Mingrui (Ray) Zhang

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EDUCATION

University of Washington, Michael G. Foster School of Business

June 2024

Doctor of Philosophy in Business Administration, Operations Management (Expected)

Minors: Information Systems, Economics

Research Methods Advisors: Shi Chen, Yong Tan

Columbia University

Dec 2018

Master of Arts in Economics

GPA 3.80/4.00

University of Illinois at Urbana-Champaign

May 2017

Bachelor of Science in Mathematics and Economics

Major GPA: 3.92/4.00

Graduated with High Distinction in Mathematics and Distinction in Economics

RESEARCH INTERESTS

Research Focus

Retail platform, Online reviews, Consumer behaviors, Crowdfunding

Methodology

Game-theoretical Model, Econometrics, Economic Theories, Natural language processing, Experimental Design, Machine Learning, Causal Inference

PROJECTS

Working Papers

- "Frenemies in Retail Markets: Brick-and-Mortar Retailer's Partnership with Online Retail Platforms on Consumer Returns" (with Lin Hao, Yong Tan)
 - Identified that the "loop-conversion effect" indicates that the partnership on consumer return, together with the brick-and-mortar retailer's showrooming service, brings extra demand for the online retail platform.
 - Showed that the "traffic-exchange effect" indicates that the partnership undercuts the online retail platform's benefit from showrooming.
- "When to Disclose Product Quality under Online Reviews?" (with He Huang, Yufeng Yang, Hongyan Xu, Tingting Nian)
 - Set up a stylized model to examine the interplay between two solutions under two selling schemes: wholesale and agency selling.
 - Showed that the firm is more likely to disclose quality when online review information becomes increasingly precise due to the loss of consumers who transfer from the not search but purchase group to the search but not purchase group
- "Information Leakage Prior to SEC Form Filings—Evidence from TAQ Millisecond Data" (with Steven Wei Ho, Weiting Hong)
 - Analyzing the time-stamps of all SEC form filings as well as the stock prices in the 30-minute interval pre- and post-publication by utilizing the TAQ millisecond data.
 - Found strong evidence of information leakage in the 30-minute intervals around Edgar acceptance timestamp of corporate SEC filings using TAQ Millisecond Data, and results are not driven by momentum.

Ongoing Projects

- "Uncovering the effect of Smart Vending Machine? —A Tensor Completion approach using Transactions and Geo-location Data" (with Yong Tan, Waning Chen, Xusen Cheng)
- "Time for Next Project? Effects of Users' Opinion on Developers" (with Yingda Lu)
- "Contract Design for Cloud Services with Privacy and Security Concerns" (with Hongyan Xu, Ying Wang)

• "Projects We Love: Atypicality versus Popularity on Crowdfunding Platforms" (with Yu Kan, Yifan Yu)

CONFERENCES PRESENTATIONS

• "Uncovering Demand Information and Consumer behaviors — Evidence from Vending Machine Transactions"

2022 INFORMS Annual Meeting Indianapolis

October 2022

• "Frenemies in Retail Markets: Brick-and-Mortar Retailer's Partnership with Online Retail Platforms on Consumer Return"

2020 Conference on Information Systems and Technology Virtual November 2020

"Information Leakage Prior to SEC Form Filings—Evidence from TAQ Millisecond Data"
 American Finance Association 2020 Annual Meeting San Diego
 January 2020

AWARDS AND HONORS ISOM Outstanding Teaching Award, UW Foster

2022

Richard B. Peterson Ph.D. Fellowship, UW Foster Michael G. Foster Students First Scholar, UW Foster 2020 & 2021 2019 & 2022

Edmund J James Scholar, UIUC

2014-2017

Dean's List, UIUC

FA 13/15/16 SP 16

ACADEMIC

Session Chair for POMS 2023 Annual Conference

SERVICE **Journal Reviewer** for Production and Operations Management

Conference Reviewer for ICIS, CIST, CSWIM

PHD

Information Systems

Coursework

- Advanced Research Topics in Information Systems I
 Topics: (Latent) Instrumental Variables, Discrete Choice Models, Bayesian Learning, Hidden Markov Models
- Advanced Research Topics in Information Systems II Yingfei Wang Topics: Machine Learning, Text Mining, Deep Learning, Computer Vision, Reinforcement Learning
- Advanced Research Topics in Information Systems III Topics: Digital Piracy, Economics of Information Systems

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Operations Management

• Stochastic Process

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Topics: Renewal Theory, Discrete & Continuous time Markov chains, Stochastic Dominance

Stochastic Models and Queuing

Kamran Moinzadeh

Topics: Deterministic Queues, Bounds and Approximations, Networks, Series & Cyclic Queues, Stochastic Simulation

• Advanced Topics in Inventory Management

Kamran Moinzadeh

Topics: Period Review Models/Lot Sizing/Just in Time Systems, Contracts and Channel Coordination, Multi-Echelon Inventory Systems

Economics & Econometrics & Statistics

Microeconomics I Quan Wen
Microeconomics II Xu Tan and Jacques Lawarree
Microeconomics III Jacques Lawarree
Econometrics I Thomas Richardson
Econometrics II Jing Tao
Econometrics III Eric Zivot
Empirical Industrial Organization Yuya Takahashi

| | Design and Analysis of Experiments | Tim Skalland |
|---------|---|----------------------------------|
| | Computer Science Machine Learning Interactive Learning | Kevin Jamieson Kevin Jamieson |
| Courses | As Teaching Assistant | |
| TAUGHT | TMMBA 516 Operations And Supply Chain Management (4.7/5) | AU 2021/22 |
| | QMETH 510 Probability And Statistics (4.6/5) | U 2021/22 & WI 2022/23 |
| | SCM 512 Spreadsheet Modeling For Business Enterprise (4.8/5) | SU 2022 |
| | SCM 501 Probability And Statistics (4.6/5) | SU 2022 |
| | SCM 520 Forecasting, Inv. Management, And Supply Chain Analytic | cs (4.7/5) WI 2022/23 |
| | EMBA 510 Statistics For Management | SP 2022 |
| | BUS AN 512 Data Management And SQL | SU 2021 |
| | IS 300 Intro to Information Systems | SP 2021 |
| | QMETH 500 Statistical Data Analysis For Management | WI 2021 |
| | OPMGT 565 Business Analytics-Tools For Big Data | AU 2020 |
| | SCM 530 Managing And Mining Big Data | AU 2020 |

PROFICIENCIES Skills

Python, R, SAS, SQL, Stata, Mathematica, Maple, Microsoft Office

WI 2020 & SP 2020

Languages

English (fluent), Chinese (native)

QMETH 201 Introduction To Statistical Methods