



Decide with Confidence

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WELSPAN HEALTH

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Advanced Scoring Report

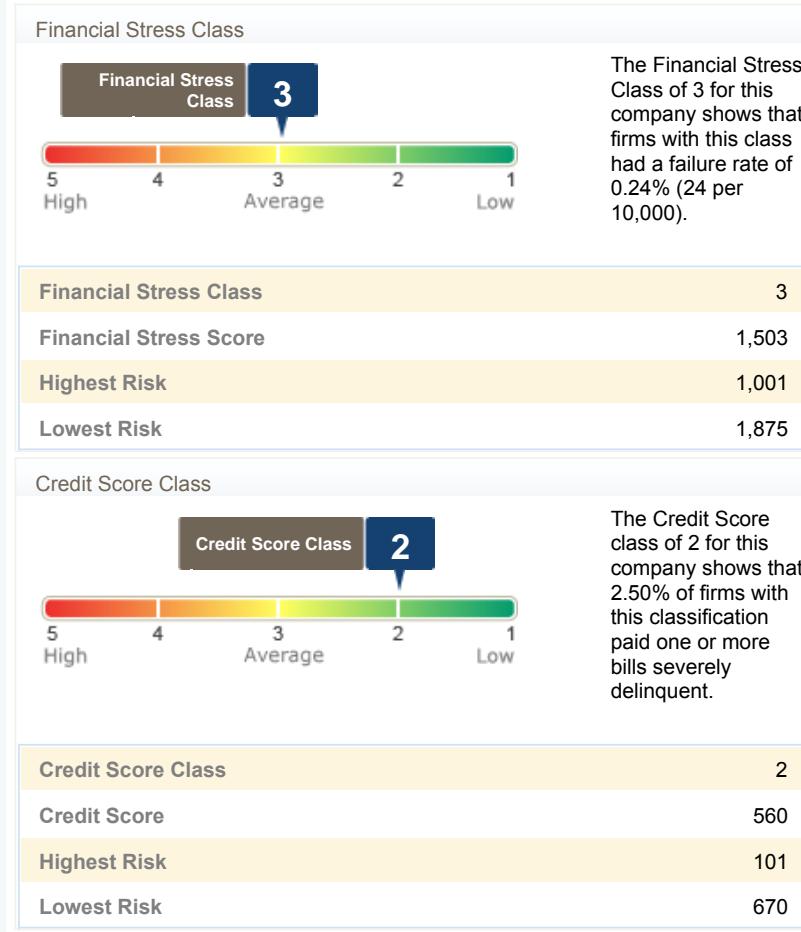
Purchase Date: 07/18/2014
Last Update Date: 12/04/2013
Attention: dave

Executive Summary

Company Info

Year Started	1983	Working Capital	\$159,386,000
Control Year	1983	Trade Styles	YORK HOSPITAL
CEO	KEVIN H. MOSSER, PRES-CEO	Sales (Financial Statement)	\$1,237,189,000
Employees	8,000	Net Worth (Financial Statement)	659,179,000
Employees Here	17 at this location	As of 06/30/2013	

Predictive Analytics



D&B Rating

D&B Rating --

D&B Viability Rating

D&B Viability Rating



Viability Score

Portfolio Comparison

Data Depth Indicator

Company Profile

G	Financial Data	Trade Payments	Company Size	Years in Business
	Not Available	Available (3+Trade)	Large	Established

