

CAD - Multiple Views



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Top Down Heel

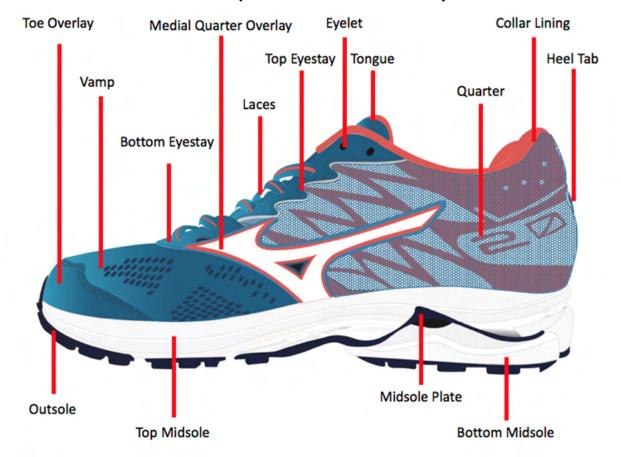




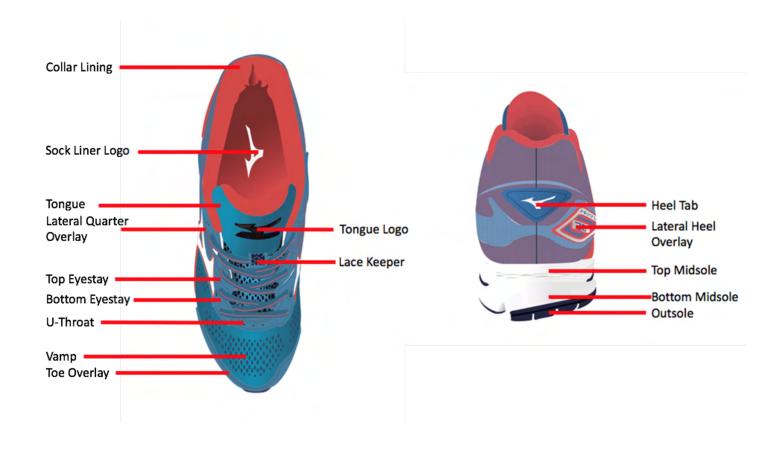
Component Call Out (Lateral view)



Component Call Out (Medial view)



Component Call Out (Top and Heel view)



Material Call Out (Lateral view)



Material Call Out (Top view)



Material Callout (Heel and Tooling Interior views)



