

Summary

Order Reference: c-heidi.stender@milliman.com | Report as of: 06-18-2019 9:16 PM | using Currency as USD

ATRIUS HEALTH, INC.

Tradestyle(s): HARVARD VANGUARD MEDICAL ASSOCIATES

ACTIVE HEADQUARTERS

Address: 275 Grove St Ste 3-300, Newton, MA, 02466, UNITED STATES
Phone: (617) 559-8444
D-U-N-S: 83-785-5790
In Portfolio: No

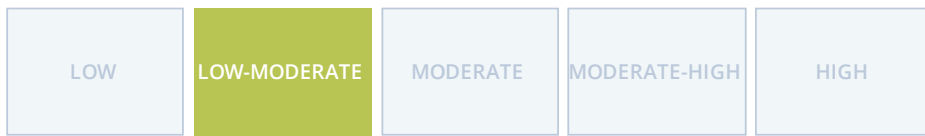
Failure Score	Delinquency Score	Age of Business	Employees
62	58	22 years	3,906
6 (in the last month)	21 (in the last month)	1997 Year Started	196 (here)

Company Profile

D-U-N-S 83-785-5790	Mailing Address United States	Annual Sales US\$ 1,872,967,404
Legal Form Corporation (US)	Telephone (617) 559-8444	Employees 3,906 (196 here)
History Record Clear	Website www.atriushealth.org	Age (Year Started) 22 years (1997)
Ownership Not publicly traded	Present Control Succeeded 1997	Named Principal Steven Strongwater, PRES-CEO
		Line of Business Medical doctor's office

Risk Assessment

Overall Business Risk	Maximum Credit Recommendation
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US\$ 1,100,000

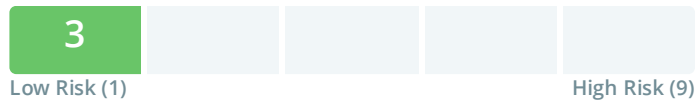
The recommended limit is based on a moderately low probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
- Based on the predicted risk of business discontinuation: **LIKELIHOOD OF CONTINUED OPERATIONS**
- Based on the predicted risk of severely delinquent payments: **MODERATE POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

D&B Viability Rating

Portfolio Comparison Score



Company's risk level is: **LOW**

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the next 12 months: **0.20 %**

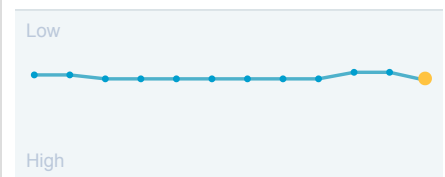
Failure Score Formerly Financial Stress Score



Company's risk level is: **MODERATE**

Probability of failure over the next 12 months: **0.16 %**

Past 12 Months



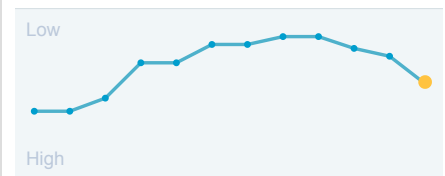
Delinquency Score Formerly Commercial Credit Score



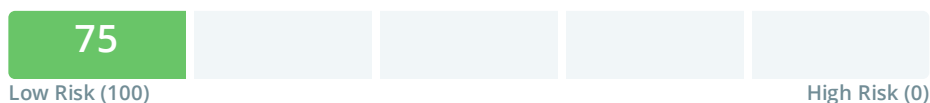
Company's risk level is: **MODERATE**

Probability of delinquency over the next 12 months: **4.99 %**

Past 12 Months

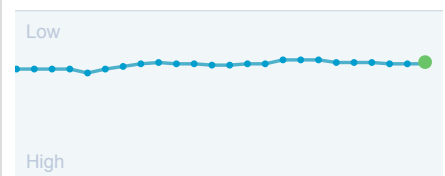


PAYDEX ®



Days Beyond Terms : 8

Past 24 Months



D&B Rating

Current Rating as of 03-01-2019

Financial Strength

5A : US\$ 50,000,000
and over in Net
Worth or Equity

Risk Indicator

3 : Moderate Risk

Legal Events

Events	Occurrences	Last Filed
Bankruptcies	0	-
Judgements	0	-
Liens	0	-
Suits	0	-
UCC	55	03-12-2019

Trade Payments

Highest Past Due

US\$ 85,000

Highest Now Owing
US\$ 200,000

Total Trade Experiences
104

Largest High Credit
US\$ 500,000

Average High Credit
US\$ 22,626

Ownership

This company is a **Global Ultimate, Domestic Ultimate, Headquarters, Parent**

Financial Overview

Source: D&B

Balance sheet Fiscal (individual) 12-31-2013	Amount (In Single Units)	Last 1 Years
Total Current Assets:	US\$ 241,176,024	-
Total Current Liabilities:	US\$ 381,802,150	-
Other Asset:	US\$ 375,513,546	-
Long Term Liabilities:	US\$ 48,588,859	-
Net Worth:	US\$ 186,298,561	-

