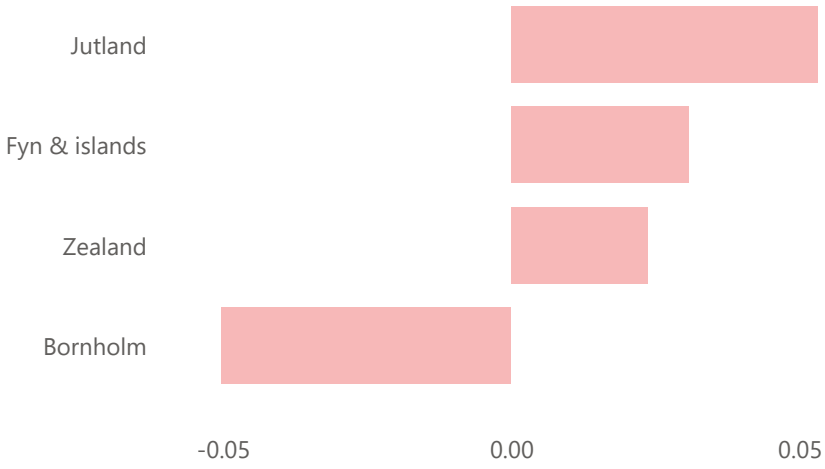


# Housing Market Overview

Median Sales Price Change by region



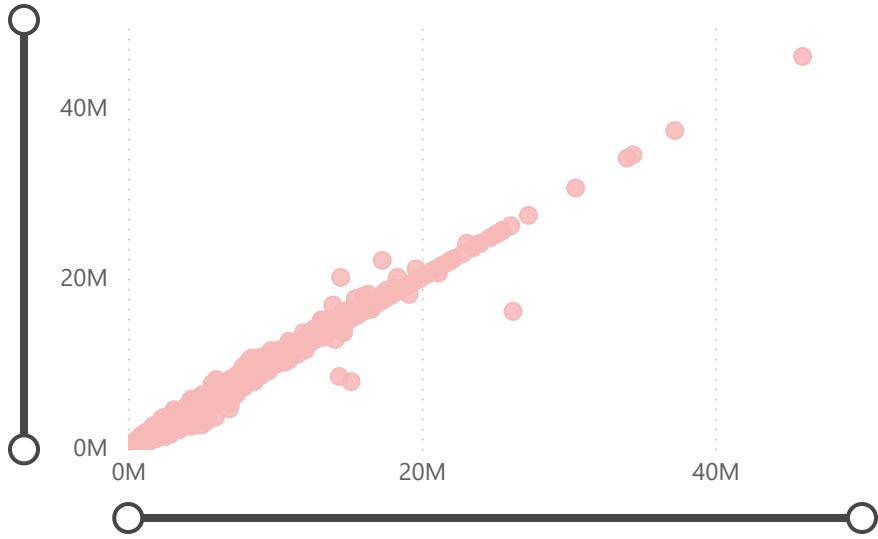
Unit Sold (Latest years and quarters)

77

Unit Sold (Last 12 months)

