies the general zoning classification of the sale.

A Agriculture
C Commercial
FV Floating Village Residential
I Industrial
RH Residential High Density
RL Residential Low Density
RP Residential Low Density Park
RM Residential Medium Density

LotFrontage: Linear feet of street connected to property

LotArea: Lot size in square feet

Street: Type of road access to property

Grvl Gravel
Pave Paved

Alley: Type of alley access to property

Grvl Gravel
Pave Paved
NA No alley access

LotShape: General shape of property

Reg Regular
IR1 Slightly irregular
IR2 Moderately Irregular
IR3 Irregular

LandContour: Flatness of the property

Lvl Near Flat/Level
Bnk Banked - Quick and significant rise from street grade to building
HLS Hillside - Significant slope from side to side
Low Depression

Utilities: Type of utilities available

AllPub All public Utilities (E,G,W,& S)
NoSewr Electricity, Gas, and Water (Septic Tank)
NoSeWa Electricity and Gas Only
ELO Electricity only

LotConfig: Lot configuration

Inside Inside lot
Corner Corner lot
CulDSac Cul-de-sac
FR2 Frontage on 2 sides of property
FR3 Frontage on 3 sides of property

LandSlope: Slope of property

Gtl Gentle slope
Mod Moderate Slope
Sev Severe Slope

Neighborhood: Physical locations within Ames city limits

Blmngtn Bloomington Heights
Blueste Bluestem
BrkDale Briardale
BrkSide Brookside
ClearCr Clear Creek
CollgCr College Creek
Crawfor Crawford
Edwards Edwards
Gilbert Gilbert
IDOTRR Iowa DOT and Rail Road
MeadowV Meadow Village
Mitchel Mitchell
Names North Ames
NoRidge Northridge
NPKvill Northpark Villa
NridgHt Northridge Heights
NWAmes Northwest Ames
OldTown Old Town
SWISU South & West of Iowa State University
Sawyer Sawyer
SawyerW Sawyer West
Somerst Somerset
StoneBr Stone Brook
Timber Timberland
Veenker Veenker

Condition1: Proximity to various conditions

Artery Adjacent to arterial street
Feedr Adjacent to feeder street

Norm Normal
RRNn Within 200' of North-South Railroad
RRAn Adjacent to North-South Railroad
PosN Near positive off-site feature--park, greenbelt, etc.
PosA Adjacent to postive off-site feature
RRNe Within 200' of East-West Railroad
RR Ae Adjacent to East-West Railroad

Condition2: Proximity to various conditions (if more than one is present)

Artery Adjacent to arterial street
Feedr Adjacent to feeder street
Norm Normal
RRNn Within 200' of North-South Railroad
RRAn Adjacent to North-South Railroad
PosN Near positive off-site feature--park, greenbelt, etc.
PosA Adjacent to postive off-site feature
RRNe Within 200' of East-West Railroad
RR Ae Adjacent to East-West Railroad

BldgType: Type of dwelling

1Fam Single-family Detached
2FmCon Two-family Conversion; originally built as one-family dwelling
Duplx Duplex
TwnhsE Townhouse End Unit
TwnhsI Townhouse Inside Unit

HouseStyle: Style of dwelling

1Story One story
1.5Fin One and one-half story: 2nd level finished
1.5Unf One and one-half story: 2nd level unfinished
2Story Two story
2.5Fin Two and one-half story: 2nd level finished
2.5Unf Two and one-half story: 2nd level unfinished
SFoyer Split Foyer
SLvl Split Level

OverallQual: Rates the overall material and finish of the house

10 Very Excellent
9 Excellent
8 Very Good
7 Good
6 Above Average
5 Average
4 Below Average
3 Fair
2 Poor
1 Very Poor

OverallCond: Rates the overall condition of the house

10 Very Excellent
9 Excellent
8 Very Good
7 Good

6 Above Average
5 Average
4 Below Average
3 Fair
2 Poor
1 Very Poor

YearBuilt: Original construction date

YearRemodAdd: Remodel date (same as construction date if no remodeling or additions)

