

**WELLSPAN HEALTH**

D-U-N-S® 14-740-7423 Headquarters
 Mailing PO BOX 2767 1001 S George St,
 Address York, PA York, PA 17405
 17405

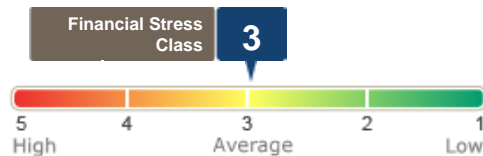
Phone 717 851-2345

Advanced Scoring Report

Purchase Date: 07/18/2014
 Last Update Date: 12/04/2013
 Attention: dave

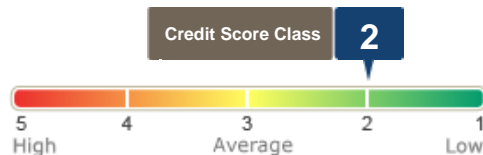
Executive Summary**Company Info**

| | | | |
|----------------|---------------------------|---------------------------------|-----------------|
| Year Started | 1983 | Working Capital | \$159,386,000 |
| Control Year | 1983 | Trade Styles | YORK HOSPITAL |
| CEO | KEVIN H. MOSSER, PRES-CEO | Sales (Financial Statement) | \$1,237,189,000 |
| Employees | 8,000 | Net Worth (Financial Statement) | 659,179,000 |
| Employees Here | 17 at this location | As of 06/30/2013 | |

Predictive Analytics**Financial Stress Class**

The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000).

| | |
|------------------------|-------|
| Financial Stress Class | 3 |
| Financial Stress Score | 1,503 |
| Highest Risk | 1,001 |
| Lowest Risk | 1,875 |

Credit Score Class

The Credit Score class of 2 for this company shows that 2.50% of firms with this classification paid one or more bills severely delinquent.

| | |
|--------------------|-----|
| Credit Score Class | 2 |
| Credit Score | 560 |
| Highest Risk | 101 |
| Lowest Risk | 670 |

D&B Rating

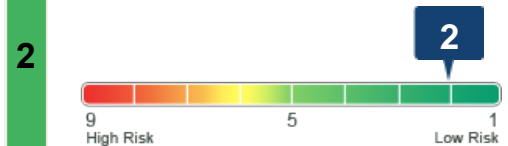
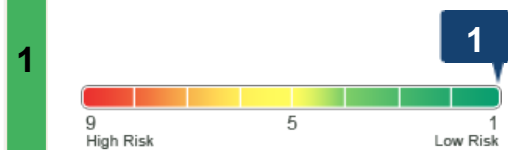
D&B Rating

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D&B Viability Rating

D&B Viability Rating

2 1 A G

Viability Score**Portfolio Comparison****Data Depth Indicator****Company Profile**

| | | | | |
|---|----------------|---------------------|--------------|-------------------|
| G | Financial Data | Trade Payments | Company Size | Years in Business |
| | Not Available | Available (3+Trade) | Large | Established |

Business Information



Decide with Confidence

Business Summary

| | |
|---------------------|---|
| Branch & Division | YES |
| Financial Condition | GOOD |
| SIC | 8069 Specialty hospital |
| NAICS | 622310 Specialty (except Psychiatric and Substance Abuse) Hospitals |
| History Status | INCOMPLETE |

Credit Capacity Summary

D&B Rating

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Prior D&B Rating

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Rating Date 09/06/2013

Payment Activity
(based on 114 experiences) USD

Average High Credit \$25,285

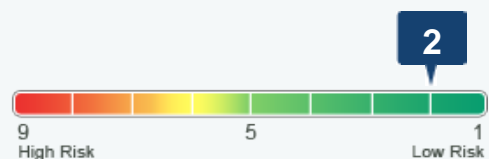
Highest Credit 500,000

Total Highest Credit 2,564,400

D&B Viability Rating

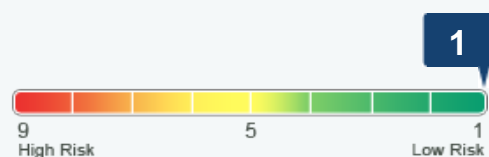
The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

2

Viability Score**Compared to All US Businesses within D&B Database:**

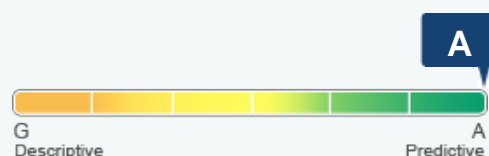
- Level of risk: **Low Risk**
- Businesses ranked 2 have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 2: **4%**
- Across all US businesses, the average probability of becoming no longer viable: **14%**

1

Portfolio Comparison**Compared to all Businesses within the same MODEL SEGMENT:**Model Segment: **Established Trade Payments**

- Level of risk: **Low Risk**
- Businesses ranked 1 within this model segment have a probability of becoming no longer viable: **2%**
- Percentage of businesses ranked 1 within this model segment: **11%**
- Within this model segment, the average probability of becoming no longer viable: **5%**

A

Data Depth Indicator**Data Depth Indicator Details:**



Decide with Confidence

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Comprehensive Financial Attributes

G

Company Profile

| Financial Data | Trade Payments | Company Size | Years in Business |
|----------------|---------------------|--------------|-------------------|
| Not Available | Available (3+Trade) | Large | Established |

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available** (3+Trade)
- Business Size: **Large** (Employees:50+ or Sales: \$500K+)
- Years in Business: **Established** (5+)

Special Events

As of 12/04/2013

OFFICER CHANGE: According to published reports, WellSpan Health announced that it has appointed Bruce A. Solomon as Executive Vice President and Chief Operating Officer. Solomon succeeds Kevin H. Mosser.

