WayFair Analytics Project Part 2: Machine Learning

```
In [98]:
          import pandas as pd
          import numpy as np
          from datetime import datetime
          import matplotlib.pyplot as plt
          import seaborn as sns
          import xqboost as xqb
          from imblearn.over_sampling import SMOTE
          import shap
          from sklearn.feature selection import f classif
          import warnings
          from sklearn.preprocessing import StandardScaler
          from sklearn.model selection import train test split, GridSearchCV
          from sklearn.ensemble import RandomForestClassifier, GradientBoostingClassifier
          from sklearn.linear_model import LogisticRegression
          from sklearn.metrics import classification_report, roc_auc_score, accuracy_score, confusion_matrix
          from sklearn.pipeline import Pipeline
          from imblearn.over_sampling import SMOTE
          from imblearn.under_sampling import RandomUnderSampler
          from imblearn.pipeline import Pipeline
          from sklearn.exceptions import ConvergenceWarning
In [63]:
          # Load the pre-processed dataset
          df = pd.read_csv('wayfair_part2.csv')
          # Check dataset dimensions and view sample
          print(f"Dataset dimensions: {df.shape[0]} rows and {df.shape[1]} columns")
          print("\nFirst few rows:")
          display(df.head())
          # Identify missing values
          missing_values = df.isnull().sum()
          missing_values_df = missing_values[missing values > 0]
          print("\nMissing values in each column:")
          print(missing_values_df)
          Dataset dimensions: 123542 rows and 40 columns
          First few rows:
            Customer_Session_Start_Date
                                        Order_ID Order_Product_ID
                                                                         Product_ID Purchased_Qty Returned_Qty Cancelled Guarantee_Sh
                           2016-12-18 56795_22504
                                                      2406126045 1743317681120120064
                                                                                                                    0
                                                      2268892442 7819236675163079680
                           2016-12-19 05922 23349
                                                                                                           0
                                                                                                                    0
          2
                           2016-12-17 12952_23336
                                                      2266865412 5928089172568630272
                                                                                                           0
                                                                                                                    0
                           2016-12-12 82302 23303
                                                      2260935702 4719064645483639808
                                                                                                                    O
          3
                           2016-12-17 70253 23719
                                                      1854293603 6657947175955829760
          4
                                                                                                                    0
         5 rows × 40 columns
         Missing values in each column:
         Customer Actual Delivery Date
         dtype: int64
In [64]:
          # Convert date columns to datetime format
          date_columns = ['Customer_Session_Start_Date', 'Customer_Estimated_Delivery_Date', 'Customer_Actual_Delivery_Date']
          for col in date_columns:
               if col in df.columns:
                   df[col] = pd.to datetime(df[col], errors='coerce')
In [65]:
          # Fill missing Product Category values
          if 'Product_Category' in df.columns and df['Product_Category'].isnull().sum() > 0:
              df['Product_Category'].fillna('Unknown', inplace=True)
print("\nFilled missing Product_Category values with 'Unknown'")
In [66]:
          # Fill missing Order Value Numeric values
          if 'Order Value Numeric' in df.columns and df['Order Value Numeric'].isnull().sum() > 0:
              median_order_value = df['Order_Value_Numeric'].median()
              df['Order_Value_Numeric'].fillna(median_order_value, inplace=True)
               # Reconstruct Price Range from numeric values
```

```
def create_price_range(value):
                      if pd.isna(value):
                          return None
                       lower_bound = int(value / 50) * 50
                       upper_bound = lower_bound + 50