13bn

Offer Price vs Purchase Price



Year-Over-Year Sales Growth by sale types

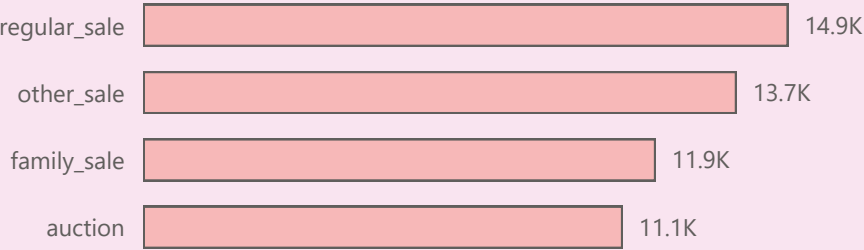


# Sales Performance

Sales by Region

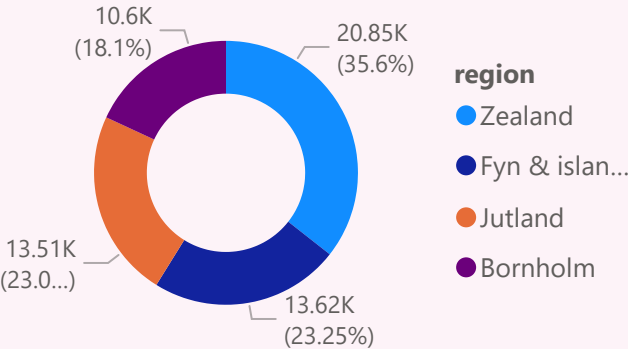


Offer to SQM Ration by sales\_type



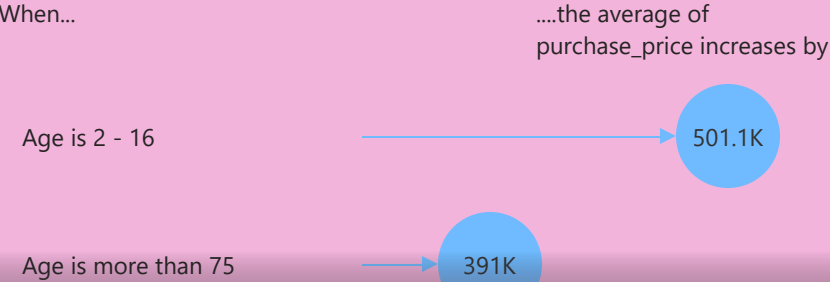
Year	Quarter	Month	Day	TotalYTD Sales	Purchase Price
1992	Qtr 1	January	5	1530000	1530000
1992	Qtr 1	January	6	4389000	2859000
1992	Qtr 1	January	7	4909000	520000
1992	Qtr 1	January	8	7657010	2748010
1992	Qtr 1	January	9	12083010	4426000
1992	Qtr 1	January	10	12083010	
1992	Qtr 1	January	11	14401010	2318000
1992	Qtr 1	January	12	20774247	6373237
1992	Qtr 1	January	13	23949247	3175000
1992	Qtr 1	January	14	30400344	6451097
1992	Qtr 1	January	15	32598054	2197710
1992	Qtr 1	January	16	35913054	3315000
1992	Qtr 1	January	17	37048054	1135000
1992	Qtr 1	January	18	38883054	1835000
1992	Qtr 1	January	19	45537572	6654518
1992	Qtr 1	January	20	49520781	3983209

Average Price SQM by region



Key influencers Top segments

What influences purchase\_price to  ?



area  
All

city  
All

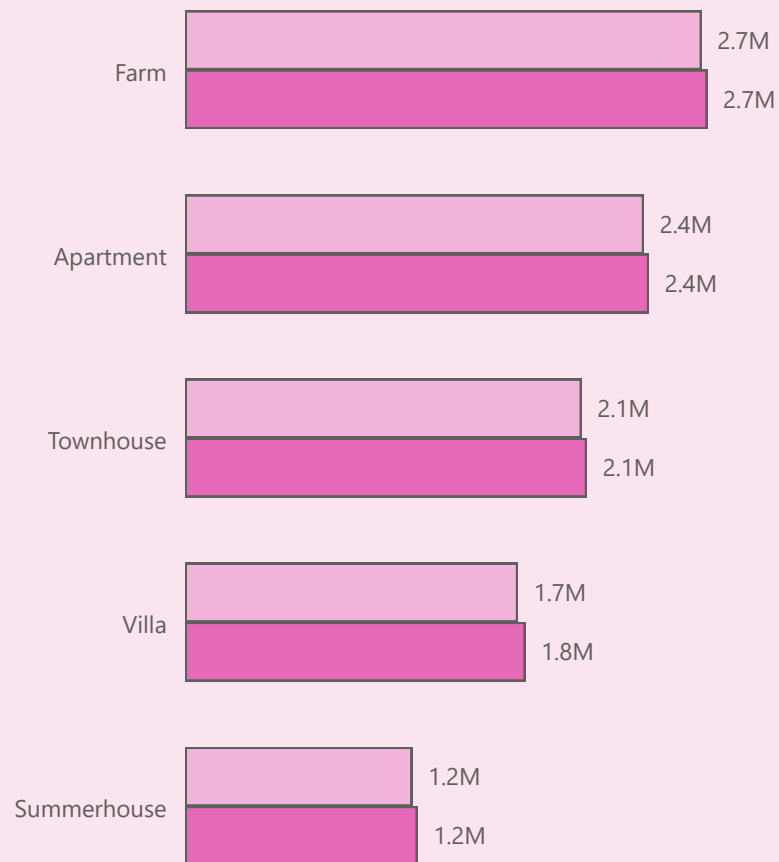
region  
All

sales\_type  
All

# House Type

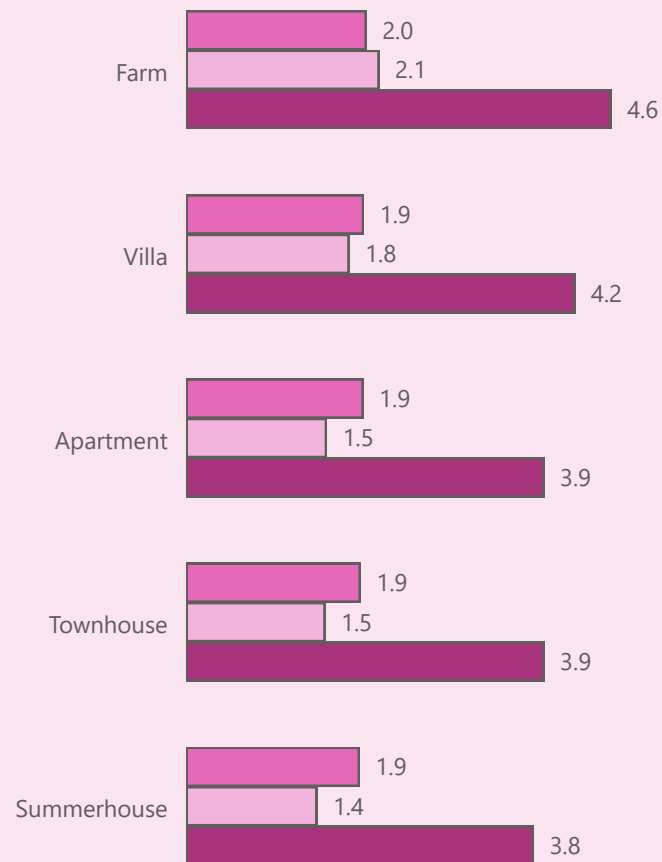
## Avg Offer/Purchase Price by House Type

○ Offer Price ● Purchase Price



## Avg Inflation/Interest/Yeild by House Type

● Inflation ○ Interest ● Yeild



## Avg SQM/SQM price by House Type

○ SQM ● SQM Price

