

# Millicent Elvis

 75007 Paris  milly.elvis@gmail.com  +33 6 51 56 60 54

## Professional Summary

I am a results-oriented analytical thinker with extensive experience in the technology industry, including founding my own businesses. I excel at prioritizing tasks and meeting tight deadlines while maintaining a focus on quality.

## Experience

<b>Private investor</b> , Partnership	Remote, USA
	Jun 2021 - Jan 2024
<ul style="list-style-type: none"> <li>Managing a \$3M investment portfolio, specializing in technology and cryptocurrency.</li> <li>Conducting thorough analyses of market trends to make informed decisions and develop an effective range of short and medium-term strategies for best returns.</li> </ul>	
<b>TELUS AI-Data Solutions</b> , Online Data Analyst	Remote, France
	Nov 2022 - Mar 2023
<ul style="list-style-type: none"> <li>Led service innovation to improve AI and machine learning models for communities.</li> <li>Used customized data extracts to create tailored solutions.</li> <li>Provided expert support to staff throughout the machine learning lifecycle.</li> </ul>	
<b>Lingerie Lab/Box of Intimates</b> , Founder & CEO	London, UK - New York, US
	Oct 2015 - Jun 2021
<ul style="list-style-type: none"> <li>Successfully launched two companies, driving a 72% increase in online sales and positively impacting 85,000+ women worldwide.</li> <li>Developed a pioneering scalable technology for the intimate apparel industry.</li> <li>Joined LCF's business accelerator.</li> <li>Nominated for Tech Innovation of The Year.</li> <li>Received funding from Virgin StartUp.</li> </ul>	
<b>Steinwurf (Cyber Security)</b> , Account Executive	Remote - London, UK
	Jun 2020 - Sep 2020
<ul style="list-style-type: none"> <li>Supported deployment of award-winning network technology through advanced data communication components and erasure-correcting codes.</li> <li>Led lead generation, prospecting, and sales management initiatives to build optimal sales pipelines and drive business growth.</li> </ul>	
<b>SingularityNet (AI-Blockchain)</b> , Team Member	UK & International
	Sep 2017 - Feb 2018
<ul style="list-style-type: none"> <li>Provided comprehensive support to a Hong-Kong-based world-class AI Blockchain company building a groundbreaking platform, assisted by the robot 'Sophia'.</li> <li>Managed public, B2B, shareholders, and investor relations.</li> <li>Produced over \$360m of confirmed funds on the whitelist.</li> <li>Raised \$36m in 56 seconds, setting the record for the fastest-ever token sale (ICO).</li> </ul>	

## Education

<b>Purdue University</b> , PgD in Business Analysis	USA
	Jan 2022 - Jan 2023
<b>Plymouth University</b> , BSc in Management & IT	UK
	Jan 2007 - Jan 2010

## **Skills**

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**Relationship Management:** Experienced in B2B, B2C, and shareholder relations

**Data Analysis and Visualization:** Proficient with Python, Tableau, Google Analytics, MS Excel, and SQL

**CRM Development:** Experienced in CRM development

**Budgeting and Financial Management:** Skillful in budgeting and financial management

## **Languages**

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**French** (Native speaker), **English** (Highly proficient in speaking and writing)

## **Achievements**

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- Launched two companies driving a 72% increase in online sales, impacting 85,000+ women worldwide
- Developed pioneering scalable technology for the intimate apparel industry
- Joined LCF's business accelerator
- Nominated for Tech Innovation of The Year
- Received funding from Virgin StartUp
- Supported deployment of award-winning network technology
- Managed over \$360m raised on whitelist and set record for fastest-ever ICO (raised \$36m in 56 seconds)