Profit & Loss Fiscal (individual) 12-31-2013	Amount (In Single Units)	Last 1 Years
Net Income:	US\$ 12,741,964	-
Sales:	US\$ 1,285,350,505	-

Key Business Ratios

Ratio for the Business

Key Business Ratios

Ratio for the Business

Current Ratio:

0.63

Country/Regional Insight

United States



Risk Category

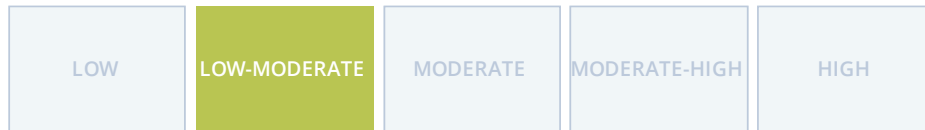


Inventory-building and export receipts both mask the slowing GDP growth trend.

Risk Assessment

D&B Risk Assessment

Overall Business Risk



Maximum Credit Recommendation

US\$ 1,100,000

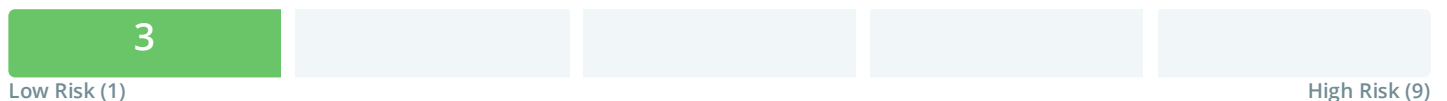
Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: **STABLE CONDITION**
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- Based on the predicted risk of severely delinquent payments: **MODERATE POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS**

The recommended limit is based on a moderately low probability of severe delinquency.

D&B Viability Rating

Portfolio Comparison Score



Rating Confidence Level



Data Depth

- Rich Firmographics
- Extensive Commercial Trading Activity

- Comprehensive Financial Attributes

Level of Risk

Low

Probability of becoming no longer viable

0.20%

Percentage of businesses ranked with this score

15.00%

Average probability of becoming no longer viable

0.60%

Failure Score Formerly Financial Stress Score



- Low proportion of satisfactory payment experiences to total payment experiences
- High proportion of slow payment experiences to total number of payment experiences
- UCC Filings reported
- High number of enquiries to D&B over last 12 months