Construction Callouts

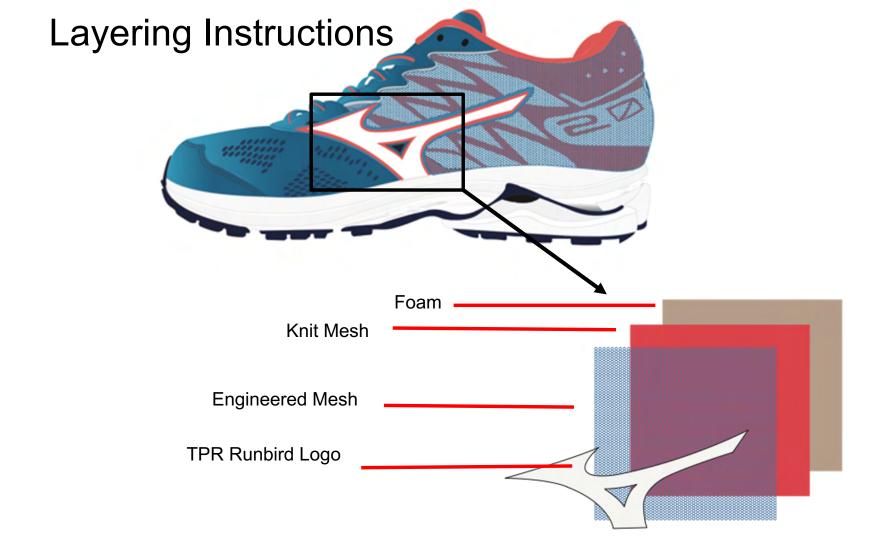


Construction Callouts

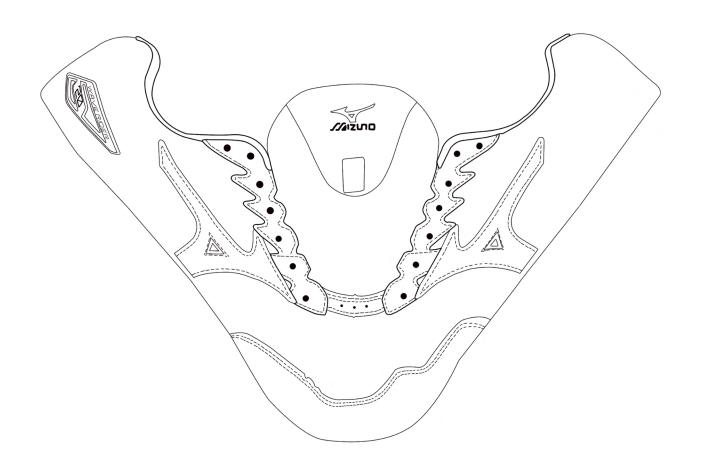


Construction Callouts

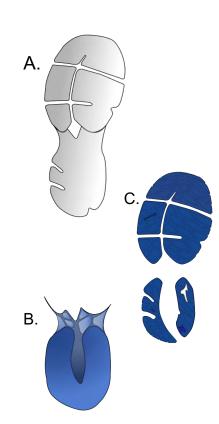




Shell Pattern



Tooling



- A. Single density EVA foam
- B. Rigid plastic plate
- C. Carbon Rubber
- D. Dual density EVA foam







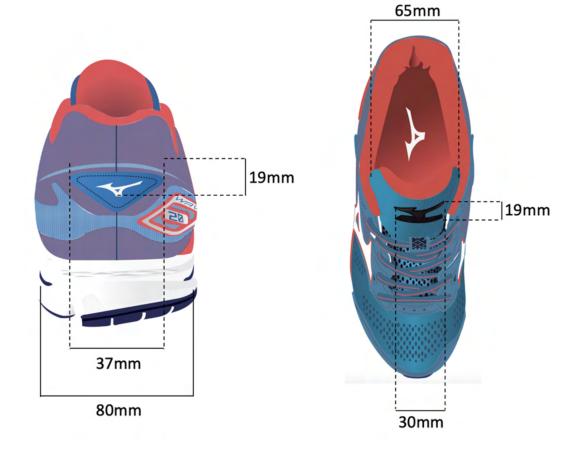




Measurements - Lateral



Measurements - Heel



Wear Test Plan

- 10 total participants (5 Men, 5 Women)
- Duration: 6 weeks
- Participant is expected to run a total of 300 miles
 - o 50 miles/wk
- 3 surveys to be completed
 - Each survey taken after every 2 weeks (100 miles)
- Sample shoe shall be blacked out due to privacy reasons

Wear Test Plan cont.

Example Survey:

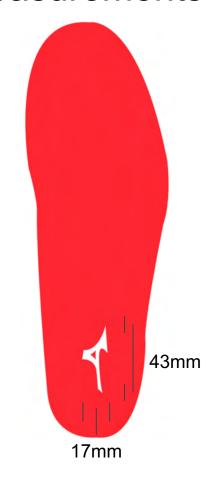
Measure "Perception" and "Comfort" for each of the following:

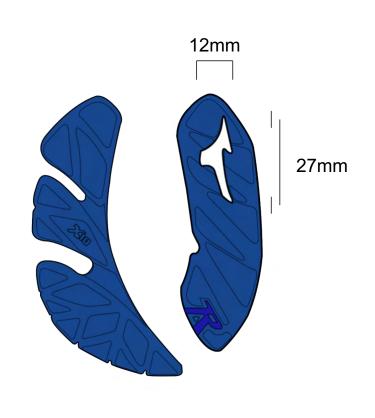
- Heel to Toe Length
- Toe Box Width
- Ball Girth
- Heel Width
- Toe Box Height
- Medial Collar Height
- Lateral Collar Height
- Back Tab Height
- Midfoot Height