                       return f"{lower_bound} - {upper_bound}"
                  mask = df['Price_Range'].isnull()
                  df.loc[mask, 'Price_Range'] = df.loc[mask, 'Order_Value_Numeric'].apply(create_price_range)
In [67]:
          # Handle missing Customer Estimated Delivery Date
          if 'Customer Estimated Delivery_Date' in df.columns and df['Customer_Estimated_Delivery_Date'].isnull().sum() > 6
              # Calculate median Est_Delivery_Days
              median est days = df['Est Delivery Days'].median()
              # Fill missing Est Delivery Days
              df['Est Delivery Days'].fillna(median est days, inplace=True)
              # Reconstruct missing dates
              mask = df['Customer Estimated Delivery Date'].isnull()
              df.loc[mask, 'Customer_Estimated_Delivery_Date'] = df.loc[mask, 'Customer_Session_Start_Date'] + pd.to_timede
In [68]:
          # Check for cancelled orders with missing delivery dates
          if 'Is Cancelled' in df.columns:
              cancelled_with_missing = ((df['Is_Cancelled'] == 1) &
                                        df['Customer_Actual_Delivery_Date'].isnull()).sum()
              print(f"\nCancelled orders with missing delivery dates: {cancelled with missing}")
              # Create indicator for non-cancelled missing delivery data
              df['Missing_Delivery_Data'] = ((df['Customer_Actual_Delivery_Date'].isnull()) &
                                              (df['Is_Cancelled'] != 1)).astype(int)
         Cancelled orders with missing delivery dates: 3194
In [69]:
          # Handle missing Actual_Delivery_Days for non-cancelled orders
          if 'Actual Delivery Days' in df.columns:
              # Create mask for non-cancelled orders with missing delivery data
              non cancelled mask = df['Is Cancelled'] != 1
              missing_delivery_mask = df['Customer_Actual_Delivery_Date'].isnull() & non_cancelled_mask
              # Calculate shipping class-specific medians from valid data
              valid deliveries = df[df['Actual Delivery_Days'].notnull()]
              median days by ship class = valid deliveries.groupby('ShipClassName')['Actual Delivery Days'].median().to did
              # Apply ship class-specific medians
              for ship_class, median_days in median_days_by_ship_class.items():
                  mask = missing_delivery_mask & (df['ShipClassName'] == ship_class)
                  df.loc[mask, 'Actual Delivery Days'] = median days
              # Fill any remaining missing values
              remaining_missing = df['Actual_Delivery_Days'].isnull() & non_cancelled_mask
              if remaining missing.sum() > 0:
                  overall_median = valid_deliveries['Actual_Delivery_Days'].median()
                  df.loc[remaining_missing, 'Actual_Delivery_Days'] = overall_median
              # Reconstruct missing dates for non-cancelled orders
              df.loc[missing_delivery_mask, 'Customer_Actual_Delivery_Date'] = (
                  df.loc[missing_delivery_mask, 'Customer_Session_Start_Date'] +
                  pd.to_timedelta(df.loc[missing_delivery_mask, 'Actual_Delivery_Days'], unit='D')
              )
In [70]:
          # Recalculate Delivery_Delay_Days
          if 'Delivery Delay Days' in df.columns and df['Delivery Delay Days'].isnull().sum() > 0:
              # For non-cancelled orders with complete dates
              non_cancelled_mask = df['Is_Cancelled'] != 1
              complete_dates_mask = df['Customer_Actual_Delivery_Date'].notnull() & df['Customer_Estimated_Delivery_Date']
              # Recalculate delays
              recalc mask = non cancelled mask & complete dates mask
              df.loc[recalc mask, 'Delivery Delay Days'] = (
                  df.loc[recalc_mask, 'Customer_Actual_Delivery_Date'] -
df.loc[recalc_mask, 'Customer_Estimated_Delivery_Date']
              ).dt.days
              # Fill remaining missing values for non-cancelled orders
still_missing_mask = df['Delivery_Delay_Days'].isnull() & non_cancelled_mask
              df.loc[still missing mask, 'Delivery Delay Days'] = 0
```

if 'Price Range' in df.columns and df['Price Range'].isnull().sum() > 0:

```
remaining missing = df.isnull().sum()
           print("\nRemaining missing values after imputation:")
           print(remaining_missing[remaining_missing > 0])
          Remaining missing values after imputation:
          Customer Actual Delivery Date
          dtype: int64
In [72]:
           # Create a copy for ML that won't have any missing values
           df ml = df.copy()
           # Create delivery status including cancelled orders
           df_ml['Delivery_Status'] = np.where(
               df_ml['Is_Cancelled'] == 1, 'Cancelled',
               np.where(