Business Information

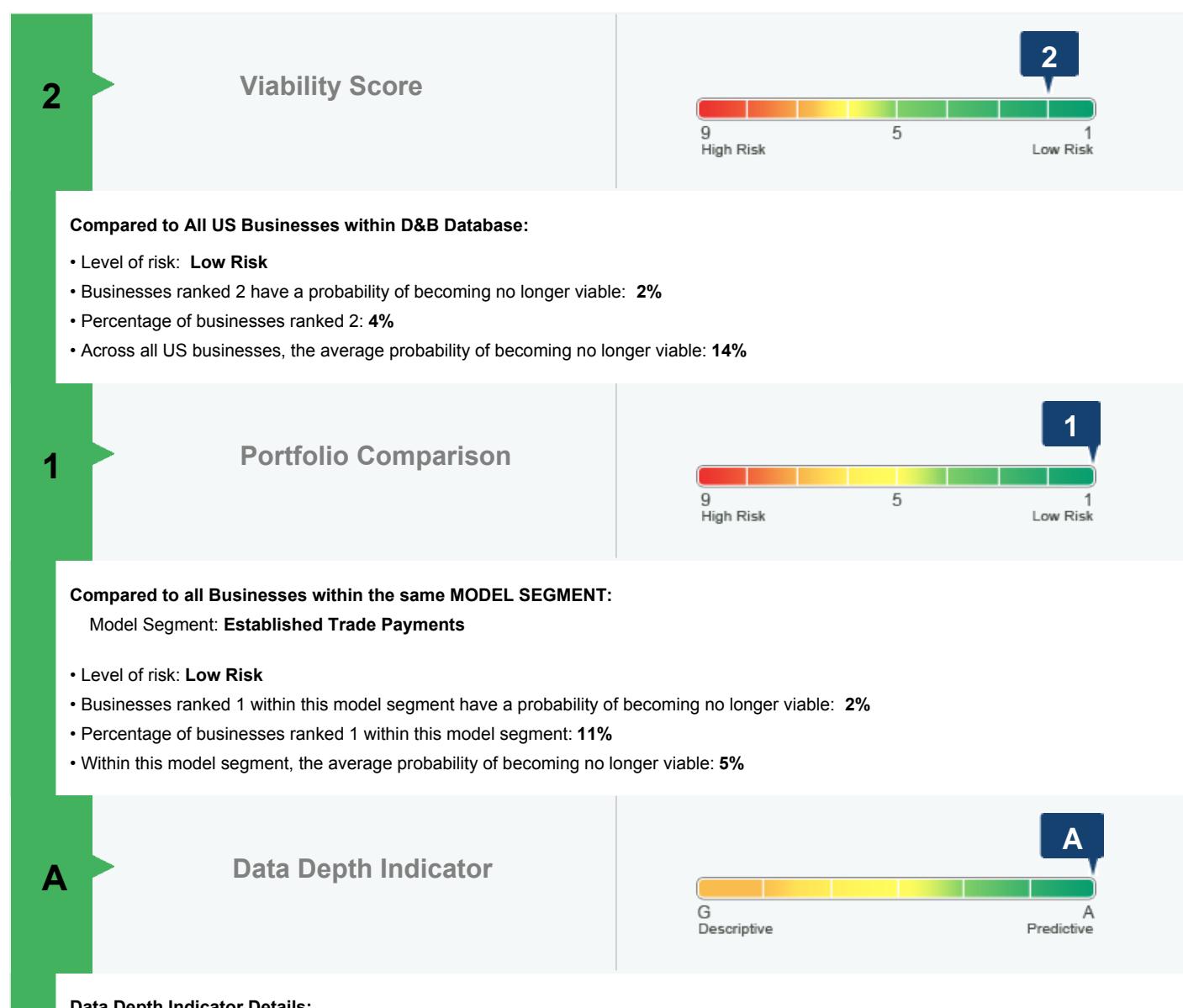


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Business Summary		Credit Capacity Summary	
Branch & Division	YES	Prior D&B Rating	--
Financial Condition	GOOD	Rating Date	09/06/2013
SIC	8069 Specialty hospital	Payment Activity (based on 114 experiences)	USD
NAICS	622310 Specialty (except Psychiatric and Substance Abuse) Hospitals	Average High Credit	\$25,285
History Status	INCOMPLETE	Highest Credit	500,000
		Total Highest Credit	2,564,400

D&B Viability Rating

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.





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- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Comprehensive Financial Attributes

G

Company Profile

Financial Data	Trade Payments	Company Size	Years in Business
Not Available	Available (3+Trade)	Large	Established

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available** (3+Trade)
- Business Size: **Large** (Employees:50+ or Sales: \$500K+)
- Years in Business: **Established** (5+)

Special Events

As of 12/04/2013

OFFICER CHANGE: According to published reports, WellSpan Health announced that it has appointed Bruce A. Solomon as Executive Vice President and Chief Operating Officer. Solomon succeeds Kevin H. Mosser.

Industry Data

SIC

Code	Description
80690000	Specialty hospitals, except psychiatric

NAICS

Code	Description
622310	Specialty (except Psychiatric and Substance Abuse) Hospitals

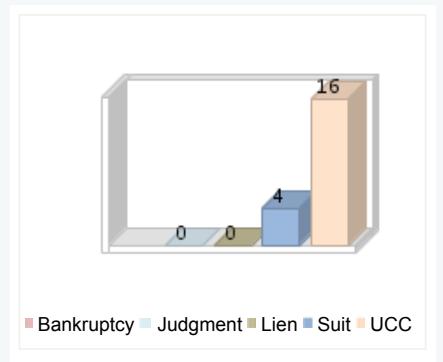
Indicators

Public Filings Summary

The following data includes both open and closed filings found in D&B's database on this company

Record Type	No. of Records
Judgment	0
Lien	0
Suit	4
UCC	16

Public Filings



Commercial Credit Score



Summary

Credit Score Class

Credit Score Class

2



(Moderate risk of severe payment delinquency over next 12 months.)

Incidence of Delinquent Payment

Among Companies with This Class	2.50%
Average Compared to All Businesses	10.20%
Credit Score Percentile	84
Credit Score	560
Number of Payment Experiences	114

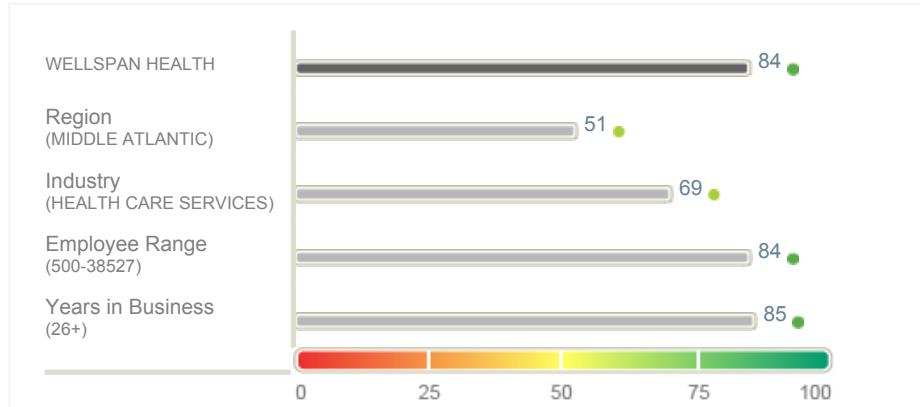
Key Factors

- Proportion of past due balances to total amount owing
- Proportion of slow payments in recent months
- Evidence of open suits
- Higher risk industry based on delinquency rates for this industry

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Credit Score Percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Credit Score Percentile Norms Comparison



- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Similar risk compared to other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Financial Stress Score