Discomfort level of the following:

- Flex pressure
- Lace pressure on top of foot
- Tongue irritation
- Medial collar irritation on ankle bone
- Lateral collar irritation on ankle bone
- Back tab irritation on achilles.
- Heel slip
- Feet falling over medial edges
- Feet falling over lateral edges

Measurements - Sock Liner and Outsole





BOM

Part Type	Component Mtl		Vendor	Color	Comments				
Upper	Heel Tab	Synthetic Leather	Lebron Leather	Blue	Stitched with screen printed logo				
Upper	Lateral Heel Overlay	Molded urethane Wave Rider 20 logo	Jeremy Lin	Grey	HF Welded				
Upper	Collar Lining	Mesh	Bean Bryant	Red					
Upper	Collar Lining Cushion	Foam	Bean Bryant	White	10mm thickness				
Upper	Lateral Quarter	Engineered mesh	Bean Bryant	Blue					
Upper	Medial Quarter	Engineered mesh	Bean Bryant	Blue					
Upper	Lateral Quarter Underlay	Polyester Spacer mesh	Bean Bryant	White/Red	Screen printed underlay design				
Upper	Medial Quarter Underlay	Polyester Spacer mesh	Bean Bryant	White/Red	Screen printed underlay design				
Upper	Lateral Quarter Overlay	TPR Runbird logo	Jeremy Lin	White	Stitched				
Upper	Medial Quarter Overlay	TPR Runbird logo	Jeremy Lin	White	Stitched				
Upper	Tongue	Reflective mesh	Bean Bryant	Blue					
Upper	Tongue Cushion	Foam	Bean Bryant	White	8mm thickness				
Upper	Tongue Logo	TPR Runbird logo	Jeremy Lin	Red	HF Welded				
Upper	Top Eyestay	Synthetic Leather	Lebron Leather	Blue					
Upper	Bottom Eyestay	Synthetic Leather	Lebron Leather	Blue					
Upper	Eyelet	Synthetic Leather	Lebron Leather	Blue	Raw-edge eyelet				
Upper	Laces	Cotton	Bean Bryant	Blue/Red					
Upper	Vamp	Engineered mesh	Bean Bryant	Blue					
Upper	Toe Overlay	Synthetic Leather	Lebron Leather	Blue					
Upper	Lace Keeper	Nylon strap	Bean Bryant	Blue					
Upper	U-Throat	Synthetic Leather	Lebron Leather	Blue					
Upper	Sock Liner	Foam	Bean Bryant	White	6mm thickness				
Upper	Strobel	Foam	Bean Bryant	White	2mm thickness				
Upper	Heel Counter	Plastic	Giannis LLC	White					
Midsole	Bottom Midsole	Dual density EVA foam	Giannis LLC	White	compression molded				
Midsole	Top Midsole	Single density EVA foam	Giannis LLC	White	compression molded				
Midsole	Midsole Plate	Rigid plastic plate	Giannis LLC	Blue	12mm heel offset				
Outsole	Outsole	Carbon Rubber	Giannis LLC	Blue					
Packaging	Box	Cardboard	Zion Packaging	Blue					
Packaging	Tissue Paper	Tissue Paper	Zion Packaging	Grey					
Packaging	Toe Stuffing	Tissue Paper	Zion Packaging	Grey					