                    df_ml['Customer_Actual_Delivery_Date'].isnull(), 'Unknown',
                   np.where(df_ml['Delivery_Delay_Days'] < 0, 'Early',
np.where(df_ml['Delivery_Delay_Days'] == 0, 'On Time', 'Late'))</pre>
           )
           # Set symbolic delivery dates for cancelled orders
cancelled_mask = df_ml['Is_Cancelled'] == 1
           missing delivery cancelled = df ml['Customer Actual Delivery Date'].isnull() & cancelled mask
           if missing_delivery_cancelled.sum() > 0:
                # Use order date as symbolic delivery date for cancelled orders
               df_ml.loc[missing_delivery_cancelled, 'Customer_Actual_Delivery_Date'] = df_ml.loc[missing_delivery_cancelled
df_ml.loc[missing_delivery_cancelled, 'Actual_Delivery_Days'] = 0
df_ml.loc[missing_delivery_cancelled, 'Delivery_Delay_Days'] = 0
In [73]:
           # Verify all missing values are now handled
           final_missing = df_ml.isnull().sum()
           if final_missing.sum() > 0:
                print("\nRemaining missing values in ML-ready dataframe:")
               print(final missing[final missing > 0])
               # Fill any remaining missing numeric values
               numeric cols = df ml.select_dtypes(include=['float64', 'int64']).columns
               for col in numeric cols:
                    if df ml[col].isnull().sum() > 0:
                        df ml[col] = df ml[col].fillna(df ml[col].median())
               # Fill any remaining missing categorical values
               cat_cols = df_ml.select_dtypes(include=['object']).columns
               for col in cat cols:
                    if df ml[col].isnull().sum() > 0:
                        df_ml[col] = df_ml[col].fillna(df_ml[col].mode().iloc[0])
In [74]:
           # Add day of month feature
           if 'Session_Day' not in df_ml.columns:
               df ml['Session Day'] = df ml['Customer Session Start Date'].dt.day
           # Add period of month feature
           if 'Session_Day_Part' not in df_ml.columns:
               df ml['Session Day Part'] = pd.cut(
                    df ml['Session Day'],
                    bins=[0, 10, 20, 31],
                    labels=['Early Dec', 'Mid Dec', 'Late Dec']
           # Add Christmas-related features
           christmas = pd.Timestamp('2016-12-25')
           if 'Days_Until_Christmas' not in df_ml.columns:
               df_ml['Days_Until_Christmas'] = (christmas - df_ml['Customer_Session_Start_Date']).dt.days
               df ml['Is Pre Christmas Week'] = (df ml['Days Until Christmas'] <= 7) & (df ml['Days Until Christmas'] > 0)
In [75]:
           # Create customer aggregations if not already present
           if 'Customer_Order_Count' not in df_ml.columns:
                customer features = df ml.groupby('Customer ID').agg({
                    'Order ID': 'count',
                    'Has Return': 'mean'
                    'Order_Value_Numeric': 'mean',
                    'Est_Delivery_Days': 'mean',
               }).rename(columns={
                    'Order_ID': 'Customer_Order_Count'
                    'Has Return': 'Customer_Return_Rate',
                    'Order_Value_Numeric': 'Customer_Avg_Order_Value',
'Est_Delivery_Days': 'Customer_Avg_Est_Delivery_Days'
               # Merge customer features back to the main dataframe
```

```
df_ml = df ml.merge(customer_features, on='Customer_ID', how='left')
In [76]:
          # Create customer segments if not already present
          if 'Customer Segment' not in df ml.columns:
              def assign customer segment(row):
                  if row['Customer_Avg_Order_Value'] > 300 and row['Customer_Return_Rate'] < 0.01:
    return 'Premium Buyers'</pre>
                  elif row['Customer_Return_Rate'] < 0.01:</pre>
                      return 'Value Shoppers'
                  elif row['Customer Return Rate'] > 0.5:
                      return 'High-Return Customers'
                      return 'Moderate Shoppers'
              df ml['Customer Segment'] = df ml.apply(assign customer segment, axis=1)
In [77]:
          # Create copy for encoding
          df encoded = df ml.copy()
          # Identify categorical columns to encode
          cat_columns = [col for col in cat_columns if col in df_ml.columns]
          # Identify which columns need encoding
          cat_columns_to_encode = []
          for col in cat_columns:
              if col in df_ml.columns and df_ml[col].dtype == 'object':
                  if not any(df ml.columns.str.startswith(f"{col} ")):
                      cat_columns_to_encode.append(col)
          # Perform one-hot encoding
          if cat_columns_to_encode:
              df_encoded = pd.get_dummies(df_encoded, columns=cat_columns_to_encode, drop_first=True)
In [78]:
          # Create interaction features
          # Value x Guarantee interaction
