

Insurance Industry Report for the Period

October - December 2018

Fourth Quarter Release

RELIANCE AND LIMITATIONS

The insurance information contained in this report has been extracted from the quarterly unaudited returns submitted to the Authority in line with Section 54 of the Insurance Act. No adjustments have been made to the returns' data except where necessary in consultation with the affected insurer(s) or reinsurer(s).

The publication of any summary of the returns in this report does not necessarily mean that the returns so summarized have satisfied all the requirements of the Insurance Act, or that the Commissioner of Insurance approves the accuracy or the contents of the returns.

All the amounts are given in thousand Kenya shillings ('000' KES) except where otherwise stated.

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Definition of Ratios

Retention Ratio = (Net premium / Gross premium)*100

Net Incurred claims ratio (GB) = (Net Incurred claims / Net earned

premium)*100

Net Commission ratio (GB) = (Net Commissions / Net earned

premium)*100

Net Commission Ratio (LT) = (Net Commissions / Net premium)*100

Management Expense Ratio (GB) = (Management expense / Net earned

premium)*100

Management Expense Ratio (LT) = (Management expense / Net

Premium)*100

Combined Ratio (GB) = (Net incurred claims ratio + Net

commissions ratio + Management expense

ratio)

Shareholders' funds to Total assets = (Shareholders' funds / Total assets)*100

Return on Assets (ROA) = (Profit before tax/average total

assets)*100

Return on equity (ROE) = (Profit after tax/average equity)*100

Abbreviations

LT = Long Term

GB = General Business

Executive Summary

The performance and financial position of the insurance industry in Kenya during the fourth quarter of 2018 is as outlined below:

Long Term Insurance Business

Table 1 summarizes the key financial performance and financial position indicators under long term insurance business for the fourth quarters of the last three years to 2018.

Table 1: Key performance and financial position indicators for long term insurance business

| Duonicoo | | | | |
|---|-------------|-------------|-------------|------------------------------|
| Key financial performance indicators for Long term Insurance Business | | | | |
| Performance Indicators | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) |
| | KES'000' | KES'000' | KES'000' | (%) |
| Gross Premium income | 87,339,750 | 82,971,264 | 73,061,848 | 5.3 |
| Net premium income | 80,415,358 | 77,164,695 | 67,579,041 | 4.2 |
| Net Commisions | 5,291,105 | 5,356,778 | 5,598,142 | -1.2 |
| Underwriting Management Expense | 13,077,981 | 12,019,584 | 12,011,235 | 8.8 |
| Total claims and policyholders' benefits | 42,055,846 | 45,911,705 | 36,984,879 | -8.4 |
| Direct expenses | 18,369,086 | 17,376,362 | 17,609,377 | 5.7 |
| Investment Income | 29,015,140 | 34,812,222 | 22,007,632 | -16.7 |
| Financial position Indicators | | | | |
| Paid up capital | 12,065,080 | 11,013,942 | 10,903,757 | 9.5 |
| Shareholders' funds | 46,251,954 | 45,961,780 | 45,257,877 | 0.6 |
| Total Assets | 392,316,343 | 353,608,242 | 305,388,799 | 10.9 |
| Total Liabilities | 346,064,389 | 307,646,462 | 260,130,922 | 12.5 |
| Investments | 355,257,927 | 318,921,776 | 271,905,662 | 11.4 |
| Some Selected Key Ratios | (%) | (%) | (%) | |
| Retention ratio | 92.07 | 93.00 | 92.50 | -1.0 |
| Net Commissions Ratio | 6.58 | 6.94 | 8.28 | -5.2 |
| Underwriting Management expense Ratio | 16.26 | 15.58 | 17.77 | 4.4 |
| Shareholders' funds to Total Assets | 11.79 | 13.00 | 14.82 | -9.3 |

The 2018 annual premium reported by the long term insurers amounted to KES 87.34 billion, growing by 5.3% from KES 82.97 billion reported in quarter four of 2017.

The long term insurers' asset base grew by 10.9% to KES 392.32 billion and largely composed of income generating investments to the tune of KES 355.26 billion. Of the total assets, 11.8% (KES 46.25 billion) was funded through shareholders' equity.



General Insurance Business

Table 2 summarizes the various performance and financial position indicators under general insurance business for the fourth quarters of the last three years to 2018.

Table 2: Key performance and financial position indicators for general insurance business

| Key financial performance indicators for General Insurance Business | | | | |
|---|-------------|-------------|-------------|------------------------------|
| Performance Indicators | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual Change (2017/2018) |
| | KES'000' | KES'000' | KES'000' | (%) |
| Gross Premium income | 129,027,334 | 124,709,018 | 121,674,068 | 3.5 |
| Net Premium income | 92,578,814 | 87,551,716 | 89,212,869 | 5.7 |
| Net Earned Premium Income | 91,252,969 | 90,043,550 | 86,148,253 | 1.3 |
| Claims Incurred | 56,776,887 | 54,860,531 | 53,701,020 | 3.5 |
| Direct Expenses | 36,126,612 | 34,626,847 | 32,838,067 | 4.3 |
| Investment Income | 5,659,161 | 6,953,411 | 4,579,278 | -18.6 |
| Underwriting Results | (1,650,528) | 556,177 | (390,837) | -396.8 |
| Financial Position Indicators | | | | |
| Paid up share capital | 4,049,873 | 27,124,320 | 26,965,665 | -85.1 |
| Shareholder's funds | 72,341,597 | 70,397,057 | 67,017,728 | 2.8 |
| Total assets | 184,374,888 | 179,023,387 | 172,809,224 | 3.0 |
| Total Liabilities | 112,033,291 | 108,626,330 | 105,791,496 | 3.1 |
| Investments | 123,011,752 | 117,483,059 | 113,637,387 | 4.7 |
| Some Selected key ratios | (%) | (%) | (%) | |
| Retention ratio | 71.8 | 70.2 | 73.9 | 2.1 |
| Claims ratio | 62.2 | 63.3 | 64.5 | -1.8 |
| Commissions ratio | 7.2 | 7.4 | 8.1 | -2.2 |
| Management expense ratio | 32.4 | 30.4 | 30.0 | 6.4 |
| Combined ratio | 101.8 | 101.1 | 102.6 | 0.7 |
| Shareholder's funds to total assets | 39.2 | 37.3 | 39.0 | 5.3 |

In Q4 2018, general insurance premiums recorded a growth of 3.5% to KES 129.03 billion compared to a growth of 2.5% recorded in the previous year. The general insurance business underwriters incurred KES 56.78 billion in claims by the end of 2018. The loss ratio was of 62.2% during this period.

The general insurance business underwriters reported an underwriting loss of KES 1.65 billion compared to an underwriting profit of KES 556.18 million reported in 2017. The underwriting losses are mainly driven by management spending.

Long Term Reinsurance Business

The total net premium income (NPI) reported by long term reinsurance companies in the fourth quarter of 2018 was KES 2.91 million compared to KES 2.45 million reported in the fourth quarter of 2017 representing an increase of 18.9%. Group Life contributed 92.2% of the total NPI recorded in the period under review.

General Reinsurance Business

The general reinsurers reported an annual decline in net premium income of 3.8% from KES 16.78 billion reported by the end of 2017 to KES 16.14 billion a year later.

The reinsurers incurred KES 10.85 billion in claims and KES 6.21 billion in direct expenses (commissions and management expenses). The resultant was an underwriting loss of KES 397.90 million which was mainly driven by claims expenses. The general reinsurance business underwriters had reported an underwriting profit of KES 252.79 million in the fourth quarter of 2017.

Chapter One

1.1 Introduction

About Insurance Regulatory Authority

The Insurance Regulatory Authority (IRA) is a State Corporation whose mandate is to regulate, supervise and promote the development of the insurance industry in Kenya. The key players regulated by IRA are insurance companies, reinsurance companies, insurance brokers, insurance agents, motor assessors, insurance investigators, insurance surveyors, loss adjustors, claim settling agents and risk managers.

The Authority has been working with various stakeholders locally, regionally and internationally to put in place policies that will enhance the regulatory environment for the insurance sector growth and enhance insurance access in the country.

About this Release

This is the fourth quarter 2018 industry release which provides market information and statistical overview of the insurance industry in Kenya as at the end of quarter four of 2018. This report includes data for all the insurers and reinsurers regulated by the Authority.

1.2 Industry Highlights

The Authority, in partnership with other stakeholders, has continued to undertake various initiatives aimed at developing the insurance industry in Kenya.

During the third quarter of 2018, the following activities were undertaken by IRA in line with its mandate to regulate and promote the development of the insurance sector in Kenya.

Executive Certificate of Proficiency in Insurance

During the quarter under review, Executive Certificate of Proficiency in Insurance (ECOP) training was conducted in the following counties:

| County | No. of Participants | Date |
|---------|---------------------|------------------------------------|
| Mombasa | 100 | 5th – 17th November, 2018 |
| Vihiga | 100 | 19th November - 1st December, 2018 |

Trainings and Stakeholders workshops

The following trainings, workshops and events for various stakeholders were conducted during the fourth quarter of 2018:

| County | Training/Event | Period |
|---------|--|--|
| Bomet | Lake Region Economic Block | 22 nd – 25 th October, 2018 |
| Kwale | Champion Training & Road show | 31 st Oct – 3 rd November, 2018 |
| Nairobi | Breakfast Meeting for Insurance Agents | 21 st November, 2018 |
| Vihiga | Champion Training & Road show | 28 th – 30 th November, 2018 |
| Mombasa | EALS Conference | 28 th November - 1 st December, 2018 |

Recently Developed/Repackaged Insurance Products

During the fourth quarter of 2018, five new/repackaged insurance products were filed by various insurance companies and approved by the Authority:

| New/Repackaged product | Company | Class of Business |
|----------------------------|----------------------|-------------------|
| Jubi DocPro | Jubilee General | Liability |
| Nguzo Ya Jamii | Kenindia Assurance | Life Assurance |
| Faulu Group Last Expense | Old Mutual Assurance | Life Assurance |
| Biashara Flexi SME Product | UAP Life Assurance | Life Assurance |
| Area Yield Index Insurance | Geminia Insurance | Miscellaneous |

Insurance Fraud Cases

During quarter four of 2018, twenty six (26) fraud cases were reported to Insurance Fraud Unit (IFU). Out of which twenty one (21) cases are under investigation, four (4) cases are pending in court while one (1) case has been withdrawn.

The trend of fraud cases reported in quarter four of 2018 is illustrated in the table below.

| | Month | No. of Cases |
|---|----------|--------------|
| 1 | October | 8 |
| 2 | November | 14 |
| 3 | December | 4 |
| | Total | 26 |

The classification of fraud cases reported in Q4 2018 is illustrated in the table below.

| | Type of Case | No. of Cases | |
|---|---|--------------|----|
| 1 | Theft by Agents | | 15 |
| 2 | Theft By Insurance Co. Employees | | 4 |
| 3 | Fraudulent Motor (Damage/Theft) Claim. | | 3 |
| 4 | Fraudulent Medical Claims | | 2 |
| 5 | Fraudulent Motor Accident (Injury) Claims | | 1 |
| 6 | Fraudulent Personal Accident | | 1 |
| _ | Total | | 26 |

1.3 Economy and Market Analysis

Some key economic indicators' trends are analyzed as follows:

Inflation:

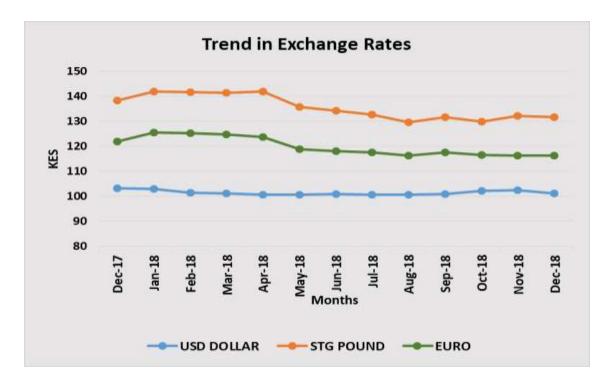
The consumer price index (CPI) is used to determine the rate of inflation in an economy. This index measures changes in the price level of consumer goods and services purchased by households in a given period relative to a base period.



Source: KNBS

The overall year-on-year inflation rate stood at 5.71% in December 2018 which was the highest during the year. The fourth quarter experienced an average increase of 0.91% compared to the previous quarter. According to the KNBS, the increase in inflation in September 2018 was mainly due to increase in transport index and food and non-alcoholic drinks' index' which increased by 1.34% and 1.05% respectively compared to previous month.

Exchange Rates:



Source: CBK

The Kenyan shilling generally appreciated against the US Dollar and the Euro while it depreciated against the Sterling Pound during the fourth quarter of 2018. The shilling opened the quarter at KES 129.7 to the Sterling Pound, KES 102.3 to the Dollar and KES 116.5 to the Euro and closed at KES 131.6, KES 101.1 and KES 116.2 to the Sterling Pound, Dollar and Euro respectively.

Capital Markets:

The capital markets registered an improvement in performance as at end of Q4 2018 with equity turnover increasing by 11.4% to KES 35.43 billion from KES 31.80 billion recorded in the preceding quarter.

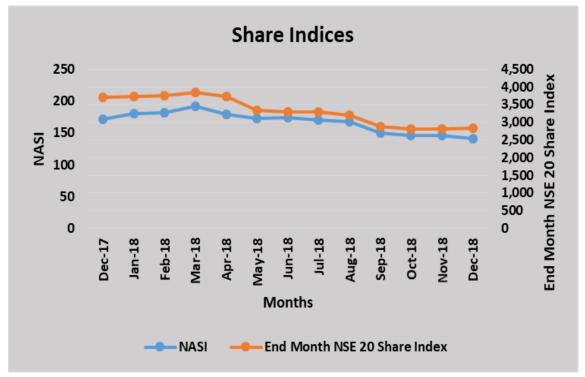
Market capitalisation dropped by 16.7% compared to Q3 2018 to KES 2.10 trillion, reflecting an overall decline in investors' wealth by KES 419.75 billion.

Bond turnover of KES 118.15 billion was recorded in Q4 2018, compared to KES 133.69 billion traded in Q3 2018, indicating a decrease of 11.6%.



Source: CMA

The NSE 20 and NASI indices both declined by 1.4% and 6.2% respectively to close Q4 2018 at 2833.81 and 140.43 respectively compared to 2875.50 and 149.70 recorded as at end of Q3 2018.

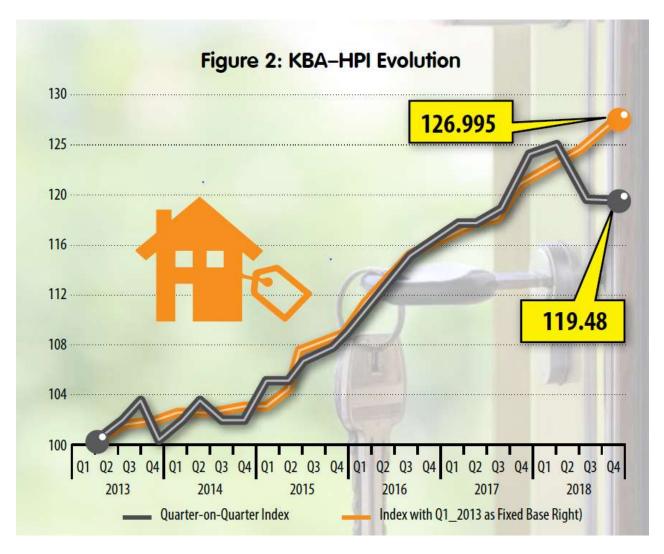


Source: CMA

Real Estate Market:

The KBA Housing Price Index report for the fourth quarter of 2018 highlighted a marginal increase in house prices, reversing the downward trend experienced in the previous three quarters. House prices increased by 1.49% in Q4 2018 which was a 0.14% increase from 1.35% rise experienced during the third quarter of 2018. The supply and demand dynamics was influenced by credit constraints which saw homeowners' preferences tilt in favor of apartments which accounted for over three quarters of the sales in quarter four.

The trend in house prices is illustrated in the ensuing chart.



Source: KBA

Chapter Two

2.0 Insurance Industry at a glance

The performance and financial position of the Kenya insurance industry is summarized from the data submitted by both insurance and reinsurance companies:

2.1 Performance Overview of the Insurance Industry

The performance overview of the insurance industry is highlighted below:

2.1.1 Key performance indicators of direct insurance business

Table 3 displays some key operating performance indicators of the direct insurance business:

Table 3: Selected key operating performance indicators for direct insurance business

| Key Performance Indicators for Insurers | | | | |
|---|-------------|-------------|-------------|------------------------------|
| | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual Change (2018/2017) |
| Indicator | KES '000' | KES '000' | KES '000' | (%) |
| Gross Premium Income | 216,367,089 | 207,680,292 | 194,735,922 | 4.2 |
| Net Premium Income | 172,994,172 | 164,716,411 | 156,791,910 | 5.0 |
| Net Earned Premium Income (GB) | 91,252,969 | 90,043,550 | 86,148,253 | 1.3 |
| Claims Incurred (GB) | 56,776,887 | 54,860,531 | 53,701,020 | 3.5 |
| Benefit Payment (LT) | 45,266,345 | 45,911,705 | 36,984,879 | -1.4 |
| Commissions | 11,855,109 | 12,176,114 | 12,316,519 | -2.6 |
| Management Expenses | 42,640,589 | 39,827,095 | 38,130,925 | 7.1 |
| Underwriting Profits/Loss (GB) | (1,650,520) | 556,171 | (390,842) | -396.8 |
| Profit Before Tax (PBT) | 9,767,767 | 14,371,959 | 15,010,758 | -32.0 |
| Profit After Tax (PAT) | 6,818,472 | 11,048,276 | 11,113,067 | -38.3 |

Industry gross premium written stood at KES 216.37 billion as at end of 2018 representing an increase of 4.2% from KES 207.68 billion in Quarter four of 2017. Segment growth was higher in life insurance business at 5.3% compared to a growth of 3.5% experienced in the general insurance business.

General insurance business underwriting results declined significantly in 2018 to record an underwriting loss of KES 1.65 billion.

Figure 1 shows the composition of total industry premiums:

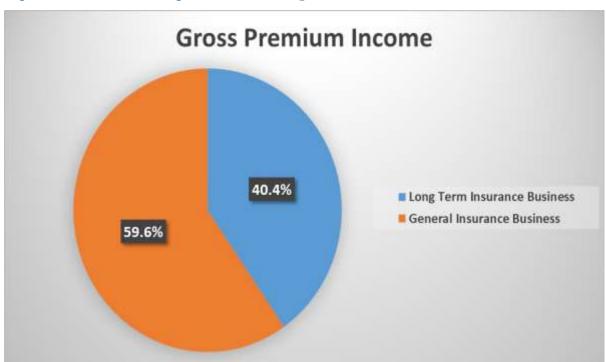


Figure 1: Total Industry Premiums composition

General insurance business remains the largest contributor to industry insurance activity contributing 59.6% of the total premium. The general insurance business is largely driven by the compulsory motor insurance classes and the medical insurance class that has gained prominence in the recent years in the backdrop of an increasing middle-income population and rising cost of healthcare that has necessitated purchase of health insurance covers.

2.1.2 Key operating indicators for reinsurance business

Table 4 displays some key operating performance indicators for the reinsurance business in Kenya:

Table 4: Selected key operating performance indicators for reinsurance business

| Key Performance Indicators for Reinsurers | | | | |
|---|------------|------------|------------|------------------------------|
| | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual Change (2018/2017) |
| Indicator | KES '000' | KES '000' | KES '000' | (%) |
| Gross Premium Income | 20,902,172 | 20,265,168 | 17,659,821 | 3.14 |
| Net Premium Income | 19,045,728 | 19,223,632 | 16,567,140 | -0.93 |
| Net Earned Premium Income (GB) | 16,663,205 | 15,930,903 | 14,845,745 | 4.60 |
| Claims Incurred (GB) | 10,846,241 | 9,217,748 | 7,992,736 | 17.67 |
| Benefit Payment (LT) | 1,057,008 | 1,208,350 | 1,038,273 | -12.52 |
| Commissions | 7,909,103 | 5,232,080 | 4,773,155 | 51.17 |
| Management Expenses | 2,596,120 | 2,213,704 | 1,812,585 | 17.27 |
| Underwriting Results (GB) | (397,902) | 252,785 | 1,164,589 | -257.41 |
| Profit Before Tax (EBT) | 4,301,606 | 4,148,275 | 5,039,003 | 3.70 |
| Profit After Tax (PAT) | 3,190,678 | 3,231,622 | 3,525,414 | -1.27 |

The reinsurers' business volume increased by 3.1% to 20.90 billion in quarter four of 2018 (2017 Q4: KES 20.27 billion). Just like for the insurers, the reinsurers' underwriting profits decreased significantly from an underwriting profit of KES 252.79 million in 2017 to an underwriting loss of KES 397.90 million a year later.

2.2 Industry Financial Position

The following is a summary of the industry financial position as at end of quarter four of 2018.

2.2.1 Key Industry Financial Position Indicators

Table 5 displays some key Industry financial position indicators as at end of quarter four of 2018:

Table 5: Selected key industry financial position indicators

| Key Industry Performance Indicators | | | | |
|-------------------------------------|-------------|-------------|-------------|------------------------------|
| | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual Change (2018/2017) |
| Indicator | KES '000' | KES '000' | KES '000' | (%) |
| Shareholders' Funds | 154,654,941 | 148,162,524 | 140,287,038 | 4.4 |
| Total Assets | 637,409,644 | 584,844,242 | 525,250,244 | 9.0 |
| Total Liabilities | 482,754,710 | 436,681,722 | 384,963,219 | 10.6 |
| Investments | 524,211,227 | 478,196,739 | 423,314,730 | 9.6 |

2.2.2 Key Financial Position Ratios

Table 6 displays some key Industry financial position ratios as at end of December 2018:

Table 6: Selected key industry financial position ratios

| Key Industry Performance Ratios | | | | | |
|--|-------|-------|-------|------|--|
| 2018 Q4 2017 Q4 2016 Q4 Annual Charge (2018/20 | | | | | |
| Indicator | (%) | (%) | (%) | (%) | |
| Shareholders' funds to Total Assets | 24.26 | 25.33 | 26.71 | -1.1 | |
| Return on Assets (ROA) | 2.30 | 3.34 | 4.33 | -1.0 | |
| Return on Equity (ROE) | 6.61 | 9.90 | 12.54 | -3.3 | |

The industry registered a decline in both return on assets and return on equity attributable to the deteriorating underwriting performance.

Chapter Three

3.0 Long term insurance business

The following was the status of the long term insurance business in Kenya by the end of the year 2018.

3.1 Gross premium income and Market share

Table 7 shows the composition of gross premium income (GPI) under long term insurance business:

Table 7: Class-wise gross premium income

| Classwise Gross Premium Income | | | | | | | | |
|--------------------------------|------------|------------|------------|------------------------------|-------------------------|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2018/2017) | 2018 Q4 Distribution | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | |
| Life Assurances | 24,306,701 | 21,402,583 | 18,933,990 | 13.6 | 27.8 | | | |
| Annuities | 6,882,085 | 9,835,487 | 4,694,566 | -30.0 | 7.9 | | | |
| Group Life | 10,996,968 | 12,925,464 | 10,575,753 | -14.9 | 12.6 | | | |
| Group Credit | 7,740,792 | 5,058,216 | 6,285,762 | 53.0 | 8.9 | | | |
| Investments | 3,510,340 | 4,537,761 | 4,788,861 | -22.6 | 4.0 | | | |
| Pensions | 33,902,864 | 29,211,753 | 27,782,916 | 16.1 | 38.8 | | | |
| Industry | 87,339,750 | 82,971,264 | 73,061,848 | 5.3 | 100.0 | | | |

The total GPI reported under long term insurance business in the fourth quarter of 2018 amounted to KES 87.34 billion representing an annual growth of 5.3% (2017 Q4: KES 82.97 billion). Pensions and life assurances were key contributors to GPI accounting for 38.8% and 27.8% respectively.

The contribution of long term gross premium by classes is as shown in figure 2.

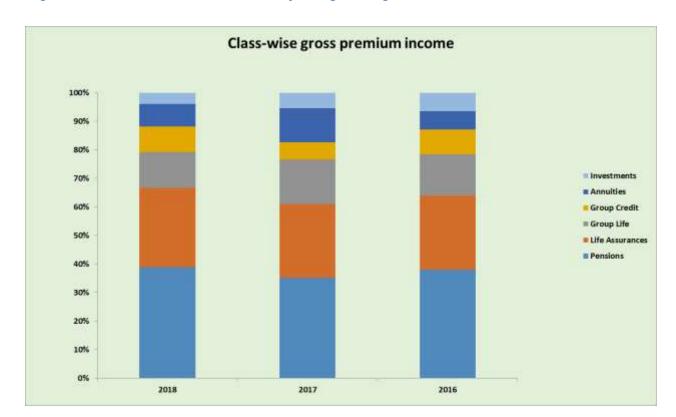


Figure 2: Class-wise contribution of Long term gross insurance Premium

Table 8 depicts an analysis of long term insurance business market share.

Table 8: Insurance Market share by gross premium income

| | Long Term Insurers' Market Share by | | | |
|---|-------------------------------------|------------------|------------------|------------------|
| | | 2018 Q4 | 2017 Q4 | 2016 Q4 |
| | Company | Market Share (%) | Market Share (%) | Market Share (%) |
| 1 | BRITAM LIFE ASSURANCE | 23.6 | 22.1 | 23.5 |
| 2 | JUBILEE INSURANCE COMPANY | 14.4 | 15.3 | 14.1 |
| 3 | ICEA LION LIFE ASSURANCE | 13.9 | 15.7 | 13.0 |
| 4 | CIC LIFE ASSURANCE COMPANY | 7.0 | 5.9 | 5.9 |
| 5 | KENINDIA ASSURANCE COMPANY | 6.4 | 5.6 | 5.4 |
| 6 | LIBERTY LIFE ASSURANCE COMPANY | 5.2 | 5.4 | 5.9 |
| 7 | SANLAM LIFE ASSURANCE | 5.2 | 5.7 | 6.4 |
| 8 | Others | 24.4 | 24.4 | 25.7 |
| | Total | 100.0 | 100.0 | 100.0 |

Only seven (7) out of twenty five insurers controlled over 5% of the total GPI under long term insurance business segment in the fourth quarter of 2018. The remaining eighteen companies controlled 24.4% of the market indicating that the Kenyan long term insurance segment is dominated by a few players.

3.2 Net premium income and retention

Table 9 shows an analysis of net premium income (NPI) for long term insurers:

Table 9: Class-wise net premium income

| Classwise Net Premium Income | | | | | | | | |
|------------------------------|------------|------------|------------|------------------------------|-------------------------|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2018/2017) | 2018 Q4 Distribution | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | |
| Life Assurances | 24,100,132 | 21,174,927 | 18,732,214 | 13.8 | 30.0 | | | |
| Annuities | 6,882,085 | 9,835,487 | 4,694,566 | -30.0 | 8.6 | | | |
| Group Life | 5,549,577 | 8,805,683 | 6,559,875 | -37.0 | 6.9 | | | |
| Group Credit | 6,470,360 | 3,599,084 | 5,020,609 | 79.8 | 8.0 | | | |
| Investments | 3,510,340 | 4,537,761 | 4,788,861 | -22.6 | 4.4 | | | |
| Pensions | 33,902,864 | 29,211,753 | 27,782,916 | 16.1 | 42.2 | | | |
| Industry | 80,415,358 | 77,164,695 | 67,579,041 | 4.2 | 100.0 | | | |

The net premium income reported by the end of 2018 by the long term insurers was KES 80.42 billion representing an increase of 4.2% from the amount of net premium income reported in the previous year (KES 77.16 billion).

3.3 Investment income and underwriting expenses

Investment income amounted to KES 29.02 billion by the end of the fourth quarter of 2018 which was a significant drop of 16.6% (Q4 2017: KES 34.81 billion). Net commissions for the period were KES 5.29 billion while management expenses were KES 13.08 billion during the same period.