RoofStyle: Type of roof

Flat Flat
Gable Gable
Gambrel Gambrel (Barn)
Hip Hip
Mansard Mansard
Shed Shed

RoofMat1: Roof material

ClyTile Clay or Tile
CompShg Standard (Composite) Shingle
Membran Membrane
Metal Metal
Roll Roll
Tar&Grv Gravel & Tar
WdShake Wood Shakes
WdShngl Wood Shingles

Exterior1st: Exterior covering on house

AsbShng Asbestos Shingles
AsphShn Asphalt Shingles
BrkComm Brick Common
BrkFace Brick Face
CBlock Cinder Block
CemntBd Cement Board
HdBoard Hard Board
ImStucc Imitation Stucco
MetalSd Metal Siding
Other Other
Plywood Plywood
PreCast PreCast
Stone Stone
Stucco Stucco
VinylSd Vinyl Siding
Wd Sdng Wood Siding
WdShng Wood Shingles

Exterior2nd: Exterior covering on house (if more than one material)

AsbShng Asbestos Shingles
AsphShn Asphalt Shingles
BrkComm Brick Common
BrkFace Brick Face
CBlock Cinder Block

CemntBd Cement Board
HdBoard Hard Board
ImStucc Imitation Stucco
MetalSd Metal Siding
Other Other
Plywood Plywood
PreCast PreCast
Stone Stone
Stucco Stucco
VinylSd Vinyl Siding
Wd Sdng Wood Siding
WdShing Wood Shingles

MasVnrType: Masonry veneer type

BrkCmn Brick Common
BrkFace Brick Face
CBlock Cinder Block
None None
Stone Stone

MasVnrArea: Masonry veneer area in square feet

ExterQual: Evaluates the quality of the material on the exterior

Ex Excellent
Gd Good
TA Average/Typical
Fa Fair
Po Poor

ExterCond: Evaluates the present condition of the material on the exterior

Ex Excellent
Gd Good
TA Average/Typical
Fa Fair
Po Poor

Foundation: Type of foundation

BrkTil Brick & Tile
CBlock Cinder Block
PConc Poured Contrete
Slab Slab
Stone Stone
Wood Wood

BsmtQual: Evaluates the height of the basement

Ex Excellent (100+ inches)
Gd Good (90-99 inches)
TA Typical (80-89 inches)
Fa Fair (70-79 inches)
Po Poor (<70 inches)
NA No Basement

BsmtCond: Evaluates the general condition of the basement

Ex Excellent
Gd Good
TA Typical - slight dampness allowed
Fa Fair - dampness or some cracking or settling
Po Poor - Severe cracking, settling, or wetness
NA No Basement

BsmtExposure: Refers to walkout or garden level walls

Gd Good Exposure
Av Average Exposure (split levels or foyers typically score average or above)
Mn Minimum Exposure
No No Exposure
NA No Basement

BsmtFinType1: Rating of basement finished area

GLQ Good Living Quarters
ALQ Average Living Quarters
BLQ Below Average Living Quarters
Rec Average Rec Room
LwQ Low Quality
Unf Unfinished
NA No Basement

BsmtFinSF1: Type 1 finished square feet

BsmtFinType2: Rating of basement finished area (if multiple types)

GLQ Good Living Quarters
ALQ Average Living Quarters
BLQ Below Average Living Quarters
Rec Average Rec Room
LwQ Low Quality
Unf Unfinished
NA No Basement

BsmtFinSF2: Type 2 finished square feet

BsmtUnfSF: Unfinished square feet of basement area

TotalBsmtSF: Total square feet of basement area

Heating: Type of heating

Floor Floor Furnace
GasA Gas forced warm air furnace
GasW Gas hot water or steam heat
Grav Gravity furnace
OthW Hot water or steam heat other than gas
Wall Wall furnace