          if 'Value_Category_Interaction' not in df_encoded.columns and 'Has_Guarantee' in df_encoded.columns:
    df_encoded['Value_Category_Interaction'] = df_encoded['Order_Value_Numeric'] * df_encoded['Has_Guarantee']
          # Desktop x Value interaction
          if 'Desktop Value Interaction' not in df encoded.columns:
              if 'Platform Name Desktop' in df encoded.columns:
                  df_encoded['Desktop_Value_Interaction'] = df_encoded['Order_Value_Numeric'] * df_encoded['Platform Name [
              elif 'Platform ID' in df encoded.columns:
                  df encoded['Desktop Value Interaction'] = df encoded['Order Value Numeric'] * (df encoded['Platform ID']
          # Christmas delivery interaction
          if 'Christmas_Delivery_Interaction' not in df_encoded.columns and 'Est_Delivery_Before_Christmas' in df_encoded.c
              df_encoded['Christmas_Delivery_Interaction'] = df_encoded['Est_Delivery_Days'] * df_encoded['Est_Delivery_Bet
In [79]:
          # Define all available features
          available base features = [
               'Purchased_Qty', 'Guarantee_Shown', 'Order_Value_Numeric',
              'Est_Delivery_Days', 'Actual_Delivery_Days', 'Delivery_Delay_Days',
              'Has Guarantee', 'Is Late'
          additional_features = [
              'Session Day', 'Days Until Christmas', 'Is Pre Christmas Week',
              'Est_Delivery_Before_Christmas', 'Est_Days_From_Christmas'
              'Customer_Order_Count', 'Customer_Return_Rate', 'Customer_Avg_Order_Value',
              'Value Category Interaction', 'Desktop Value Interaction', 'Christmas Delivery Interaction',
              'Missing_Delivery_Data' # Indicator for non-cancelled missing delivery data
          -1
          # Select features that exist in the dataset
          base_features = [f for f in available_base_features if f in df_encoded.columns]
          base_features.extend([f for f in additional_features if f in df_encoded.columns])
          # Add one-hot encoded features
          categorical_features = [col for col in df encoded.columns
                                 if any(col.startswith(prefix + "_") for prefix in cat_columns)]
          all_features = base_features + categorical_features
In [80]:
          # Remove target variables from feature list
          target_vars = ['Has_Return', 'Is_Cancelled', 'Is_Late']
          features = [f for f in all features if f not in target vars]
          # Define X and y for different prediction tasks
          X = df_encoded[features]
```

```
y_returns = df_encoded['Has_Return'] if 'Has_Return' in df_encoded.columns else None
y_cancelled = df_encoded['Is_Cancelled'] if 'Is_Cancelled' in df_encoded.columns else None
y_late = df_encoded['Is_Late'] if 'Is_Late' in df_encoded.columns else None
```

Modeling

Model Selection Strategy: Has Return(1 = Return, 0 = No return) prediction model

We'll implement multiple models for each prediction task and compare their performance. For each task, we'll evaluate:

- 1. Baseline models (LogisticRegression, RandomForest)
- 2. Gradient Boosting models (XGBoost, LightGBM)

then choosing the best performance model based on Accuracy prediction rate and AUC rate

```
In [82]:
         # Split the data
          X_train, X_test, y_train, y_test = train_test_split(
              X, y_returns, test_size=0.2, random_state=42, stratify=y_returns
          # Scale features
          scaler = StandardScaler()
          X_train_scaled = scaler.fit_transform(X_train)
          X test scaled = scaler.transform(X test)
          # Apply resampling to handle class imbalance (using scaled data)
          X train resampled, y train resampled = resample pipeline.fit resample(X train scaled, y train)
          # Define models to try
          models = {
              'Logistic Regression': LogisticRegression(
                  class weight='balanced',
                  max iter=5000,
                                    # Increased iterations
                  solver='liblinear', # Different solver
                                     # Stronger regularization
                  C=0.1.
                  random_state=42
              'Random Forest': RandomForestClassifier(n estimators=100, random state=42),
              'Gradient Boosting': GradientBoostingClassifier(n_estimators=100, random_state=42),
              'XGBoost': xgb.XGBClassifier(
                  scale pos weight=len(y train resampled[y train resampled==0])/len(y train resampled[y train resampled==1]
                  learning_rate=0.1,
                  n_estimators=100,
                  random_state=42
              )
          1
          # Train and evaluate each model
          results = {}
          for name, model in models.items():
              print(f"\nTraining {name}...")