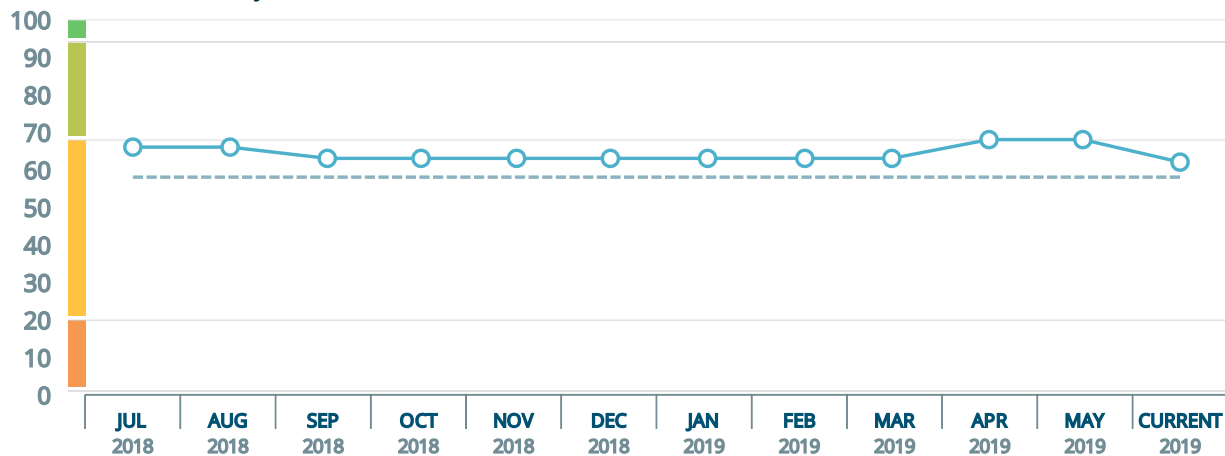
Level of Risk
Moderate

Raw Score
1500

Probability of Failure
0.16%

Average Probability of Failure for Businesses in D&B Database
0.48%

Business and Industry Trends



Failure Score



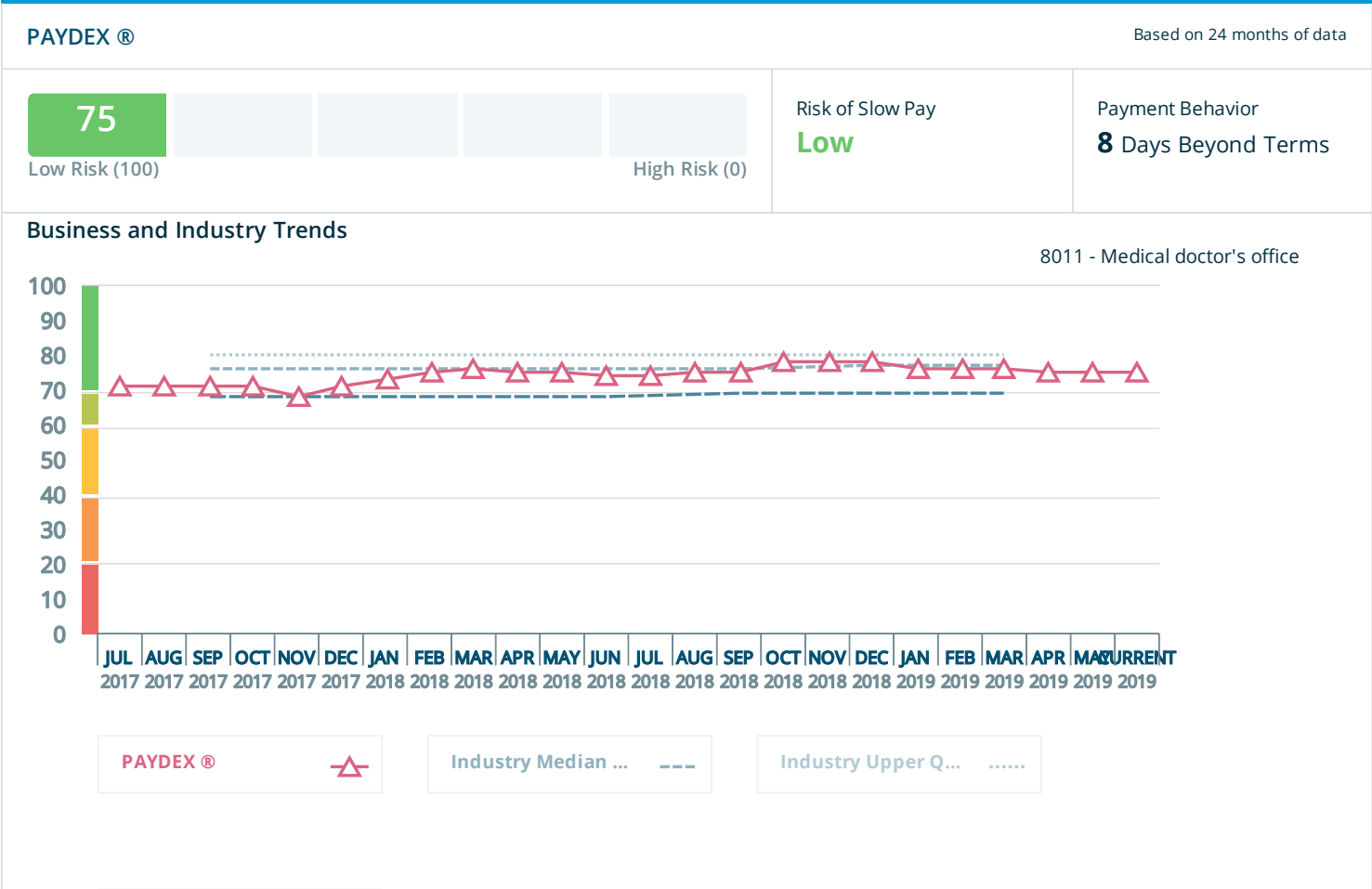
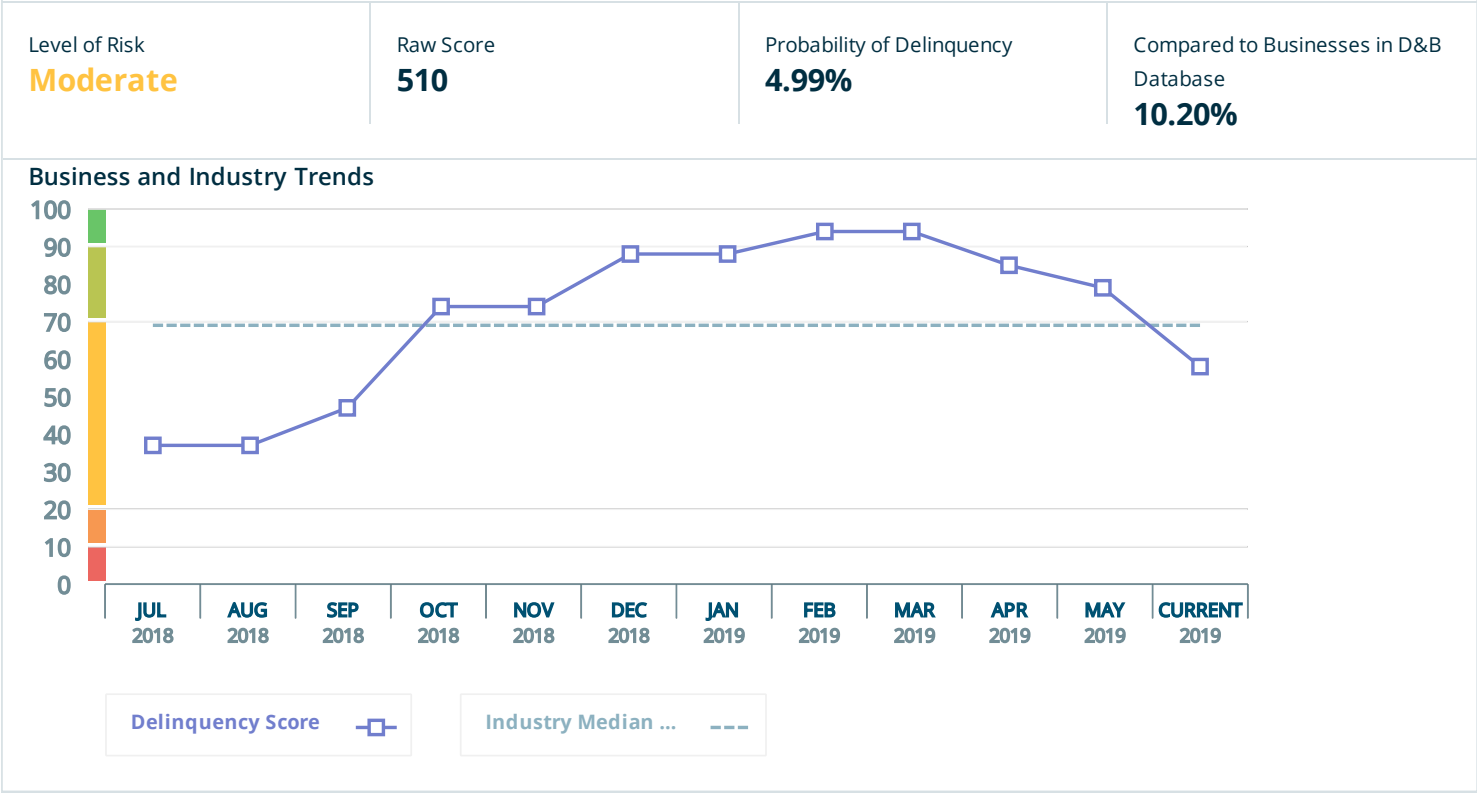
Industry Median ...



