

Millicent Elvis

📍 75007 Paris ✉ milly.elvis@gmail.com ☎ +33 6 51 56 60 54

Professional Summary

I am a results-oriented analytical thinker with extensive experience in the technology industry, including founding my own businesses. I excel at prioritizing tasks and meeting tight deadlines while maintaining a focus on quality.

Experience

Private investor, Partnership

Remote, USA
Jun 2021 - Jan 2024

- Managing a \$3M investment portfolio, specializing in technology and cryptocurrency.
- Conducting thorough analyses of market trends to make informed decisions and develop an effective range of short and medium-term strategies for best returns.

TELUS AI-Data Solutions, Online Data Analyst

Remote, France
Nov 2022 - Mar 2023

- Led service innovation to improve AI and machine learning models for communities.
- Used customized data extracts to create tailored solutions.
- Provided expert support to staff throughout the machine learning lifecycle.

Lingerie Lab/Box of Intimates, Founder & CEO

London, UK - New York, US
Oct 2015 - Jun 2021

- Successfully launched two companies, driving a 72% increase in online sales and positively impacting 85,000+ women worldwide.
- Developed a pioneering scalable technology for the intimate apparel industry.
- Joined LCF's business accelerator.
- Nominated for Tech Innovation of The Year.
- Received funding from Virgin StartUp.

Steinwurf (Cyber Security), Account Executive

Remote - London, UK
Jun 2020 - Sep 2020

- Supported deployment of award-winning network technology through advanced data communication components and erasure-correcting codes.
- Led lead generation, prospecting, and sales management initiatives to build optimal sales pipelines and drive business growth.

SingularityNet (AI-Blockchain), Team Member

UK & International
Sep 2017 - Feb 2018

- Provided comprehensive support to a Hong-Kong-based world-class AI Blockchain company building a groundbreaking platform, assisted by the robot 'Sophia'.
- Managed public, B2B, shareholders, and investor relations.
- Produced over \$360m of confirmed funds on the whitelist.
- Raised \$36m in 56 seconds, setting the record for the fastest-ever token sale (ICO).

Education

Purdue University, PgD in Business Analysis

USA
Jan 2022 - Jan 2023

Plymouth University, BSc in Management & IT

UK
Jan 2007 - Jan 2010

Skills

Relationship Management: Experienced in B2B, B2C, and shareholder relations

Data Analysis and Visualization: Proficient with Python, Tableau, Google Analytics, MS Excel, and SQL

CRM Development: Experienced in CRM development

Budgeting and Financial Management: Skillful in budgeting and financial management

Languages

French (Native speaker), **English** (Highly proficient in speaking and writing)

Achievements

- Launched two companies driving a 72% increase in online sales, impacting 85,000+ women worldwide
- Developed pioneering scalable technology for the intimate apparel industry
- Joined LCF's business accelerator
- Nominated for Tech Innovation of The Year
- Received funding from Virgin StartUp
- Supported deployment of award-winning network technology
- Managed over \$360m raised on whitelist and set record for fastest-ever ICO (raised \$36m in 56 seconds)