

## Client Screening Request

Close



## - Client Screening Report

<b>Request Date:</b>	9/29/2018	<b>Additional CC:</b>	
<b>Discipline *:</b>	Health	<b>Company Name:</b>	Signify Health
<b>Requestor:</b>		<b>Moody's Rating:</b>	None
Dustin Grzeskowiak;		<b>D &amp; B Credit Score Class:</b>	83 (Low to moderate risk of severe payment de
<b>A.M. Best Rating:</b>	None		
<b>On High Risk Client List?</b>	<input type="radio"/> Yes <input checked="" type="radio"/> No		
<b>D &amp; B Financial Stress Class:</b>	43 (Moderate risk of severe financial stress, includin	<b>WorldCheck Rating:</b>	<input checked="" type="checkbox"/> N/A <input type="checkbox"/> Criminal <input type="checkbox"/> Money Laundering <input type="checkbox"/> Terrorism <input type="checkbox"/> Corruption <input type="checkbox"/>

**Ownership:**

Signify Health, LLC ("SH") provides technology-enabled healthcare services. The company is headquartered in Dallas, Texas. SH was formed in 2017 by the integration of industry leaders CenseoHealth LLC and Advance Health following the recapitalization of both companies by New Mountain Capital. SH registered with the Texas Secretary of State on September 10, 2018. The company originally registered with the Delaware Secretary of State on November 3, 2017. SH operates as a subsidiary of New Mountain Capital.

**Officers:**

I profiled the individuals listed below using Google and Factiva, and screened for involvement in civil and criminal activity using LexisNexis state and federal court records and dockets. It does not appear that Mr. Ambrester has been accused of professional malfeasance or willful misconduct, or been convicted of any criminal wrongdoing. My results for Ms. Cooke and Mr. Wise are not definitive due to the commonness of their names and number of results returned when searching.

- **CEO:** Kyle Ambrester
- **CFO:** Melissa Cooke
- **Chief Revenue Officer:** Marc Wise

The SH website identifies the members of management and provides some biographical information for them as well:

<https://www.signifyhealth.com/leadership>

**Prior Health Risk Assessment:** ☐ Yes ☒ No

**Noteworthy News:**

My scan of local and national newspapers, news wires, trade journals, and Internet search engines found no substantive news coverage about SH apart from the following press release about the company's formation: <https://www.prnewswire.com/news-releases/censeohealth-and-advance-health-to-become-signify-health-300682701.html>.

**Litigation History:**

Screening for litigation in news sources, Internet search engines, and LexisNexis state and federal court dockets suggests that SH has not been a party to any litigation whatsoever. It appears that CenseoHealth has been a party to only one lawsuit. Unfortunately, I am unable to determine the nature of the suit.

**Comments:**

Overall, my screen of SH returns no red flags about the company. Note that my results at the executive level are not completely conclusive due to the commonness of the names of the CFO and the CRO. It does not appear that SH has been a party to any litigation whatsoever. And I find no negative press coverage about our potential client.

In terms of financials, the SH D&B ratings are acceptable, indicating a moderately low risk of late vendor payments and a moderate risk of financial distress in the near term. The SH D&B ratings are supported by evidence from 27 trade experiences, which is sufficient to provide an accurate representation of a company's financial condition. Based on the foregoing, it does not appear that an engagement with SH would prove to be a risky proposition for Milliman.

Beau // [beau.preston@milliman.com](mailto:beau.preston@milliman.com)



Signify Health LLC 10.01.2018.pdf  
341 KB

☒ Add attachment

- Screening Details

Screener \*:

Beau Preston;



Completed Date:

10/1/2018

Report Status:

- ☐ New ☐ Pending ☐ Secondary-Review  
☐ Secondary-Screen ☒ Sent/Complete  
☐ Cancel

Due Date:

Health Risk Assessment  
Form Returned:

- ☐ Yes ☐ No

Client Risk Assessment  
Statement:

- ☐ Conditional Acceptance  
☐ Non-Acceptance  
☐ Standard Acceptance

- Data from Consultant

Date \*:

9/29/2018

Client \*:

Signify Health

Discipline(s)  
Involved \*:

- ☐ Casualty  
☐ Employee Benefits  
☒ Health  
☐ Life

Client Status \*:

- ☒ New Client ☐ Existing Client  
☐ RMAP Referral

Client Website URL (if  
known):

<https://www.signifyhealth.com/>

Casualty consultants: please indicate if this is an 'existing client' being screened to comply with discipline periodic screening requirements.

Type of Client \*:

- ☐ Public sector/government  
☐ Publicly traded company  
☒ Private company  
☐ New Entity (less than 1 year old)  
☐ Captive Insurance Company

Client Location \*:

- ☒ US ☐ International

Consultant \*:

Dustin Grzeskowiak;



Names/Titles of Officers (if known):

For international screens, please select 'INTL'

State \*:

TX

HQ Address:

Do you know of any litigation or other issues of  
which we should be made aware \*:

- ☐ Yes ☒ No

Additional Comments to Aid the Screening:

Our former client, Principium Health, was a wholly owned subsidiary of Censeo



Click here to attach a file

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\* -indicates required field