Industry Data

SIC

| Code | Description |
|----------|---|
| 80690000 | Specialty hospitals, except psychiatric |

NAICS

| Code | Description |
|--------|--|
| 622310 | Specialty (except Psychiatric and Substance Abuse) Hospitals |

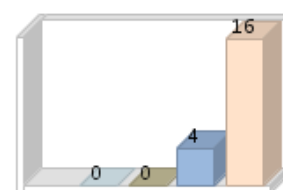
Indicators

Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

| Record Type | No. of Records |
|-------------|----------------|
| Judgment | 0 |
| Lien | 0 |
| Suit | 4 |
| UCC | 16 |

Public Filings



■ Bankruptcy ■ Judgment ■ Lien ■ Suit ■ UCC

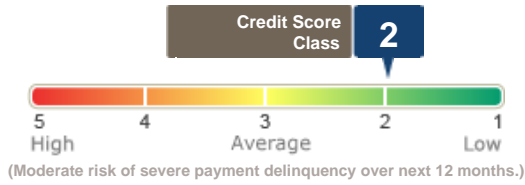
Commercial Credit Score



Decide with Confidence

Summary

Credit Score Class



Incidence of Delinquent Payment

| | |
|------------------------------------|--------|
| Among Companies with This Class | 2.50% |
| Average Compared to All Businesses | 10.20% |
| Credit Score Percentile | 84 |
| Credit Score | 560 |
| Number of Payment Experiences | 114 |

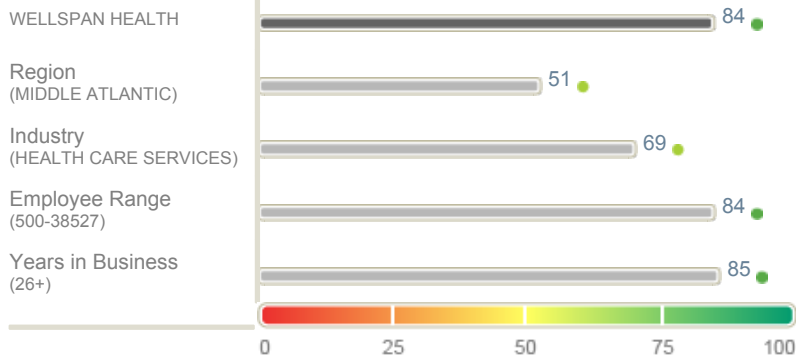
Key Factors

- Proportion of past due balances to total amount owing
- Proportion of slow payments in recent months
- Evidence of open suits
- Higher risk industry based on delinquency rates for this industry

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Similar risk compared to other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

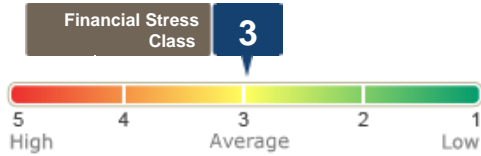
Financial Stress Score



Decide with Confidence

Summary

Financial Stress Class



Financial Stress Score Percentile

| | |
|--|-----------|
| Financial Stress National Percentile | 65 |
| Financial Stress Score | 1503 |
| Probability of Failure with This Score | 0.24% |
| Failure per 10K | 24/10,000 |
| Average Failure Rate within D&B database | 0.48% |
| Failure per 10K | 48/10,000 |
| Number of Payment Experiences | 114 |

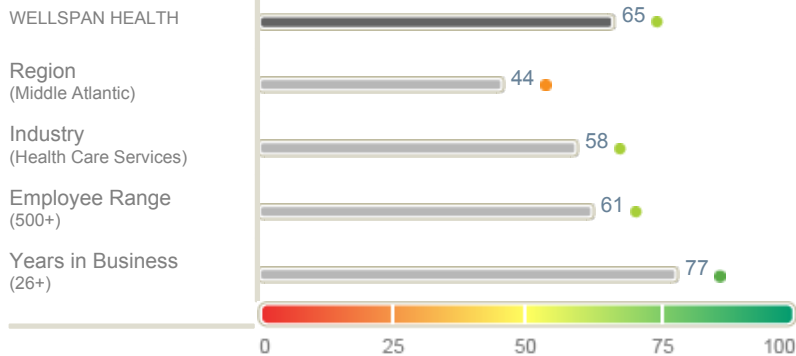
Key Factors

- UCC Filings reported.
- Low proportion of satisfactory payment experiences to total payment experiences.
- High number of inquiries to D&B over last 12 months.
- High proportion of past due balances to total amount owing.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Financial Stress Percentile Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
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