

SIMON RALOSO

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OBJECTIVE

A hard-working IT Tech., seeking a position in any field related to my course that will help me grow as a professional in terms of my knowledge and skills, aiming to provide efficient solutions and improve system reliability within a dynamic tech environment.

EDUCATION

Bachelor of Science in Information Technology

Eastern Samar State University of Guiuan (S.Y. 2020 - May 2024)

- Bachelor's Degree
- Thesis on "Road Precaution App Which Enhance the safety of its users".

Technical Vocational Livelihood - Computer System Servicing

Immaculate Conception School of Guiuan (S.Y. 2017 - May 2020)

WORK EXPERIENCE

Business Development Executive

September 2024 - October 2024

3EC Development Corporation

Lot 20 Block 12, Silcas Village, San Francisco, Binãñ, Philippines

- Develop relationship towards client.
- Streamlined area workflows, enhancing overall efficiency by 25%.
- Orientation and Training in terms of equipment.
- Collaborated with cross-functional teams, enhancing sales success rates by 10%.
- Doing Follow-up and Time Management
- Documenting and organizing key clients needs and information.

On-the-Job Training

February 2024 - May 2024

QuadCube Inc.

92 Juan Street Tacloban City

- Develop Website
- Build and Configured Piso Wi Fi Vendo.
- Installation of OS and Software to client new build PC.
- Created a web application for company clients using WordPress as the editor and Android studio to make it an app.

TECHNICAL SKILLS

- Basic Knowledge at Web Dev (HTML, CSS, PHP, and JAVASCRIPT)
- Networking, OS Installation, and Software
- Basic Troubleshooting and Problem-solving
- Adobe Photoshop
- Hardware Assemble & Disassemble
- Time Management and Adaptability

REFERENCE

Gabriele C. Joseph
Product Leader
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