

# Mingyuhui (Jane) Liu

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## OBJECTIVE

As the top of class in Data Analytics with entrepreneurial experience, and the VP of Consulting Club, my goal is to become a **data analyst** in **Financial/Consulting Industry**.

## EDUCATION

- |  |                              |
|--|------------------------------|
| <b>George Washington University, School of Engineering and Applied Sciences</b>  | <b>Washington, D.C.</b>      |
| Master of Science in Data Analytics, GPA: 3.9/4.0  | <b>Expected 05/2019</b>      |
| • Courses: <b>CFA I</b> Candidate, Programming for Analytics ( <b>Python</b> ), Database Systems ( <b>SQL/NoSQL</b> ), Applied Machine Learning    |                              |
| <b>Duke University, Nicholas School of the Environment</b>   | <b>Durham, NC</b>            |
| Master of Environmental Management, GPA: 3.65/4.0  | <b>05/2017</b>               |
| • Courses: <b>Finance, Business Fundamentals</b> , Bayesian Inference in Environmental Models ( <b>R</b> ), Applied Data Analysis ( <b>STATA</b> ) |                              |
| <b>Xi'an Jiaotong University, School of Energy and Power Engineering</b>   | <b>Xi'an, Shaanxi, China</b> |
| Bachelor of Engineering, GPA: 3.56/4.0   | <b>06/2015</b>               |
| • Courses: Automatic Control Systems, Electronical Engineering, Probability Theories   |                              |

## SKILLS

- **Tools:** Python (Pandas, SKLearn, NLTK, etc.), **MySQL, NoSQL** (MongoDB), **R** (Gjam, R2jags, MASS), **AWS, STATA, HDFS (Spark)**, Advanced Excel (VBA & Macros), Command Lines, HTML
- **Skills:** **Web Scraping** (API, BeautifulSoup), **Machine Learning** (SVM, KNN, K-Mean, NLP), **Data Cleaning** (OCSVR Outlier Detection, etc.), **Statistical Analysis** (PCA, Statistical Inferences, MCMC, Time Series, Cross Validation, etc.).

## WORK & ENTREPRENEURIAL EXPERIENCE

- |   |                            |
|---|----------------------------|
| <b>United Nations Economic Commission for Europe (ECE)</b>  | <b>Geneva, Switzerland</b> |
| <i>Consultant, Sustainable Energy Division</i>  | <b>05/2017 – 08/2017</b>   |
| • <b>Multitasked</b> several projects for Renewable Energy Team, and delivered results <b>in a fast-paced environment</b> : <ul style="list-style-type: none"><li>○ Conducted in-depth data and policy research for 17 ECE regions, which published in the Energy Status Report 2017;</li><li>○ Collaborated with 5 sub-team leaders to prepare a 2-day match-making event for energy investment in Energy Expo 2017.</li></ul>   |                            |
| <b>The Walla App, GenieUs, Inc.</b>   | <b>Durham, NC</b>          |
| <i>Management Team, Duke Start-up Challenge</i>   | <b>02/2016 – 05/2016</b>   |
| • <b>Incorporated GenieUs, Inc.</b> , and participated in the seed and development stage of the company: <ul style="list-style-type: none"><li>○ Built the business model for GenieUs, Inc., and <b>campaigned for an alpha test</b> in March, and attracted 350 participants;</li><li>○ <b>Developed cash flow statement and revenue projections</b> with \$5.7 million end cash of 5<sup>th</sup> year, based on estimated market size, technical &amp; administration cost, and marketing &amp; campaign cost, and <b>pitched the plan to angel investors</b>.</li></ul> |                            |

**ANALYTICAL PROJECT** (Detailed codes are available at: <https://mingyuhui.liu.github.io/pages/Projects.html>)

<b>Pro-Bono Project: Smart Mobility Model for NGO's Ford Vehicle Utility Optimization</b>	<b>Washington, D.C.</b>
<i>Data Analyst; Client: The Ford Motor Company</i>	<b>01/2018 – Present</b>

- Reducing cost, generating revenue and expanding social impact for Ford's Project Better World:
  - **Collecting raw data** from NGOs in Project Better World on vehicles mobilities, such as mileage and routes, etc.;
  - Analyzing collected data with proper statistical models to identify patterns and problems of vehicle utilities in NGOs;
  - Building a generalized "Smart Mobility Model" based on cost and benefit analysis, to help NGOs optimize the vehicle utilities.

<b>Business Intelligence Practicum: Capital Bikeshare Profit Growth Strategies</b>	<b>Washington, D.C.</b>
<i>Researcher, presenter;</i>	<b>09/2017 – 12/2017</b>

- Programmed **Python to perform Support Vector Regression** on rental counts over variables of interest;
  - Optimized the regression model by utilizing **PCA and Grid Search** to extract appropriate features to predict the rental counts;
  - Fitted the model with **Gaussian/Linear kernels**, and tested different "Testing Vs Training" ratios to find the best model;
- Suggested a strategy to focus more on commuters than tourists based on **40% less demand elasticities** for commuters.

<b>Cost-benefit Analysis of a Geothermal System in Gross Hall</b>	<b>Durham, NC</b>
<i>Captain; Client: Duke Facilities Management</i>	<b>08/2015 – 12/2015</b>

- Promoted a geothermal system based on analysis in **Excel analysis** to the client, which **increases energy efficiency by 300%**, achieves **260 MWh monthly energy saving** for Gross Hall;
- Presented to the client with an estimation of **a 50-years' NPV of \$2.3 million**, based on assumptions of 0.1 annual discount rate and overnight cost of \$100 /m<sup>2</sup>.

## LEADERSHIP

<b>VP of Membership:</b> The George Washington Consulting Club, Washington, D.C.	<b>10/2017 – Present</b>
<b>Intern Board:</b> United Nations Economic Commissions for Europe, Geneva, Switzerland	<b>05/2017 – 08/2017</b>
<b>Captain/Director:</b> Documentaries for Environmental Studies, Durham, NC ( <a href="https://youtu.be/uIQ4xyWlnv8">https://youtu.be/uIQ4xyWlnv8</a> )	<b>01/2017 – 04/2017</b>
<b>Official/Referee:</b> Duke Recreation & Physical Education, Durham, NC	<b>05/2016 – 04/2017</b>