HeatingQC: Heating quality and condition

Ex Excellent
Gd Good
TA Average/Typical

Fa Fair
 Po Poor

CentralAir: Central air conditioning

N No
 Y Yes

Electrical: Electrical system

SBrkr Standard Circuit Breakers & Romex
 FuseA Fuse Box over 60 AMP and all Romex wiring (Average)
 FuseF 60 AMP Fuse Box and mostly Romex wiring (Fair)
 FuseP 60 AMP Fuse Box and mostly knob & tube wiring (poor)
 Mix Mixed

1stFlrSF: First Floor square feet

2ndFlrSF: Second floor square feet

LowQualFinSF: Low quality finished square feet (all floors)

GrLivArea: Above grade (ground) living area square feet

BsmtFullBath: Basement full bathrooms

BsmtHalfBath: Basement half bathrooms

FullBath: Full bathrooms above grade

HalfBath: Half baths above grade

Bedroom: Bedrooms above grade (does NOT include basement bedrooms)

Kitchen: Kitchens above grade

KitchenQual: Kitchen quality

Ex Excellent
 Gd Good
 TA Typical/Average
 Fa Fair
 Po Poor

TotRmsAbvGrd: Total rooms above grade (does not include bathrooms)

Functional: Home functionality (Assume typical unless deductions are warranted)

Typ Typical Functionality
 Min1 Minor Deductions 1
 Min2 Minor Deductions 2
 Mod Moderate Deductions
 Maj1 Major Deductions 1
 Maj2 Major Deductions 2
 Sev Severely Damaged
 Sal Salvage only

Fireplaces: Number of fireplaces

FireplaceQu: Fireplace quality

Ex Excellent - Exceptional Masonry Fireplace
Gd Good - Masonry Fireplace in main level
TA Average - Prefabricated Fireplace in main living area or Masonry Fireplace in basement
Fa Fair - Prefabricated Fireplace in basement
Po Poor - Ben Franklin Stove
NA No Fireplace

GarageType: Garage location

2Types More than one type of garage
Attchd Attached to home
Basement Basement Garage
BuiltIn Built-In (Garage part of house - typically has room above garage)
CarPort Car Port
Detchd Detached from home
NA No Garage

GarageYrBlt: Year garage was built

GarageFinish: Interior finish of the garage

Fin Finished
RFn Rough Finished
Unf Unfinished
NA No Garage

GarageCars: Size of garage in car capacity

GarageArea: Size of garage in square feet

GarageQual: Garage quality

Ex Excellent
Gd Good
TA Typical/Average
Fa Fair
Po Poor
NA No Garage

GarageCond: Garage condition

Ex Excellent
Gd Good
TA Typical/Average
Fa Fair
Po Poor
NA No Garage

PavedDrive: Paved driveway

Y Paved
P Partial Pavement
N Dirt/Gravel

WoodDeckSF: Wood deck area in square feet

OpenPorchSF: Open porch area in square feet

EnclosedPorch: Enclosed porch area in square feet

3SsnPorch: Three season porch area in square feet

ScreenPorch: Screen porch area in square feet

PoolArea: Pool area in square feet

PoolQC: Pool quality

Ex Excellent
Gd Good
TA Average/Typical
Fa Fair
NA No Pool

Fence: Fence quality

GdPrv Good Privacy
MnPrv Minimum Privacy
GdWo Good Wood
MnWw Minimum Wood/Wire
NA No Fence

MiscFeature: Miscellaneous feature not covered in other categories

Elev Elevator
Gar2 2nd Garage (if not described in garage section)
Othr Other
Shed Shed (over 100 SF)
TenC Tennis Court
NA None

MiscVal: \$Value of miscellaneous feature

MoSold: Month Sold (MM)

YrSold: Year Sold (YYYY)

SaleType: Type of sale

WD Warranty Deed - Conventional
CWD Warranty Deed - Cash
VWD Warranty Deed - VA Loan
New Home just constructed and sold
COD Court Officer Deed/Estate
Con Contract 15% Down payment regular terms
ConLw Contract Low Down payment and low interest
ConLI Contract Low Interest
ConLD Contract Low Down
Oth Other