Delinquency Score Formerly Commercial Credit Score



- Increase in proportion of delinquent payments in recent payment experiences
- Proportion of past due balances to total amount owing
- Higher risk industry based on delinquency rates for this industry
- Proportion of slow payments in recent months



D&B Rating

Current Rating as of 03-01-2019

Financial Strength

5A : US\$ 50,000,000
and over in Net
Worth or Equity

Risk Indicator

3 : Moderate Risk

Trade Payments

Trade Payments Summary (Based on 24 months of data)

Overall Payment Behavior

8

Days Beyond Terms

% of Trade Within Terms

78%

Highest Past Due

US\$ 85,000

Highest Now Owing:

US\$ 200,000

Total Trade Experiences:

104

Largest High Credit:
US\$ 500,000

Average High Credit:
US\$ 22,626

Total Unfavorable Comments:

1

Largest High Credit:
US\$ 250

Total Placed in Collections:

0

Largest High Credit:
US\$ 0

Trade Payments By Credit Extended (Based on 12 months of data)

Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	3	US\$ 1,200,000	92
50,000 - 99,999	5	US\$ 355,000	100
15,000 - 49,999	12	US\$ 265,000	56
5,000 - 14,999	11	US\$ 67,500	94
1,000 - 4,999	30	US\$ 51,000	80
Less than 1,000	25	US\$ 7,400	83

Trade Payments By Industry (Based on 24 months of data)