3.4 Investments

Table 10 is an analysis of the investments under long term insurance business as at 31st December 2018:

Table 10: Long term insurance business investments

| Long Term Insurers' Investments | | | | | | | | |
|---------------------------------|-------------|-------------|-------------|------------------------------|-------------------------|--|--|--|
| Investment Type | 2018 Q4 | 2017 Q4 | 2016 04 | Annual change (2018/2017) | 2018 Q4 Distribution | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | |
| Government Securities | 229,196,417 | 186,889,128 | 151,955,505 | 22.6 | 64.5 | | | |
| Investment Property | 44,404,156 | 38,898,339 | 35,251,562 | 14.2 | 12.5 | | | |
| Quoted Ordinary Shares | 30,853,400 | 33,947,455 | 26,179,730 | -9.1 | 8.7 | | | |
| Term Deposits | 21,475,966 | 19,396,066 | 21,012,718 | 10.7 | 6.0 | | | |
| Other Securities | 9,522,412 | 20,924,896 | 18,567,061 | -54.5 | 2.7 | | | |
| Loans & Mortgages | 8,128,026 | 7,467,037 | 7,484,327 | 8.9 | 2.3 | | | |
| Investment in Subsidiaries | 5,955,481 | 6,308,908 | 6,859,219 | -5.6 | 1.7 | | | |
| Unquoted Ordinary shares | 5,722,069 | 5,089,947 | 4,595,540 | 12.4 | 1.6 | | | |
| Total | 355,257,927 | 318,921,776 | 271,905,662 | 11.4 | 100.0 | | | |

Total investments under long term insurance business as at 31st December 2018 amounted to KES 355.26 billion increasing by 11.4% from KES 318.92 billion recorded as at the end of the previous year. Kenya government securities (treasury bills and bonds) maintained their attractiveness to long term insurers comprising 64.5% (KES 229.20 billion) of the total long term insurers' investments.

Figure 3 shows the composition of investments under long term business as at the end of year 2018:

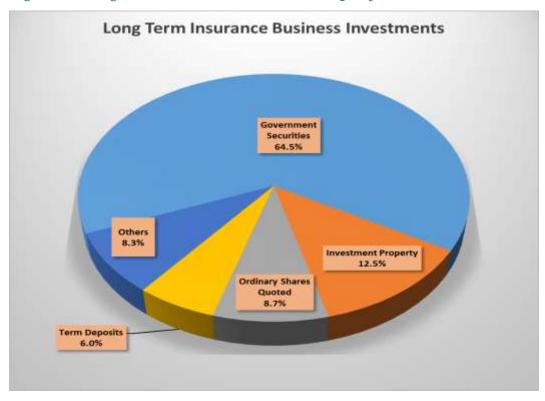


Figure 3: Long-term insurance investments portfolio

'Others' comprise of unquoted ordinary shares, investments in subsidiaries, loans, mortgages, corporate securities and other securities.

Chapter Four

4.0 General insurance business

The following is the analysis of the general insurance business performance as at the end of 2018.

4.1 Gross premium income and market share

Gross premium income for general insurance business indicates the amount of insurance business written including inward reinsurances.

Table 11 shows the class-wise gross premium income under general insurance business as at end of fourth quarters for the past three years.

Table 11: Class-wise gross premium income

| C | General Insurers' Classwise Gross Premium Income | | | | | | | | | |
|------------------------|--|-------------|-------------|------------------------------|-------------------------|--|--|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2018/2017) | 2018 Q4 Distribution | | | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | | | |
| Aviation | 2,183,342 | 1,653,397 | 1,477,224 | 32.1 | 1.7 | | | | | |
| Engineering | 3,841,093 | 4,262,403 | 3,716,387 | -9.9 | 3.0 | | | | | |
| Fire Domestic | 1,600,645 | 1,585,548 | 1,466,597 | 1.0 | 1.2 | | | | | |
| Fire Industrial | 11,290,024 | 11,473,854 | 10,620,441 | -1.6 | 8.8 | | | | | |
| Liability | 2,732,771 | 2,802,382 | 2,610,121 | -2.5 | 2.1 | | | | | |
| Marine & Transit | 3,508,821 | 3,630,149 | 2,701,936 | -3.3 | 2.7 | | | | | |
| Motor Private | 22,625,802 | 21,054,114 | 19,205,813 | 7.5 | 17.5 | | | | | |
| Motor Commercial | 23,642,126 | 22,725,753 | 24,488,692 | 4.0 | 18.3 | | | | | |
| Personal Accident | 3,181,115 | 3,627,120 | 3,983,220 | -12.3 | 2.5 | | | | | |
| Theft | 3,871,780 | 3,799,559 | 3,756,824 | 1.9 | 3.0 | | | | | |
| Workmen's Compensation | 6,453,468 | 5,750,314 | 5,665,788 | 12.2 | 5.0 | | | | | |
| Medical | 40,286,003 | 38,436,547 | 38,187,081 | 4.8 | 31.2 | | | | | |
| Miscellaneous | 3,810,344 | 3,907,878 | 3,793,944 | -2.5 | 3.0 | | | | | |
| Total | 129,027,334 | 124,709,018 | 121,674,068 | 3.5 | 100.0 | | | | | |

In quarter four of 2018, general insurance premium grew by 3.5% to KES 129.03 billion compared to KES 124.71 billion recorded in the fourth quarter of 2017. The compulsory motor classes and medical insurance class maintained a leading position in terms of contribution to total general insurance business premium. These accounted for 35.9% and 31.2% respectively of the total premium in general insurance business.

Table 12 shows the top five insurers and others in terms of market share under general insurance business.

Table 12: Market share by gross premium income

| | General Insurers' Market Share by Gross Premium Income | | | | | | | | | |
|---|--|-----------------|-----------------|-----------------|------------------------------|--|--|--|--|--|
| | Company | 2018 Q4 | 2017 Q4 | 12016 O4 | Annual Change (2018/2017) | | | | | |
| | | Market Share(%) | Market Share(%) | Market Share(%) | (%) | | | | | |
| 1 | JUBILEE INSURANCE COMPANY | 8.6 | 9.2 | 11.6 | -6.4 | | | | | |
| 2 | CIC GENERAL INSURANCE COMPANY | 7.9 | 8.1 | 6.9 | -2.7 | | | | | |
| 3 | APA INSURANCE COMPANY | 7.4 | 6.7 | 7.4 | 11.2 | | | | | |
| 4 | UAP INSURANCE COMPANY | 7.2 | 7.9 | 9.0 | -8.8 | | | | | |
| 5 | BRITAM GENERAL INSURANCE | 6.2 | 6.4 | 5.8 | -3.3 | | | | | |
| 6 | OTHERS | 62.7 | 61.7 | 59.3 | 1.6 | | | | | |
| | Total | 100.0 | 100.0 | 100.0 | | | | | | |

The insurers' market share was measured by the amount of gross premium income underwritten in comparison with the industry total premiums under general insurance business. Unlike in the long term segment, concentration was low in the general segment.

Five (5) insurers had a market share of at least 5.0% of total general insurance market. These insurers jointly controlled 37.2% of total gross premium income under general insurance business.

4.2 Claims and direct expenses

The insurers reported claims incurred amounting to KES 56.78 billion during the period under review. This was an increase of 3.5% from KES 54.86 billion reported in the previous year's fourth quarter.

The claims incurred trend under general insurance business is as shown in table 13.

Table 13: Class-wise incurred claims

| General Insurers' Classwise Claims Incurred | | | | | | | | | |
|---|------------|------------|------------|------------------------------|-------------------------|--|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2018/2017) | 2018 Q4 Distribution | | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | | |
| Aviation | 28,196 | 20,654 | 85,444 | -36.52 | 0.05 | | | | |
| Engineering | 356,258 | 650,874 | 488,026 | -45.26 | 0.63 | | | | |
| Fire Domestic | 452,679 | 317,421 | 515,368 | 42.61 | 0.80 | | | | |
| Fire Industrial | 1,248,731 | 1,134,152 | 1,100,185 | 10.10 | 2.20 | | | | |
| Liability | 517,322 | 310,246 | 624,987 | 66.75 | 0.91 | | | | |
| Marine & Transit | 676,004 | 818,395 | 575,168 | -17.40 | 1.19 | | | | |
| Motor Private | 14,218,267 | 13,985,095 | 14,626,805 | 1.67 | 25.04 | | | | |
| Motor Commercial | 13,770,821 | 12,214,854 | 12,516,852 | 12.74 | 24.25 | | | | |
| Personal Accident | 733,038 | 953,636 | 1,143,106 | -23.13 | 1.29 | | | | |
| Theft | 1,326,346 | 1,090,669 | 1,106,222 | 21.61 | 2.34 | | | | |
| Workmen's Compensation | 2,269,654 | 2,948,657 | 2,821,656 | -23.03 | 4.00 | | | | |
| Medical | 20,539,547 | 19,723,388 | 17,642,040 | 4.14 | 36.18 | | | | |
| Miscellaneous | 640,019 | 692,494 | 455,160 | -7.58 | 1.13 | | | | |
| Total | 56,776,882 | 54,860,535 | 53,701,019 | 3.49 | 100.00 | | | | |

The high premium volume classes of general insurance business contributed the largest proportions of incurred claims; medical (36.2%), motor private (25.0%) and motor commercial (24.3%).

Table 14 shows the incurred loss ratios under the various classes of general insurance business.

Table 14: Class-wise incurred loss ratios

| General Insurers' Claims Incurred Loss Ratios (%) | | | | | | | | |
|---|---------|---------|---------|--|--|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | | | | | |
| Aviation | 46.91 | 30.63 | 261.75 | | | | | |
| Engineering | 34.78 | 63.92 | 55.05 | | | | | |
| Fire Domestic | 40.38 | 27.39 | 44.11 | | | | | |
| Fire Industrial | 45.80 | 43.74 | 43.38 | | | | | |
| Liability | 41.36 | 24.56 | 41.36 | | | | | |
| Marine & Transit | 32.58 | 42.13 | 34.08 | | | | | |
| Motor Private | 68.39 | 71.22 | 80.18 | | | | | |
| Motor Commercial | 61.38 | 54.63 | 52.91 | | | | | |
| Personal Accident | 31.66 | 33.99 | 39.38 | | | | | |
| Theft | 48.83 | 41.38 | 45.05 | | | | | |
| Workmen's Compensation | 39.14 | 55.17 | 52.45 | | | | | |
| Medical | 75.71 | 71.63 | 73.76 | | | | | |
| Miscellaneous | 35.36 | 41.17 | 25.72 | | | | | |
| Industry average | 62.22 | 60.93 | 62.34 | | | | | |

Incurred claims ratio (loss ratio) measures the claims incurred as a percentage of net earned premium income. The industry average over the last three years is 61.8%.

Table 15 shows the claims paid trend under various classes of general insurance business

Table 15: Class-wise claims paid

| General Insurers' Classwise Paid Claims | | | | | | | | | |
|---|------------|------------|------------|------------------------------|--------------|--|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | Distribution | | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | | |
| Aviation | 28,326 | 15,615 | 3,954 | -81.40 | 0.05 | | | | |
| Engineering | 389,447 | 658,495 | 472,796 | -40.86 | 0.69 | | | | |
| Fire Domestic | 482,825 | 402,805 | 482,243 | 19.87 | 0.85 | | | | |
| Fire Industrial | 1,164,801 | 897,480 | 1,101,720 | 29.79 | 2.05 | | | | |
| Liability | 455,368 | 402,118 | (24,669) | 13.24 | 0.80 | | | | |
| Marine & Transit | 699,248 | 752,565 | 595,216 | -7.08 | 1.23 | | | | |
| Motor Private | 14,191,027 | 13,243,026 | 13,063,560 | 7.16 | 24.99 | | | | |
| Motor Commercial | 13,185,305 | 12,169,792 | 11,968,505 | 8.34 | 23.22 | | | | |
| Personal Accident | 871,765 | 878,143 | 1,075,017 | -0.73 | 1.54 | | | | |
| Theft | 1,200,636 | 1,036,166 | 1,033,728 | 15.87 | 2.11 | | | | |
| Workmen's Compensation | 2,421,703 | 2,465,118 | 2,100,876 | -1.76 | 4.27 | | | | |
| Medical | 20,671,880 | 18,538,952 | 17,611,680 | 11.51 | 36.41 | | | | |
| Miscellaneous | 612,378 | 585,590 | 598,164 | 4.57 | 1.08 | | | | |
| Total | 56,374,709 | 52,045,865 | 50,082,790 | 8.32 | 99.29 | | | | |

The claims paid increased by 8.3% to KES 56.37 billion as at end of quarter four of 2018 compared to KES 52.05 billion paid in 2017. Medical, motor private and motor commercial had the highest amounts of paid claims at 36.4%, 25.0% and 23.2% respectively of total industry paid claims under general insurance business.

Direct expenses include commissions and underwriting management expenses. The items constituting underwriting management expenses include; staff welfare expenses, salaries, publicity and advertising, legal fees and stationery amongst others.

During the period of analysis, direct expenses amounted to KES 36.13 billion and were composed of KES 29.56 billion (81.8%) in management expenses and KES 6.56 billion (18.2%) in business acquisition costs (commissions).

4.3 Underwriting ratios

A key underwriting ratio is the combined ratio that shows the proportion of net earned premium income that is expensed as claims, underwriting management expenses and commissions. Table 16 shows the class-wise retention ratio, incurred claims ratio, management expense ratio, commission ratio and combined ratio.

Table 16: Underwriting ratios

| | General Insurers' Underwriting Ratios (%) | | | | | | | | |
|------------------------|---|--------------------|----------------|-----------------------|----------------|----------------|--|--|--|
| Class of Provinces | 2018 Q4 | | | | | | | | |
| Class of Business | Retention | Incurred Claims | Net Commission | Management Expense | Combined ratio | Combined ratio | | | |
| Aviation | 2.93 | 46.91 | -116.23 | 332.36 | 263.05 | 159.95 | | | |
| Engineering | 24.59 | 34.78 | -21.88 | 68.90 | 81.80 | 100.38 | | | |
| Fire Domestic | 72.02 | 40.38 | 11.82 | 36.97 | 89.17 | 79.95 | | | |
| Fire Industrial | 23.75 | 45.80 | -12.59 | 66.83 | 100.03 | 101.77 | | | |
| Liability | 45.16 | 41.36 | 3.55 | 43.80 | 88.70 | 71.64 | | | |
| Marine & Transit | 57.00 | 32.58 | 6.84 | 37.37 | 76.80 | 95.15 | | | |
| Motor Private | 94.05 | 68.39 | 9.42 | 32.37 | 110.18 | 112.94 | | | |
| Motor Commercial | 95.56 | 61.38 | 10.27 | 32.45 | 104.11 | 94.88 | | | |
| Personal Accident | 68.50 | 31.66 | 13.77 | 40.95 | 86.39 | 87.64 | | | |
| Theft | 70.71 | 48.83 | 9.02 | 37.90 | 95.75 | 86.25 | | | |
| Workmen's Compensation | 92.44 | 39.14 | 18.36 | 27.95 | 85.46 | 100.66 | | | |
| Medical | 69.33 | 75.71 | 4.23 | 24.12 | 104.07 | 97.79 | | | |
| Miscellaneous | 47.68 | 35.36 | -8.69 | 52.11 | 78.78 | 95.46 | | | |
| Overall | 71.75 | 62.22 | 7.19 | 32.40 | 101.81 | 99.38 | | | |

The industry combined ratio was 101.8% in the fourth quarter of 2018 implying an underwriting loss. Combined ratios higher than 100% were recorded in 5 out of the 13 classes of general insurance business.

4.4 Underwriting results

Table 17 displays an analysis of underwriting results under general insurance business:

Table 17: Class-wise underwriting results

| General Insurers' Classwise Underwriting Results | | | | | | | | |
|--|-------------|-------------|-------------|---------------------------|--|--|--|--|
| Class of Business | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | | | | |
| | KES'000' | KES'000' | KES'000' | (%) | | | | |
| Aviation | (97,996) | (40,422) | (171,537) | -142.43 | | | | |
| Engineering | 186,443 | (3,901) | (68,589) | -4879.36 | | | | |
| Fire Domestic | 121,424 | 232,302 | 32,564 | -47.73 | | | | |
| Fire Industrial | (896) | (45,950) | (93,184) | -98.05 | | | | |
| Liability | 141,308 | 358,285 | 201,765 | -60.56 | | | | |
| Marine & Transit | 481,387 | 94,273 | 430,518 | -410.63 | | | | |
| Motor Private | (2,115,921) | (2,541,206) | (3,731,972) | 16.74 | | | | |
| Motor Commercial | (921,366) | 1,143,879 | 1,874,141 | -180.55 | | | | |
| Personal Accident | 315,239 | 346,669 | 131,034 | -9.07 | | | | |
| Theft | 115,461 | 362,455 | 254,294 | -68.14 | | | | |
| Workmen's Compensation | 843,205 | (35,023) | 189,136 | -2507.58 | | | | |
| Medical | (1,102,884) | 608,454 | 90,423 | -281.26 | | | | |
| Miscellaneous | 384,076 | 76,356 | 470,565 | 403.01 | | | | |
| Total | (1,650,520) | 556,171 | (390,842) | -396.76 | | | | |

The general insurance business underwriters made an underwriting loss of KES 1.65 billion at the end of quarter four of 2018 compared to an underwriting profit of KES 556.17 million recorded in 2017. Motor and medical classes incurred the highest losses of KES 3.04 billion and KES 1.10 billion respectively.

4.5 Investments

Table 18 shows an analysis of the investments under general insurance business for the year to 31st December 2018:

Table 18: General insurance business investments

| General Insurance Business Investments | | | | | | | | |
|--|-------------|-------------|-------------|------------------------------|-------------------------|--|--|--|
| Investment | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2018/2017) | 2018 Q4 Distribution | | | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | | | |
| Government Securities | 51,535,832 | 51,213,094 | 44,547,909 | 0.63 | 41.90 | | | |
| Investment Property | 27,664,443 | 27,176,275 | 27,066,873 | 1.80 | 22.49 | | | |
| Deposits | 20,812,217 | 15,484,541 | 19,091,838 | 34.41 | 16.92 | | | |
| Quoted Ordinary Shares | 7,434,046 | 8,768,324 | 7,657,889 | -15.22 | 6.04 | | | |
| Investment in Subsidiary | 5,630,632 | 4,409,194 | 4,695,765 | 27.70 | 4.58 | | | |
| Other Securities | 3,144,366 | 3,580,730 | 4,290,846 | -12.19 | 2.56 | | | |
| Loans & Mortgages | 3,859,856 | 3,443,824 | 2,728,733 | 12.08 | 3.14 | | | |
| Unquoted Ordinary shares | 2,930,360 | 3,407,077 | 3,557,534 | -13.99 | 2.38 | | | |
| Total | 123,011,752 | 117,483,059 | 113,637,387 | 4.71 | 100.00 | | | |

Total investments under general insurance business as at the end of the fourth quarter of 2018 amounted to KES 123.01 billion representing an increase of 4.7% from KES 117.48 billion recorded at the end the fourth quarter of year 2017.

Kenya government securities (treasury bills and bonds) and investment property accounted for highest proportions of total general insurers' investments at 41.9% and 22.5% respectively.

Figure 4 shows the composition of investments under general insurance business:

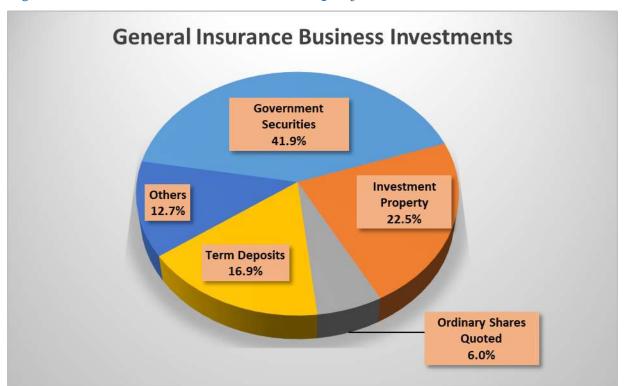


Figure 4: General insurance investments portfolio

'Others' comprise of unquoted ordinary shares, investments in subsidiaries, loans, mortgages, corporate securities and other securities.

Chapter Five

5.0 Reinsurance business

Four (4) regulated reinsurance companies submitted the unaudited returns for the fourth quarter of 2018. Their operating performance was analyzed as follows:

5.1 Long term reinsurance business

Table 19 shows some key performance indicators under long term reinsurance business as at the end of the fourth quarter of 2018.

Table 19: Key performance indicators

| Long Term Reinsurance Business Key Indicators | | | | | | | |
|---|--------------------|-------------------|---------------|-----------------|--|--|--|
| | Net premium income | Investment income | Life benefits | Direct Expenses | | | |
| Class of business | KES'000' | KES'000' | KES'000' | KES'000' | | | |
| 2018 Q4 | | | | | | | |
| Life Assurance | 228,086 | 41,733 | 69,551 | 73,617 | | | |
| Group Life | 2,680,385 | 421,123 | 987,457 | 962,737 | | | |
| Total | 2,908,471 | 462,856 | 1,057,008 | 1,036,354 | | | |
| 2017 Q4 | | | | | | | |
| Life Assurance | 157,083 | 27,272 | 72,140 | 70,750 | | | |
| Group Life | 2,288,229 | 296,719 | 1,136,210 | 914,664 | | | |
| Total | 2,445,312 | 323,991 | 1,208,350 | 985,414 | | | |
| 2016 Q4 | | | | | | | |
| Life Assurance | 127,643 | 50,484 | 69,540 | 72,484 | | | |
| Group Life | 1,941,820 | 495,851 | 968,733 | 824,837 | | | |
| Total | 2,069,463 | 546,335 | 1,038,273 | 897,321 | | | |

5.1.1 Net premium income

The total net premium income (NPI) reported by long term reinsurance companies in the fourth quarter of 2018 was KES 2.91 million compared to KES 2.45 million reported in the fourth quarter of 2017 representing an increase of 18.9%. Group Life contributed 92.2% of the total NPI recorded in the period under review.

5.1.2 Investment income and direct expenses

Net investment income reported under long term reinsurance business by the end of the fourth quarter of 2018 was KES 462.86 million, which was a growth of 42.9% (2017 Q4: KES 323.99 million).

The total direct expenses incurred by long term reinsurance companies during the fourth quarter of 2018 amounted to KES 1.04 billion. Life benefits paid out by the long term reinsurers during the same time amounted to KES 1.06 billion.

5.1.3 Investments

Table 20 shows an analysis of the investments under Long Term reinsurers business for the period to 31st December 2018:

Table 20: Long Term Reinsurance business investment channels

| Long Term Reinsurers' Investments | | | | | | |
|-----------------------------------|------------|-----------|-----------|------------------------------|-------------------------|--|
| Investment | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | 2018 Q4 Distribution | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | |
| Term Deposits | 4,982,959 | 3,599,263 | 3,434,445 | 38.4 | 45.6 | |
| Government Securities | 3,936,009 | 3,510,903 | 3,662,660 | 12.1 | 36.0 | |
| Investment Property | 1,610,414 | 1,472,988 | 1,304,504 | 9.3 | 14.7 | |
| Quoted Ordinary Shares | 301,822 | 347,586 | 47,103 | -13.2 | 2.8 | |
| Other Investments | 93,252 | 98,389 | 80,035 | -5.2 | 0.9 | |
| Total | 10,924,456 | 9,029,129 | 8,528,747 | 21.0 | 100.0 | |

The long term reinsurers invested more in term deposits (45.6%)

5.2 General reinsurance business

The following is a summary of the performance of general reinsurance business in Kenya.

5.2.1 Some Key Performance indicators

Table 21 shows some key performance indicators under general re-insurance business as at the end of the fourth quarter of 2018:

Table 21: Class-wise performance indicators under general reinsurance

| General Reinsurance Business Indicators | | | | | | | |
|---|------------|------------|------------|------------------------------|--|--|--|
| Indicator | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | | | |
| | KES'000' | KES'000' | KES'000' | (%) | | | |
| Performance Indicators | | | | | | | |
| Net Premium Income | 16,137,257 | 16,778,320 | 14,497,677 | -3.82 | | | |
| Incurred Claims | 10,846,241 | 9,217,748 | 7,992,736 | 17.67 | | | |
| Direct Expenses | 6,214,865 | 6,460,370 | 5,688,419 | -3.80 | | | |
| Underwriting Results | (397,902) | 252,785 | 1,164,589 | -257.41 | | | |

In the fourth quarter of 2018, the general reinsurers reported an annual decline in net premium income of 3.8% from KES 16.78 billion reported by the end of 2017 to KES 16.14 billion a year later.

The reinsurers incurred KES 10.85 billion in claims and KES 6.21 billion in direct expenses (commissions and management expenses). The resultant was an underwriting loss of KES 397.90 million which was mainly driven by claims expenses. The general reinsurance business underwriters had reported an underwriting profit of KES 252.79 million in the fourth quarter of 2017.

5.2.2 Investments

Table 22 shows an analysis of the investments under General reinsurers business for the year ended 31st December 2018.

Table 22: General reinsurance business investment channels

| General Reinsurance Business Investments | | | | | | |
|--|------------|------------|------------|------------------------------|--------------|--|
| Investment | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | Distribution | |
| | KES'000' | KES'000' | KES'000' | (%) | (%) | |
| Government Securities | 16,154,637 | 15,087,180 | 11,390,822 | 7.08 | 46.13 | |
| Investment Property | 8,911,362 | 8,276,935 | 7,564,983 | 7.66 | 25.45 | |
| Investment in Subsidiary | 4,660,816 | 4,186,067 | 3,730,096 | 11.34 | 13.31 | |
| Deposits | 1,944,352 | 1,356,801 | 2,502,826 | 43.30 | 5.55 | |
| Quoted Ordinary Shares | 1,341,437 | 1,892,753 | 2,177,101 | (29.13) | 3.83 | |
| Other Securities | 1,009,552 | 1,034,427 | 912,123 | (2.40) | 2.88 | |
| Loans & Mortgages | 792,705 | 726,381 | 762,752 | 9.13 | 2.26 | |
| Unquoted Ordinary shares | 202,231 | 202,231 | 202,231 | - | 0.58 | |
| Total | 35,017,092 | 32,762,775 | 29,242,934 | 6.88 | 100.00 | |

Chapter Six

6.0 Industry Financial Position

The following is a summary of financial position of the insurance industry in Kenya as at $31^{\rm st}$ December 2018.