              # Train the model
              if name == 'Logistic Regression':
                  # Use scaled data but not resampled data
                  model.fit(X_train_scaled, y_train)
              else:
                  # Use resampled data for tree-based models
                  model.fit(X train resampled, y train resampled)
              # Make predictions (use scaled test data for all models)
              if name == 'Logistic Regression':
                  y_pred = model.predict(X_test_scaled)
                  y_pred_proba = model.predict_proba(X_test_scaled)[:, 1]
              else:
                  y_pred = model.predict(X_test_scaled) # Using scaled test data for all models
                  y_pred_proba = model.predict_proba(X_test_scaled)[:, 1]
```

```
# Calculate metrics
    accuracy = accuracy_score(y_test, y_pred)
    auc = roc_auc_score(y_test, y_pred_proba)
    # Store results
     results[name] = {
         'accuracy': accuracy,
        'auc': auc,
         'y_pred': y_pred,
        'y_pred_proba': y_pred_proba,
        'model': model
    }
    # Print detailed results
    print(f"{name} - Accuracy: {accuracy:.4f}, AUC: {auc:.4f}")
    print(f"Classification Report:\n{classification_report(y_test, y_pred)}")
Training Logistic Regression...
Logistic Regression - Accuracy: 0.9741, AUC: 0.9972
Classification Report:
                        recall f1-score
             precision
                                             support
                  1.00
          0
                            0.97
                                      0.99
                                               23257
                  0.69
                            1.00
                                      0.82
                                                1452
           1
                                      0.97
                                               24709
   accuracy
                 0.85
                            0.99
                                     0.90
                                               24709
  macro avg
weighted avg
                 0.98
                            0.97
                                      0.98
                                               24709
Training Random Forest...
Random Forest - Accuracy: 0.9765, AUC: 0.9962
Classification Report:
             precision
                        recall f1-score
                                             support
          0
                  1.00
                          0.98
                                      0.99
                                               23257
          1
                  0.72
                            0.98
                                      0.83
                                                1452
                                      0.98
                                               24709
   accuracy
  macro avg
                  0.86
                            0.98
                                      0.91
                                               24709
weighted avg
                  0.98
                            0.98
                                      0.98
                                               24709
Training Gradient Boosting...
Gradient Boosting - Accuracy: 0.9762, AUC: 0.9970
Classification Report:
             precision
                        recall f1-score
                                            support
                  1.00
                            0.98
                                      0.99
                                               23257
          0
          1
                  0.71
                            0.99
                                      0.83
                                                1452
                                      0.98
                                               24709
   accuracy
                  0.86
                            0.98
                                      0.91
                                               24709
  macro avq
weighted avg
                  0.98
                            0.98
                                      0.98
                                               24709
Training XGBoost...
XGBoost - Accuracy: 0.9756, AUC: 0.9969
Classification Report:
             precision recall f1-score
                                             support
          0
                            0.97
                                      0.99
                  1.00
                                               23257
                                      0.83
                  0.71
                           0.99
                                               1452
                                      0.98
                                               24709
   accuracy
                0.85
                          0.98
                                      0.91
                                               24709
   macro avg
                 0.98
                            0.98
                                      0.98
                                               24709
weighted avg
```

Logistic is the best performing model. Now, we can move to interpretation the model output to identify each feature contributing power on the rerturn decision. We will look at p values less than 0.05 and importance or absolute coefficients stats greater than 0.5 that influence on predicting whether an item will be returned.