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
▼ 27 - Printing, Publishing and Allied Industries	2	100					
2752 - Lithographic printing	2	100	100	0	0	0	0
▼ 28 - Chemicals and Allied Products	8	500,000					
2834 - Mfg drug preparations	3	500	100	0	0	0	0
2836 - Mfg biological prdts	5	500,000	100	0	0	0	0
▼ 29 - Petroleum Refining and Related Industries	1	50					
2999 - Mfg misc petro prdts	1	50	50	0	0	0	50
▼ 32 - Stone, Clay, Glass, and Concrete Products	1	35,000					
3291 - Mfg abrasive products	1	35,000	0	0	0	0	100
▼ 35 - Industrial and Commercial Machinery and Computer Equipment	2	15,000					
3519 - Mfg combustion engine	1	2,500	50	0	0	0	50
3534 - Mfg elevator/escaltrs	1	15,000	50	0	0	0	50
▼ 36 - Electronic and other electrical equipment and components except computer equipment	1	500					
3625 - Mfg relays/controls	1	500	100	0	0	0	0
▼ 38 - Measuring Analyzing and Controlling Instruments; Photographic Medical and Optical Goods; Watches and Clocks	8	500,000					
3826 - Mfg analytic instrmnt	1	500,000	100	0	0	0	0
3841 - Mfg medical instrmnt	4	20,000	54	0	46	0	0
3842 - Mfg surgical supplies	2	7,500	37	38	0	25	0
3851 - Mfg ophthalmic goods	1	50	0	100	0	0	0
▼ 45 - Transportation by Air	5	2,500					
4513 - Air courier service	5	2,500	62	30	8	0	0
▼ 48 - Communications	5	15,000					
4812 - Radiotelephone commun	1	5,000	100	0	0	0	0
4813 - Telephone communictns	3	15,000	58	0	0	0	42
4899 - Misc communictns svcs	1	5,000	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	19	200,000					
5031 - Whol lumber/millwork	4	1,000	83	0	3	14	0
5045 - Whol computers/softwr	1	500	100	0	0	0	0
5047 - Whol medical equip	1	5,000	100	0	0	0	0
5049 - Whol misc profsn eqpt	2	200,000	50	50	0	0	0
5063 - Whol electrical equip	1	50	100	0	0	0	0

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
5074 - Whol plumb/hydraulics	1	500	100	0	0	0	0
5085 - Whol industrial suppl	4	2,500	100	0	0	0	0
5099 - Whol durable goods	5	2,500	77	23	0	0	0
▼ 51 - Wholesale Trade - Nondurable Goods	5	30,000					
5113 - Whol service paper	2	2,500	100	0	0	0	0
5122 - Whol drugs/sundries	1	30,000	0	100	0	0	0
5169 - Whol chemicals	2	10,000	98	0	0	0	2
▼ 60 - Depository Institutions	3	15,000					
6022 - State commercial bank	1	250	100	0	0	0	0
6091 - Nondeposit trust	1	0	0	0	0	0	0
6099 - Depository bank svcs	1	15,000	50	0	0	0	50
▼ 61 - Nondepository Credit Institutions	4	2,500					
6153 - Short-trm busn credit	2	2,500	75	25	0	0	0
6159 - Misc business credit	2	1,000	75	25	0	0	0
▼ 62 - Security and Commodity Brokers Dealers Exchanges and Services	5	2,500					
6282 - Investment advice	5	2,500	100	0	0	0	0
▼ 72 - Personal Services	1	1,000					
7218 - Industrial launderer	1	1,000	100	0	0	0	0
▼ 73 - Business Services	15	50,000					
7352 - Medical equip rental	1	1,000	0	50	0	0	50
7372 - Prepackaged software	2	30,000	100	0	0	0	0
7374 - Data processing svcs	1	30,000	50	0	50	0	0
7381 - Detective/guard svcs	5	50,000	98	2	0	0	0
7389 - Misc business service	6	15,000	100	0	0	0	0
▼ 87 - Engineering Accounting Research Management and Related Services	2	500					
8748 - Business consulting	2	500	100	0	0	0	0
▼ 93 - Public Finance Taxation and Monetary Policy	2	20,000					
9311 - Public finance	2	20,000	100	0	0	0	0

Trade Lines						
Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
05/19	Pays Prompt to Slow 30+	Lease Agreeemnt	1,000	750	0	1
05/19	Pays Promptly	-	-	5,000	0	1
05/19	Pays Promptly	-	90,000	2,500	0	1
05/19	Pays Promptly	-	90,000	2,500	0	1
05/19	Pays Promptly	-	65,000	10,000	0	1
05/19	Pays Promptly	-	60,000	0	0	1
05/19	Pays Promptly	-	20,000	-	-	1
05/19	Pays Promptly	-	15,000	10,000	0	1
05/19	Pays Promptly	-	10,000	7,500	0	1
05/19	Pays Promptly	-	7,500	5,000	0	1
05/19	Pays Promptly	-	7,500	0	0	1
05/19	Pays Promptly	N30	5,000	0	0	Between 4 and 5 Months
05/19	Pays Promptly	-	5,000	0	0	Between 6 and 12 Months
05/19	Pays Promptly	-	5,000	5,000	0	1
05/19	Pays Promptly	-	2,500	2,500	0	1
05/19	Pays Promptly	-	2,500	1,000	0	1
05/19	Pays Promptly	N30	2,500	0	0	1
05/19	Pays Promptly	Lease Agreeemnt	2,500	2,500	0	1
05/19	Pays Promptly	N30	2,500	250	0	1
05/19	Pays Promptly	-	2,500	0	0	Between 2 and 3 Months
05/19	Pays Promptly	N30	1,000	1,000	500	1
05/19	Pays Promptly	-	1,000	1,000	0	1
05/19	Pays Promptly	-	1,000	0	0	Between 2 and 3 Months
05/19	Pays Promptly	-	1,000	0	0	Between 2 and 3 Months
05/19	Pays Promptly	Lease Agreeemnt	1,000	0	0	Between 2 and 3 Months
05/19	Pays Promptly	N30	1,000	100	0	1
05/19	Pays Promptly	-	1,000	0	0	Between 2 and 3 Months
05/19	Pays Promptly	-	1,000	1,000	0	1
05/19	Pays Promptly	N30	750	100	0	1
05/19	Pays Promptly	-	500	500	0	1
05/19	Pays Promptly	-	500	0	0	Between 6 and 12 Months
05/19	Pays Promptly	-	500	500	0	1
05/19	Pays Promptly	-	500	250	0	1