6.1 Summary of Industry Balance Sheet

Table 23 displays balance sheet summary of the industry as at end of the fourth quarter of 2018:

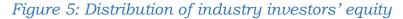
Table 23: Summary of Industry balance sheet

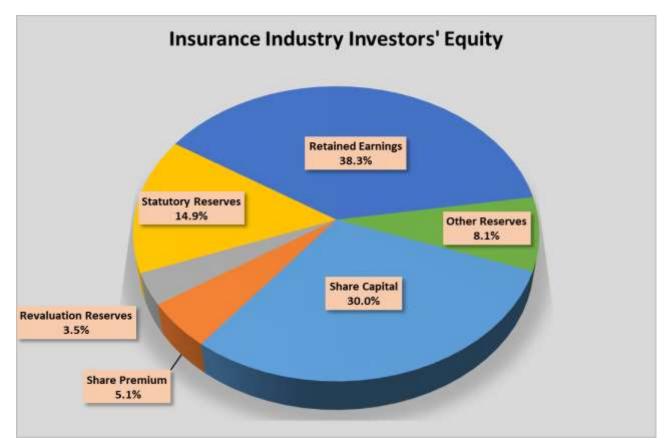
| Summarized Industry Balance Sheet | | | | | | |
|-----------------------------------|-------------|-------------|-------------|------------------------------|--|--|
| Balance Sheet Items | 2018 Q4 | 2017 Q4 | 2016 Q4 | Annual change (2017/2018) | | |
| | KES'000' | KES'000' | KES'000' | (%) | | |
| Share Capital | 46,458,359 | 42,488,135 | 41,919,295 | 9.3 | | |
| Share Premium | 7,947,052 | 6,011,719 | 4,886,566 | 32.2 | | |
| Revaluation Reserves | 5,441,563 | 4,944,827 | 10,112,665 | 10.0 | | |
| Statutory Reserves | 23,094,422 | 22,876,633 | 22,216,506 | 1.0 | | |
| Retained Earnings | 59,240,334 | 56,116,211 | 54,542,916 | 5.6 | | |
| Other Reserves | 12,473,211 | 15,724,999 | 6,609,090 | -20.7 | | |
| Total Equity | 154,654,941 | 148,162,524 | 140,287,038 | 4.4 | | |
| Underwriting Provisions | 109,700,276 | 106,147,934 | 103,526,010 | 3.3 | | |
| Actuarial Contract Liabilities | 323,835,182 | 285,439,749 | 240,254,230 | 13.5 | | |
| LongTerm Liabilities | 10,362,455 | 11,553,815 | 10,369,990 | -10.3 | | |
| Current Liabilities | 38,856,797 | 33,540,224 | 30,812,989 | 15.9 | | |
| Total Liabilities | 482,754,710 | 436,681,722 | 384,963,219 | 10.6 | | |
| Total Equity and Liabilities | 637,409,644 | 584,844,246 | 525,250,257 | 9.0 | | |
| Land And Buildings | 8,912,256 | 8,691,193 | 8,561,854 | 2.5 | | |
| Investments | 524,211,227 | 478,196,739 | 423,314,730 | 9.6 | | |
| Other Fixed Assets | 3,582,469 | 3,417,469 | 3,874,480 | 4.8 | | |
| Cash and Cash Balances | 12,223,529 | 9,414,424 | 7,049,643 | 29.8 | | |
| Outstanding Premiums | 44,358,085 | 39,730,118 | 41,608,415 | 11.6 | | |
| Other Receivables | 7,997,552 | 8,013,010 | 7,889,287 | -0.2 | | |
| Other Assets | 26,047,429 | 28,864,619 | 24,866,305 | -9.8 | | |
| Intangible Assets | 10,077,097 | 8,516,670 | 8,085,530 | 18.3 | | |
| Total Assets | 637,409,644 | 584,844,246 | 525,250,257 | 9.0 | | |

6.2 Shareholder's Funds

Investors' funds grew by 4.4 % to stand at KES 154.65 billion as at the end of the fourth quarter of 2018 (2017 Q4: KES 148.16 billion). The key components of shareholders' funds were retained earnings at 38.3%, paid up capital at 30.0% and statutory reserves at 14.9%.

The distribution of shareholders' equity in in the fourth quarter of 2018 is shown in figure 5:





6.3 Assets and Liabilities

The insurance industry asset base grew by 9.0% to KES 637.41 billion as at the end of the fourth quarter of 2018 from the KES 584.84 billion held as at the end of the fourth quarter of 2017. A significant portion of total assets (82.2%, KES 524.21) of these assets were held in income generating investments.

The total insurance industry's liabilities grew by 10.6% to KES 482.75 billion from KES 436.68 billion reported in the fourth quarter of 2017.

6.4 Investments

Investments in income generating assets grew by 9.6% from KES 478.20 billion reported in quarter four of 2017 KES 524.21 billion a year later. Asset classes with the highest proportions were; government securities (57.4%), investment property (15.8%), term deposits (9.4%) and listed equities (7.6%).

The investment portfolio for the industry is shown in figure 6:

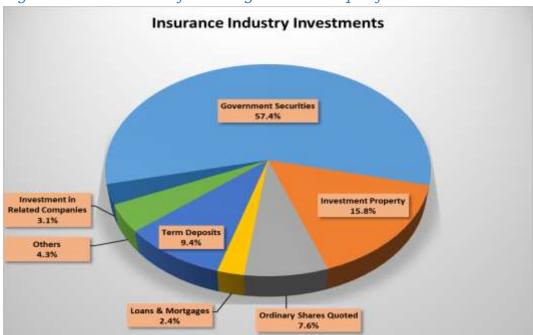


Figure 6: Distribution of industry investment portfolio

Others' comprise of unquoted ordinary shares, quoted and unquoted preference shares, corporate bonds, commercial papers and other securities.

Statistical Appendices

Appendix 1: Summary of General Insurance Business Profit & Loss Accounts for the Period Ended 31.12.2018

Appendix 2: Summary of Long Term Insurance Business Profit & Loss Accounts For the Period Ended 31.12.2018

Appendix 3: Summary of Long Term Insurance Business Gross Premium Income for the Period Ended 31.12.2018

Appendix 4: Summary of Long Term Insurance Business Market Share per Class for the Period Ended 31.12.2018

Appendix 5: Summary of Life Assurance Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 6: Summary of Annuities Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 7: Summary of Group Life Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 8: Summary of Group Credit Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 9: Summary of Investments Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 10: Summary of Permanent Health Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 11: Summary of Pensions Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 12: Summary of Combined Long Term Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 13: Summary of Gross Premium Income under General Insurance Business for the Period Ended 31.12.2018

Appendix 14: Summary of General Insurance Business Market Share per Class for the Period Ended 31.12.2018

Appendix 15: Summary of Claims Paid Under General Insurance Business for the Period Ended 31.12.2018

Appendix 16: Summary of Claims Incurred Under General Insurance Business for the Period Ended 31.12.2018

Appendix 17: Summary of Incurred Claims Ratios under General Insurance Business for the Period Ended 31.12.2018

Appendix 18: Summary of Underwriting Profits under General Insurance Business for the Period Ended 31.12.2018

Appendix 19: Summary of General Insurance Business Revenue Accounts for the Period Ended 31.12.2018

Appendix 20: Summary of Long Term Insurance Business Balance Sheets as at 31.12.2018

Appendix 21: Summary of General Insurance Business Balance Sheets as at 31.12.2018

| Page 1 | PENDIX 1: SUMMARY OF GENERAL INSURANCE B | BUSINESS PROFIT & LOSS AC | COUNTS FOR THE | PERIOD ENDED | 31.12.2018 | | | | | | | | | | - | |
|--|--|---------------------------|----------------|--------------|--------------|-----------|---------|-------------|-------------|-----------|-----------|-------------|-------------|-----------|-----------|-------------------------------------|
| Management | mpany | | | Other Income | Total Income | | | Total Outgo | | | | | | | Dividend | Unappropriated Profit /(Loss) CF |
| March March March March 150,0 15 | | | | | | | - 1 | NSURERS | | | | | | | | |
| Secretary Secret | R INSURANCE KENYA | - | | - | | 336,043 | - | 336,043 | (336,043) | _ | (336,043) | (344,837) | | _ | - | (680,880 |
| MANY NEW | RICAN MERCHANT ASSURANCE | 75,613 | | _ | 75,613 | - | _ | - | 75,613 | - | 75,613 | 506,236 | | - | - | 581,84 |
| AM DESIGNATION 9,80% 9,50% 9,50% 9,50% 9,50% 7,50% 9,50% 7,50% | G INSURANCE COMPANY | 266,306 | 335,865 | (36,233) | 565,938 | - | _ | - | 565,938 | 169,781 | 396,157 | 1,332,637 | | - | - | 1,728,79 |
| March And Description | LIANZ INSURANCE COMPANY | - | | _ | | 186,813 | - | 192,108 | (192,108) | (57,632) | (134,476) | (154,663) | - | - | - | (289,138 |
| Company Comp | A INSURANCE COMPANY | - | 838,704 | _ | 838,704 | 94,203 | - | 94,203 | 744,501 | 203,958 | 540,543 | 4,277,802 | - | 129,847 | 1,500,000 | 3,188,49 |
| Composed Processing 1,000 | ITAM GENERAL INSURANCE | 59,313 | | _ | 59,313 | - | - | - | 59,313 | (11,952) | 71,264 | 716,566 | - | 772,915 | - | 14,91 |
| MIRCHARD MARSHARMACK COMMAN 1,266 1,267 2,268 3,677 5,670 40,500 1,154 1,077 1,070 1,010 | C GENERAL INSURANCE COMPANY | 553,136 | | _ | 553,136 | - | _ | - | 553,136 | - | 553,136 | 2,469,456 | | 362,899 | 204,000 | 2,455,69 |
| Part | PRPORATE INSURANCE COMPANY | (3,982) | | _ | (3,982) | _ | - | - | (3,982) | - | (3,982) | 547,938 | - | - | - | 543,95 |
| METALES METALES COMPANY 10-12-18 10-12-1 | RECTLINE ASSURANCE COMPANY | - | 152,660 | 140,222 | 292,883 | 306,275 | 96,700 | 408,304 | (115,421) | (36,372) | (79,049) | 851,153 | | - | - | 772,10 |
| ADMINISTRATE COMPANY 10,121.20 1,121.20 1,121.20 1,121.20 3,000 | DELITY SHIELD INSURANCE | 96,623 | 111,914 | _ | 208,537 | | 35,111 | 120,858 | 87,678 | 17,536 | 70,143 | 478,844 | | - | - | 548,98 |
| MINISTANDER COMPANY 597.06 1 | RST ASSURANCE COMPANY | _ | 221,915 | _ | 221,915 | 517,327 | | 517,327 | (295,412) | (82,404) | (213,008) | 462,393 | | - | _ | 249,38 |
| Secretary Secr | INSURANCE COMPANY | 1,012,128 | | _ | 1,012,128 | - | - | - | 1,012,128 | 334,002 | 678,126 | 1,778,532 | 45,469 | - | 300,000 | 2,111,18 |
| ENTRO-ADMINISTRATION (1992) (1992) (1993) (1994) (1 | MINIA INSURANCE COMPANY | 507,569 | | _ | 507,569 | _ | | - | 507,569 | 152,271 | 355,298 | 643,461 | _ | - | - | 998,75 |
| Maria Casanianae 1,500 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 11,700 1,541 | RITAGE INSURANCE COMPANY | 557,234 | | | 557,234 | - | 27,298 | 27,298 | 529,936 | 146,652 | 383,284 | 2,601,771 | - | 98,074 | 328,000 | 2,558,98 |
| NESTROMES COMPANY 1.65.07 1.65 | EA LION GENERAL INSURANCE | 102,635 | 711,415 | _ | 814,051 | _ | 170,085 | 81,193 | 732,858 | 234,515 | 498,344 | 2,748,505 | | _ | _ | 3,246,849 |
| DUBLIE HOUBANCE COMPANY 1,652,075 | FRA-AFRICA ASSURANCE | 75,880 | 25,740 | 15,431 | 117,052 | _ | 24,921 | 40,852 | 76,200 | 22,860 | 53,340 | 10,617 | _ | - | 10,000 | 53,95 |
| NETRICOLA ASSUMANCE COMPANY 201,70 20,633 Y 750 20,334 - 35,08 10,403 143,01 50,00 140 | VESCO ASSURANCE COMPANY | - | 22,517 | 65 | 22,582 | 180,020 | - | 180,020 | (157,438) | (47,232) | (110,207) | (1,510,511) | | _ | - | (1,620,718 |
| MATISON INSURANCE COMPANY 20,000 | BILEE INSURANCE COMPANY | 1,652,075 | | - | 1,652,075 | - | - | - | 1,652,075 | 495,623 | 1,156,453 | 4,116,230 | | _ | - | 5,272,68 |
| MANDRINGENOMENOME 10 10 10 10 10 10 10 1 | NINDIA ASSURANCE COMPANY | 291,708 | | 3,405 | 295,113 | - | 17,000 | 67,455 | 227,658 | 66,841 | 160,817 | 2,045,252 | - | - | - | 2,206,06 |
| MATRICHARUBIANCE COMPANY 266.467 262.466 3.318 5.84.171 10.822 4.475 4.89.418 146.826 3.32.99 7.406 1.055.428 | NYA ORIENT INSURANCE | 222,970 | 26,633 | 730 | 250,334 | - | 35,638 | 106,403 | 143,931 | 54,026 | 89,906 | (144,987) | | _ | - | (55,081 |
| METROPOLITAN CANNON GENERAL 130,249 | DISON INSURANCE COMPANY | - | | | | 357,820 | - | 357,820 | (357,820) | - | (357,820) | 841,027 | | - | - | 483,201 |
| METROPOLITAN CANNON GENERAL 130,249 | YFAIR INSURANCE COMPANY | 268,447 | 262,406 | 3,318 | 534,171 | _ | 10,822 | 44,753 | 489,418 | 146,826 | 342,592 | 1,055,428 | - | - | 150,000 | 1,248,020 |
| MAINSURANCE COMPANY 33.3.28 - 5.98 38.46 | TROPOLITAN CANNON GENERAL | _ | 130.249 | _ | 130,249 | 22.848 | | 22.848 | 107.402 | 32.996 | | (265.937) | _ | (1.400) | | (190,130 |
| OCCIDENTAL INSURANCE COMPANY 83.3.228 - 5.108 38.8.426 - 90.822 94.554 293.872 88.162 205.711 401.758 - 9 PACIS INSURANCE COMPANY 81.533 - 1.81 | | _ | | _ | | | _ | | | _ | (65 498) | | | | _ | 478,17 |
| PACIS INSURANCE COMPANY 81,533 9, 24,518 1, 24,518 1, 24,518 1, 17,093 1, 17,093 1, 7,406 1, 7,406 1, 132,235 1, 32,606) 1, 171,2351 1, 18,814 | | 202.000 | | 5 100 | 200 400 | | 00.000 | , | | 00.160 | | | | | | 607,46 |
| PONDER INSURANCE COMPANY | | | | 5,198 | , | _ | 90,828 | 94,554 | | 88,162 | | | - | - | 14.510 | 475,16 |
| RESOLUTION INSURANCE COMPANY 126,528 | | 81,333 | 24 519 | | | 17.002 | - | 17.002 | | _ | | | | | 14,510 | 10,56 |
| SAHAM INSURANCE COMPANY 126,528 - 12 | | | 24,310 | | 24,510 | | | | | | | | | | | (2,094,957 |
| SANLAM INSURANCE COMPANY 111,886 111,8 | | 126 529 | | - | 106 509 | 514,841 | - | 514,641 | | | | | | - | - | 316,83 |
| TAKAFUL INSURANCE OF AFRICA 23,150 | | | | | | | | | | | | | | | | (127,708 |
| TAUSI ASSURANCE COMPANY 168,222 190,567 (23,825) 334,964 - 4,601 16,318 318,647 73,093 245,554 552,348 - 72,000 THE KENYAN ALLIANCE INSURANCE 206,445 - 206, | | | | 8 270 | | 1 | | - | | · · | | | | - | - | (104,795 |
| THE KINYAN ALLIANCE INSURANCE 206,445 - 206,44 | | | 190 567 | | | 1 | 4 601 | 16 210 | | | | | | | 72 000 | 725.90 |
| THE MONARCH INSURANCE 23,218 29,098 75,662 127,978 - 3,440 42,727 85,250 16,758 68,493 111,277 TRIDENT INSURANCE COMPANY - 16,948 2,591 19,539 91,610 35,081 126,691 (107,152) - (107,152) 1,333,221 | | | 190,567 | (23,825) | | | +,601 | 10,318 | | · · | | | - | - | 12,000 | 1,236,54 |
| TRIDENT INSURANCE COMPANY - 16,948 2,591 19,539 91,610 35,081 126,691 (107,152) - (107,152) 1,333,221 | | | 20.000 | 75 660 | | | 2 440 | 40 707 | | | | | | | | 179,769 |
| UAP INSURANCE COMPANY - 668,208 36,753 704,961 177,046 - 177,046 527,915 212,318 315,396 4,685,317 (1,604,043) | | 23,218 | | | | 91.610 | | | | 10,758 | | | | - | - | 1,226,06 |
| XPLICO INSURANCE COMPANY 13,406 - (130,900) (117,494) (117,494) - (117,494) 223,121 | | | | | | | 33,081 | | | 212 210 | | | (1.604.042) | | | 6,604,95 |
| TOTAL 6,875,271 3,769,357 10,696 10,745,328 2,867,437 551,52 3,652,53 7,093,076 2,234,422 4,858,656 32,742,550 (1,558,574) 1,514,12 2,578,510 CONTINENTAL REINSURANCE 132,239 | | 12 406 | 000,200 | | | 177,046 | - | 177,046 | | 212,310 | | | (1,004,043) | | - | 105,62 |
| CONTINENTAL REINSURANCE 132,239 - 143,918 - 143,918 - 14 | | | 2 760 253 | | | 2 067 427 | EE1 F2F | 2 652 252 | | 2 224 422 | | | (1 550 574) | 1 514 112 | 2 570 510 | 35,067,56 |
| CONTINENTAL REINSURANCE 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 132,239 - 142,503 - 143,918 - 14 | IAL | 0,875,271 | 3,709,357 | 100,696 | 10,745,328 | 2,007,437 | | | 7,093,076 | 2,234,422 | 4,636,656 | 32,742,950 | (1,556,574) | 1,514,112 | 2,576,510 | 33,067,58 |
| EAST AFRICA REINSURANCE 122,639 505,062 1,258 628,959 - 2,877 80,281 548,678 143,918 404,760 1,650,744 (76,247) | INTINENTAL DEINSLIDANCE | 120.020 | | | 130 090 | | KE | MASURERS | 199 990 | 42 502 | 89 726 | 256 272 | | | | 346.00 |
| GHANA REINSURANCE COMPONATY 20,223 93,572 - 113,798 - 83,425 84,473 29,322 - 29,322 36,616 | | | 505.060 | 1 250 | | 1 | 2 977 | 80.201 | | | | | (76.047) | | - | 2,131,75 |
| KENYA REINSURANCE CORPORATION 2,391,268 - 62,278 2,453,546 2,453,546 631,575 1,821,971 21,008,791 - 594,957 | | | | 1,238 | | | | | | | | | (70,247) | - | - | 65,93 |
| | | | 93,572 | 60.070 | | | 83,425 | 84,473 | | | | | | | E04 057 | 22,235,80 |
| LUMAL 2,000,309 598,054 63,536 5,528,539 - 86,502 154,754 5,105,785 817,996 2,345,789 Z2,952,424 (76,247) - 594,957 | | | F00 00 | | ,, | | 00.000 | 164 774 | | | 7 | . , , . | (70.000) | | 07 1,701 | |
| GRAND TOTAL 9,541,640 4,367,991 164,232 14,073,867 2,867,437 637,827 3,817,007 10,256,861 3,052,418 7,204,445 55,695,374 (1,634,821) 1,514,112 3,173,467 | | | | | | | | | | | | | | | | 24,779,50 59,847,06 |



| C | Profit Transferred from Revenue | Investment Income | Other Income | Total Income | Loss Transferred | Management Expenses | Total Outro | Profit / (Loss) Before Taxation | Provision for | Profit/(Loss) After Taxation | Unappropriated Profit/(Loss) BF | Transfer To | Other | Dividend | Unappropriated Profi |
|--------------------------------|------------------------------------|-------------------|--------------|--------------|------------------|------------------------|-------------|------------------------------------|---------------|---------------------------------|------------------------------------|-------------|----------------|----------|----------------------|
| Company | Revenue | Investment Income | Other Income | Total income | From Revenue | INSURE | Total Outgo | before faxation | Taxation | Taxation | Proliv(Loss) Br | Reserves | Appropriations | Dividend | /(Loss) CF |
| APA LIFE ASSURANCE COMPANY | 76,034 | 51,754 | | 127,788 | _ | INSURE | 9,710 | 118,079 | | 118,079 | (134,467) | | | | - (16,388 |
| BARCLAYS LIFE | 70,001 | 121,732 | | 121,732 | 50,288 | | 50,288 | 71,445 | | 71,445 | (232,656) | | | | (161,211 |
| BRITAM LIFE ASSURANCE | | | 378,041 | 378,041 | - | | | 378,041 | 150,017 | 228,023 | (202,000) | 179,012 | | | 49,01 |
| CAPEX LIFE ASSURANCE COMPANY | | | 2,823 | 2,823 | - | _ | | 2,823 | 100,017 | 2,823 | 32,225 | 117,012 | | | 35,04 |
| CIC LIFE ASSURANCE COMPANY | 86,250 |) - | | 86,250 | - | | | 86,250 | 26,250 | 60,000 | - | | _ | | - 60,00 |
| CORPORATE INSURANCE COMPANY | | | (40,487) | (40,487) | - | - | _ | (40,487) | - | (40,487) | 152,205 | - | | | 111,71 |
| FIRST ASSURANCE COMPANY | | | | - | - | - | - | - | 7,076 | | - | (7,076) | - | | - |
| GA LIFE ASSURANCE COMPANY | | | 15,936 | 15,936 | - | - | _ | 15,936 | 4,781 | | - | - | | | . 11,15 |
| GEMINIA INSURANCE COMPANY | 198,154 | | | 198,154 | - | - | - | 198,154 | | 198,154 | - | - | | | - 198,15 |
| ICEA LION LIFE ASSURANCE | 500,000 | 102,439 | 255 | 602,695 | - | 73 | 73 | 602,622 | 171,487 | 431,135 | 2,126,549 | - | - | | 2,557,68 |
| JUBILEE INSURANCE COMPANY | | 246,211 | | 246,211 | (19,966) | - | (19,966) | 266,176 | - | 266,176 | - | - | - | | - 266,17 |
| KENINDIA ASSURANCE COMPANY | 60,000 |) - | | 60,000 | - | - | - | 60,000 | - | 60,000 | - | - | - | | - 60,00 |
| KENYA ORIENT LIFE ASSURANCE | | 8,368 | - | 8,368 | - | 2,329 | 6,798 | 1,570 | 6,374 | (4,804) | 5,625 | - | | | - 82 |
| LIBERTY LIFE ASSURANCE COMPANY | | | 473,939 | 473,939 | - | - | - | 473,939 | 165,469 | 308,470 | (315,463) | 392,079 | 825,371 | | (1,224,442 |
| MADISON INSURANCE COMPANY | - | | - | - | - | - | - | - | - | - | 62,000 | - | - | | - 62,000 |
| METROPOLITAN CANNON INSURANCE | - | 2,500 | - | 2,500 | 124,156 | - | 124,156 | (121,656) | 13,063 | (134,719) | (1,104,935) | - | | | . (1,239,654 |
| OLD MUTUAL LIFE ASSURANCE | 222,427 | 256,054 | | 478,481 | | 8,219 | 8,219 | 470,263 | 46,341 | 423,922 | (2,412,947) | = | = | | . (1,989,026 |
| PIONEER ASSURANCE COMPANY | 11,721 | | | 11,721 | | - | ē | 11,721 | 5,500 | 6,221 | 259,258 | = | = | | 265,47 |
| PRUDENTIAL LIFE ASSURANCE | - | - 74,512 | - | 74,512 | - | 311,249 | 330,941 | (256,429) | 38,066 | (294,495) | (1,523,534) | - | - | | - (1,818,028 |
| SAHAM ASSURANCE | - | - | - | - | - | - | - | - | - | - | - | - | (14,360) | | . 14,36 |
| SANLAM LIFE ASSURANCE | - | | - | - | - | - | - | - | - | - | 560,253 | - | | | - 560,25 |
| TAKAFUL INSURANCE OF AFRICA | 37,760 | | - | 37,760 | - | - | - | 37,760 | - | 37,760 | 41,155 | - | - | | - 78,91 |
| THE KENYAN ALLIANCE INSURANCE | - | | - | - | - | - | - | - | - | - | 40,029 | - | | | - 40,02 |
| THE MONARCH INSURANCE | - | | - | - | - | - | - | - | - | - | 151,510 | - | - | | - 151,51 |
| UAP LIFE ASSURANCE COMPANY | - | | 298,484 | 298,484 | - | - | - | 298,484 | 80,450 | 218,034 | 129,744 | - | - | | . 347,77 |
| TOTAL | 1,192,346 | 863,570 | 1,128,991 | 3,184,908 | 154,478 | 321,870 | 510,219 | 2,674,691 | 714,874 | 1,959,816 | (2,163,449) | 564,015 | 811,011 | | - (1,578,659 |
| | | 1 | 1 | | | REINSUR | ERS | | | 1 | | | | | _ |
| CONTINENTAL REINSURANCE | 53,671 | - | - | 53,671 | - | - | - | 53,671 | 5,926 | 47,745 | 131,273 | - | - | | 179,01 |
| EAST AFRICAN REINSURANCE | 105,961 | 171,485 | - | 277,447 | - | 1,559 | 3,344 | 274,102 | 87,523 | 186,579 | 515,349 | 73,700 | - | | - 628,22 |
| KENYA REINSURANCE CORPORATION | 810,048 | - | - | 810,048 | - | - | - | 810,048 | 199,484 | 610,565 | 3,885,371 | | | | 4,495,93 |
| TOTAL | 969,680 | 171,485 | | 1,141,166 | | 1,559 | 3,344 | 1,137,821 | 292,933 | 844,889 | 4,531,993 | 73,700 | | | - 5,303,18 |
| GRAND TOTAL | 2,162,026 | 1,035,055 | 1,128,991 | 4,326,074 | 154,478 | 323,429 | 513,563 | 3,812,512 | 1,007,807 | 2,804,705 | 2,368,544 | 637,715 | 811,011 | | - 3,724,52 |

| APPENDIX 3: SUMMARY OF LONG TERM IN | ISURANCE BUSINESS G | ROSS PREMIU | M INCOME FOR THE | PERIOD ENDED 31.12. | 2018 | | | | |
|-------------------------------------|---------------------|-------------|------------------|---------------------|--------------|------------------|-------------|------------|------------------|
| Company | Life Assurances | Annuities | Pensions | Group Life | Group Credit | Permanent Health | Investments | Total | Market Share (%) |
| | | | | INSURERS | | | | | |
| APA LIFE ASSURANCE COMPANY | 125,340 | 11,779 | 531,105 | 609,146 | 216,586 | = | 231 | 1,494,187 | 1.7 |
| BARCLAYS LIFE | 374,551 | - | - | 597,304 | 804,888 | = | - | 1,776,743 | 2.03 |
| BRITAM LIFE ASSURANCE | 7,947,431 | 1,579,543 | 8,190,708 | 1,059,628 | 1,221,763 | = | 594,554 | 20,593,627 | 23.58 |
| CAPEX LIFE ASSURANCE COMPANY | 171,137 | - | = | 162,775 | - | = | = | 333,912 | 0.38 |
| CIC LIFE ASSURANCE COMPANY | 1,001,696 | 818,483 | 981,143 | 791,858 | 2,482,398 | - | - | 6,075,578 | 6.9 |
| CORPORATE INSURANCE COMPANY | 269,037 | - | - | 1,605 | - | - | - | 270,642 | 0.3 |
| FIRST ASSURANCE COMPANY | - | - | - | 100,489 | 8,700 | - | - | 109,189 | 0.13 |
| GA LIFE ASSURANCE COMPANY | - | - | 1,634,869 | 31,234 | 5,780 | - | - | 1,671,883 | 1.9 |
| GEMINIA INSURANCE COMPANY | 89,883 | - | 22,765 | 480,683 | - | - | - | 593,331 | 0.68 |
| ICEA LION LIFE ASSURANCE | 2,506,223 | 783,520 | 8,242,547 | 325,615 | 218,798 | - | 37,184 | 12,113,887 | 13.87 |
| JUBILEE INSURANCE COMPANY | 3,426,067 | 687,578 | 7,609,803 | 774,039 | 115,026 | - | - | 12,612,513 | 14.44 |
| KENINDIA ASSURANCE COMPANY | 1,447,845 | 472,061 | 3,624,327 | 46,501 | - | - | - | 5,590,734 | 6.40 |
| KENYA ORIENT LIFE ASSURANCE | 41,953 | 217,489 | 71,179 | 20,692 | 246,544 | - | - | 597,857 | 0.68 |
| LIBERTY LIFE ASSURANCE COMPANY | 1,273,912 | 96,121 | 1,178,199 | 388,420 | 532,571 | - | 1,042,498 | 4,511,721 | 5.17 |
| MADISON INSURANCE COMPANY | 1,234,372 | 1,487,531 | 366,621 | 101,924 | 162,541 | - | 12,594 | 3,365,583 | 3.85 |
| METROPOLITAN CANNON INSURANCE | 83,978 | - | - | 112,675 | 33,741 | - | 14,248 | 244,642 | 0.28 |
| OLD MUTUAL LIFE ASSURANCE | 895,654 | - | - | 273,728 | - | - | 855,235 | 2,024,617 | 2.32 |
| PIONEER ASSURANCE COMPANY | 723,455 | 45,333 | 216,927 | 3,926,509 | 532,590 | - | 98,437 | 5,543,251 | 6.35 |
| PRUDENTIAL LIFE ASSURANCE | 177,227 | - | - | 58,372 | 165,274 | - | - | 400,873 | 0.46 |
| SAHAM ASSURANCE | 37,106 | - | 17,977 | 6,142 | 343 | = | = | 61,568 | 0.07 |
| SANLAM LIFE ASSURANCE | 1,758,860 | 678,521 | 210,414 | 431,722 | 679,658 | - | 762,168 | 4,521,343 | 5.18 |
| TAKAFUL INSURANCE OF AFRICA | - | - | - | 15,518 | 44,851 | - | = | 60,369 | 0.03 |
| THE KENYAN ALLIANCE INSURANCE | 28,703 | 4,126 | 221,335 | 189,537 | 5,171 | - | 9,356 | 458,228 | 0.52 |
| THE MONARCH INSURANCE | 23,314 | - | - | 50,788 | - | - | - | 74,102 | 0.08 |
| UAP LIFE ASSURANCE COMPANY | 668,957 | - | 782,945 | 440,064 | 263,569 | - | 83,835 | 2,239,370 | 2.56 |
| TOTAL | 24,306,701 | 6,882,085 | 33,902,864 | 10,996,968 | 7,740,792 | - | 3,510,340 | 87,339,750 | 100 |
| | | | | REINSURERS | | | | | |
| CONTINENTAL REINSURANCE | 1,244 | - | - | 231,069 | = | - | = | 232,313 | 7.14 |
| EAST AFRICAN REINSURANCE | 48,553 | - | - | 1,072,716 | = | - | = | 1,121,269 | 34.46 |
| KENYA REINSURANCE CORPORATION | 190,042 | - | - | 1,710,381 | - | - | - | 1,900,423 | 58.40 |
| TOTAL | 239,839 | - | - | 3,014,166 | - | - | - | 3,254,005 | 100.0 |