Cost Breakdown

Part Type	Component	Mtl	Vendor	Price (per pair)		
Upper	Heel Tab	Synthetic Leather	Lebron Leather	\$	0.12	
Upper	Lateral Heel Overlay	Molded urethane Wave Rider 20 logo	Jeremy Lin	\$	0.22	
Upper	Collar Lining	Mesh	Bean Bryant	\$	0.24	
Upper	Collar Lining Cushion	Foam	Bean Bryant	\$	0.25	
Upper	Lateral Quarter	Engineered mesh	Bean Bryant	\$	0.10	
Upper	Medial Quarter	Engineered mesh	Bean Bryant	\$	0.10	
Upper	Lateral Quarter Underlay	Polyester spacer mesh	Bean Bryant	\$	0.10	
Upper	Medial Quarter Underlay	Polyester spacer mesh	Bean Bryant	\$	0.10	
Upper	Lateral Quarter Overlay	TPR Runbird logo	Jeremy Lin	\$	0.40	
Upper	Medial Quarter Overlay	TPR Runbird logo	Jeremy Lin	\$	0.40	
Upper	Tongue	Reflective mesh	Bean Bryant	\$	0.10	
Upper	Tongue Cushion	Foam	Bean Bryant	\$	0.13	
Upper	Tongue Logo	TPR Runbird logo	Jeremy Lin	\$	0.30	
Upper	Top Eyestay	Synthetic Leather	Lebron Leather	\$	0.14	
Upper	Bottom Eyestay	Synthetic Leather	Lebron Leather	\$	0.08	
Upper	Eyelet	Synthetic Leather	Lebron Leather	\$	0.10	
Upper	Laces	Cotton	Bean Bryant	\$	0.20	
Upper	Vamp	Engineered mesh	Bean Bryant	\$	0.22	
Upper	Toe Overlay	Synthetic Leather	Lebron Leather	\$	0.45	
Upper	Lace Keeper	Nylon strap	Bean Bryant	\$	0.05	
Upper	U-Throat	Synthetic Leather	Lebron Leather	\$	0.10	
Upper	Sock Liner	Foam	Bean Bryant	\$	0.67	
Upper	Strobel	Foam	Bean Bryant	\$	0.10	
Upper	Heel Counter	Plastic	Giannis LLC	\$	0.40	
			Subtotal	\$	5.07	

Cost Breakdown

Part Type	Component	Mtl	Vendor	Price (per pair
Midsole	Bottom Midsole	Dual density EVA foam	Giannis LLC	\$	2.40
Midsole	Top Midsole	Single density EVA foam	Giannis LLC	\$	3.00
Midsole	Midsole Plate	Rigid plastic plate	Giannis LLC	\$	2.00
			Subtotal	\$	7.40
Outsole	Outsole	Carbon Rubber	Giannis LLC	\$	2.00
			Subtotal	\$	2.00
Packaging	Вох	Cardboard	Zion Packaging	\$	0.40
Packaging	Tissue Paper	Tissue Paper	Zion Packaging	\$	0.10
Packaging	Toe Stuffing	Tissue Paper	Zion Packaging	\$	0.10
			Subtotal	\$	0.60
			Material Cost Total		15.07
		Labor Cost Total			2.50
		Overhead Cost Total		\$	3.00
			Profit	\$	2.00
			\$	2.00	
			Total FOB	\$	24.57



NAME
CATEGORY
RELEASE
GENDER

Wave Rider 20

Running

Jan 1, 2022

Female

TFOB

WHOLESALE

VHOLESALE

RETAIL

TIER

\$24

Ψ-

\$66

\$120

Good Better Best

CONSUMER

- Women
- 25-35 years-old
- Road runners (City)
- 10-25 miles / week
- Community-focused

- Run to stay in shape
- Priorities
 - > Value
 - Durability
 - Comfort

HEROES

- Compressed foam cushioning
- Midfoot shank
- Breathable upper

CHALLENGES

- Color consistency
- Durability (400+ miles)
- Upper layering



COMPETITION



Brooks Adrenaline GTS 19 \$99.95



Asics Gel-Kayano 25 \$99.95



Saucony Echelon 7 \$130.00

Workback Calendar

Task Name	Start	Finish	Q4		Q1			Q2			Q3			Q4			
			Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Launch	01/01/22	01/01/22															
Final Sample Round	09/20/21	12/24/21															
Wear Test Plan	07/22/21	09/17/21															
Photo Sample Round	05/17/21	07/21/21															
3rd Sample Round	03/18/21	05/14/21															
2nd Sample Round	01/19/21	03/17/21															
Pull Over Sample Round	11/19/20	01/15/21															