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
05/19	Pays Promptly	-	500	0	0	Between 6 and 12 Months
05/19	Pays Promptly	-	500	0	0	Between 6 and 12 Months
05/19	Pays Promptly	-	100	0	0	1
05/19	Pays Promptly	N30	50	0	0	Between 2 and 3 Months
05/19	Pays Prompt to Slow 30+	-	7,500	7,500	0	1
05/19	Pays Prompt to Slow 30+	-	2,500	1,000	0	1
05/19	Pays Prompt to Slow 30+	-	2,500	2,500	500	1
05/19	Pays Promptly	-	500,000	200,000	750	1
05/19	Pays Prompt to Slow 60+	-	30,000	10,000	0	1
05/19	Pays Prompt to Slow 60+	-	15,000	5,000	2,500	1
05/19	Pays Prompt to Slow 60+	-	750	750	0	1
05/19	Pays Prompt to Slow 120+	-	15,000	5,000	0	1
05/19	Pays Prompt to Slow 120+	-	15,000	15,000	5,000	1
05/19	Pays Slow 90+	-	35,000	35,000	35,000	Between 4 and 5 Months
05/19	Pays Slow 180+	-	250	0	0	Between 6 and 12 Months
05/19	-	-	2,500	2,500	0	1
05/19	bad debt	-	250	250	250	-
05/19	-	Cash account	50	0	0	1
04/19	Pays Promptly	-	30,000	0	0	Between 2 and 3 Months
03/19	Pays Prompt to Slow 30+	N30	200,000	200,000	85,000	1
02/19	Pays Promptly	-	2,500	-	-	1
10/18	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
10/18	Pays Promptly	-	500	0	0	1
10/18	Pays Slow 5-30+	N90	30,000	0	0	Between 6 and 12 Months
10/18	Pays Slow 60+	-	50	50	50	Between 2 and 3 Months
10/18	Pays Slow 90+	-	250	250	250	Between 2 and 3 Months
08/18	Pays Prompt to Slow 90+	-	100	0	0	Between 6 and 12 Months
08/18	Pays Slow 30+	-	50	0	0	Between 6 and 12 Months

Date of Experience	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
07/18	Pays Promptly	-	2,500	100	0	Between 6 and 12 Months
07/18	Pays Promptly	-	0	0	0	Between 6 and 12 Months
06/18	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
06/18	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
06/18	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
06/18	Pays Promptly	-	50	0	0	Between 6 and 12 Months
06/18	Pays Promptly	-	50	0	0	Between 6 and 12 Months
06/18	Pays Prompt to Slow 90+	-	50	0	0	Between 6 and 12 Months
03/18	Pays Prompt to Slow 120+	N30	2,500	0	0	Between 2 and 3 Months
02/18	Pays Promptly	-	500	0	0	Between 6 and 12 Months
12/17	Pays Promptly	-	5,000	0	0	1
12/17	Pays Promptly	-	100	-	-	1
12/17	Pays Promptly	-	50	-	-	1
12/17	Pays Slow 30-120+	N30	1,000	0	0	Between 6 and 12 Months
11/17	Pays Promptly	-	250	0	0	Between 6 and 12 Months
11/17	Pays Slow	-	0	0	0	1
10/17	Pays Promptly	-	25,000	0	0	Between 6 and 12 Months
09/17	Pays Promptly	-	1,000	0	0	Between 6 and 12 Months
08/17	Pays Promptly	-	250	250	0	-

Legal Events

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
0 Latest Filing: -	0 Latest Filing: -	0 Latest Filing: -	55 Latest Filing: 03-12-2019

Events

UCC Filing - Original

Filing Date	06-12-2018
Filing Number	201847129930
Received Date	07-03-2018
Collateral	Equipment and proceeds
Secured Party	OLYMPUS AMERICA INC., CENTER VALLEY, PA
Debtors	ATRIUS HEALTH, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	02-23-2018
Filing Number	201844145780
Received Date	03-06-2018
Collateral	Equipment including proceeds and products
Secured Party	GE HFS, LLC, MILWAUKEE, WI
Debtors	ATRIUS HEALTH, INC., BOSTON, MA
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	02-22-2018
Filing Number	201844123120
Received Date	03-06-2018
Collateral	Equipment including proceeds and products
Secured Party	GE HFS, LLC, MILWAUKEE, WI
Debtors	ATRIUS HEALTH, INC., BOSTON, MA
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	11-19-2016
Filing Number	201632662040
Received Date	12-06-2016
Collateral	Equipment including proceeds and products
Secured Party	GE HFS, LLC, MILWAUKEE, WI
Debtors	ATRIUS HEALTH, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	11-18-2016
Filing Number	201632651350
Received Date	12-06-2016