| Company | Life Assurances | Annuities | Pensions | Group Life | Group Credit | Permanent Health | Investments | Total |
|--------------------------------|-----------------|-----------|-----------|------------|--------------|------------------|-------------|-------|
| | | | INSURERS | s | | | | |
| BRITAM LIFE ASSURANCE | 32.70 | 22.95 | 24.16 | 9.64 | 15.78 | - | 16.94 | 23. |
| JUBILEE INSURANCE COMPANY | 14.10 | 9.99 | 22.45 | 7.04 | 1.49 | - | - | 14. |
| ICEA LION LIFE ASSURANCE | 10.31 | 11.38 | 24.31 | 2.96 | 2.83 | - | 1.06 | 13. |
| CIC LIFE ASSURANCE COMPANY | 4.12 | 11.89 | 2.89 | 7.20 | 32.07 | - | - | 6. |
| KENINDIA ASSURANCE COMPANY | 5.96 | 6.86 | 10.69 | 0.42 | - | - | - | 6 |
| LIBERTY LIFE ASSURANCE COMPANY | 5.24 | 1.40 | 3.48 | 3.53 | 6.88 | - | 29.70 | 5.: |
| SANLAM LIFE ASSURANCE | 7.24 | 9.86 | 0.62 | 3.93 | 8.78 | - | 21.71 | 5.1 |
| MADISON INSURANCE COMPANY | 5.08 | 21.61 | 1.08 | 0.93 | 2.10 | - | 0.36 | 3.8 |
| PIONEER ASSURANCE COMPANY | 2.98 | 0.66 | 0.64 | 35.71 | 6.88 | - | 2.80 | 6.: |
| UAP LIFE ASSURANCE COMPANY | 2.75 | - | 2.31 | 4.00 | 3.40 | | 2.39 | 2. |
| OLD MUTUAL LIFE ASSURANCE | 3.68 | - | - | 2.49 | - | | 24.36 | 2.3 |
| BARCLAYS LIFE | 1.54 | - | - | 5.43 | 10.40 | _ | - | 2.0 |
| APA LIFE ASSURANCE COMPANY | 0.52 | 0.17 | 1.57 | 5.54 | 2.80 | | 0.01 | 1.3 |
| GA LIFE ASSURANCE COMPANY | - | - | 4.82 | 0.28 | 0.07 | - | - | 1.9 |
| KENYA ORIENT LIFE ASSURANCE | 0.17 | 3.16 | 0.21 | 0.19 | 3.18 | - | - | 0.0 |
| CAPEX LIFE ASSURANCE COMPANY | 0.70 | - | - | 1.48 | - | _ | - | 0.0 |
| PRUDENTIAL LIFE ASSURANCE | 0.73 | - | - | 0.53 | 2.14 | - | - | 0. |
| CORPORATE INSURANCE COMPANY | 1.11 | - | - | 0.01 | - | _ | - | 0.: |
| METROPOLITAN CANNON INSURANCE | 0.35 | - | - | 1.02 | 0.44 | - | 0.41 | 0.: |
| FIRST ASSURANCE COMPANY | - | - | - | 0.91 | 0.11 | - | - | 0. |
| GEMINIA INSURANCE COMPANY | 0.37 | - | 0.07 | 4.37 | - | _ | - | 0. |
| SAHAM ASSURANCE | 0.15 | - | 0.05 | 0.06 | 0.00 | - | - | 0.0 |
| THE MONARCH INSURANCE | 0.10 | - | _ | 0.46 | - | - | - | 0.0 |
| THE KENYAN ALLIANCE INSURANCE | 0.12 | 0.06 | 0.65 | 1.72 | 0.07 | - | 0.27 | 0. |
| TAKAFUL INSURANCE OF AFRICA | - | - | - | 0.14 | 0.58 | - | - | 0.0 |
| TOTAL | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 0.00 | 100.00 | 100.0 |
| | | | REINSUREI | RS | | | | |
| EAST AFRICAN REINSURANCE | 20.24 | - | - | 35.59 | - | - | - | 34. |
| KENYA REINSURANCE CORPORATION | 79.24 | - | _ | 56.74 | - | - | - | 58. |
| CONTINENTAL REINSURANCE | 0.52 | - | - | 7.67 | - | - | - | 7. |
| TOTAL | 100.00 | | - | 100.00 | - | | - | 100.0 |

Figures in %



| APPENDIX 5: SUMMARY OF LIFE ASS | JRANCE BUSINE | SS REVENUE A | CCOUNTS FOR T | HE PERIOD ENI | DED 31.12.2018 | | | | | | | | | | |
|---------------------------------|---------------|---------------|---------------|-----------------------|----------------|-----------|------------|--------------|----------------|-----------------|--------------------------|----------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | 1 | NSURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 170,057 | 125,340 | 123,001 | = | 19,762 | 19,762 | - | - | | 42,586 | 96,281 | 9,009 | 2,930 | = | 140,508 |
| BARCLAYS LIFE | (602,618) | 374,551 | 374,551 | = | 12,006 | 309,354 | - | - | - | 63,859 | 218,541 | 93,448 | - | - | (726,374 |
| BRITAM LIFE ASSURANCE | 21,044,731 | 7,947,431 | 7,922,906 | | 2,700,077 | 401,006 | 1,045,692 | 1,228,272 | - | 1,322,657 | 1,789,320 | 1,466,729 | 140,604 | - | 24,506,81 |
| CAPEX LIFE ASSURANCE COMPANY | 314,875 | 171,137 | 171,137 | - | 121,106 | 124,625 | - | - | - | - | 110,805 | 83,500 | - | - | 334,083 |
| CIC LIFE ASSURANCE COMPANY | 648,992 | 1,001,696 | 987,694 | - | 388,927 | 567,849 | - | - | - | 138,946 | 176,150 | 58,015 | - | - | 811,757 |
| CORPORATE INSURANCE COMPANY | 558,627 | 269,037 | 267,661 | - | 188,352 | 223,263 | - | - | - | 68,301 | 67,427 | 49,750 | - | - | 517,046 |
| FIRST ASSURANCE COMPANY | = | = | _ | = | - | - | - | - | - | - | - | - | - | - | |
| GA LIFE ASSURANCE COMPANY | - | - | _ | - | - | - | - | - | - | - | - | - | - | - | |
| GEMINIA INSURANCE COMPANY | 646,771 | 89,883 | 88,344 | = | 8,127 | 7,329 | 1,558 | 140 | - | 6,675 | 20,236 | 39,918 | = | - | 739,094 |
| ICEA LION LIFE ASSURANCE | 8,254,420 | 2,506,223 | 2,469,802 | - | 8,677 | 747,231 | - | - | - | 461,633 | 606,541 | 710,469 | - | 90,770 | 9,528,516 |
| JUBILEE INSURANCE COMPANY | 7,169,377 | 3,426,067 | 3,420,103 | = | 1,366,087 | 1,042,520 | 360,686 | _ | - | 678,135 | 508,228 | 957,590 | 2,766 | (34,036) | 8,988,77 |
| KENINDIA ASSURANCE COMPANY | 6,884,358 | 1,447,845 | 1,446,032 | = | 553,972 | 581,847 | - | = | - | 94,420 | 195,440 | 1,017,058 | = | 60,000 | 8,415,741 |
| KENYA ORIENT LIFE ASSURANCE | 18,522 | 41,953 | 41,833 | - | 1,199 | - | 1,199 | _ | - | 8,166 | 44,061 | 4,445 | - | - | 11,373 |
| LIBERTY LIFE ASSURANCE COMPANY | 6,633,783 | 1,273,912 | 1,270,119 | = | 387,131 | 352,587 | - | - | - | 37,269 | 179,470 | 418,523 | - | - | 7,753,098 |
| MADISON INSURANCE COMPANY | 3,114,541 | 1,234,372 | 1,234,372 | - | 350,484 | 350,484 | _ | _ | - | 176,844 | 505,219 | 207,644 | - | - | 3,524,011 |
| METROPOLITAN CANNON INSURANCE | 741,386 | 83,978 | 83,297 | - | 49,801 | 49,801 | 73,053 | - | - | (3,618) | 3,952 | 5,701 | - | (124,156) | 831,351 |
| OLD MUTUAL LIFE ASSURANCE | 5,626,612 | 895,654 | 822,051 | 407,627 | 873,035 | 771,652 | 84,449 | - | - | 199,226 | 667,271 | 146,236 | 22,929 | 264,847 | 4,992,152 |
| PIONEER ASSURANCE COMPANY | 322,400 | 723,455 | 721,277 | _ | 202,893 | 206,732 | _ | - | - | 223,458 | 362,296 | - | _ | (6,971) | 258,16 |
| PRUDENTIAL LIFE ASSURANCE | 452,375 | 177,227 | 177,148 | 3,581 | 170,811 | 135,404 | - | 502 | - | 43,028 | 109,357 | 30,376 | 1,068 | - | 374,120 |
| SAHAM ASSURANCE | 212,049 | 37,106 | 29,639 | - | 36,204 | 36,204 | - | - | - | 3,329 | 21,446 | 40,028 | 673 | - | 220,063 |
| SANLAM LIFE ASSURANCE | 5,760,824 | 1,758,860 | 1,728,277 | - | 391,424 | 317,178 | - | - | - | 265,083 | 361,770 | 321,183 | - | - | 6,866,252 |
| TAKAFUL INSURANCE OF AFRICA | 41,155 | - | - | - | - | - | - | - | - | - | - | - | - | - | 41,15 |
| THE KENYAN ALLIANCE INSURANCE | 46,019 | 28,703 | 28,703 | _ | 5,261 | 1,955 | 202 | - | - | 3,468 | 4,498 | 6,886 | _ | - | 71,486 |
| THE MONARCH INSURANCE | 18,959 | 23,314 | 23,228 | - | - | - | - | - | - | 1,625 | 9,170 | 809 | - | - | 32,200 |
| UAP LIFE ASSURANCE COMPANY | 761,040 | 668,957 | 668,957 | - | 102,826 | 36,148 | 66,763 | 8 | - | 21,042 | 346,372 | 131,562 | - | - | 1,091,226 |
| TOTAL | 68,839,255 | 24,306,701 | 24,100,132 | 411,208 | 7,938,162 | 6,282,931 | 1,633,602 | 1,228,922 | | 3,856,132 | 6,403,851 | 5,798,879 | 170,970 | 250,454 | 79,322,606 |
| | | | | | | RI | EINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | - | 1,244 | 1,057 | - | 627 | | - | - | - | 373 | 148 | 321 | - | - | 857 |
| EAST AFRICAN REINSURANCE | - | 48,553 | 48,553 | (10,388) | 5,829 | - | - | - | | 4,925 | 2,052 | - | - | - | 31,189 |
| KENYA REINSURANCE CORPORATION | 1,225,534 | 190,042 | 178,476 | - | 63,095 | 72,764 | | - | - | 50,123 | 15,996 | 41,412 | - | - | 1,306,539 |
| TOTAL | 1,225,534 | 239,839 | 228,086 | (10,388) | 69,551 | 72,764 | _ | | | 55,421 | 18,196 | 41,733 | | | 1,338,585 |



| APPENDIX 6: SUMMARY OF ANNUITIES | BUSINESS REVI | ENUE ACCOUNT | S FOR THE PER | IOD ENDED 31. | 12.2018 | | | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|-----------------------|----------------|-----------|------------|--------------|----------------|-----------------|--------------------------|----------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | IN | SURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 18,266 | 11,779 | 11,779 | - | 58,337 | - | - | - | 58,337 | _ | 4,782 | 38,805 | 2,751 | - | 2,981 |
| BARCLAYS LIFE | _ | - | - | - | _ | - | - | - | - | _ | - | - | _ | - | |
| BRITAM LIFE ASSURANCE | 1,866,255 | 1,579,543 | 1,579,543 | - | 487,116 | - | - | - | 487,116 | - | 37,126 | 316,386 | 3,198 | - | 3,234,744 |
| CAPEX LIFE ASSURANCE COMPANY | = | - | - | - | - | - | = | - | - | - | - | - | - | - | _ |
| CIC LIFE ASSURANCE COMPANY | (191,576) | 818,483 | 818,483 | - | _ | 923,158 | - | - | - | 16,156 | 26,196 | 109,257 | _ | - | (229,346) |
| CORPORATE INSURANCE COMPANY | - | - | - | - | - | - | - | - | - | - | - | - | - | - | _ |
| FIRST ASSURANCE COMPANY | _ | - | - | - | _ | - | - | - | | _ | - | | _ | - | |
| GA LIFE ASSURANCE COMPANY | - | - | - | - | | - | - | - | - | | - | | - | - | _ |
| GEMINIA INSURANCE COMPANY | - | - | - | - | - | | | | | - | _ | - | _ | - | _ |
| ICEA LION LIFE ASSURANCE | 9,041,106 | 783,520 | 783,520 | - | _ | - | - | - | 1,121,669 | 20,739 | 19,950 | 1,962,108 | - | 180,000 | 10,444,375 |
| JUBILEE INSURANCE COMPANY | 8,648,099 | 687,578 | 687,578 | - | 923,459 | 923,704 | - | - | - | 10,983 | 38,982 | 784,238 | 3,129 | (558,267) | 9,701,384 |
| KENINDIA ASSURANCE COMPANY | 727,514 | 472,061 | 472,061 | - | 80,898 | 80,898 | - | - | - | 8,425 | - | 123,562 | - | - | 1,233,814 |
| KENYA ORIENT LIFE ASSURANCE | 101,593 | 217,489 | 217,489 | - | 29,160 | - | - | - | 29,160 | 8,811 | 9,603 | 23,043 | - | - | 294,551 |
| LIBERTY LIFE ASSURANCE COMPANY | 223,990 | 96,121 | 96,121 | - | 39,647 | 39,647 | - | - | - | - | 1,250 | 17,262 | - | - | 296,476 |
| MADISON INSURANCE COMPANY | 3,388,515 | 1,487,531 | 1,487,531 | - | 551,682 | 601,682 | - | - | | 32,839 | 72,029 | 279,886 | - | - | 4,449,383 |
| METROPOLITAN CANNON INSURANCE | - | - | - | - | - | - | - | - | - | | - | - | - | - | - |
| OLD MUTUAL LIFE ASSURANCE | 282 | - | - | - | 1,407 | - | - | - | 1,407 | - | - | 7 | 6 | - | (1,124) |
| PIONEER ASSURANCE COMPANY | 106,335 | 45,333 | 45,333 | - | - | - | - | - | - | - | - | - | - | (2,739) | 154,407 |
| PRUDENTIAL LIFE ASSURANCE | - | - | - | - | _ | - | - | - | - | _ | - | - | - | - | |
| SAHAM ASSURANCE | (272) | - | - | - | 136 | 136 | - | - | - | - | - | - | - | - | (408) |
| SANLAM LIFE ASSURANCE | 7,657,219 | 678,521 | 678,521 | - | 953,617 | 950,549 | - | - | - | 13,570 | 11,374 | 1,088,669 | - | - | 8,448,916 |
| TAKAFUL INSURANCE OF AFRICA | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| THE KENYAN ALLIANCE INSURANCE | 1,197,794 | 4,126 | 4,126 | - | 108,075 | 4,363 | - | - | 108,075 | 289 | 646 | 990 | - | - | 1,089,536 |
| THE MONARCH INSURANCE | - | - | - | - | - | - | - | - | | | - | - | - | - | - |
| UAP LIFE ASSURANCE COMPANY | 1,309,928 | - | - | - | 148,894 | | - | - | 148,894 | _ | - | | _ | - | 1,161,033 |
| TOTAL | 34,095,048 | 6,882,085 | 6,882,085 | - | 3,382,428 | 3,524,137 | | - | 1,954,658 | 111,812 | 221,938 | 4,744,213 | 9,084 | (381,006) | 40,280,722 |
| | | | | | | RE | NSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | - | _ | - | - | - | | - | - | | _ | - | - | - | - | - |
| EAST AFRICAN REINSURANCE | - | - | - | - | - | - | - | - | - | - | - | - | - | - | _ |
| KENYA REINSURANCE CORPORATION | - | - | - | - | - | | - | - | | - | - | | - | - | - |
| TOTAL | | | | | _ | | | | | _ | | | _ | | |



| APPENDIX 7: SUMMARY OF GROUP L | IFE BUSINESS R | EVENUE ACCOU | NTS FOR THE P | ERIOD ENDED 31 | .12.2018 | | | | | | | | | | |
|--------------------------------|----------------|---------------|---------------|--------------------|----------------|-----------|------------|-----------------|----------------|-----------------|--------------------------|----------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | INSU | JRERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 527,183 | 609,146 | 190,868 | - | 113,461 | 113,885 | | | | 4,971 | 94,010 | 27,090 | 1,920 | 37,165 | 493,19 |
| BARCLAYS LIFE | 113,400 | 597,304 | 199,916 | j - | 96,471 | 115,130 | | | | (48,842) | 108,344 | 23,362 | - | | 162,04 |
| BRITAM LIFE ASSURANCE | 1,835,623 | 1,059,628 | 934,731 | | 521,354 | 521,354 | | | | 34,559 | 336,559 | 305,772 | 247 | | 2,183,40 |
| CAPEX LIFE ASSURANCE COMPANY | - | 162,775 | 144,120 | - | - | | | | | 24,295 | - | - | - | - | 119,82 |
| CIC LIFE ASSURANCE COMPANY | 97,388 | 791,858 | 554,954 | - | 405,053 | 424,730 | | | | 61,098 | 468,822 | 51,121 | - | - | (251,187 |
| CORPORATE INSURANCE COMPANY | - | 1,605 | 1,605 | - | 62 | - | | | | 409 | 400 | 297 | - | - | 1,09 |
| FIRST ASSURANCE COMPANY | 340,559 | 100,489 | 18,780 | | 17,569 | 24,336 | | | | (12,607) | 25,533 | 38,351 | - | | 360,42 |
| GA LIFE ASSURANCE COMPANY | 5,213 | 31,234 | 2,324 | - | 1,500 | 1,500 | | | | (6,787) | 6,859 | 1,865 | - | - | 7,83 |
| GEMINIA INSURANCE COMPANY | 180,726 | 480,683 | 167,286 | i - | 66,877 | 121,203 | | | | (324) | 37,463 | 74,133 | - | - | 263,80 |
| ICEA LION LIFE ASSURANCE | 169,519 | 325,615 | 158,820 | | 122,956 | 123,195 | | | | (21,127) | 65,916 | 102,114 | - | 15,000 | 247,46 |
| JUBILEE INSURANCE COMPANY | 279,526 | 774,039 | 338,871 | | 309,059 | 236,006 | | | | 28,914 | 165,611 | 87,494 | 485 | 152,531 | 122,34 |
| KENINDIA ASSURANCE COMPANY | 26,715 | 46,501 | 16,070 | | 18,321 | 25,708 | | | | 2,723 | 1,883 | 9,561 | - | - | 22,03 |
| KENYA ORIENT LIFE ASSURANCE | 17,325 | 20,692 | 12,456 | i - | 5,750 | 5,750 | | | | (1,025) | 14,403 | 2,192 | - | - | 12,84 |
| LIBERTY LIFE ASSURANCE COMPANY | 324,812 | 388,420 | 265,567 | | 200,900 | 190,022 | | | | (22,702) | 184,515 | 71,075 | - | - | 309,61 |
| MADISON INSURANCE COMPANY | (128,574) | 101,924 | 46,390 | | 60,159 | 60,159 | | | | 6,743 | 17,380 | 9,049 | - | | (157,418 |
| METROPOLITAN CANNON INSURANCE | 420,927 | 112,675 | 55,993 | - | 385,030 | 385,030 | | | | (1,227) | 95,879 | 138,291 | - | - | 135,52 |
| OLD MUTUAL LIFE ASSURANCE | 107,032 | 273,728 | 136,875 | | 116,065 | 52,100 | | | | 24,022 | 88,931 | 55,233 | 404 | (42,420) | 176,10 |
| PIONEER ASSURANCE COMPANY | 1,505,916 | 3,926,509 | 1,915,210 | | 1,678,409 | 2,000,942 | | | | 162,900 | 155,270 | - | - | 33,113 | 1,068,90 |
| PRUDENTIAL LIFE ASSURANCE | 15,183 | 58,372 | 31,685 | 5,840 | 13,855 | 12,053 | | | | 5,579 | 11,890 | 10,005 | 352 | - | 32,83 |
| SAHAM ASSURANCE | 13,098 | 6,142 | 3,043 | - | 696 | 5,619 | | | | (382) | 2,202 | 2,145 | - | - | 10,84 |
| SANLAM LIFE ASSURANCE | (394,233) | 431,722 | 87,878 | - | 19,077 | 67,282 | | | | 149,869 | 94,649 | 9,207 | - | - | (608,949 |
| TAKAFUL INSURANCE OF AFRICA | - | 15,518 | 8,529 | - | - | - | | | | 444 | 8,154 | 6,343 | - | - | 6,27 |
| THE KENYAN ALLIANCE INSURANCE | 563,362 | 189,537 | 77,775 | | 55,180 | 98,400 | | | | (21,578) | 29,698 | 45,470 | - | - | 580,08 |
| THE MONARCH INSURANCE | (218) | 50,788 | 12,954 | - | 35,307 | 14,135 | | | | (6,276) | 19,977 | 1,762 | - | - | (13,337 |
| UAP LIFE ASSURANCE COMPANY | 2,125,531 | 440,064 | 166,877 | - | 292,627 | 195,849 | | | | (9,580) | 178,434 | 115,062 | - | - | 2,042,76 |
| TOTAL | 8,146,013 | 10,996,968 | 5,549,577 | 5,840 | 4,535,738 | 4,794,388 | | | | 354,069 | 2,212,782 | 1,186,994 | 3,408 | 195,389 | 7,328,38 |
| | | | | | | REINS | URERS | | | | | | | | |
| CONTINENTAL REINSURANCE | - | 231,069 | 196,408 | - | 80,797 | 116,181 | | | | 53,438 | 22,392 | 48,416 | - | - | 52,81 |
| EAST AFRICAN REINSURANCE | - | 1,072,716 | 877,689 | (217,870) | 338,805 | 293,210 | | | | 225,498 | 66,338 | - | - | - | 74,77 |
| KENYA REINSURANCE CORPORATION | 5,712,901 | 1,710,381 | 1,606,288 | - | 567,855 | 654,880 | | | | 451,105 | 143,966 | 372,707 | - | - | 6,441,94 |
| TOTAL | 5,712,901 | 3,014,166 | 2,680,385 | 217,870 | 987,457 | 1,064,271 | | | | 730,041 | 232,696 | 421,123 | | | 6,569,53 |



| APPENDIX 8: SUMMARY OF GROUP CE | | EVENUE ACCOUNT | | | | | | | | | Expense of | | Investment | Transfer To (From) P | |
|---------------------------------|--------------|----------------|-------------|--------------------|----------------|-----------|------------|--------------|----------------|----------------|------------|-------------------|------------|----------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commisions | | Investment Income | Expenses | & L | Life Fund CF |
| | | | | | | | INSURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 72,541 | 216,586 | 194,148 | - | 42,909 | 46,387 | | | | 19,584 | 5,199 | 7,322 | 519 | | 202,32 |
| BARCLAYS LIFE | (30,092) | 804,888 | 516,943 | - | 165,777 | 217,252 | | | | 189,888 | 108,344 | 23,362 | | | (5,270 |
| BRITAM LIFE ASSURANCE | 84,937 | 1,221,763 | 1,143,170 | - | 432,900 | 432,900 | | | | 15,315 | 388,057 | 100,117 | 4,693 | - | 487,25 |
| CAPEX LIFE ASSURANCE COMPANY | | | | - | - | - | | | | | | - | | | |
| CIC LIFE ASSURANCE COMPANY | 525,708 | 2,482,398 | 1,813,752 | - | 649,871 | 746,867 | - | | | 191,535 | 468,822 | 160,260 | | - 115,000 | 977,49 |
| CORPORATE INSURANCE COMPANY | - | - | | - | - | - | | | | - | | - | | | |
| FIRST ASSURANCE COMPANY | 10,399 | 8,700 | 1,589 | - | 200 | - | - | | | (1,101) | 2,307 | 3,335 | | | 14,11 |
| GA LIFE ASSURANCE COMPANY | 704 | 5,780 | 1,065 | - | - | - | - | | | (907) | 1,166 | 301 | | | 1,81 |
| GEMINIA INSURANCE COMPANY | - | - | - | - | - | - | | | | - | | - | | | |
| ICEA LION LIFE ASSURANCE | 118,538 | 218,798 | 141,148 | - | 89,020 | 83,764 | 21,324 | | | (1,316) | 55,224 | 36,798 | | 9,000 | 128,48 |
| JUBILEE INSURANCE COMPANY | 119,326 | 115,026 | 99,913 | - | 42,820 | - | | | | 28,400 | 24,719 | 13,070 | 72 | 2 - | 179,119 |
| KENINDIA ASSURANCE COMPANY | | - | | - | - | - | | | | _ | | - | | | |
| KENYA ORIENT LIFE ASSURANCE | 341,239 | 246,544 | 216,036 | - | 20,723 | 20,723 | | | | 11,425 | 144,871 | 6,168 | | | 386,42 |
| LIBERTY LIFE ASSURANCE COMPANY | 333,264 | 532,571 | 466,266 | | 220,676 | 211,631 | | | | 71,002 | | - | | | 516,89 |
| MADISON INSURANCE COMPANY | 251,615 | 162,541 | 162,541 | - | 43,920 | 43,920 | | | | _ | 52,839 | - | | | 317,39 |
| METROPOLITAN CANNON INSURANCE | 50,143 | 33,741 | 33,741 | - | 22,118 | 22,118 | | | | _ | 1,976 | 2,850 | | | 62,64 |
| OLD MUTUAL LIFE ASSURANCE | - | - | - | - | - | - | - | | | - | | - | | _ | |
| PIONEER ASSURANCE COMPANY | 763,324 | 532,590 | 532,590 | - | - | - | | | | _ | | - | | (11,682) | 1,307,59 |
| PRUDENTIAL LIFE ASSURANCE | 93,635 | 165,274 | 165,309 | 270 | 23,387 | 23,387 | | | | 56,579 | 59,893 | 28,327 | 996 | | 146,68 |
| SAHAM ASSURANCE | 903 | 343 | 292 | - | - | | | | | _ | 211 | - | | | 98 |
| SANLAM LIFE ASSURANCE | 1,558,977 | 679,658 | 679,658 | - | 718,411 | 672,351 | | | | (120,267) | 94,758 | 61,929 | | | 1,653,72 |
| TAKAFUL INSURANCE OF AFRICA | | 44,851 | 33,459 | - | - | - | | | | 724 | 11,588 | 10,339 | | | 31,48 |
| THE KENYAN ALLIANCE INSURANCE | 6,658 | 5,171 | 5,171 | - | - | - | | | | 227 | 810 | 1,241 | | | 12,03 |
| THE MONARCH INSURANCE | | - | | - | - | | | | | _ | | - | | | |
| UAP LIFE ASSURANCE COMPANY | 154,987 | 263,569 | 263,569 | - | 113,109 | 71,386 | | | | _ | | 236,364 | | | 583,53 |
| TOTAL | 4,456,806 | 7,740,792 | 6,470,360 | 270 | 2,585,841 | 2,592,686 | 21,324 | | | 461,088 | 1,420,784 | 691,783 | 6,280 | 112,318 | 7,004,74 |
| | | | | | | | REINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | 1,244 | | | | | 231,069 | | | | 232,313 | | | | | |
| EAST AFRICAN REINSURANCE | 48,553 | - | | | - | 1,072,716 | | | | 1,121,268 | | | | | |
| KENYA REINSURANCE CORPORATION | 190,042 | - | | - | - | 1,710,381 | | | | 1,900,423 | | - | | | |
| TOTAL | 239,839 | | | | | 3,014,166 | | | | 3,254,004 | | | | | |



