## 1. What are the total sales by region?

Region	Sum of Total Revenue
Asia	21,347,091.02
Australia and Oceania	14,094,265.13
Central America and the Caribbean	9,170,385.49
Europe	33,368,932.11
Middle East and North Africa	14,052,706.58
North America	5,643,356.55
Sub-Saharan Africa	39,672,031.43
Total	137,348,768.31

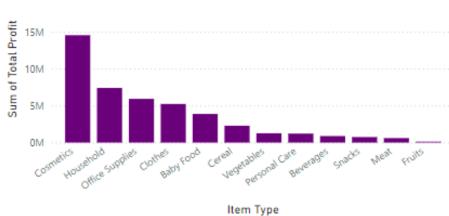




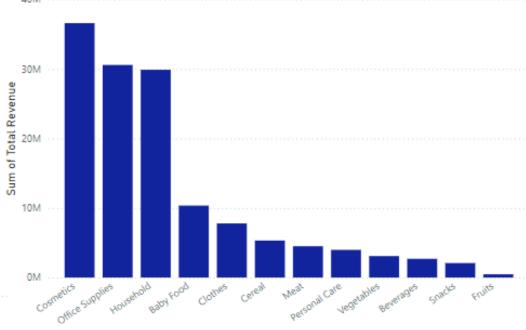
## How does sales performance vary by item type?

Item Type	Sum of Total Revenue
Baby Food	10,350,327.60
Beverages	2,690,794.60
Cereal	5,322,898.90
Clothes	7,787,292.80
Cosmetics	36,601,509.60
Fruits	466,481.34
Household	29,889,712.29
Meat	4,503,675.75
Office Supplies	30,585,380.07
Personal Care	3,980,904.84
Snacks	2,080,733.46
Vegetables	3,089,057.06
Total	137,348,768.31

### Sum of Total Profit by Item Type



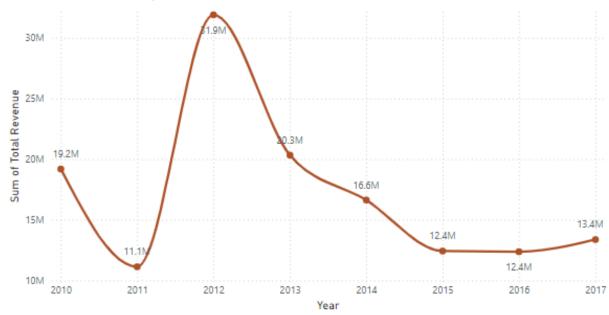
### Sum of Total Revenue by Item Type



Item Type

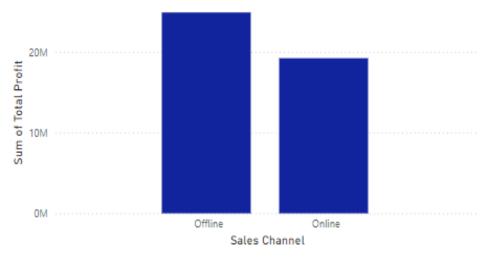
## What is the sales trend over time?

## Sum of Total Revenue by Year

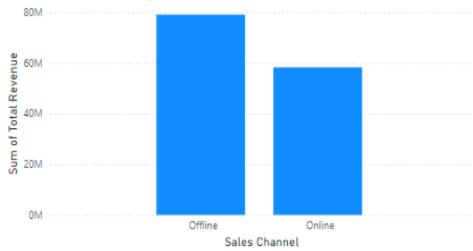


Which sales channel is more profitable, online or offline?

## Sum of Total Profit by Sales Channel



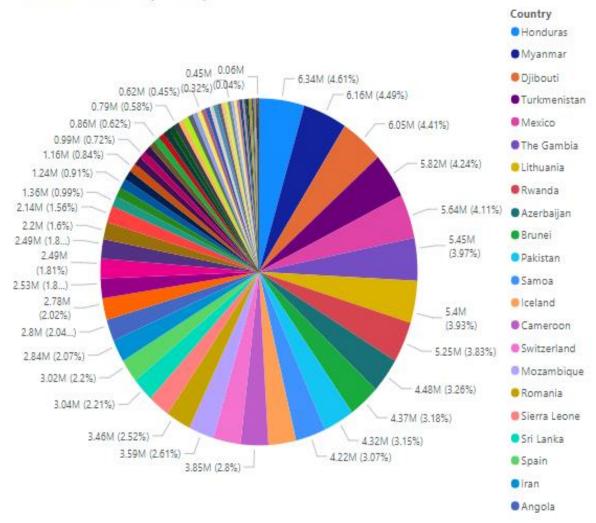
## Sum of Total Revenue by Sales Channel



# Country wise percentage of revenue generated?

Country	%GT Sum of Total Revenue
Albania	0.18%
Angola	2.04%
Australia	1.81%
Austria	0.91%
Azerbaijan	3.26%
Bangladesh	0.66%
Belize	0.44%
Brunei	3.18%
Bulgaria	2.02%
Burkina Faso	0.91%
Camaroon	2 0000
Total	100.00%

## Sum of Total Revenue by Country



## Distribution of order priority

## Sum of Total Revenue by Order Priority



Total	137,348,768.31	23.36
M	33,116,031.75	25.33
L	36,628,127.46	23.59
H	48,749,546.05	21.40
C	18,855,063.05	23.86
Order Priority	Sum of Total Revenue	Average of Shipping Time