SaleCondition: Condition of sale

Normal Normal Sale

Abnorml Abnormal Sale - trade, foreclosure, short sale
AdjLand Adjoining Land Purchase
Alloca Allocation - two linked properties with separate deeds, typically condo with a garage unit
Family Sale between family members
Partial Home was not completed when last assessed (associated with New Homes)

5.2 Cleaning Algorithm

```
cdata<-read.table("Clean_data.csv", header=TRUE, sep=",")

cdata$BsmtQual<- NULL #ordinal
cdata$BsmtFinType1<- NULL #ordinal
cdata$BsmtFinType2<- NULL #ordinal
cdata$PoolQC<- NULL #ordinal
cdata$GarageCond<- NULL #ordinal
cdata$GarageFinish<-NULL#ordinal

levels[length(levels) + 1] <- "None"
cdata<-na.omit(cdata)
cdata$GarageType <- factor(cdata$GarageType, levels = levels)

cdata$GarageType[is.na(cdata$GarageType)] <- "None"
rm(levels)

table(cdata$MSSubClass)
levels(cdata$MSSubClass)[levels(cdata$MSSubClass)=="C"] <- "Other"
levels(cdata$MSSubClass)[levels(cdata$MSSubClass)=="H"] <- "Other"
levels(cdata$MSSubClass)[levels(cdata$MSSubClass)=="O"] <- "Other"

table(cdata$MSZoning)
levels(cdata$MSZoning)[levels(cdata$MSZoning)=="C (all)"] <- "Other"
levels(cdata$MSSubClass)[levels(cdata$MSSubClass)=="RH"] <- "Other"

table(cdata$Street) #there is only 6 obs of GRVL the rest are PAVE
cdata$Street<-NULL

table(cdata$Utilities) # only 1 is NOSEWA
cdata$Utilities<- NULL

table(cdata$LotConfig)
levels(cdata$LotConfig)[levels(cdata$LotConfig)=="FR2"] <- "FR2and3"
levels(cdata$LotConfig)[levels(cdata$LotConfig)=="FR3"] <- "FR2and3"

table(cdata$HouseStyle)
levels(cdata$HouseStyle)[levels(cdata$HouseStyle)=="2.5Fin"] <- "2.5FU"
levels(cdata$HouseStyle)[levels(cdata$HouseStyle)=="2.5Unf"] <- "2.5FU"

table(cdata$RoofStyle)
levels(cdata$RoofStyle)[levels(cdata$RoofStyle)=="Mansard"] <- "Other"
levels(cdata$RoofStyle)[levels(cdata$RoofStyle)=="Shed"] <- "Other"
levels(cdata$RoofStyle)[levels(cdata$RoofStyle)=="Gambrel"] <- "Other"
levels(cdata$RoofStyle)[levels(cdata$RoofStyle)=="Flat"] <- "Other"

table(cdata$RoofMatl)
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="ClyTile"] <- "Other"
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="Membran"] <- "Other"
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="Metal"] <- "Other"
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="Roll"] <- "Other"
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="WdShake"] <- "Other"
levels(cdata$RoofMatl)[levels(cdata$RoofMatl)=="WdShngl"] <- "Other"
```

```

table(cdata$Exterior1st)
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="AsphShn"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="BrkComm"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="CBlock"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="ImStucc"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="Stone"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="STorW0"] <- "Other"
levels(cdata$Exterior1st)[levels(cdata$Exterior1st)=="AsbShng"] <- "Other"

table(cdata$Exterior2nd)
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="AsphShn"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="BrkComm"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="CBlock"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="ImStucc"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="Stone"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="STorW0"] <- "Other"
levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="Cmn"] <- "Other"

table(cdata$Foundation)
levels(cdata$Foundation)[levels(cdata$Foundation)=="ST"] <- "Other"
levels(cdata$Foundation)[levels(cdata$Foundation)=="Wood"] <- "Other"
levels(cdata$Foundation)[levels(cdata$Foundation)=="Slab"] <- "Other"
levels(cdata$Foundation)[levels(cdata$Foundation)=="Stone"] <- "Other"

table(cdata$BsmtExposure) #ordinal
cdata$BsmtExposure<- NULL

table(cdata$Heating)
levels(cdata$Heating)[levels(cdata$Heating)!="GasA"] <- "Other"
levels(cdata$Heating)

table(cdata$CentralAir)

table(cdata$Electrical)

levels(cdata$Electrical)[levels(cdata$Electrical)=="FuseF"] <- "FuseFP"
levels(cdata$Electrical)[levels(cdata$Electrical)=="FuseP"] <- "FuseFP"
levels(cdata$Electrical)[levels(cdata$Electrical)=="Mix"] <- "FuseFP"
levels(cdata$Electrical)

table(cdata$GarageType)
levels(cdata$GarageType)[levels(cdata$GarageType)=="2Types"] <- "Other"
levels(cdata$GarageType)[levels(cdata$GarageType)=="Basment"] <- "Other"
levels(cdata$GarageType)[levels(cdata$GarageType)=="CarPort"] <- "Other"
levels(cdata$GarageType)

table(cdata$SaleType)
levels(cdata$SaleType)[levels(cdata$SaleType)=="Con"] <- "Other"
levels(cdata$SaleType)[levels(cdata$SaleType)=="ConLD"] <- "Other"
levels(cdata$SaleType)[levels(cdata$SaleType)=="ConLI"] <- "Other"
levels(cdata$SaleType)[levels(cdata$SaleType)=="ConLw"] <- "Other"
levels(cdata$SaleType)[levels(cdata$SaleType)=="CWD"] <- "Other"
levels(cdata$SaleType)[levels(cdata$SaleType)=="Oth"] <- "Other"

table(cdata$SaleCondition)
levels(cdata$SaleCondition)[levels(cdata$SaleCondition)=="AdjLand"] <- "AdjAlloca"
levels(cdata$SaleCondition)[levels(cdata$SaleCondition)=="Alloca"] <- "AdjAlloca"