| APPENDIX 9: SUMMARY OF INVESTMENT | S BUSINESS REVE | NUE ACCOUNTS | FOR THE PERIO | DD ENDED 31.12.2 | 2018 | | | | | | Process of | I I I I I I I I I I I I I I I I I I I | Innestment | Tf T | |
|--------------------------------------|-----------------|---------------|---------------|--------------------|----------------|-----------|------------|--------------|----------------|-----------------|--------------------------|---------------------------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | II | SURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 777 | 231 | 231 | - | - | - | - | - | - | | | - | | - | 1,008 |
| BARCLAYS LIFE | _ | | - | _ | | | _ | - | - | | | | | _ | - |
| BRITAM LIFE ASSURANCE | 3,651,874 | 594,554 | 594,554 | - | 1,473,520 | 855,861 | 356,777 | 285,990 | - | | 94,175 | (143,214) | - | - | 2,510,412 |
| CAPEX LIFE ASSURANCE COMPANY | - | - | - | - | - | - | - | - | - | | | - | | - | |
| CIC LIFE ASSURANCE COMPANY | - | - | - | - | - | - | - | - | - | | | - | | - | _ |
| CORPORATE INSURANCE COMPANY | - | - | - | _ | | - | - | - | - | | | | - | - | _ |
| FIRST ASSURANCE COMPANY | - | - | - | - | - | - | - | - | - | | - | - | | - | - |
| GA LIFE ASSURANCE COMPANY | - | - | - | - | - | - | - | - | - | | - | - | - | - | - |
| GEMINIA INSURANCE COMPANY | - | | - | _ | - | - | - | - | - | | | - | - | - | - |
| ICEA LION LIFE ASSURANCE | 515,490 | 37,184 | 37,184 | - | 2,874 | 113,922 | - | - | - | | - | (58,514) | - | 5,230 | 375,008 |
| JUBILEE INSURANCE COMPANY | - | - | - | _ | - | - | - | - | - | | - | - | | - | - |
| KENINDIA ASSURANCE COMPANY | - | - | - | - | - | - | - | - | - | | | - | - | - | - |
| KENYA ORIENT LIFE ASSURANCE | - | - | - | - | - | - | - | - | - | | | - | - | - | - |
| LIBERTY LIFE ASSURANCE COMPANY | 4,425,992 | 1,042,498 | 1,042,498 | - | 1,859,565 | 1,785,436 | - | - | - | 134,173 | 464,633 | 587,872 | | - | 3,672,120 |
| MADISON INSURANCE COMPANY | 201,389 | 12,594 | 12,594 | - | 60,403 | 60,403 | - | - | - | | 2,164 | 21,435 | - | - | 172,852 |
| METROPOLITAN CANNON INSURANCE | 352,458 | 14,248 | 14,248 | (15,444) | 44,506 | 44,506 | - | - | - | | - 60,309 | 86,986 | · - | - | 333,433 |
| OLD MUTUAL LIFE ASSURANCE | 5,968,831 | 855,235 | 855,235 | - | 1,115,722 | 65,103 | 1,035,882 | - | - | | - | 131,576 | 28,333 | - | 5,826,324 |
| PIONEER ASSURANCE COMPANY | 109,099 | 98,437 | 98,437 | - | - | - | - | - | - | | - | - | - | - | 207,536 |
| PRUDENTIAL LIFE ASSURANCE | - | | - | - | - | | - | - | - | | - | - | - | - | - |
| SAHAM ASSURANCE | - | - | - | | - | - | - | - | - | | | | - | - | - |
| SANLAM LIFE ASSURANCE | 6,446,386 | 762,168 | 762,168 | - | 2,176,092 | 2,144,009 | - | - | - | 55,458 | 362,237 | 209,778 | - | - | 4,856,628 |
| TAKAFUL INSURANCE OF AFRICA | - | - | - | | - | | - | - | - | | | _ | | - | - |
| THE KENYAN ALLIANCE INSURANCE | 5,226 | 9,356 | 9,356 | - | - | 3,211 | - | - | - | | 1,311 | 2,245 | - | - | 12,305 |
| THE MONARCH INSURANCE | - | - | - | | - | - | - | - | - | | | | - | - | - |
| UAP LIFE ASSURANCE COMPANY | 893,215 | 83,835 | 83,835 | - | 182,669 | 97,935 | 89,568 | - | - | | | 85,533 | - | - | 875,081 |
| TOTAL | 22,570,737 | 3,510,340 | 3,510,340 | - 15,444 | 6,915,351 | 5,170,386 | 1,482,227 | 285,990 | - | 189,631 | 984,829 | 923,697 | 28,333 | 5,230 | 18,842,707 |
| | | | | | | RE | INSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | - | - | - | - | - | - | - | - | - | | - | - | - | - | _ |
| EAST AFRICAN REINSURANCE | - | | - | - | - | | - | - | - | | - | - | - | - | _ |
| KENYA REINSURANCE CORPORATION | _ | | _ | _ | - | | - | _ | _ | | | _ | | - | _ |
| TOTAL Amounts in Thousand Shillings | | | | | | | _ | | _ | | | | | _ | |



| APPENDIX 10: SUMMARY OF PERMAN | ENT HEALTH BUSI | INESS REVENUE A | CCOUNTS FOR TH | HE PERIOD ENDED | 31.12.2018 | | | | | | | | | | |
|-------------------------------------|-----------------|-----------------|----------------|--------------------|----------------|--------|------------|--------------|----------------|-----------------|--------------------------|-------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | | INSURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | _ | | | _ | - | _ | | _ | | _ | | | | | |
| BARCLAYS LIFE | - | | | _ | - | - | | - | | _ | | | | _ | |
| BRITAM LIFE ASSURANCE | - | | | _ | | _ | | | | _ | | | | - | |
| CAPEX LIFE ASSURANCE COMPANY | - | | | | | - | | | | | | | | - | |
| CIC LIFE ASSURANCE COMPANY | _ | | | _ | | - | | | | _ | | | | - | |
| CORPORATE INSURANCE COMPANY | | | | _ | | - | | | | _ | | | | | |
| FIRST ASSURANCE COMPANY | | | | _ | | - | | | | _ | | | | | |
| GA LIFE ASSURANCE COMPANY | - | | | | - | - | | | | | | | | | |
| GEMINIA INSURANCE COMPANY | - | | | - | - | - | | | | | | | | | |
| ICEA LION LIFE ASSURANCE | 22,911 | | | - | - | - | - | | | | | | | - | 22,9 |
| JUBILEE INSURANCE COMPANY | - | | | - | | - | - | - | | | | | | - | |
| KENINDIA ASSURANCE COMPANY | - | | | | - | - | | | | | | | | | |
| KENYA ORIENT LIFE ASSURANCE | - | | | - | - | - | - | - | | - | | | | - | |
| LIBERTY LIFE ASSURANCE COMPANY | - | | | - | - | - | - | - | | - | | | | - | |
| MADISON INSURANCE COMPANY | - | | | - | - | - | - | - | | - | | | | - | |
| METROPOLITAN CANNON INSURANCE | - | | | | - | - | | | | | | | | - | |
| OLD MUTUAL LIFE ASSURANCE | - | - | | - | - | - | - | - | | - | | | | - | |
| PIONEER ASSURANCE COMPANY | - | - | | - | - | - | - | - | | - | | | | - | |
| PRUDENTIAL LIFE ASSURANCE | - | | | - | - | - | | - | | - | | | | - | |
| SAHAM ASSURANCE | - | | | - | - | - | | - | | - | | | | - | |
| SANLAM LIFE ASSURANCE | - | - | | - | - | - | | - | | - | | | | - | |
| TAKAFUL INSURANCE OF AFRICA | - | - | | - | - | - | | - | | - | | | | - | |
| THE KENYAN ALLIANCE INSURANCE | - | | | - | - | - | | - | | - | | | | - | |
| THE MONARCH INSURANCE | - | | | - | - | - | | - | | - | | | | - | |
| UAP LIFE ASSURANCE COMPANY | - | | | - | - | - | | - | | _ | | | | | |
| TOTAL | 22,911 | | | | | | | | | | | | | | 22,9 |
| | | | | | | | REINSURERS | | 1 | | | | | | |
| CONTINENTAL REINSURANCE | - | | | - | - | - | | - | | | | | | - | |
| EAST AFRICAN REINSURANCE | - | | | - | - | - | | - | | | | | | - | |
| KENYA REINSURANCE CORPORATION | | | | _ | | - | | _ | | _ | | | | | |
| TOTAL Amounts in Thousand Shillings | | | | | | | | | | | | | | | |

| APPENDIX 11: SUMMARY OF PENSIONS | BUSINESS REVE | NUE ACCOUNTS FO | OR THE PERIOD E | NDED 31.12.2018 | | | | | | | Expense of | Investment | Investment | Transfer To | |
|----------------------------------|--------------------------|-----------------------|-----------------------|--------------------|------------------------------|-----------------------|------------|--------------|----------------|----------------|------------|-----------------------|------------|--------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commisions | Management | Income | Expenses | (From) P & L | Life Fund CF |
| | | | | , | | | INSURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 3,146,094 | 531,105 | 531,105 | | 463,040 | 463,040 | - | | | 10,622 | 27,558 | 353,167 | 10,410 | 38,869 | 3,479,86 |
| BARCLAYS LIFE | _ | _ | | | - | - | - | | | | - | | - | - | i |
| BRITAM LIFE ASSURANCE | 27,089,768 | 8,190,708 | 8,190,708 | | 3,865,311 | 3,865,311 | _ | | | 89,247 | 517,985 | 2,194,010 | 28,785 | | 32,973,15 |
| CAPEX LIFE ASSURANCE COMPANY | | _ | | | - | - | _ | | | _ | - | - | _ | | |
| CIC LIFE ASSURANCE COMPANY | (45,675) | 981,143 | 981,143 | _ | 180,032 | | _ | | | (6,214) | 26,553 | 341 | - | _ | 915,470 |
| CORPORATE INSURANCE COMPANY | (10,010) | | | | _ | | _ | | | (0,21 - 7 | | | _ | _ | |
| FIRST ASSURANCE COMPANY | | | | | | | | | | | | | | | |
| GA LIFE ASSURANCE COMPANY | 5,696,989 | 1,634,869 | 1,634,869 | | 497,402 | 497,402 | | | | 8,984 | 56,839 | 736,393 | | | 7,505,02 |
| | | | | - | 497,402 | 497,402 | - | | | 0,904 | | | | - | 32,087 |
| GEMINIA INSURANCE COMPANY | 9,332 | 22,765 | 22,765 | - | - | - | - | | | - | 116 | 108 | 2 | - | |
| ICEA LION LIFE ASSURANCE | 42,457,806 | 8,242,547 | 8,242,547 | - | - | - | 4,813,573 | | - | 87,499 | 341,699 | 4,656,431 | - | 200,000 | 49,914,014 |
| JUBILEE INSURANCE COMPANY | 41,262,186 | 7,609,803 | 7,609,803 | - | 5,699,022 | 5,678,517 | - | | | 63,792 | 315,401 | 3,915,792 | 18,260 | 419,807 | 46,292,004 |
| KENINDIA ASSURANCE COMPANY | 21,760,403 | 3,624,327 | 3,624,327 | | 4,400,756 | 4,399,670 | - | | | 44,551 | 108,970 | 2,545,284 | - | - | 23,376,824 |
| KENYA ORIENT LIFE ASSURANCE | 65,333 | 71,179 | 71,179 | | 33,515 | 33,515 | - | | | | 1,725 | 10,709 | - | - | 111,982 |
| LIBERTY LIFE ASSURANCE COMPANY | 10,139,106 | 1,178,199 | 1,178,199 | - | 2,595,074 | 2,595,074 | - | | | 13,846 | 325,754 | 453,492 | - | - | 8,836,122 |
| MADISON INSURANCE COMPANY | 3,122,871 | 366,621 | 366,621 | | 233,631 | 233,631 | - | | | 1,595 | 28,099 | 261,263 | - | - | 3,487,431 |
| METROPOLITAN CANNON INSURANCE | - | - | | | - | - | - | | | | - | - | - | - | |
| OLD MUTUAL LIFE ASSURANCE | - | _ | - | - | - | - | - | | | | - | | - | - | |
| PIONEER ASSURANCE COMPANY | 272,667 | 216,927 | 216,927 | | - | - | - | | | | - | - | - | - | 489,594 |
| PRUDENTIAL LIFE ASSURANCE | | _ | | | - | - | _ | | | _ | - | - | _ | | |
| SAHAM ASSURANCE | 866,049 | 17,977 | 17,977 | | 286,543 | 286,543 | _ | | | | 12,847 | 68,298 | 2,849 | _ | 650,084 |
| SANLAM LIFE ASSURANCE | 1,435,210 | 210,414 | 210,414 | | 543,060 | 543,060 | _ | | | 1,473 | 19,874 | 28,338 | | _ | 1,109,55 |
| TAKAFUL INSURANCE OF AFRICA | ,,. | | | | | | | | | | | | | | |
| THE KENYAN ALLIANCE INSURANCE | 529,125 | 221,335 | 221,335 | | 140,503 | 124,619 | | | | 2,978 | 34,681 | 53,099 | | | 641,282 |
| THE MONARCH INSURANCE | 5,717 | 221,000 | 221,000 | | 110,000 | 121,019 | | | | 2,510 | 15,696 | 1,384 | | | (8,594 |
| | | 700.045 | 700.045 | | 070.000 | 070 000 | - | | | - | 15,090 | | | - | 4,647,06 |
| UAP LIFE ASSURANCE COMPANY | 4,443,591 162,256,572 | 782,945 33,902,864 | 782,945 33,902,864 | | 970,936 24,504,891 | 970,936 19,691,318 | 4,813,573 | | | 318,373 | 1,833,797 | 391,465 15,669,574 | | 658,676 | 184,452,97 |
| TOTAL | 162,256,572 | 33,902,864 | 33,902,864 | | 24,504,891 | | | | | 318,373 | 1,833,797 | 15,669,574 | 60,306 | 658,676 | 184,452,97 |
| | | | | | | | REINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | - | - | - | - | - | | - | - | - | - | - | | - | - | |
| EAST AFRICAN REINSURANCE | - | - | - | - | - | - | - | | - | - | - | - | - | - | |
| KENYA REINSURANCE CORPORATION | - | - | | - | - | | - | | | - | - | | - | | |
| TOTAL | | | | | _ | | | | | | | | | | |



| APPENDIX 12: SUMMARY OF COMBINE | D LONG TERM B | USINESS REVENUE | ACCOUNTS FO | R THE PERIOD E | NDED 31.12.2018 | | | | | | | | | | |
|-------------------------------------|---------------|-----------------|-------------|--------------------|-----------------|------------|------------|--------------|----------------|-----------------|--------------------------|----------------------|------------------------|-----------------------------|--------------|
| Company | Life Fund BF | Gross Premium | Net Premium | Other (Fee) Income | Total Benefits | Claims | Surrenders | Bonuses Paid | Annuities Paid | Net Commissions | Expense of Management | Investment Income | Investment Expenses | Transfer To (From) P & L | Life Fund CF |
| | | | | | | 11 | ISURERS | | | | | | | | |
| APA LIFE ASSURANCE COMPANY | 3,934,918 | 1,494,187 | 1,051,132 | - | 697,509 | 643,074 | - | - | 58,337 | 77,763 | 227,830 | 435,393 | 18,530 | 76,034 | 4,319,877 |
| BARCLAYS LIFE | (519,310) | 1,776,743 | 1,091,410 | - | 274,254 | 641,736 | - | - | - | 204,905 | 435,229 | 140,172 | - | - | (569,598) |
| BRITAM LIFE ASSURANCE | 55,573,188 | 20,593,627 | 20,365,612 | - | 9,480,278 | 6,076,432 | 1,402,469 | 1,514,262 | 487,116 | 1,461,778 | 3,163,222 | 4,239,800 | 177,527 | - | 65,895,795 |
| CAPEX LIFE ASSURANCE COMPANY | 314,875 | 333,912 | 315,257 | - | 121,106 | 124,625 | - | - | - | 24,295 | 110,805 | 83,500 | - | - | 453,908 |
| CIC LIFE ASSURANCE COMPANY | 1,034,837 | 6,075,578 | 5,156,026 | - | 1,623,883 | 2,662,604 | - | - | | 401,521 | 1,166,543 | 378,994 | | 115,000 | 2,224,191 |
| CORPORATE INSURANCE COMPANY | 558,627 | 270,642 | 269,266 | - | 188,414 | 223,263 | - | - | - | 68,710 | 67,827 | 50,047 | - | - | 518,139 |
| FIRST ASSURANCE COMPANY | 350,958 | 109,189 | 20,369 | - | 17,769 | 24,336 | - | - | - | (13,708) | 27,840 | 41,686 | - | - | 374,545 |
| GA LIFE ASSURANCE COMPANY | 5,702,906 | 1,671,883 | 1,638,258 | - | 498,902 | 498,902 | = | - | - | 1,290 | 64,864 | 738,559 | - | - | 7,514,668 |
| GEMINIA INSURANCE COMPANY | 836,829 | 593,331 | 278,395 | - | 75,004 | 128,532 | 1,558 | 140 | - | 6,351 | 57,815 | 114,159 | 2 | - | 1,034,983 |
| ICEA LION LIFE ASSURANCE | 60,579,790 | 12,113,887 | 11,833,021 | - | 223,527 | 1,068,112 | 4,834,897 | - | 1,121,669 | 547,428 | 1,089,330 | 7,409,406 | - | 500,000 | 70,660,781 |
| JUBILEE INSURANCE COMPANY | 57,478,514 | 12,612,513 | 12,156,268 | - | 8,340,447 | 7,880,747 | 360,686 | - | | 810,224 | 1,052,941 | 5,758,184 | 24,712 | (19,965) | 65,283,623 |
| KENINDIA ASSURANCE COMPANY | 29,398,990 | 5,590,734 | 5,558,490 | - | 5,053,947 | 5,088,123 | - | - | - | 150,119 | 306,293 | 3,695,465 | | 60,000 | 33,048,410 |
| KENYA ORIENT LIFE ASSURANCE | 544,012 | 597,857 | 558,993 | - | 90,347 | 59,988 | 1,199 | - | 29,160 | 27,377 | 214,663 | 46,557 | _ | - | 817,177 |
| LIBERTY LIFE ASSURANCE COMPANY | 22,080,947 | 4,511,721 | 4,318,770 | - | 5,302,993 | 5,174,397 | = | - | | 233,588 | 1,155,622 | 1,548,224 | | - | 21,384,332 |
| MADISON INSURANCE COMPANY | 9,950,357 | 3,365,583 | 3,310,049 | - | 1,300,279 | 1,350,279 | - | - | - | 218,021 | 677,730 | 779,277 | - | - | 11,793,656 |
| METROPOLITAN CANNON INSURANCE | 1,564,914 | 244,642 | 187,279 | (15,444) | 501,455 | 501,455 | 73,053 | - | - | (4,845) | 162,116 | 233,828 | - | (124,156) | 1,362,953 |
| OLD MUTUAL LIFE ASSURANCE | 11,702,757 | 2,024,617 | 1,814,161 | 407,627 | 2,106,229 | 888,855 | 1,120,331 | - | 1,407 | 223,248 | 756,202 | 333,052 | 51,672 | 222,427 | 10,993,453 |
| PIONEER ASSURANCE COMPANY | 3,079,741 | 5,543,251 | 3,529,774 | - | 1,881,302 | 2,207,674 | - | - | | 386,358 | 517,566 | - | - | 11,721 | 3,486,197 |
| PRUDENTIAL LIFE ASSURANCE | 561,193 | 400,873 | 374,142 | 9,691 | 208,053 | 170,844 | - | 502 | - | 105,186 | 181,140 | 68,708 | 2,416 | - | 553,645 |
| SAHAM ASSURANCE | 1,091,827 | 61,568 | 50,951 | - | 323,579 | 328,502 | - | - | - | 2,947 | 36,706 | 110,471 | 3,522 | - | 881,569 |
| SANLAM LIFE ASSURANCE | 22,464,383 | 4,521,343 | 4,146,916 | - | 4,801,681 | 4,694,429 | - | - | | 365,186 | 944,662 | 1,719,104 | - | - | 22,326,123 |
| TAKAFUL INSURANCE OF AFRICA | 41,155 | 60,369 | 41,988 | - | - | - | - | - | - | 1,168 | 19,742 | 16,682 | - | - | 78,915 |
| THE KENYAN ALLIANCE INSURANCE | 2,348,184 | 458,228 | 346,466 | - | 309,019 | 232,548 | 202 | - | 108,075 | (14,616) | 71,644 | 109,931 | - | - | 2,406,730 |
| THE MONARCH INSURANCE | 24,458 | 74,102 | 36,182 | - | 35,307 | 14,135 | - | - | - | (4,651) | 44,843 | 3,955 | - | - | 10,269 |
| UAP LIFE ASSURANCE COMPANY | 9,688,292 | 2,239,370 | 1,966,183 | - | 1,811,061 | 1,372,254 | 156,331 | 8 | 148,894 | 11,462 | 524,806 | 959,986 | - | - | 10,400,704 |
| TOTAL | 300,387,342 | 87,339,750 | 80,415,358 | 401,874 | 45,266,345 | 42,055,846 | 7,950,726 | 1,514,912 | 1,954,658 | 5,291,105 | 13,077,981 | 29,015,140 | 278,381 | 841,061 | 337,255,045 |
| | | | | | | RE | INSURERS | | ı | | | | | | |
| CONTINENTAL REINSURANCE | 1,244 | 232,313 | 197,465 | - | 81,424 | 347,250 | - | - | - | 286,124 | 22,540 | 48,737 | - | - | 53,671 |
| EAST AFRICAN REINSURANCE | 48,553 | 1,121,269 | 926,242 | (228,258) | 344,634 | 1,365,926 | - | - | - | 1,351,691 | 68,390 | - | - | - | 105,962 |
| KENYA REINSURANCE CORPORATION | 7,128,477 | 1,900,423 | 1,784,764 | - | 630,950 | 2,438,025 | - | _ | - | 2,401,651 | 159,962 | 414,119 | - | - | 7,748,483 |
| TOTAL Amounts in Thousand Shillings | 7,178,274 | 3,254,005 | 2,908,471 | (228,258) | 1,057,008 | 4,151,201 | | | | 4,039,466 | 250,892 | 462,856 | _ | | 7,908,116 |