Collateral	Equipment including proceeds and products
Secured Party	GE HFS, LLC, MILWAUKEE, WI
Debtors	ATRIUS HEALTH, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	03-29-2016
Filing Number	201627235080
Received Date	04-05-2016
Collateral	Equipment and proceeds
Secured Party	OLYMPUS AMERICA INC., CENTER VALLEY, PA
Debtors	ATRIUS HEALTH, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Continuation

Filing Date	11-05-2015
Filing Number	201523884490
Received Date	11-09-2015
Original Filing Date	02-04-2011
Original Filing Number	201185715310
Secured Party	GENERAL ELECTRIC CAPITAL CORPORATION, MILWAUKEE, WI
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Amendment

Filing Date	05-20-2015
Filing Number	201520067030
Received Date	06-05-2015
Original Filing Date	04-23-2012
Original Filing Number	201295330050
Secured Party	PEOPLE'S UNITED BANK, AS MASTER TRUSTEE, BURLINGTON, MA
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Amendment

Filing Date	05-20-2015
Filing Number	201520068000
Received Date	06-05-2015
Original Filing Date	04-23-2012
Original Filing Number	201295340040
Secured Party	PEOPLE'S UNITED BANK, AS MASTER TRUSTEE, BURLINGTON, MA

Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Debtors	and OTHERS
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Amendment

Filing Date	04-16-2014
Filing Number	201411292390
Received Date	05-06-2014
Collateral	Real property
Original Filing Date	04-23-2012
Original Filing Number	201295340040
Secured Party	PEOPLE'S UNITED BANK, AS MASTER TRUSTEE, BURLINGTON, MA
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	04-23-2012
Filing Number	201295330050
Received Date	05-09-2012
Collateral	Negotiable instruments and proceeds - Accounts receivable and proceeds - Account(s) and proceeds - Fixtures and proceeds - and OTHERS
Secured Party	PEOPLE'S UNITED BANK, AS MASTER TRUSTEE, BURLINGTON, MA
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	04-23-2012
Filing Number	201295340040
Received Date	05-09-2012
Collateral	Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS
Secured Party	PEOPLE'S UNITED BANK, AS MASTER TRUSTEE, BURLINGTON, MA
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date	02-04-2011
Filing Number	201185715310
Received Date	03-09-2011
Collateral	Equipment including proceeds and products
Secured Party	GENERAL ELECTRIC CAPITAL CORPORATION, MILWAUKEE, WI
Debtors	HARVARD VANGUARD MEDICAL ASSOCIATES, INC.

Filing Office

SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

UCC Filing - Original

Filing Date 03-30-2007

Filing Number 200755764990

Received Date 04-11-2007

Collateral Inventory including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products - and OTHERS

Secured Party CHITTENDEN TRUST COMPANY, BURLINGTON, VT

Debtors HARVARD VANGUARD MEDICAL ASSOCIATES, INC.

Filing Office SECRETARY OF STATE/UCC DIVISION, BOSTON, MA

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

Special Events

08-13-2018

A Rating change has occurred on this company.

Company Profile

Company Overview

D-U-N-S

83-785-5790

Legal Form

Corporation (US)

History Record

Clear

Ownership

Not publicly traded

Mailing Address

United States

Telephone

(617) 559-8444

Website

www.atriushealth.org

Present Control Succeeded

1997

Annual Sales

US\$ 1,872,967,404

Employees

3,906 (196 here)

Age (Year Started)

22 years (1997)

Named Principal

Steven Strongwater, PRES-CEO

Line of Business

Medical doctor's office

Business Registration

Corporate and business registrations reported by the secretary of state or other official source as of: -
This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name	ATRIUS HEALTH, INC.
Corporation Type	Corporation (US)
Business Commenced On	1997

Principals

Officers

STEVEN STRONGWATER, PRES-CEO
LELAND J STACY, TREAS-CFO

Directors

DIRECTOR(S): THE OFFICER(S)

Company Events

The following information was reported on: 04-06-2018

The Massachusetts Secretary of States business registrations file showed that the Atrius health, Inc. was registered as a Non-Profit Corporation on October 31, 1997, under file registration number 000593426. The was changed from Harvard Vanguard Medical Associates, Inc. to Atrius Health, Inc. through charter amendment on May 1, 2015.

Business started 1997.

RECENT EVENT:.