# 15M 2 Total Profit 12M 5M 0M Order Priority

Sum of Total Profit by Order Priority

## Sum of Units Sold by Order Priority

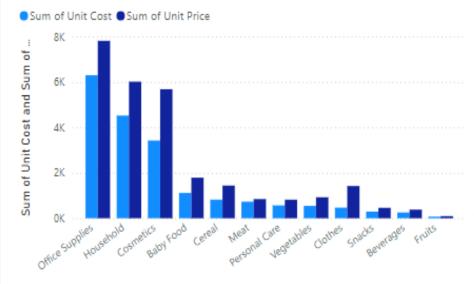


## Count of Order ID by Order Priority



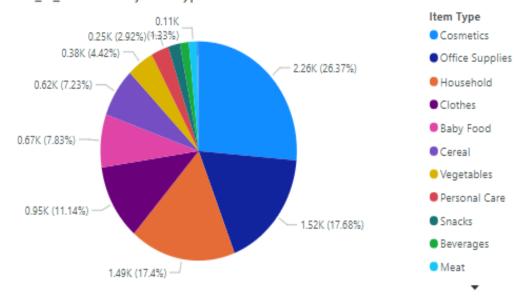
## Variation of unit price and unit cost across various items

## Sum of Unit Cost and Sum of Unit Price by Item Type

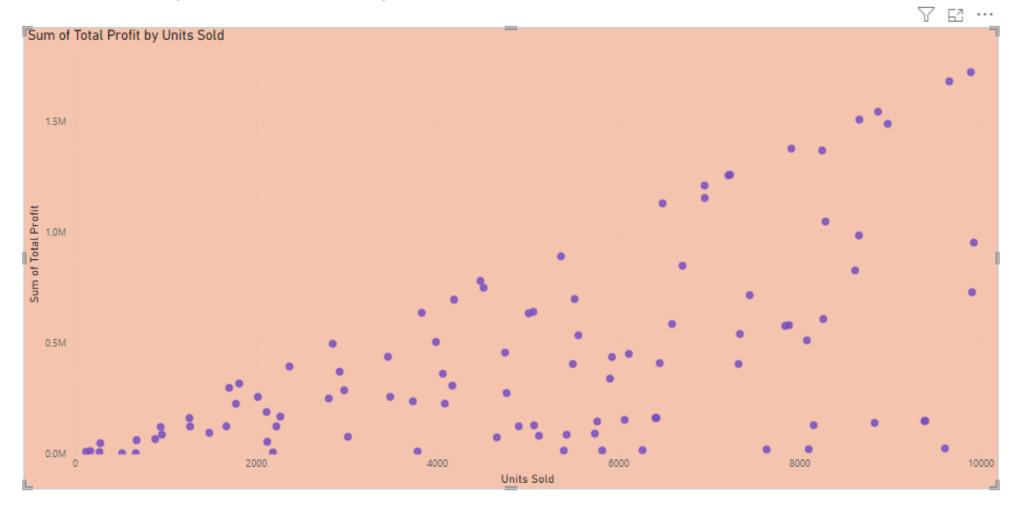


Item Type

## Sum of Diff\_of\_Price/Cost by Item Type

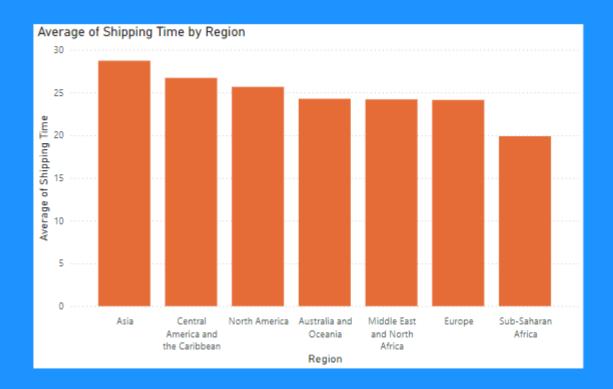


What is the relationship between units sold and total profit?

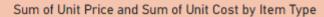


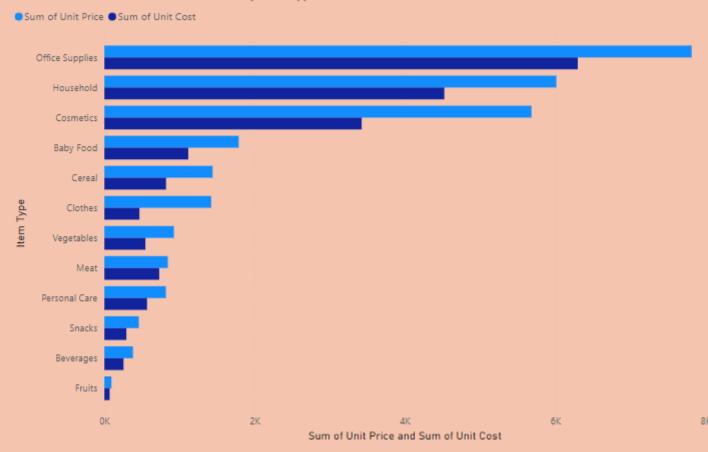
## What is the average time between order date and ship date across different regions?

Region	Average of Shipping Time
Asia	28.73
Australia and Oceania	24.27
Central America and the Caribbean	26.71
Europe	24.14
Middle East and North Africa	24.20
North America	25.67
Sub-Saharan Africa	19.89
Total	23.36



## How do unit price and unit cost vary across item types?





## Which countries contribute the most to total profit?

44,168,198.40

Country	Sum of Total Profit
Albania	166,635.36
Angola	693,911.51
Australia	576,605.12
Austria	495,007.89
Azerbaijan	1,512,926.83
Bangladesh	606,834.72
Belize	403,773.12
Brunei	846,885.00
Bulgaria	626,223.87
Burkina Faso	510,216.66
Cameroon	781,681.30
Cape Verde	306,097.92
Comoros	85,223.58

Total

### Sum of Total Profit by Country