| | PREMIUM INCOM | IE UNDER GENEI | RAL INSURANCE I | SUSINESS FOR TE | E PERIOD ENDE | 31.12.2018 | | | | | | | | 1 | | 1 |
|---|---------------|-------------------|-----------------|--------------------|-----------------|------------|----------------|--------------------|-------------------------|-------------------|------------------|---------------------------|------------|---------------|----------------------|------------------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | M otor Private | Motor Commercial | Motor Commercial PSV | Personal Accident | Theft | Workmens' Compensation | Medical | Miscellaneous | Total | Market Share (%) |
| | | | | | | | INSURI | RS | | | | | | | | |
| AAR INSURANCE KENYA | - | 190 | 1,405 | 1,477 | 3,946 | (1,362 | - | - | - | 34,334 | 1,782 | 43,457 | 5,498,241 | 25,478 | 2,179,262 | |
| AFRICAN MERCHANT ASSURANCE | 18.291 | 148,128 33.097 | 3,190 | 368,933 779,476 | 20,442 | 13,075 | 771,838 | 595,915 202,110 | - | 66,369 245,338 | 33,611 | 93,801 | - | 63,960 | 3,634,716 | |
| ALLIANZ INSURANCE COMPANY | 31,704 | 37,855 | 24,544 | 102,415 | 103,861 | 88,147 | 118,977 | 81,583 | | 3,098 | 18,934 | 54,544 | 3,253 | 34,943 | 703.858 | |
| APA INSURANCE COMPANY | 35,263 | 165,893 | 84,222 | 734,627 | 84,613 | 201,715 | 1,384,567 | 1,511,590 | | 190,029 | 222,051 | 637,256 | 4,037,263 | 269,898 | 9,558,987 | |
| BRITAM GENERAL INSURANCE | | 336,075 | 107,226 | 479,778 | 131,914 | 474,026 | 1,348,105 | 1,216,185 | | 728.205 | 200.108 | 223.698 | 2.039.897 | 763.585 | 8,048,802 | |
| CIC GENERAL INSURANCE COMPANY | - | 223,527 | 95,399 | 731,173 | 98,665 | 113,041 | 2,329,735 | 2,410,848 | | 277,941 | 506,909 | 373,239 | 2,862,964 | 186,692 | 10,210,133 | |
| CORPORATE INSURANCE COMPANY | - | 15,433 | 6,130 | 34,397 | 4,394 | 62,459 | 95,963 | 41,685 | | 3,851 | 11,207 | 27,778 | | (4,136) | 299,161 | 0.23 |
| DIRECTLINE ASSURANCE COMPANY | - | | - | - | - | | 198,989 | 58,308 | 2,745,387 | - | | | | | 3,002,684 | 2.33 |
| FIDELITY SHIELD INSURANCE | 181,836 | 79,896 | 29,074 | 133,061 | 16,390 | 67,627 | 708,850 | 638,230 | 92,253 | 6,423 | 89,706 | 187,035 | | 43,323 | 2,273,704 | 1.76 |
| FIRST ASSURANCE COMPANY | - | 179,776 | 28,720 | 325,337 | 34,406 | 93,44 | 598,549 | 505,407 | | 130,574 | 130,830 | 100,017 | 1,562,764 | 99,986 | 3,789,807 | 2.94 |
| GA INSURANCE COMPANY | 131,570 | 333,579 | 101,904 | 1,158,895 | 94,339 | 310,702 | 587,643 | 612,387 | 93,783 | 93,614 | 353,115 | 559,548 | 1,488,182 | 123,295 | 6,042,556 | 4.68 |
| GEMINIA INSURANCE COMPANY | 49,550 | 137,173 | 62,992 | 420,529 | 35,997 | 236,663 | 1,276,218 | 1,407,942 | - | 52,425 | 193,791 | 535,849 | | 105,467 | 4,514,596 | 3.50 |
| HERITAGE INSURANCE COMPANY | 66,057 | 222,071 | 173,208 | 485,149 | 227,680 | 114,298 | 827,594 | 597,377 | 54,319 | 230,594 | 110,481 | 327,274 | 1,707,963 | 291,576 | 5,435,641 | 4.21 |
| ICEA LION GENERAL INSURANCE | 1,346,907 | 128,399 | 110,806 | 903,407 | 160,811 | 224,921 | 1,034,702 | 495,166 | - | 208,424 | 216,454 | 449,690 | 245,282 | 84,308 | 5,609,277 | 4.35 |
| INTRA-AFRICA ASSURANCE | - | 39,348 | 32,049 | 119,957 | 13,256 | 94,568 | 367,790 | 244,923 | 1,249 | 22,649 | 69,772 | 138,697 | | 69,429 | 1,213,687 | 0.94 |
| INVESCO ASSURANCE COMPANY | - | - | 269 | 429 | 427 | 385 | 171,234 | 67,496 | 1,289,059 | 262 | 272 | 1,178 | | 18 | 1,531,029 | 1.19 |
| JUBILEE INSURANCE COMPANY | 73,609 | 258,547 | 55,595 | 881,383 | 297,618 | 191,059 | 1,241,660 | 677,179 | - | 188,636 | 113,761 | 197,456 | 6,787,339 | 148,509 | 11,112,351 | |
| KENINDIA ASSURANCE COMPANY | 35 | 169,458 | 53,621 | 582,059 | 56,700 | 282,773 | 343,758 | 586,788 | - | 39,759 | 201,158 | 376,535 | 137,540 | 24,502 | 2,854,686 | |
| KENYA ORIENT INSURANCE | - | 54,970 | 25,243 | 67,523 | 16,989 | 9,769 | 542,867 | 427,794 | 78,427 | 9,887 | 50,432 | 62,779 | | 99,807 | 1,446,487 | |
| MADISON INSURANCE COMPANY | - | 10,651 | 36,756 | 59,084 | 243,622 | 37,428 | 744,406 | 766,313 | 123,381 | 30,420 | 23,229 | 47,332 | 2,241,037 | 116,556 | 4,480,215 | |
| MAYFAIR INSURANCE COMPANY | 12,353 | 413,521 | 68,207 | 860,634 | 51,638 | 177,774 | 371,041 | 352,437 | - | 48,779 | 153,830 | 347,503 | | 146,878 | 3,004,595 | |
| METROPOLITAN CANNON INSURANCE MUA INSURANCE COMPANY | 151,491 | 66,701 112,933 | 12,633 | 42,345 116.634 | 5,672 40.306 | 33,892 | 344,499 | 285,146 80,167 | - | 45,449 11,185 | 28,350 12,723 | 85,794 19.615 | - | 72,707 | 1,023,188 750,194 | |
| OCCIDENTAL INSURANCE COMPANY | 151,491 | 94,683 | 66.098 | 303,325 | 14,339 | 162,148 | 771,270 | 644,749 | - | 56.035 | 12,723 | 325,527 | - | 37.189 | 2.602.359 | |
| PACIS INSURANCE COMPANY | | 11,189 | 12,818 | 100,024 | 15,053 | 4,806 | 378,646 | 308,292 | | 84,734 | 37,984 | 71,848 | 278,726 | 3,412 | 1,307,532 | |
| PIONEER INSURANCE COMPANY | _ | 16.296 | 10.052 | 57.823 | 31.057 | 41.08 | 222.942 | 115.550 | | 32.135 | 14.204 | 34.318 | 210,120 | 16.393 | 591,854 | |
| RESOLUTION INSURANCE COMPANY | | 10,793 | 3,769 | 23,394 | 39,031 | 29,47 | 431,430 | 418,602 | | 115,718 | 13,239 | 52,994 | 4,531,116 | 32,135 | 5,701,692 | |
| SAHAM INSURANCE COMPANY | - | 221,237 | 22,111 | 201,223 | 42,469 | 38,325 | 488,369 | 186,318 | | 36,657 | 32,346 | 82,430 | 878,269 | 303,201 | 2,532,955 | 1.96 |
| SANLAM INSURANE COMPANY | - | 30,528 | 62,637 | 137,903 | 92,144 | 28,515 | 490,232 | 374,584 | 130,806 | 17,439 | 78,559 | 71,345 | 644,450 | 43,820 | 2,202,962 | |
| TAKAFUL INSURANCE OF AFRICA | - | 25,910 | 7,540 | 44,849 | 9,329 | 10,502 | 207,251 | 219,553 | | 7,340 | 48,124 | 45,810 | 84,280 | 255,627 | 966,115 | 0.75 |
| TAUSI ASSURANCE COMPANY | - | 67,470 | 43,786 | 281,135 | 18,572 | 147,475 | 168,882 | 107,905 | - | 14,009 | 110,763 | 175,335 | 7,975 | 30,896 | 1,174,203 | 0.91 |
| THE KENYAN ALLIANCE INSURANCE | - | 15,246 | 30,994 | 64,709 | 12,841 | 27,490 | 525,442 | 362,839 | | 29,806 | 38,071 | 109,345 | 32,795 | 986 | 1,250,564 | 0.97 |
| THE MONARCH INSURANCE | - | 19,567 | 3,686 | 49,203 | 4,287 | 1,220 | 646,216 | 447,059 | | 9,594 | 4,638 | 21,220 | | 50,945 | 1,257,635 | 0.97 |
| TRIDENT INSURANCE COMPANY | - | 11,135 | 706 | (13,838) | 3,007 | 4,298 | 184,024 | 79,822 | 25,565 | 3,271 | 6,926 | (9,658) | 240,372 | 10,469 | 546,099 | 0.42 |
| UAP INSURANCE COMPANY | 84,676 | 149,818 | 114,442 | 651,558 | 107,877 | 121,036 | 1,225,871 | 979,954 | - | 106,088 | 278,042 | 242,071 | 4,976,295 | 217,618 | 9,255,346 | 7.17 |
| XPLICO INSURANCE COMPANY | - | | - | 14 | 5 | | 391,334 | 223,394 | 676,300 | 44 | 5 | 78 | | 18,280 | 1,309,454 | 1.01 |
| TOTAL | 2,183,342 | 3,841,093 | 1,600,645 | 11,290,024 | 2,732,771 | 3,508,821 | | 18,331,597 | 5,310,529 | 3,181,115 | 3,871,780 | 6,453,468 | 40,286,003 | 3,810,344 | 129,027,334 | 100 |
| | | | | | | | REINSUF | | | | | | | | | |
| CONTINENTAL REINSURANCE | 21,284 | 420,006 | (857) | 692,707 | 49,976 | 69,994 | 2,010 | 93,490 | - | 12,939 | - | 9,887 | 549,669 | 300,640 | 2,221,745 | 12.09 |
| EAST AFRICAN REINSURANCE | 1,468 | 208,571 | - | 1,203,091 | 8,652 | 175,560 | - | 292,214 | - | 23,646 | | - | 584,763 | 386,771 | 2,884,736 | |
| GHANA REINSURANCE COMPANY | 1,102 | 55,918 | 22,613 | 165,830 | 5,997 | 12,368 | 19,946 | 21,608 | - | 4,961 | 31,778 | 43 | 55,539 | 24,030 | 421,733 | |
| KENYA REINSURANCE CORPORATION | 33,889 | 886,312 | 18,045 | 3,356,091 | 162,581 | 497,367 | 12,660 | 712,714 | - | 276,564 | 107,483 | 1,450 | 3,024,256 | 3,030,540 | 12,119,952 | 68.68 |



| APPENDIX 14: SUMMARY OF GENERAL IN | SURANCE BUSINES | SS MARKET SHAR | E (GROSS PREM | IUM INCOME) PER | CLASS FOR THE | PERIOD ENDED | 31.12.2018 | | Motor | | | I | I | | |
|------------------------------------|-----------------|----------------|---------------|-----------------|---------------|--------------|---------------|---------------------|-------------------|----------------------|--------|---------------------------|---------|---------------|-------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | Motor Private | Motor Commercial | Commercial PSV | Personal Accident | Theft | Workmens' Compensation | Medical | Miscellaneous | Total |
| | | | ' | | | | NSURERS | | 10. | | | | | | |
| UBILEE INSURANCE COMPANY | 3.37 | 6.73 | 3.47 | 7.81 | 10.89 | 5.45 | 5.49 | 3.69 | - | 5.93 | 2.94 | 3.06 | 16.85 | 3.90 | |
| CIC GENERAL INSURANCE COMPANY | _ | 5.82 | 5.96 | 6.48 | 3.61 | 3.22 | 10.30 | 13.15 | _ | 8.74 | 13.09 | 5.78 | 7.11 | 4.90 | |
| PA INSURANCE COMPANY | 1.62 | 4.32 | 5.26 | 6.51 | 3.10 | 5.75 | 6.12 | 8.25 | - | 5.97 | 5.74 | 9.87 | 10.02 | 7.08 | |
| JAP INSURANCE COMPANY | 3.88 | 3.90 | 7.15 | 5.77 | 3.95 | 3.45 | 5.42 | 5.35 | - | 3.33 | 7.18 | 3.75 | 12.35 | 5.71 | |
| BRITAM GENERAL INSURANCE | - | 8.75 | 6.70 | 4.25 | 4.83 | 13.51 | 5.96 | 6.63 | - | 22.89 | 5.17 | 3.47 | 5.06 | 20.04 | |
| A INSURANCE COMPANY | 6.03 | 8.68 | 6.37 | 10.26 | 3.45 | 8.85 | 2.60 | 3.34 | 1.77 | 2.94 | 9.12 | 8.67 | 3.69 | 3.24 | |
| ESOLUTION INSURANCE COMPANY | - | 0.28 | 0.24 | 0.21 | 1.43 | 0.84 | 1.91 | 2.28 | - | 3.64 | 0.34 | 0.82 | 11.25 | 0.84 | |
| CEA LION GENERAL INSURANCE | 61.69 | 3.34 | 6.92 | 8.00 | 5.88 | 6.41 | 4.57 | 2.70 | - | 6.55 | 5.59 | 6.97 | 0.61 | 2.21 | |
| AR INSURANCE KENYA | - | 0.00 | 0.09 | 0.01 | 0.14 | (0.04) | - | - | - | 1.08 | 0.05 | 0.67 | 13.65 | 0.67 | |
| ERITAGE INSURANCE COMPANY | 3.03 | 5.78 | 10.82 | 4.30 | 8.33 | 3.26 | 3.66 | 3.26 | 1.02 | 7.25 | 2.85 | 5.07 | 4.24 | 7.65 | |
| EMINIA INSURANCE COMPANY | 2.27 | 3.57 | 3.94 | 3.72 | 1.32 | 6.74 | 5.64 | 7.68 | - | 1.65 | 5.01 | 8.30 | - | 2.77 | |
| MADISON INSURANCE COMPANY | - | 0.28 | 2.30 | 0.52 | 8.91 | 1.07 | 3.29 | 4.18 | 2.32 | 0.96 | 0.60 | 0.73 | 5.56 | 3.06 | |
| IRST ASSURANCE COMPANY | - | 4.68 | 1.79 | 2.88 | 1.26 | 2.66 | 2.65 | 2.76 | - | 4.10 | 3.38 | 1.55 | 3.88 | 2.62 | |
| IG INSURANCE COMPANY | 0.84 | 0.86 | 6.39 | 6.90 | 21.92 | 1.31 | 4.11 | 1.10 | - | 7.71 | 8.77 | 5.28 | - | - | |
| MAYFAIR INSURANCE COMPANY | 0.57 | 10.77 | 4.26 | 7.62 | 1.89 | 5.07 | 1.64 | 1.92 | - | 1.53 | 3.97 | 5.38 | - | 3.85 | |
| DIRECTLINE ASSURANCE COMPANY | - | - | - | _ | - | - | 0.88 | 0.32 | 51.70 | - | - | - | - | - | |
| ENINDIA ASSURANCE COMPANY | 0.00 | 4.41 | 3.35 | 5.16 | 2.07 | 8.06 | 1.52 | 3.20 | - | 1.25 | 5.20 | 5.83 | 0.34 | 0.64 | |
| OCCIDENTAL INSURANCE COMPANY | - | 2.47 | 4.13 | 2.69 | 0.52 | 4.62 | 3.41 | 3.52 | - | 1.76 | 3.28 | 5.04 | - | 0.98 | |
| AHAM INSURANCE COMPANY | - | 5.76 | 1.38 | 1.78 | 1.55 | 1.09 | 2.16 | 1.02 | - | 1.15 | 0.84 | 1.28 | 2.18 | 7.96 | |
| IDELITY SHIELD INSURANCE | 8.33 | 2.08 | 1.82 | 1.18 | 0.60 | 1.93 | 3.13 | 3.48 | 1.74 | 0.20 | 2.32 | 2.90 | - | 1.14 | |
| SANLAM INSURANE COMPANY | - | 0.79 | 3.91 | 1.22 | 3.37 | 0.81 | 2.17 | 2.04 | 2.46 | 0.55 | 2.03 | 1.11 | 1.60 | 1.15 | |
| FRICAN MERCHANT ASSURANCE | - | 3.86 | 0.20 | 3.27 | 0.75 | 0.37 | 3.41 | 3.25 | - | 2.09 | 0.87 | 1.45 | - | 1.68 | |
| NVESCO ASSURANCE COMPANY | - | - | 0.02 | 0.00 | 0.02 | 0.01 | 0.76 | 0.37 | 24.27 | 0.01 | 0.01 | 0.02 | - | 0.00 | |
| ENYA ORIENT INSURANCE | - | 1.43 | 1.58 | 0.60 | 0.62 | 0.28 | 2.40 | 2.33 | 1.48 | 0.31 | 1.30 | 0.97 | - | 2.62 | |
| PLICO INSURANCE COMPANY | - | - | - | 0.00 | 0.00 | - | 1.73 | 1.22 | 12.74 | 0.00 | 0.00 | 0.00 | - | 0.48 | |
| ACIS INSURANCE COMPANY | - | 0.29 | 0.80 | 0.89 | 0.55 | 0.14 | 1.67 | 1.68 | - | 2.66 | 0.98 | 1.11 | 0.69 | 0.09 | |
| THE MONARCH INSURANCE | - | 0.51 | 0.23 | 0.44 | 0.16 | 0.03 | 2.86 | 2.44 | - | 0.30 | 0.12 | 0.33 | - | 1.34 | |
| THE KENYAN ALLIANCE INSURANCE | - | 0.40 | 1.94 | 0.57 | 0.47 | 0.78 | 2.32 | 1.98 | - | 0.94 | 0.98 | 1.69 | 0.08 | 0.03 | |
| NTRA-AFRICA ASSURANCE | - | 1.02 | 2.00 | 1.06 | 0.49 | 2.70 | 1.63 | 1.34 | 0.02 | 0.71 | 1.80 | 2.15 | - | 1.82 | |
| AUSI ASSURANCE COMPANY | - | 1.76 | 2.74 | 2.49 | 0.68 | 4.20 | 0.75 | 0.59 | - | 0.44 | 2.86 | 2.72 | 0.02 | 0.81 | |
| METROPOLITAN CANNON INSURANCE | - | 1.74 | 0.79 | 0.38 | 0.21 | 0.97 | 1.52 | 1.56 | - | 1.43 | 0.73 | 1.33 | - | 1.91 | |
| AKAFUL INSURANCE OF AFRICA | - | 0.67 | 0.47 | 0.40 | 0.34 | 0.30 | 0.92 | 1.20 | - | 0.23 | 1.24 | 0.71 | 0.21 | 6.71 | |
| IUA INSURANCE COMPANY | 6.94 | 2.94 | 0.41 | 1.03 | 1.47 | 0.57 | 0.69 | 0.44 | - | 0.35 | 0.33 | 0.30 | - | 0.59 | |
| LLIANZ INSURANCE COMPANY | 1.45 | 0.99 | 1.53 | 0.91 | 3.80 | 2.51 | 0.53 | 0.45 | - | 0.10 | 0.49 | 0.85 | 0.01 | 0.92 | |
| IONEER INSURANCE COMPANY | - | 0.42 | 0.63 | 0.51 | 1.14 | 1.17 | 0.99 | 0.63 | - | 1.01 | 0.37 | 0.53 | - | 0.43 | |
| RIDENT INSURANCE COMPANY | - | 0.29 | 0.04 | (0.12) | 0.11 | 0.12 | 0.81 | 0.44 | 0.48 | 0.10 | 0.18 | (0.15) | 0.60 | 0.27 | |
| CORPORATE INSURANCE COMPANY | - | 0.40 | 0.38 | 0.30 | 0.16 | 1.78 | 0.42 | 0.23 | - | 0.12 | 0.29 | 0.43 | - | (0.11) | |
| OTAL | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 10 |
| | | | | | | RI | EINSURERS | | | | | | | | |
| ENYA REINSURANCE CORPORATION | 58.69 | 56.42 | 45.34 | 61.95 | 71.56 | 65.85 | 36.57 | 63.63 | | 86.94 | 77.18 | 12.74 | 71.76 | 80.99 | 6 |
| AST AFRICAN REINSURANCE | 2.54 | 13.28 | 0.00 | 22.21 | 3.81 | 23.24 | 0.00 | 26.09 | | 7.43 | 0.00 | 0.00 | 13.88 | 10.34 | 1 |
| CONTINENTAL REINSURANCE | 36.86 | 26.74 | -2.15 | 12.79 | 22.00 | 9.27 | 5.81 | 8.35 | | 4.07 | 0.00 | | 13.04 | 8.03 | 1 |
| GHANA REINSURANCE COMPANY | 1.91 | 3.56 | 56.82 | 3.06 | 2.64 | 1.64 | 57.62 | 1.93 | | 1.56 | 22.82 | 0.38 | 1.32 | 0.64 | |
| FOTAL | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 10 |



| APPENDIX 15: SUMMARY OF CLAIMS P | AID UNDER GENE | CRAL INSURANCE | BUSINESS FOR T | HE PERIOD ENDE | D 31.12.2018 | | | | | | | | | | |
|----------------------------------|----------------|----------------|----------------|-----------------|--------------|----------|---------------|---|-------------------------|----------------------|-----------|---------------------------|------------|---------------|------------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | Motor Private | Motor Commercial | Motor Commercial PSV | Personal Accident | Theft | Workmens' Compensation | Medical | Miscellaneous | Total |
| | | | | | | | INSURERS | | | | | | | | |
| AAR INSURANCE KENYA | - | - | 1,162 | - | - | - | - | - | - | 7,856 | | 2,083 | 3,223,111 | 11,494 | 3,245,706 |
| AFRICAN MERCHANT ASSURANCE | - | 732 | 280 | 14,947 | 9,439 | = | 451,681 | 324,131 | 305,797 | 218,218 | 4,663 | 11,206 | - | 882 | 1,341,975 |
| AIG INSURANCE COMPANY | 3,380 | 914 | 13,495 | 35,403 | 79,176 | 6,491 | 125,375 | 60,233 | _ | 177,957 | 15,771 | (63,290) | - | - | 454,906 |
| ALLIANZ INSURANCE COMPANY | 840 | 3,032 | 1,140 | 1,238 | 63 | 16,239 | 48,881 | 39,300 | - | 206 | 5,704 | 8,000 | - | 354 | 124,999 |
| APA INSURANCE COMPANY | 268 | 20,763 | 22,454 | 95,664 | 73,588 | 52,176 | 1,076,116 | 998,753 | - | 70,890 | 89,808 | 297,896 | 1,648,003 | 73,680 | 4,520,059 |
| BRITAM GENERAL INSURANCE | - | 21,516 | 18,845 | 81,482 | 5,444 | 19,648 | 934,743 | 681,059 | - | 43,253 | 139,057 | 54,612 | 1,576,884 | 326,207 | 3,902,749 |
| CIC GENERAL INSURANCE COMPANY | - | 39,234 | 27,562 | 124,328 | 71,867 | 40,920 | 1,649,372 | 1,350,289 | - | 50,973 | 95,549 | 180,055 | 2,009,056 | 143,544 | 5,782,748 |
| CORPORATE INSURANCE COMPANY | - | 5,905 | 1,810 | 18,125 | 276 | 10,993 | 52,676 | 22,244 | - | - | 3,272 | 7,322 | - | - | 122,623 |
| DIRECTLINE ASSURANCE COMPANY | - | - | - | - | - | | 78,485 | 26,011 | 1,810,256 | - | | - | - | - | 1,914,752 |
| FIDELITY SHIELD INSURANCE | - | 4,911 | 5,547 | 31,331 | 7,523 | 21,536 | 448,453 | 435,864 | 85,199 | 3,883 | 16,958 | 88,140 | | 232 | 1,149,576 |
| FIRST ASSURANCE COMPANY | - | 11,613 | 17,022 | 46,432 | 5,342 | 32,390 | 372,621 | 324,589 | - | 17,443 | 24,583 | 111,495 | 420,834 | 562 | 1,384,928 |
| GA INSURANCE COMPANY | 5,732 | 20,645 | 39,867 | 66,716 | 10,946 | 67,789 | 408,692 | 234,112 | 156,677 | 6,539 | 146,014 | 228,664 | 261,142 | 69 | 1,653,604 |
| GEMINIA INSURANCE COMPANY | - | 60,721 | 20,693 | 57,391 | 5,111 | 111,097 | 920,648 | 748,687 | - | 9,673 | 63,756 | 203,008 | - | 66 | 2,200,850 |
| HERITAGE INSURANCE COMPANY | 237 | 24,487 | 39,566 | (907) | 14,005 | 20,763 | 558,352 | 290,943 | _ | 33,585 | 31,520 | 52,276 | 322,053 | 30,592 | 1,417,471 |
| ICEA LION GENERAL INSURANCE | 15,016 | 23,271 | 41,332 | 121,374 | 15,867 | 30,531 | 720,646 | 333,968 | _ | 76,684 | 114,400 | 174,076 | 235,130 | 7,478 | 1,909,774 |
| INTRA-AFRICA ASSURANCE | - | 15,133 | 22,407 | 43,745 | 2,350 | (2,776) | 207,979 | 140,136 | _ | 6,381 | 13,676 | 55,859 | - | 582 | 505,471 |
| INVESCO ASSURANCE COMPANY | _ | 2,096 | 2,644 | _ | _ | _ | 53,852 | 36,296 | 606,117 | _ | _ | 63 | _ | (18,799) | 682,269 |
| JUBILEE INSURANCE COMPANY | _ | 12,690 | 21,414 | 105,051 | 60,614 | 23,714 | 904,072 | 352,698 | _ | 89,966 | 60,028 | 24,948 | 3,576,161 | 8,308 | 5,239,663 |
| KENINDIA ASSURANCE COMPANY | _ | 20,467 | 14,188 | 50,862 | 15,791 | 76,924 | 148,646 | 305,223 | _ | 4,162 | 64,562 | 359,951 | 121,134 | (1,256) | 1,180,654 |
| KENYA ORIENT INSURANCE | _ | 2,383 | 2,247 | 17,757 | 6,952 | 2,900 | 432,363 | 427,147 | - | 250 | 7,179 | 18,768 | - | (164) | 917,782 |
| MADISON INSURANCE COMPANY | - | 2,027 | (2) | 13,357 | 30,439 | 943 | 601,693 | 452,177 | 151,382 | 5,219 | 6,889 | 10,010 | 1,691,144 | 20,725 | 2,986,004 |
| MAYFAIR INSURANCE COMPANY | - | 31,130 | 11,691 | 28,517 | 2,135 | 48,368 | 185,015 | 194,779 | _ | 3,262 | 18,360 | 189,699 | - | 527 | 713,483 |
| METROPOLITAN CANNON INSURANCE | - | (8,313) | 669 | (8,197) | 2,535 | 10,702 | 247,090 | 201,432 | | (7,779) | 10,579 | 41,334 | - | 1,921 | 491,973 |
| MUA INSURANCE COMPANY | 1,386 | 11,505 | 3,407 | 11,384 | 7,068 | 1,580 | 85,826 | 49,545 | | 4,355 | 1,496 | 24,813 | - | 619 | 202,984 |
| OCCIDENTAL INSURANCE COMPANY | _ | 30,291 | 61,573 | 92,001 | 2.039 | 67,577 | 391.174 | 309,815 | _ | 6,793 | 28,730 | 168,055 | - | 7,030 | 1,165,077 |
| PACIS INSURANCE COMPANY | _ | 1,845 | 784 | 18,684 | 3,322 | - | 226,007 | 73,208 | _ | 5,751 | 17,443 | 4,586 | 94,979 | 22 | 446,631 |
| PIONEER GENERAL INSURANCE | - | 2,915 | 1,630 | | (2,294) | (12,819) | 83,043 | | | 1,394 | (53) | 2,003 | - | 8,337 | 129,169 |
| RESOLUTION INSURANCE COMPANY | - | - | 2,208 | 9,439 | - | 20 | 232,749 | | | 6,702 | 7,791 | 3,589 | 1,249,659 | _ | 1,632,199 |
| SAHAM INSURANCE COMPANY | _ | 1,605 | 4,824 | | 538 | 2,798 | 226,747 | | | 91 | 117,007 | | 147,058 | (91,826) | 481,901 |
| SANLAM INSURANCE COMPANY | - | 3,992 | 5,872 | 16,449 | 4,714 | 4,362 | 296,232 | 127,459 | 118,556 | 2,118 | 8,518 | 2,063 | 320,825 | 4,959 | 916,118 |
| TAKAFUL INSURANCE OF AFRICA | _ | 620 | _ | 500 | 4,205 | _ | 72,524 | 84,546 | | 414 | 4,644 | 6,349 | 23,761 | 23,925 | 221,487 |
| TAUSI ASSURANCE COMPANY | _ | 5,137 | 10.345 | 25,609 | 1.586 | 29.780 | 67,330 | 37,790 | | 1.433 | 28,976 | 62,002 | 2,436 | (400) | 272,025 |
| THE KENYAN ALLIANCE INSURANCE | - | 806 | 37,497 | 2,767 | 359 | 4,504 | 323,415 | 156,401 | _ | 9,906 | 4,200 | 13,355 | 1,690 | 154 | 555,054 |
| THE MONARCH INSURANCE | - | 486 | 582 | 370 | 277 | 30 | 266,472 | 136,779 | _ | 1,827 | 77 | 2,906 | - | 1,755 | 411,560 |
| TRIDENT INSURANCE COMPANY | _ | 350 | 907 | | 2,144 | 1,590 | 36,951 | 33,932 | _ | 171 | 1,057 | 4,998 | 58,111 | 149 | 140,365 |
| UAP INSURANCE COMPANY | 1,467 | 14,538 | 27,163 | | 11,947 | 7,278 | 1,069,134 | 558,519 | _ | 12,189 | 48,422 | 71,223 | 3,684,460 | 43,260 | 5,575,227 |
| XPLICO INSURANCE COMPANY | - | - | - | _ | _ | 1,200 | 185,972 | 145,757 | 34,656 | _ | - | 1,665 | 4,249 | 7,390 | 380,889 |
| TOTAL | 28,326 | 389,447 | 482,825 | 1,164,801 | 455,368 | 699,248 | 14,191,027 | 9,916,665 | 3,268,640 | 871,765 | 1,200,636 | 2,421,703 | 20,671,880 | 612,378 | 56,374,705 |
| | | | ,020 | | ,000 | | REINSURERS | | | 2.2,700 | | | | | |
| CONTINENTAL REINSURANCE | 1,005 | 46,263 | (50) | 198,864 | 1,343 | 63,081 | 383 | 59,558 | _ | 13,416 | | 243 | 296,807 | 51,684 | 732,598 |
| EAST AFRICA REINSURANCE | 9,978 | 92,842 | - | 613,733 | 186 | 120,151 | - | 261,434 | | 11,642 | | | 383,167 | 157,458 | 1,650,592 |
| GHANA REINSURANCE COMPANY | 629 | 17,546 | 3,718 | | 5 | 2,247 | 973 | | _ | 809 | 16,625 | - | 34,854 | 10,148 | 115,870 |
| KENYA REINSURANCE CORPORATION | 42.483 | 248.513 | 2,696 | | 35.096 | 354.076 | 1.495 | | | 161.232 | 72,360 | 36.119 | 2,481,895 | 1,762,307 | 7,577,814 |
| TOTAL | 54.095 | 405.164 | 6.364 | 2.542.041 | 36,630 | 539,555 | 2.851 | 999.407 | | 187.099 | 88.985 | 36.362 | 3,196,723 | 1,981,597 | 10.076.874 |
| | 0-1,093 | 400,104 | 0,304 | 2,0-2,0-1 | 55,530 | 005,000 | 2,831 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | 10.,099 | 00,980 | 00,302 | 0,150,120 | 1,501,091 | 10,010,014 |