On June 29, 2017, sources stated that Dedham Medical Associates, Inc. located in Dedham, MA merged with Atrius Health Inc. on July 1, 2015. With the merger, Dedham Medical Associates, Inc. discontinued its operation and the location at 1 Lyons St. Dedham, MA is now a branch of Atrius Health, Inc. Further details were undetermined.

On May 5, 2017, sources stated that Healthone Care System, Inc., f/k/a Atrius Health, Inc., Newton, MA, merged with and into Atrius Health, Inc. f/k/a Harvard Vanguard Medical Associates, Inc., Newton, MA, on July 1, 2015. With the merger, Healthone Care System, Inc., f/k/a Atrius Health, Inc. has ceased to exist as a legal entity and all operations will be integrated into Atrius Health, Inc. f/k/a Harvard Vanguard Medical Associates, Inc. Further details are unavailable.

STEVEN STRONGWATER. Antecedents are unknown.

LELAND J STACY. Antecedents are unknown.

Business address has changed from 275 Grove St Ste 3 300, Auburndale, MA 02466 to 275 Grove St Ste 3 300, Newton, MA 02466.

AFFILIATES: The following are related through common principals, management and/or ownership: Atrius Health Foundation, Inc. , Newton, MA. DUNS #080753931. Operates as a membership organization, specialized as a charitable organization..

Business Activities And Employees

The following information was reported on: 04-06-2018

Business Information

Trade Names	HARVARD VANGUARD MEDICAL ASSOCIATES
Description	Operates as a primary care medical clinic (100%). Revenue is generated through grants. Sells to general public. Territory : United States.
Employees	3,906 which includes officer(s). 196 employed here.
Financing Status	Secured
Financial Condition	Fair
Seasonality	Nonseasonal.
Tenure	Owns
Facilities	Owns premises on 3rd floor of a four story brick building.
Location	Commercial section on well traveled street.

SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
8011	Medical doctor's office	-
80110205	Primary care medical clinic	-

NAICS Codes	NAICS Description
621111	Offices of Physicians (except Mental Health Specialists)

Government Activity

Activity Summary

Borrower(Dir/Guar)	No
Administrative Debt	No
Contractor	No
Grantee	No
Party excluded from federal program(s)	No

Source: D&B | Currency: All figures shown in USD unless otherwise stated

Financials

Financial Statement Comparison

	Fiscal Individual Dec 2013	Last 1 Years
Current Assets	241,176,024	
Total Current Liabilities	381,802,150	
Tangible Net Worth	186,298,561	
Sales	1,285,350,505	
Net Income	12,741,964	
Current Ratio	1	
Working Capital	(140,626,126)	
Other Assets	375,513,546	
Long Term Liabilities	48,588,859	

Latest Financial Statement			
Balance Sheet	Fiscal	12-31-2017	In Single Units
Assets			
Current Assets			
Notes Receivable (Short Term)			61,193
Prepaid / Deferred Items			77,769,455
Accounts Receivable			75,362,885
Cash			153,674,422
Inventory			12,836,542
Total Current Assets			319,704,497
Long Term Assets			
Property, Plant, Fixtures & Equipment			244,617,451
Investments			94,309,827
Other long term assets			2,079,323
Total Assets			660,711,098
Liabilities			
Total Current Liabilities			
Tax Exempt Bond Liabilities			91,697,620
Accounts Payable			263,375,130
Deferred Revenue			4,146,495

Total Current Liabilities

Total Current Liabilities	359,219,245
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Long Term Liabilities

Long Term Debt	68,795,836
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Other Long Term Liabilities	478,064
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Unrestricted Net Assets	232,217,953
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Total Liabilities & Net Worth	660,711,098
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Statement Information

Profit And Loss Information

From JAN 01 2017 to DEC 31 2017 annual sales \$1,872,967,404; gross profit \$1,872,967,404; operating expenses \$1,833,472,504. Operating income \$39,494,900; net income \$39,494,900.

Source Information

Accountant: PKF PC, QUINCY, MA. Extent of audit, if any, not indicated.

Key Business Ratios

Statement date

12-31-2017

Based on Number of Establishments

12

Ratio for the business

Industry Median

Industry Quartile

Profitability

Return On Assets

6.0

2.5

1

Return on Net Worth

17.0

4.4

1

Return on Sales

2.1

1.9

2

Short Term Solvency

Current Liabilities to Inventory

999.9

999.9

1

Current Liabilities Over Net Worth

154.7

19.5

1

Current Ratio

0.9

2.4

4

Quick Ratio

0.6

1.2

4

Efficiency

Accounts Payable to Sales

14.1

4.8

1

	Ratio for the business	Industry Median	Industry Quartile
Assets Over Sales	35.3	169.7	4
Collection Period	14.7	42.3	4
Sales to Inventory	145.9	69.4	2
Sales Over Net Working Capital	-	5.4	-
Utilization			
Total Liabilities Over Net Worth	184.5	70.7	1

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