```
# Suppress specific warnings
warnings.filterwarnings("ignore", category=RuntimeWarning)

# Function for robust feature importance analysis
def analyze_robust_feature_importance(model, X, y, feature_names, model_name):

"""

Analyze feature importance with robust error handling and statistical testing
"""
```

```
# Initialize figure with adequate size
plt.figure(figsize=(12, 10))
# Extract model-based importance
if hasattr(model, 'feature_importances_'):
    # For tree-based models
    importances = model.feature importances
    indices = np.argsort(importances)[::-1]
    # Create dataframe
    importance df = pd.DataFrame({
        'Feature': [feature_names[i] for i in indices],
        'Importance': importances[indices]
elif hasattr(model, 'coef_'):
    # For linear models like Logistic Regression
    coefficients = pd.DataFrame({
        'Feature': feature_names,
        'Coefficient': model.coef_[0]
    })
    coefficients['AbsCoefficient'] = np.abs(coefficients['Coefficient'])
    importance_df = coefficients.sort_values('AbsCoefficient', ascending=False)
importance_df['Importance'] = importance_df['AbsCoefficient'] # For consistency
    print("Model does not provide feature importance")
    return None
# Statistical testing for all features
significant_features = []
p_values = []
f stats = []
for i, feature in enumerate(feature_names):
        # Skip constant features
        if X.iloc[:, i].nunique() <= 1:</pre>
            p_values.append(1.0) # Not significant
            f stats.append(0.0)
            continue
        # Extract feature values
        X col = X.iloc[:, i].values.reshape(-1, 1)
        # Perform F-test for classification
        with warnings.catch warnings():
            warnings.simplefilter("ignore")
            f stat, p value = f classif(X col, y)
        # Store results
        p_values.append(p_value[0])
        f stats.append(f stat[0])
        # Track significant features
        if p_value[0] < 0.05:
            significant features.append(feature)
    except Exception as e:
        print(f"Error testing feature {feature}: {e}")
        p_values.append(np.nan)
        f stats.append(np.nan)
# Add statistical metrics to importance dataframe
importance df['p value'] = [p values[feature names.index(feature)] if feature in feature names else np.nan
                           for feature in importance df['Feature']]
importance_df['F_statistic'] = [f_stats[feature_names.index(feature)] if feature in feature_names else np.nar
                               for feature in importance df['Feature']]
# Add significance indicators
importance_df['is_significant'] = importance_df['p_value'] < 0.05</pre>
def significance_stars(p):
    if pd.isna(p):
        return
    elif p < 0.001:
        return "***"
    elif p < 0.01:
        return "**"
    elif p < 0.05:
        return "*"
    else:
        return ""
importance_df['significance'] = importance_df['p_value'].apply(significance_stars)
# Create a combined importance metric that considers both model importance and statistical significance
importance df['combined score'] = importance df['Importance'] * (1 / (importance df['p value'] + 0.0001))
importance df = importance df.sort values('combined score', ascending=False)
```

```
# Create a version of the dataframe that prioritizes statistically significant features
significant_df = importance_df[importance_df['is_significant']].copy()
if len(significant_df) < 5: # Ensure we have enough features to analyze
    significant_df = importance_df.head(10)
    return significant_df
# Top 10 features based on p values and importance score (Abscoefficient)
significant_df.head(10)</pre>
```

		Feature	Coefficient	AbsCoefficient	Importance	p_value	F_statistic	is_significant	significance	combined_sco
	64	Customer_Segment_Value Shoppers	-2.637605	2.637605	2.637605	0.000000e+00	59641.082192	True	***	26376.0467
	63	Customer_Segment_Premium Buyers	-1.760828	1.760828	1.760828	3.644114e- 136	618.382516	True	***	17608.2762
	13	Customer_Return_Rate	1.315377	1.315377	1.315377	0.000000e+00	561264.972288	True	***	13153.7744
	61	Delivery_Status_On Time	1.225294	1.225294	1.225294	1.381878e-30	132.229031	True	***	12252.9426
	59	Delivery_Status_Early	0.996367	0.996367	0.996367	1.976860e-15	63.104254	True	***	9963.6705
	4	Actual_Delivery_Days	0.379566	0.379566	0.379566	1.555761e-59	265.068165	True	***	3795.6572
	2	Order_Value_Numeric	0.269624	0.269624	0.269624	8.852959e-14	55.619260	True	***	2696.2369
	14	Customer_Avg_Order_Value	-0.153293	0.153293	0.153293	2.235101e-12	49.275961	True	***	1532.9281
	62	Customer_Segment_Moderate Shoppers	-0.136679	0.136679	0.136679	0.000000e+00	10910.315486	True	***	1366.7896
	17 4	Christmas_Delivery_Interaction	-0.113411	0.113411	0.113411	1.197310e-15	64.092550	True	***	1134.1105

From the output, we can identify that: Value Shoppers and Premium Shoopers are 2 k mean clustering (Part 1) segments influcens on the return probability. Along with the return rata and the delivery status of On Time and Early.

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