| | | | CE BUSINESS FOR | | | 1 | | Motor | Motor | Personal | | Workmens' | | 1 | Total |
|-------------------------------|----------|-------------|-----------------|-----------------|-----------|----------|---------------|---------------------|---|----------|-----------|--------------|------------|---------------|---------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | Motor Private | Motor Commercial | Motor Commercial PSV | Accident | Theft | Compensation | Medical | Miscellaneous | Total |
| | | | | | | IN | SURERS | | | | | | | | |
| AAR INSURANCE KENYA | - | 23 | 1,107 | _ | - | (500) | - | - | _ | 5,145 | - | 7,118 | 3,282,107 | 6,748 | 3,301, |
| AFRICAN MERCHANT ASSURANCE | - | (6,729) | (2,260) | 27,115 | 23,366 | (2,796) | 182,496 | (134,023) | 724,638 | 106,358 | 11,632 | 17,466 | | (5,069) | 942, |
| AIG INSURANCE COMPANY | 1,892 | 40 | 1,586 | 72,947 | 85,978 | 1,949 | 78,638 | 19,123 | - | 131,876 | 68,743 | (65,151) | - | _ | 397, |
| ALLIANZ INSURANCE COMPANY | 1,474 | (2,352) | (1,482) | (7,618) | 5,246 | 32,255 | 65,535 | 44,930 | - | 276 | 3,945 | 19,866 | 98 | 2,111 | 164, |
| APA INSURANCE COMPANY | (577) | (1,541) | 21,232 | 140,236 | 42,536 | 56,945 | 978,616 | 898,593 | - | 31,521 | 89,324 | 265,609 | 1,655,228 | 101,539 | 4,279, |
| BRITAM GENERAL INSURANCE | - | 31,662 | 18,732 | 71,752 | 14,709 | 18,454 | 950,187 | 647,844 | - | 51,272 | 172,314 | 72,276 | 1,616,850 | 389,211 | 4,055 |
| CIC GENERAL INSURANCE COMPANY | - | (12,412) | 19,213 | 94,664 | 61,378 | 50,988 | 1,787,350 | 1,470,770 | - | 38,396 | 139,015 | 209,422 | 2,073,813 | 90,863 | 6,023 |
| CORPORATE INSURANCE COMPANY | 1,703 | 9,096 | (4,400) | 38,656 | (27,488) | 21,297 | 52,806 | 38,136 | - | (20,835) | 6,363 | 7,907 | | (2,683) | 120 |
| DIRECTLINE ASSURANCE COMPANY | - | - | _ | _ | - | - | 135,048 | 41,732 | 1,796,421 | - | | _ | | _ | 1,973 |
| IDELITY SHIELD INSURANCE | - | 6,069 | 5,206 | 25,031 | 11,957 | 19,765 | 444,526 | 345,571 | 96,145 | 37,403 | 22,922 | 80,873 | | 752 | 1,096 |
| FIRST ASSURANCE COMPANY | - | 8,128 | 4,056 | 56,881 | (942) | 37,953 | 320,411 | 490,157 | _ | 35,866 | 17,384 | 62,032 | 451,126 | (5,732) | 1,477, |
| A INSURANCE COMPANY | 6,653 | 47,803 | 45,651 | 95,199 | 12,870 | 69,041 | 384,634 | 276,085 | 156,752 | 10,181 | 137,234 | 284,832 | 234,690 | (3,612) | 1,758 |
| GEMINIA INSURANCE COMPANY | 145 | 28,698 | 22,442 | (42,959) | 13,968 | 93,168 | 1,032,501 | 790,194 | | 7,411 | 81,930 | 167,340 | | (1,055) | 2,193 |
| HERITAGE INSURANCE COMPANY | 69 | 38,628 | 40,131 | 16,389 | 43,968 | 33,959 | 623,146 | 335,593 | 11,079 | 69,785 | 52,427 | 61,809 | 327,957 | 18,745 | 1,673 |
| CEA LION GENERAL INSURANCE | 14,414 | 23,767 | 40,647 | 93,967 | 15,693 | 24,834 | 593,747 | 291,275 | _ | 79,501 | 93,633 | 165,907 | 203,379 | 4,412 | 1,645 |
| NTRA-AFRICA ASSURANCE | _ | (9,513) | 24,228 | 61,705 | (9,504) | (15,829) | 216,289 | 169,107 | _ | 5,347 | 16,745 | 72,597 | - | (5,484) | 525, |
| NVESCO ASSURANCE COMPANY | _ | 2,099 | 2,179 | 4 | 10 | (10) | 63,874 | 45,050 | 817,085 | 8 | 1,890 | 185 | - | (18,799) | 913, |
| UBILEE INSURANCE COMPANY | 258 | 22,233 | 23,719 | 89,726 | 83,396 | 32,165 | 898,403 | 373,950 | _ | 76,351 | 85,652 | 41,619 | 3,095,316 | 14,139 | 4,836 |
| KENINDIA ASSURANCE COMPANY | - | 7,351 | 13,428 | 74,907 | 20,735 | 45,548 | 160,444 | 431,851 | - | 10,740 | 39,010 | 388,082 | 131,017 | (1,587) | 1,321 |
| KENYA ORIENT INSURANCE | - | (930) | 2,840 | 14,133 | 2,216 | 1,889 | 119,651 | 409,531 | - | (1,372) | (38) | 7,427 | - | (9,801) | 545, |
| MADISON INSURANCE COMPANY | _ | 7,042 | (1,759) | 31,146 | 73,700 | (8) | 657,837 | 395,372 | 151,382 | 19,851 | 16,700 | 15,643 | 1,777,670 | 26,877 | 3,171, |
| MAYFAIR INSURANCE COMPANY | 62 | 40,489 | 11,748 | 64,391 | 9,163 | 41,297 | 189,830 | 165,203 | - | 6,790 | 26,521 | 149,385 | - | 4,763 | 709, |
| METROPOLITAN CANNON INSURANCE | _ | 11,057 | 2,785 | 19,843 | (4,010) | 2,369 | 253,394 | 204,702 | - | 5,673 | (1,860) | 45,368 | - | (308) | 539, |
| MUA INSURANCE COMPANY | 649 | 13,461 | 2,522 | 2,437 | 13,104 | (1,814) | 80,560 | 24,248 | - | 4,943 | 3,467 | 3,047 | - | 4,298 | 150 |
| OCCIDENTAL INSURANCE COMPANY | - | 35,805 | 72,069 | 101,821 | 2,625 | 70,206 | 492,279 | 296,974 | _ | 7,988 | 31,906 | 105,578 | - | 7,066 | 1,224 |
| PACIS INSURANCE COMPANY | - | 1,518 | 1,618 | 12,278 | 1,245 | - | 213,117 | 45,844 | _ | 5,226 | 2,361 | 9,578 | 105,036 | 68 | 397 |
| ONEER GENERAL INSURANCE | - | 3,069 | 1,011 | 15,163 | 6,491 | 1,257 | 127,639 | 59,419 | - | 1,992 | 630 | 3,778 | - | 6,050 | 226, |
| RESOLUTION INSURANCE COMPANY | - | 66 | 2,786 | 8,213 | 215 | 4,996 | 335,170 | 203,375 | - | 6,342 | 9,015 | 9,346 | 1,347,126 | 363 | 1,927 |
| SAHAM INSURANCE COMPANY | - | (1,578) | 4,456 | 2,526 | (114) | (1,497) | 277,090 | 79,026 | - | (5,829) | 116,665 | (8,371) | 159,380 | (90,257) | 531 |
| SANLAM INSURANCE COMPANY | - | 5,121 | 6,921 | 18,242 | 8,364 | 9,057 | 259,313 | 75,968 | 8,784 | (252) | 11,991 | 4,526 | 295,913 | 9,154 | 713, |
| AKAFUL INSURANCE OF AFRICA | - | (202) | 376 | (1,495) | 6,513 | 482 | 77,981 | 111,094 | _ | 218 | 9,008 | 8,978 | 26,945 | 27,153 | 267 |
| AUSI ASSURANCE COMPANY | _ | 7,329 | | 22,163 | (41) | 11,284 | 70,846 | 17,656 | | 100 | 31,892 | | 5,000 | | 229 |
| THE KENYAN ALLIANCE INSURANCE | _ | 30,298 | | (5,289) | (8,483) | 3,960 | 350,050 | 54,685 | _ | 6,396 | (12,147) | 18,765 | 1,690 | | 469 |
| THE MONARCH INSURANCE | _ | 1,049 | | 182 | 902 | (362) | 355,154 | 191,682 | _ | 3,307 | 46 | | | 1,576 | 553 |
| FRIDENT INSURANCE COMPANY | (15) | 1,460 | 1,756 | 7,103 | (728) | 1,330 | 156,881 | 85,250 | _ | 901 | 295 | | 139,479 | | 373 |
| JAP INSURANCE COMPANY | 1,469 | 8,447 | 21,535 | 27,273 | 8,481 | 6,688 | 1,047,819 | 572,138 | _ | (5,837) | 39,733 | 16,570 | 3,612,572 | 57,262 | 5,414 |
| KPLICO INSURANCE COMPANY | - | (293) | _ | (1) | (197) | 5,684 | 185,005 | 106,930 | 333,500 | (1) | (2) | (2,448) | (2,845) | 7,956 | 633, |
| POTAL | 28,196 | 356,258 | 452,679 | 1,248,731 | 517,322 | 676,004 | 14,218,267 | 9,675,035 | | 733,038 | 1,326,346 | | 20,539,547 | | 56,776, |
| | | | ,017 | | | | NSURERS | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,300 | | | | | |
| CONTINENTAL REINSURANCE | 693 | 40,118 | (50) | 186,386 | 642 | 62,057 | 383 | 58,161 | | 13,227 | | 98 | 288,765 | 49,612 | 700, |
| AST AFRICA REINSURANCE | 9,765 | 110,890 | | 430,910 | 1,446 | 141,610 | - | 345,471 | | 11,710 | | | 440,191 | 208,772 | 1,700 |
| SHANA REINSURANCE COMPANY | 891 | 19,850 | 4,581 | 33,383 | 1,601 | 5,238 | 6,874 | 7,433 | _ | 2,800 | 18,769 | 3,215 | 33,409 | 12,280 | 150, |
| KENYA REINSURANCE CORPORATION | 256,768 | 543,316 | 5,976 | 464,951 | 91,409 | 463,601 | 1,645 | 1,410,428 | _ | 183,097 | (4,372) | 35,634 | 2,673,119 | 2,169,491 | 8,295, |
| | 200,700 | 714,174 | 10,507 | 1.115.630 | 95,098 | 672,506 | 8,902 | 1,821,493 | | 210.834 | 14,397 | | 2,070,119 | 2,100,791 | 10,846, |



| APPENDIX 17: SUMMARY OF INCUR | RED CLAIMS RATI | OS UNDER GENER | RAL INSURANCE B | USINESS FOR THE | PERIOD ENDED | 31.12.2018 | | | Motor Commercial | | | Workmens' | | | Total |
|---|-----------------|----------------|-----------------|-----------------|--------------|------------|---------------|------------------|------------------|-------------------|--------------|---------------|---------|---------------|--------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | Motor Private | Motor Commercial | PSV PSV | Personal Accident | Theft | Compensation | Medical | Miscellaneous | 1 otai |
| | | | | | | | INSURERS | | | | | | | | |
| AAR INSURANCE KENYA | 0.00 | 60.5 | 113.1 | 0.0 | 0.0 | -301.2 | 0.00 | 0.00 | 0.00 | 44.1 | 0.0 | 18.1 | 77.5 | 37.2 | 7 |
| AFRICAN MERCHANT ASSURANCE | 0.00 | -11.9 | -71.0 | 241.0 | 263.4 | -25.3 | 21.5 | -23.3 | 0.00 | 205.3 | 114.2 | 17.6 | 0.00 | -12.2 | 5 |
| AIG INSURANCE COMPANY | 90.1 | 0.1 | 4.8 | 45.5 | -20519.8 | 22.0 | 31.9 | 40.8 | 0.00 | 693.7 | 90.7 | -30.6 | 0.00 | 0.00 | 4 |
| ALLIANZ INSURANCE COMPANY | -359.5 | -154.9 | -34.5 | 13.6 | 6.5 | 94.8 | 87.8 | 74.1 | 0.00 | 12.4 | 232.9 | 47.3 | 3.1 | 172.5 | 6 |
| APA INSURANCE COMPANY | -233.6 | -2.6 | 40.4 | 72.6 | 56.7 | 29.4 | 79.8 | 66.8 | 0.00 | 14.1 | 49.2 | 45.3 | 74.8 | 79.5 | 6 |
| BRITAM GENERAL INSURANCE | 0.00 | | 22.9 | 46.9 | 24.8 | 16.3 | 74.3 | | 0.00 | 9.6 | 95.9 | 35.8 | 72.7 | 56.0 | 6 |
| CIC GENERAL INSURANCE COMPANY | 0.00 | -16.0 | 23.7 | 35.0 | 85.5 | 82.6 | 76.6 | 59.3 | 0.00 | 16.7 | 29.7 | 64.5 | 75.6 | -1491.0 | 6 |
| CORPORATE INSURANCE COMPANY | -15481.8 | 64.2 | -95.1 | 176.5 | -486.7 | 34.9 | 54.0 | 95.3 | 0.00 | 339.7 | 65.5 | 28.1 | 0.00 | 81.5 | 4 |
| DIRECTLINE ASSURANCE COMPANY | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 74.4 | 79.6 | 64.7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6 |
| FIDELITY SHIELD INSURANCE | 0.00 | 22.2 | 30.4 | 76.3 | 74 7 | 39.4 | 71.5 | | 112.6 | 486.2 | 60.7 | 45.3 | 0.00 | 7.0 | 6 |
| | | | | | | | | | | | | | | | 7 |
| FIRST ASSURANCE COMPANY GA INSURANCE COMPANY | 0.00 2491.8 | 24.9 | 19.3 | 53.8 72.8 | -3.9 19.1 | | 63.1 | 111.3 | 0.00 | 36.0 17.5 | 39.2 41.9 | 57.6 59.7 | 80.2 | -126.8 | 5 |
| | | | | | | | | | | | | | 65.2 | -7.5 | 6 |
| GEMINIA INSURANCE COMPANY | 0.3 | 112.3 | 43.3 | -17.5 | 40.8 | 48.4 | 92.0 | 68.8 | 0.00 | 31.2 | 43.9 | | 0.00 | -2.5 | |
| HERITAGE INSURANCE COMPANY | 8.4 | 81.6 | 28.7 | 13.7 | 28.4 | 46.3 | 75.2 | 59.6 | 24.3 | 38.0 | 49.6 | 21.1 | 68.0 | 16.7 | 55 |
| ICEA LION GENERAL INSURANCE | 257.7 | 41.2 | 47.1 | 49.8 | 28.1 | 19.0 | 57.1 | 56.1 | 0.00 | 74.6 | 46.1 | 38.2 | 111.3 | 80.2 | 5 |
| INTRA-AFRICA ASSURANCE | 0.00 | -36.9 | 106.5 | 105.9 | -61.8 | -21.2 | 63.6 | 74.8 | 0.0 | 23.8 | 30.1 | 53.2 | 0.00 | -28.6 | 5 |
| INVESCO ASSURANCE COMPANY | 0.00 | 11661.1 | 834.9 | -0.2 | 2.7 | -4.4 | 39.1 | 64.2 | 62.2 | 4.5 | 994.7 | 30.8 | 0.00 | 469975.0 | 5 |
| JUBILEE INSURANCE COMPANY | 211.5 | 49.6 | 51.9 | 37.6 | 70.3 | 32.5 | 76. | 55.3 | 0.00 | 28.7 | 88.6 | 35.5 | 66.7 | 18.0 | 6 |
| KENINDIA ASSURANCE COMPANY | 0.0 | 20.9 | 37.1 | 68.4 | 73.2 | 21.1 | 48.4 | 82.7 | 0.00 | 58.0 | 40.0 | 99.7 | 97.5 | -19.7 | 6 |
| KENYA ORIENT INSURANCE | 0.00 | -6.0 | 11.6 | 68.2 | 9.7 | 24.1 | 18.7 | 75.3 | 0.0 | -12.2 | -0.1 | 10.1 | 0.00 | -20.9 | 3 |
| MADISON INSURANCE COMPANY | 0.00 | 88.8 | -5.2 | 102.1 | 77.9 | -0.3 | 106.2 | 55.0 | 124.5 | 74.5 | 66.4 | 39.8 | 88.9 | 39.8 | 8 |
| MAYFAIR INSURANCE COMPANY | 3.5 | 42.2 | 35.6 | 74.0 | 25.3 | 38.8 | 58.6 | 58.4 | 0.00 | 22.6 | 61.6 | 46.1 | 0.00 | 12.2 | 5 |
| METROPOLITAN CANNON | 0.00 | 28.4 | 28.8 | 120.8 | -64.1 | 17.9 | 70.9 | 64.4 | 0.00 | 70.6 | -7.4 | 51.1 | 0.00 | -1.5 | 5 |
| MUA INSURANCE COMPANY | 23.1 | 41.1 | 40.6 | 9.8 | 47.1 | -32.2 | 61.1 | 43.6 | 0.00 | 43.9 | 28.6 | 15.2 | 0.00 | 195.0 | 4 |
| OCCIDENTAL INSURANCE COMPANY | 0.00 | 181.6 | 172.7 | 168.7 | 72.6 | 118.5 | 63.7 | 44.6 | 0.00 | 60.0 | 56.9 | 37.4 | 0.00 | 53.7 | 6 |
| PACIS INSURANCE COMPANY | 0.00 | 58.4 | 24.8 | 34.6 | 12.3 | 0.0 | 67.3 | 18.8 | 0.00 | 7.0 | 7.1 | 15.1 | 60.3 | 9.8 | 4 |
| PIONEER INSURANCE COMPANY | 0.00 | 20.5 | 15.4 | 36.3 | 23.2 | 9.1 | 87.5 | 106.3 | 0.00 | 4.2 | 4.6 | 14.7 | 0.00 | 31.4 | 54 |
| RESOLUTION INSURANCE COMPANY | 0.00 | 2.6 | 90.7 | 194.1 | 0.4 | 18.3 | 88.8 | 51.5 | 0.00 | 10.0 | 73.2 | 13.5 | 81.1 | 3.7 | 7 |
| SAHAM INSURANCE COMPANY | 0.00 | 14.7 | 30.2 | 6.2 | -3.9 | 16.2 | 65.1 | 46.9 | 0.00 | -48.4 | 473.8 | -8.4 | 81.1 | -170.5 | 5 |
| SANLAM INSURANE COMPANY | 0.00 | 38.0 | 29.2 | 158.9 | 19.8 | | 62.9 | 22.5 | 9.2 | -3.4 | 43.0 | 6.1 | 82.0 | 69.2 | 4 |
| TAKAFUL INSURANCE OF AFRICA | 0.00 | -1.3 | 8.6 | -6.5 | 151.3 | 4.7 | 38.4 | 73.2 | 0.0 | 5.4 | 29.6 | 40.0 | 51.6 | 14.0 | 4 |
| TAUSI ASSURANCE COMPANY | 0.00 | 42.7 | 53.8 | 38.6 | -0.3 | 10.7 | 43.5 | 17.7 | 0.00 | 0.8 | 29.9 | 25.5 | 59.7 | 18.0 | 2 |
| THE KENYAN ALLIANCE INSURANCE | 0.00 | | | -13.8 | -164.2 | | 69.6 | | 0.00 | 22.5 | -43.3 | 21.2 | 45.7 | 116.2 | 4 |
| THE MONARCH INSURANCE | 0.00 | | | 5.6 | 21.9 | -32.5 | 58.6 | 47.6 | 0.00 | 9.2 | 2.2 | -7.6 | 0.00 | 4.4 | 4 |
| TRIDENT INSURANCE COMPANY | -750.0 | 47.6 | | 180.3 | -16.4 | -32.5 | 86.1 | 73.3 | 0.00 | 18.7 | 11.0 | -7.6 | 89.3 | -1.1 | 7 |
| | | | | | | 22.3 | | | | | | -261.5 7.0 | | | 6 |
| UAP INSURANCE COMPANY | 435.9 | 23.0 | 21.3 | 11.1 | 12.0 | | 79.5 | 57.8 | 0.00 | -8.0 | 24.4 | | 76.2 | 106.2 | |
| XPLICO INSURANCE COMPANY | 0.00 | -12.5 | | -2.3 | -104.8 | 1136.8 | 57.3 | 49.3 | 49.9 | -2.0 | -11.8 | | 0.00 | 165.8 | 5 |
| TOTAL | 46.9 | 34.8 | 40.4 | 45.8 | 41.4 | 32.6 | 68.4 | 56.2 | 78.3 | 31.7 | 48.8 | 39.1 | 75.7 | 35.4 | 6 |
| | | | T | | | | REINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | 4.2 | 17.1 | | 39.0 | 2.0 | | 26.1 | 84.3 | 0.00 | 120.1 | 0.0 | 1.9 | 70.7 | 23.9 | 4 |
| EAST AFRICA REINSURANCE | 484.9 | 47.6 | 0.00 | 36.4 | 21.7 | 74.6 | 0.00 | 118.6 | 0.00 | 48.4 | 0.00 | 0.00 | 86.4 | 51.2 | 5 |
| GHANA REINSURANCE COMPANY | 81.9 | 35.9 | 25.4 | 25.3 | 28.2 | 76.5 | 40.8 | 40.7 | 0.00 | 61.3 | 59.9 | -542.2 | 60.2 | 52.0 | 4 |
| KENYA REINSURANCE CORPORATION | 810.1 | 60.1 | 28.6 | 12.6 | 42.6 | 73.6 | 6.6 | 152.5 | 0.00 | 39.5 | -1.3 | -2505.9 | 69.3 | 259.8 | 6 |
| TOTAL | 522.4 | 50.1 | 27.5 | 20.3 | 36.8 | 77.0 | 20.€ | 139.7 | 0.00 | 41.9 | 3.8 | 1274.9 | 71.1 | 165.5 | e |