```



```

table(cdata$Condition1)
levels(cdata$Condition1)[levels(cdata$Condition1)=="PosA"] <- "Other"
levels(cdata$Condition1)[levels(cdata$Condition1)=="PosN"] <- "Other"
levels(cdata$Condition1)[levels(cdata$Condition1)=="RRAe"] <- "Other"
levels(cdata$Condition1)[levels(cdata$Condition1)=="RRNe"] <- "Other"
levels(cdata$Condition1)[levels(cdata$Condition1)=="RRNn"] <- "Other"

table(cdata$Functional)
levels(cdata$Functional)[levels(cdata$Functional)=="Maj1"] <- "Other"
levels(cdata$Functional)[levels(cdata$Functional)=="Maj2"] <- "Other"
levels(cdata$Functional)[levels(cdata$Functional)=="Mod"] <- "Other"
levels(cdata$Functional)[levels(cdata$Functional)=="Sev"] <- "Other"

cdata$Condition2<-NULL

levels(cdata$Exterior2nd)[levels(cdata$Exterior2nd)=="Brk Cmn"] <- "Other"
table(cdata$Exterior2nd)

cdata$Heating<-NULL
cdata$CentralAir<-NULL #since it is correlated with something
cdata<-na.omit(cdata)
write.csv(cdata, file = "data.csv")

```

5.3 Binning Algorithm

```
def bin_data(data):
    """ we will try to see how many different combinations are in existence"""
    properties_combinations = []
    occurrences = []
    dupes = []
    current_bin = 1
    # data[l] is the l-th observation
    # data[l][0] is the observation ID (it equals l)
    # data[l][1] is the vector containing all the variables
    # data[l][2] contains selling price
    # finally, data[l][3] contains bin ID
    for l in range(len(data)):
        if not (data[l][1] in properties_combinations):
            properties_combinations.append(data[l][1])
            occurrences.append(1)
        else:
            for temp in range(len(properties_combinations)):
                if data[temp][1] == properties_combinations[temp]:
                    occurrences[temp] += 1
                    dupes.append(temp)
    for property_combination in properties_combinations:
        for row in data:
            if row[1] == property_combination:
                row[-1] = current_bin
            current_bin += 1

    return data, len(properties_combinations), dupes
```