| APPENDIX 18: SUMMARY OF UNDERWRITE | | | | | | | | Motor | Motor | | | Workmens' | | 1 | Total |
|------------------------------------|-------------|-------------|---------------|-----------------|------------|------------|---------------|-------------|----------------|-------------------|-----------|--------------|-------------|---------------|-----------|
| Company | Aviation | Engineering | Fire Domestic | Fire Industrial | Liability | Marine | Motor Private | Commercial | Commercial PSV | Personal Accident | Theft | Compensation | Medical | Miscellaneous | |
| | 1 | | | | | | INSURERS | | Г | | | Г | | 1 | |
| AAR INSURANCE KENYA | - | - | (241) | 102 | 1,735 | 942 | - | - | - | 5,549 | 425 | 14,669 | (626,660) | 10,648 | (592,83 |
| AFRICAN MERCHANT ASSURANCE | - | 13,258 | 3,668 | (95,726) | (26,419) | 10,313 | 319,123 | 434,573 | (724,638) | (77,548) | (11,879) | 35,355 | - | 23,416 | (96,50 |
| AIG INSURANCE COMPANY | (1,410) | 4,899 | 28,359 | 31,756 | (41,713) | 13,204 | 144,652 | 32,972 | - | (119,411) | (3,802) | 176,799 | - | - | 266,3 |
| ALLIANZ INSURANCE COMPANY | (12,817) | (10,071) | (5,707) | (92,592) | 34,184 | (43,085) | (50,606) | (25,151) | - | 42 | (9,633) | (11,123) | 2,139 | (8,223) | (232,64 |
| APA INSURANCE COMPANY | (4,461) | 32,396 | 2,472 | (106,433) | 3,156 | 74,948 | (206,409) | (52,202) | - | 103,829 | 22,556 | 57,652 | 13,642 | (35,349) | (94,20 |
| BRITAM GENERAL INSURANCE | - | 15,157 | 13,396 | (8,685) | 12,916 | 63,976 | (412,953) | (184,630) | - | 142,550 | (107,733) | (7,915) | (118,959) | 43,775 | (549,10 |
| CIC GENERAL INSURANCE COMPANY | - | 44,074 | 17,961 | 30,395 | (32,268) | (49,791) | (231,305) | 70,757 | - | 23,984 | 43,086 | (37,661) | 179,848 | (152,451) | (93,37 |
| CORPORATE INSURANCE COMPANY | (1,714) | (2,301) | 6,165 | (32,669) | 30,831 | 14,445 | (9,952) | (21,920) | - | 12,501 | (23,632) | 2,958 | - | 1,648 | (23,640 |
| DIRECTLINE ASSURANCE COMPANY | - | - | - | - | - | | 25,205 | 4,458 | (335,939) | - | | | - | - | (306,276 |
| FIDELITY SHIELD INSURANCE | (25,719) | 18,330 | 5,168 | (9,130) | (7,117) | 19,369 | (12,456) | 135,719 | (33,629) | (32,982) | 1,899 | 24,277 | - | 12,894 | 96,62 |
| FIRST ASSURANCE COMPANY | - | 30,803 | 6,067 | 8,584 | 13,431 | 12,204 | (36,505) | (242,355) | - | 18,687 | 7,131 | (2,844) | (359,914) | 27,386 | (517,325 |
| GA INSURANCE COMPANY | (17,179) | (16,256) | 2,180 | 36,119 | 31,424 | 83,398 | 15,951 | 155,291 | (76,715) | 23,024 | 97,214 | 26,420 | 6,567 | 78,506 | 445,94 |
| GEMINIA INSURANCE COMPANY | 45,088 | 835 | 2,584 | 175,265 | 4,640 | 21,867 | (199,471) | 38,249 | - | (2,788) | 22,390 | 97,752 | | 59,677 | 266,08 |
| HERITAGE INSURANCE COMPANY | (5,674) | (25,392) | 18,285 | 2,922 | 34,463 | (4,176) | (135,403) | (10,356) | 34,465 | (40,404) | (387) | 90,241 | 24,035 | 36,876 | 19,49 |
| ICEA LION GENERAL INSURANCE | (3,553) | 9,162 | 9,756 | 96,866 | 26,652 | 32,012 | (53,184) | (19,901) | - | (10,217) | 17,776 | 90,798 | (95,208) | 1,674 | 102,63 |
| INTRA-AFRICA ASSURANCE | - | 27,473 | (10,709) | (29,167) | 18,739 | 51,316 | (13,359) | (37,290) | 1,249 | 7,118 | 14,277 | (1,337) | - | 28,151 | 56,46 |
| INVESCO ASSURANCE COMPANY | - | (2,085) | (2,043) | (2,572) | 194 | (345) | 2,749 | (12,196) | (180,484) | (68) | (1,851) | (105) | - | 18,786 | (180,020 |
| JUBILEE INSURANCE COMPANY | (5,175) | (17,587) | 8,024 | 21,758 | (28,347) | 30,280 | (135,635) | 68,870 | - | 106,737 | (21,108) | 24,598 | 771,975 | 31,897 | 856,28 |
| KENINDIA ASSURANCE COMPANY | 6 | 2,103 | 5,842 | (56,033) | (6,784) | 70,733 | 58,214 | (102,296) | - | 1,207 | 34,259 | (160,747) | (41,211) | 7,313 | (187,394 |
| KENYA ORIENT INSURANCE | - | (2,073) | 8,544 | (25,780) | 4,140 | 1,455 | 232,326 | (136,937) | 78,427 | 3,885 | 2,051 | 34,690 | (30,958) | 53,202 | 222,97 |
| MADISON INSURANCE COMPANY | - | (12,983) | 17,183 | (21,777) | (55,388) | (7,766) | (283,521) | 115,799 | (147,235) | (6,443) | (5,064) | 2,889 | (133,855) | (451) | (538,612 |
| MAYFAIR INSURANCE COMPANY | 1,654 | 65,976 | 8,869 | 28,109 | 14,222 | 23,432 | 5,622 | 11,290 | - | 14,357 | 7,179 | 48,300 | - | 39,436 | 268,44 |
| METROPOLITAN CANNON INSURANCE | - | 27,295 | (85) | (14,620) | 16,595 | (1,814) | (53,387) | (15,954) | - | (13,527) | 13,154 | (2,701) | (20,038) | 42,233 | (22,849 |
| MUA INSURANCE COMPANY | (50,809) | (21,571) | 55 | (23,323) | (8,503) | (475) | (22,127) | (6,216) | - | (130) | 1,935 | 5,757 | - | (11,018) | (136,425 |
| OCCIDENTAL INSURANCE COMPANY | - | (17,768) | (47,752) | (49,365) | (72) | (30,004) | (9,514) | 120,458 | - | 2,821 | 10,121 | 42,850 | - | 4,710 | 26,48 |
| PACIS INSURANCE COMPANY | - | (3,246) | (1,184) | (15,506) | (2,312) | (2,846) | (63,385) | 64,802 | - | 20,525 | 7,458 | 14,611 | (28,273) | (296) | (9,652 |
| PIONEER GENERAL INSURANCE | - | 10,360 | 922 | 17,504 | 14,756 | (4,501) | (81,205) | (38,354) | - | 35,714 | 5,959 | 13,242 | - | 8,510 | (17,093 |
| RESOLUTION INSURANCE COMPANY | - | (1,227) | (1,942) | (8,369) | 25,236 | 9,906 | (169,474) | (25,396) | - | 22,030 | (1,367) | 28,580 | (488,934) | 7,315 | (603,642 |
| SAHAM INSURANCE COMPANY | - | (8,150) | 17 | 35,845 | 4,380 | (4,997) | (80,646) | (13,835) | - | 5,663 | (106,976) | 38,189 | 24,521 | 97,803 | (8,186 |
| SANLAM INSURANCE COMPANY | - | 1,488 | (6,269) | 5,530 | 21,530 | (3,860) | (105,172) | 51,345 | 24,979 | 3,472 | 5,916 | 16,961 | (19,054) | (12,572) | (15,706 |
| TAKAFUL INSURANCE OF AFRICA | - | 5,309 | 888 | 6,235 | (6,031) | 5,426 | 40,311 | (49,213) | (55,160) | 797 | 1,739 | (5,314) | (9,228) | 61,828 | (2,413 |
| TAUSI ASSURANCE COMPANY | - | 11,125 | 3,166 | 13,486 | 4,396 | 27,746 | 25,718 | 24,570 | - | 3,359 | 18,072 | 31,723 | 869 | 3,993 | 168,22 |
| THE KENYAN ALLIANCE INSURANCE | - | 16,787 | (28,151) | 10,201 | 6,829 | 24,591 | (90,484) | 63,070 | - | 4,272 | 17,475 | 3,248 | (3,709) | (713) | 23,4 |
| THE MONARCH INSURANCE | - | 445 | 450 | 3,431 | 951 | 1,017 | (46,184) | 9,219 | - | 24,251 | 685 | 8,406 | - | 20,547 | 23,2 |
| TRIDENT INSURANCE COMPANY | (606) | (15,900) | (1,021) | (24,340) | 3,988 | 3,736 | (44,809) | (6,323) | 10,656 | 1,368 | (1,868) | 29,139 | 13,886 | (59,516) | (91,610 |
| UAP INSURANCE COMPANY | (15,627) | 3,239 | 56,504 | 91,075 | 26,547 | 44,040 | (372,912) | (8,441) | - | 30,986 | 58,010 | 110,283 | (167,210) | (33,540) | (177,046 |
| XPLICO INSURANCE COMPANY | - | 2,539 | 3 | 8 | 327 | (5,309) | (65,734) | 19,956 | 70,226 | 29 | (6) | 2,565 | 2,845 | (24,019) | 3,4 |
| TOTAL | (97,996) | 186,443 | 121,424 | (896) | 141,308 | 481,387 | (2,115,921) | 412,432 | (1,333,798) | 315,239 | 115,461 | 843,205 | (1,102,884) | 384,076 | (1,650,52 |
| | | | | | | | REINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | 9,592 | 41,345 | (985) | 27,708 | 17,012 | (41,269) | 764 | (8,370) | - | (9,107) | (5) | 2,297 | (58,196) | 55,460 | 36,2 |
| EAST AFRICA REINSURANCE | (8,315) | 33,335 | | 285,760 | 2,461 | (19,823) | - | (114,470) | - | 897 | | | (113,776) | 56,571 | 122,6 |
| GHANA REINSURANCE COMPANY | (327) | 6,249 | 1,917 | 14,172 | 1,344 | (4,668) | 4,466 | 4,859 | - | (531) | (2,661) | (3,829) | (681) | (87) | 20,2 |
| KENYA REINSURANCE CORPORATION | (237,387) | 23,429 | 8,609 | 1,889,636 | 63,160 | (24,191) | 21,098 | (651,032) | - | 147,099 | 332,384 | (37,581) | 85,102 | (2,197,336) | (577,01 |
| TOTAL | (236,437) | 104,358 | 9,541 | 2,217,276 | 83,977 | (89,951) | 26,328 | (769,013) | | 138,358 | 329,718 | (39,113) | (87,551) | (2,085,392) | (397,90 |



| APPENDIX 19: SUMMARY OF GENERAL IN | SURANCE BUSINESS | | | | | | | | | | | | | | |
|--------------------------------------|-------------------------|-----------------------|------------------------|------------------------|------------|---------------------------------|------------|---------------------------------|------------------------------|-----------------|----------------|--------------------------|--------------------------------|----------------------|------------------|
| Company | Gross Direct Premium | Inward Reinsurance | Outward Reinsurance | Net Premium Written | UPR B/F | Unexpired Risk Reserve (B/F) | UPR C/F | Unexpired Risk Reserve (B/F) | Net Earned Premium Income | Incurred Claims | Net Commisions | Expense of Management | Underwriting Profit /(Loss) | Investment Income | Operating Profit |
| | | | | | | | INSURERS | | | | | | | | |
| AAR INSURANCE KENYA | 5,608,947 | - | 1,270,028 | 4,338,919 | 1,676,743 | _ | 1,708,428 | | 4,307,235 | 3,301,749 | 460,856 | 1,137,462 | (592,832) | 256,789 | (336,043) |
| AFRICAN MERCHANT ASSURANCE | 2,173,528 | 5,734 | 549,621 | 1,629,640 | 957,652 | _ | 854,731 | - | 1,732,561 | 942,193 | 46,644 | 840,229 | (96,504) | 172,178 | 75,673 |
| AIG INSURANCE COMPANY | 3,561,401 | 73,315 | 2,792,737 | 841,978 | 295,730 | | 300,424 | | 837,284 | 397,621 | (541,599) | 714,956 | 266,306 | - | 266,306 |
| ALLIANZ INSURANCE COMPANY | 703,858 | _ | 424,358 | 279,499 | 85,741 | _ | 115,285 | | 249,955 | 164,284 | 47,368 | 270,948 | (232,644) | 45,831 | (186,813) |
| APA INSURANCE COMPANY | 9,392,757 | 166,231 | 2,624,570 | 6,934,418 | 2,118,389 | = | 2,573,666 | | 6,479,141 | 4,279,260 | 405,114 | 1,888,969 | (94,202) | - | (94,202) |
| BRITAM GENERAL INSURANCE | 8,048,803 | - | 1,520,091 | 6,528,712 | 2,397,155 | 94,336 | 2,207,159 | 87,376 | 6,725,668 | 4,055,262 | 675,900 | 2,543,612 | (549,105) | 608,418 | 59,313 |
| CIC GENERAL INSURANCE COMPANY | 10,090,041 | 120,092 | 1,259,201 | 8,950,932 | 3,712,099 | - | 3,526,159 | - | 9,136,871 | 6,023,459 | 1,147,522 | 2,059,261 | (93,371) | 646,507 | 553,136 |
| CORPORATE INSURANCE COMPANY | 233,105 | 66,054 | 29,434 | 269,726 | 107,269 | - | 103,518 | - | 273,477 | 120,558 | 51,252 | 125,308 | (23,641) | 19,659 | (3,982) |
| DIRECTLINE ASSURANCE COMPANY | 3,002,685 | - | 93,780 | 2,908,905 | 693,915 | - | 591,651 | | 3,011,169 | 1,973,201 | 318,635 | 1,025,608 | (306,275) | - | (306,275) |
| FIDELITY SHIELD INSURANCE | 2,268,608 | 5,094 | 553,961 | 1,719,741 | 686,163 | - | 666,914 | - | 1,738,990 | 1,096,218 | 161,731 | 384,418 | 96,623 | - | 96,623 |
| FIRST ASSURANCE COMPANY | 3,686,957 | 102,852 | 1,612,047 | 2,177,761 | 664,752 | 27,444 | 785,598 | 53,819 | 2,030,540 | 1,477,319 | 149,888 | 920,660 | (517,327) | - | (517,327) |
| GA INSURANCE COMPANY | 5,977,062 | 65,493 | 2,969,839 | 3,072,716 | 1,157,317 | - | 1,242,800 | - | 2,987,234 | 1,758,016 | (8,531) | 791,806 | 445,942 | 566,185 | 1,012,128 |
| GEMINIA INSURANCE COMPANY | 4,302,397 | 212,196 | 506,823 | 4,007,770 | 1,310,846 | - | 1,773,574 | - | 3,545,042 | 2,193,784 | 379,587 | 705,583 | 266,088 | 241,481 | 507,569 |
| HERITAGE INSURANCE COMPANY | 5,366,863 | 68,777 | 2,243,816 | 3,191,824 | 1,264,377 | - | 1,305,962 | - | 3,150,239 | 1,673,685 | 87,562 | 1,369,499 | 19,494 | 537,740 | 557,234 |
| ICEA LION GENERAL INSURANCE | 5,565,167 | 44,111 | 2,635,759 | 2,973,519 | 1,071,633 | - | 1,028,887 | - | 3,016,265 | 1,645,176 | 185,501 | 1,082,953 | 102,635 | - | 102,635 |
| INTRA-AFRICA ASSURANCE | 1,209,715 | 3,973 | 171,943 | 1,041,744 | 368,795 | - | 412,847 | - | 997,693 | 525,689 | 86,455 | 329,088 | 56,462 | 19,418 | 75,880 |
| INVESCO ASSURANCE COMPANY | 1,531,029 | - | 49,872 | 1,481,157 | 216,827 | - | 150,861 | | 1,547,123 | 913,575 | 159,901 | 653,668 | (180,020) | - | (180,020) |
| JUBILEE INSURANCE COMPANY | 10,961,057 | 151,295 | 3,489,173 | 7,623,180 | 2,907,014 | - | 2,929,344 | - | 7,600,850 | 4,836,924 | 254,279 | 1,653,362 | 856,285 | 795,790 | 1,652,075 |
| KENINDIA ASSURANCE COMPANY | 2,800,230 | 54,456 | 945,870 | 1,908,816 | 679,437 | - | 661,831 | - | 1,926,422 | 1,321,528 | 127,648 | 664,639 | (187,393) | 479,101 | 291,708 |
| KENYA ORIENT INSURANCE | 1,434,464 | 12,021 | 205,665 | 1,240,820 | 702,279 | - | 430,359 | - | 1,512,740 | 545,547 | 141,274 | 602,949 | 222,970 | - | 222,970 |
| MADISON INSURANCE COMPANY | 4,470,419 | 9,797 | 262,636 | 4,217,580 | 1,722,429 | - | 2,152,458 | - | 3,787,551 | 3,171,455 | 381,292 | 773,417 | (538,613) | 180,792 | (357,820) |
| MAYFAIR INSURANCE COMPANY | 2,918,371 | 86,221 | 1,456,922 | 1,547,671 | 495,996 | - | 638,624 | 1,488 | 1,403,555 | 709,642 | (7,029) | 432,495 | 268,447 | - | 268,447 |
| METROPOLITAN CANNON INSURANCE | 1,017,398 | 5,790 | 213,457 | 809,731 | 418,415 | 71,008 | 345,863 | 48,612 | 904,678 | 539,013 | 72,977 | 315,536 | (22,848) | - | (22,848) |
| MUA INSURANCE COMPANY | 658,746 | 91,449 | 342,232 | 407,962 | 122,062 | - | 196,786 | - | 333,239 | 150,925 | 23,848 | 294,891 | (136,425) | 70,927 | (65,498) |
| OCCIDENTAL INSURANCE COMPANY | 2,601,370 | 990 | 640,613 | 1,961,747 | 758,729 | - | 731,147 | - | 1,989,329 | 1,224,317 | 188,918 | 549,609 | 26,485 | 357,485 | 383,970 |
| PACIS INSURANCE COMPANY | 1,307,535 | - | 337,130 | 970,405 | 417,039 | - | 428,550 | - | 958,894 | 397,888 | 117,823 | 452,834 | (9,652) | 91,184 | 81,533 |
| PIONEER GENERAL INSURANCE | 587,719 | 4,138 | 99,963 | 491,894 | 163,930 | - | 243,554 | - | 412,270 | 226,498 | 37,896 | 164,967 | (17,093) | - | (17,093) |
| RESOLUTION INSURANCE COMPANY | 5,701,692 | - | 3,002,845 | 2,698,847 | 1,305,103 | 79,235 | 1,311,943 | 95,005 | 2,676,237 | 1,927,014 | 120,292 | 1,232,575 | (603,644) | 88,803 | (514,841) |
| SAHAM INSURANCE COMPANY | 2,522,958 | 9,999 | 1,426,333 | 1,106,624 | 433,802 | 55,442 | 503,749 | 73,358 | 1,018,761 | 531,496 | (27,366) | 522,815 | (8,185) | 134,712 | 126,528 |
| SANLAM INSURANCE COMPANY | 2,202,961 | - | 599,590 | 1,603,371 | 492,768 | - | 660,832 | - | 1,435,307 | 713,101 | 83,411 | 654,503 | (15,708) | 127,594 | 111,886 |
| TAKAFUL INSURANCE OF AFRICA | 966,116 | - | 257,130 | 708,986 | 474,387 | - | 522,788 | - | 660,586 | 267,051 | 1,872 | 394,074 | (2,412) | 25,562 | 23,150 |
| TAUSI ASSURANCE COMPANY | 1,145,131 | 29,072 | 356,860 | 817,343 | 219,998 | - | 235,200 | | 802,141 | 229,789 | 80,611 | 323,520 | 168,222 | - | 168,222 |
| THE KENYAN ALLIANCE INSURANCE | 1,250,565 | - | 146,592 | 1,103,973 | 564,157 | - | 563,316 | | 1,104,814 | 469,045 | 102,918 | 509,436 | 23,415 | 183,029 | 206,445 |
| THE MONARCH INSURANCE | 1,220,931 | 36,704 | 63,491 | 1,194,143 | 476,687 | - | 554,378 | - | 1,116,453 | 553,287 | 92,485 | 447,464 | 23,218 | - | 23,218 |
| TRIDENT INSURANCE COMPANY | 538,527 | 7,572 | 113,497 | 432,602 | 327,057 | - | 238,919 | - | 520,741 | 373,879 | 59,252 | 179,219 | (91,610) | - | (91,610) |
| UAP INSURANCE COMPANY | 9,150,028 | 105,319 | 1,141,024 | 8,114,323 | 3,144,164 | 135,394 | 3,139,386 | 148,527 | 8,105,968 | 5,414,150 | 711,456 | 2,157,408 | (177,046) | - | (177,046) |
| XPLICO INSURANCE COMPANY | 1,309,453 | - | 39,617 | 1,269,835 | 171,929 | - | 225,818 | - | 1,215,946 | 633,289 | 186,361 | 392,867 | 3,430 | 9,976 | 13,406 |
| TOTAL | 127,488,594 | 1,538,745 | 36,448,520 | 92,578,814 | 34,782,785 | 462,859 | 36,063,309 | 508,185 | 91,252,969 | 56,776,887 | 6,564,004 | 29,562,608 | (1,650,528) | 5,659,161 | 4,008,637 |
| | | | | | | | REINSURERS | | | | | | | | |
| CONTINENTAL REINSURANCE | | 2,221,746 | 639,112 | 1,582,634 | 415,725 | - | 489,823 | - | 1,508,536 | 700,091 | 525,535 | 246,664 | 36,246 | 95,993 | 132,239 |
| EAST AFRICA REINSURANCE | - | 2,884,737 | 134,418 | 2,750,319 | 871,854 | - | 776,062 | - | 2,846,112 | 1,700,764 | 739,100 | 283,609 | 122,639 | | 122,639 |
| GHANA REINSURANCE COMPANY | - | 421,734 | 49,081 | 372,653 | 43,619 | - | 48,027 | | 368,245 | 150,324 | 113,224 | 84,473 | 20,223 | 93,572 | |
| KENYA REINSURANCE CORPORATION | | 12,119,950 | 688,299 | 11,431,651 | 4,781,322 | | 4,272,660 | | 11,940,312 | 8,295,062 | 2,491,778 | 1,730,482 | (577,010) | 2,968,278 | 2,391,268 |
| TOTAL Amounts in Thousand Shillings | - | 17,648,167 | 1,510,910 | 16,137,257 | 6,112,520 | - | 5,586,572 | - | 16,663,205 | 10,846,241 | 3,869,637 | 2,345,228 | (397,902) | 3,157,843 | 2,759,941 |



| APPENDIX 20 i: SUMMARY OF LO | NG TERM INSURANCE B | USINESS BALANCE SHEE | TS AS AT 31.12.2018 | | ı | | | | Г | |
|--------------------------------|-------------------------------|----------------------|--------------------------|------------------------------------|-------------------------------|----------------------------|-----------------------------------|----------------------------|----------------------------|---------------------------------|
| Company | APA LIFE ASSURANCE COMPANY | BARCLAYS LIFE | BRITAM LIFE ASSURANCE | CAPEX LIFE ASSURANCE COMPANY | CIC LIFE ASSURANCE COMPANY | CONTINENTAL REINSURANCE | CORPORATE INSURANCE COMPANY | EAST AFRICA REINSURANCE | FIRST ASSURANCE COMPANY | GA LIFE INSURANCE COMPANY |
| hare Capital | 700,000 | 699,000 | 180,000 | 150,000 | 800,000 | 300,000 | 150,000 | 500,000 | 150,000 | 200,000 |
| Share Premium | - | - | - | - | _ | - | - | - | - | |
| Revaluation Reserves | 8,219 | - | - | 778 | _ | (58) | - | 628,228 | _ | _ |
| Statutory Reserves | (58,754) | (569,599) | - | 35,048 | 1,373,055 | 21,057 | 152,205 | - | 207,754 | 723,252 |
| Retained Earnings | (16,388) | 408,387 | - | - | 11,689 | - | (101,942) | - | - | 15,198 |
| Other Reserves | _ | _ | 7,955,891 | 195,823 | (61,949) | 157,961 | _ | _ | - | |
| Fotal Equity | 633,076 | 537,789 | 8,135,891 | 381,649 | 2,122,795 | 478,959 | 200,263 | 1,128,228 | 357,754 | 938,451 |
| Jnderwriting Provisions | 182,459 | _ | 765,587 | 5,440 | 431,009 | 103,064 | 34,849 | 498,380 | 12,977 | 4,175 |
| Actuarial Contract Liabilities | 4,403,412 | 1,988,092 | 58,075,372 | 418,860 | 8,234,476 | _ | 566,837 | 81,573 | 12,004 | 6,770,440 |
| ongTerm Liabilities | _ | 400,000 | 3,409,667 | - | 473,809 | 36,518 | _ | 270,857 | 89,853 | 20,976 |
| Current Liabilities | 150,586 | 447,043 | 1,318,940 | 39,080 | 534,900 | 89,349 | 100,383 | 85,240 | 15,262 | 35,541 |
| Total Equity And Liabilities | 5,369,533 | 3,372,924 | 71,705,458 | 845,030 | 11,796,990 | 707,890 | 902,332 | 2,064,279 | 487,850 | 7,769,583 |
| Land And Buildings | _ | _ | 120,463 | - | _ | - | - | - | - | _ |
| nvestment Property | 145,000 | - | 6,367,632 | 534,000 | 2,181,875 | - | 370,000 | - | 82,000 | 1,323,040 |
| Other Fixed Assets | 16,907 | 40,221 | 232,000 | 9,629 | 106,916 | - | 616 | - | 2 | 6,011 |
| Government Securities | 3,316,403 | 2,021,385 | 33,637,859 | 165,600 | 5,140,758 | 441,304 | 152,388 | 1,184,963 | 294,842 | 5,957,572 |
| Other Securities | 43,557 | - | - | - | 517,442 | - | - | - | - | |
| nvestment in Related Companies | - | - | 2,778,572 | - | _ | - | - | - | - | |
| Corporate Bonds | 70,514 | _ | 541,566 | - | 300,363 | 5,852 | _ | 86,393 | _ | 158,724 |
| Commercial Papers | 114,986 | - | - | - | 11,985 | - | - | - | - | |
| Debentures | _ | _ | - | - | _ | _ | - | - | - | - |
| Ordinary Shares Quoted | 222,197 | _ | 7,707,686 | 2 | 788,038 | - | - | 14,049 | - | 161,740 |
| Ordinary Shares Unquoted | 9,474 | - | 102,871 | - | 18,584 | - | 978 | _ | - | - |
| Preference Shares Quoted | _ | _ | - | - | _ | _ | _ | _ | _ | - |
| Preference Shares Unquoted | _ | _ | _ | - | _ | _ | _ | _ | _ | _ |
| oans Secured & Unsecured | 32,402 | _ | 1,657,031 | - | 358,539 | 1,007 | 60,253 | _ | _ | 4,242 |
| Mortgages | _ | _ | 1,209,394 | - | 90,499 | _ | _ | _ | _ | - |
| erm Deposits | 1,012,739 | 267,031 | 903,880 | 33,000 | 958,107 | 60,098 | 307,020 | 253,771 | 62,384 | 67,236 |
| Cash and Cash Balances | 65,184 | 50,636 | 751,947 | 40,178 | 89,386 | 7,656 | 3,182 | 30,939 | 24,012 | 16,492 |
| Outstanding Premiums | 224,708 | 348,128 | 633,403 | 2,224 | 720,737 | 136,655 | _ | 342,147 | 24,611 | 3,875 |
| Other Receivables | 50,999 | 5,453 | 844,794 | | 348,989 | _ | 7,317 | 19,486 | _ | _ |
| Other Assets | 39,279 | 640,071 | 13,185,371 | 60,396 | 160,015 | 55,317 | _ | 8,372 | - | 60,629 |
| ntangible Assets | 5,184 | - | 1,030,989 | - | 4,756 | - | 578 | 124,158 | - | 10,021 |
| Total Assets | 5,369,533 | 3,372,924 | 71,705,458 | 845,030 | 11,796,990 | 707,890 | 902,332 | 2,064,279 | 487,850 | 7,769,583 |



Continued from previous page

| APPENDIX 20 ii: SUMMARY OF LON | NG TERM INSURANCE | BUSINESS BALANCE S | HEETS AS AT 31.12. | 2018 | | | | | | |
|---------------------------------|---------------------------------|--|---------------------------------|----------------------------------|--------------------------------|-------------------------------------|---------------------------|---------------------------------|-------------------------------------|------------------------------------|
| Company | GEMINIA INSURANCE COMPANY | ICEA LION LIFE ASSURANCE COMPANY | JUBILEE INSURANCE COMPANY | KENINDIA ASSURANCE COMPANY | KENYA ORIENT LIFE ASSURANCE | KENYA REINSURANCE CORPORATION | LIBERTY LIFE ASSURANCE | MADISON INSURANCE COMPANY | METROPOLITAN CANNON INSURANCE | OLD MUTUAL ASSURANCE COMPANY |
| Share Capital | 255,000 | 450,000 | 500,000 | 161,388 | 173,000 | 500,000 | 612,340 | 450,000 | 416,726 | 2,174,87 |
| Share Premium | - | - | - | - | - | - | - | - | 491,067 | 1,884,957 |
| Revaluation Reserves | - | - | 30,241 | 51,009 | - | - | 384,799 | - | _ | |
| Statutory Reserves | 129,132 | 7,859,518 | 2,039,445 | 318,516 | 41,892 | 4,495,936 | 2,970,964 | 2,018,206 | _ | |
| Retained Earnings | _ | 2,557,684 | 1,631,180 | 26,642 | 820 | _ | (1,224,442) | 62,000 | (1,239,654) | (1,989,026 |
| Other Reserves | - | - | - | 1,988,666 | - | (41,181) | - | - | 710,379 | _ |
| Total Equity | 384,132 | 10,867,202 | 4,200,866 | 2,546,221 | 215,713 | 4,954,755 | 2,743,661 | 2,530,206 | 378,518 | 2,070,802 |
| Underwriting Provisions | 98,783 | 120,013 | 824,392 | 138,819 | _ | _ | 514,639 | 26,723 | 273,209 | 368,393 |
| Actuarial Contract Liabilities | 905,451 | 66,733,267 | 65,431,276 | 31,059,379 | 775,285 | 2,489,118 | 18,637,290 | 9,121,614 | 1,362,953 | 10,993,453 |
| LongTerm Liabilities | _ | 1,651,018 | 63,508 | 34,760 | _ | _ | 1,059,982 | 640,505 | 206,204 | - |
| Current Liabilities | 316,418 | 503,790 | 645,536 | 184,938 | 9,827 | 2,207,003 | 751,114 | 46,484 | 218,709 | 791,173 |
| Total Equity And Liabilities | 1,704,784 | 79,875,289 | 71,165,578 | 33,964,117 | 1,000,825 | 9,650,876 | 23,706,686 | 12,365,533 | 2,439,594 | 14,223,821 |
| Land And Buildings | 118,030 | - | - | 1,083,940 | - | - | 728,445 | - | 92,500 | - |
| Investment Property | _ | 10,534,000 | 4,397,912 | 2,008,654 | 175,000 | 1,610,414 | 1,206,555 | 5,139,550 | 833,000 | 2,271,038 |
| Other Fixed Assets | _ | 91,423 | 49,033 | 14,997 | 16,859 | - | 79,494 | 56,789 | 12,888 | 116,893 |
| Government Securities | 635,062 | 54,899,559 | 47,525,483 | 30,153,710 | 451,206 | 2,309,742 | 12,641,876 | 3,504,129 | 1,014,478 | 4,342,140 |
| Other Securities | - | - | - | - | - | | - | 78,195 | | 21,957 |
| Investment in Related Companies | _ | 1,246,846 | 1,884,698 | _ | _ | - | _ | | | _ |
| Corporate Bonds | 750 | 1,421,713 | 836,129 | 52,789 | 24,447 | | 1,010,285 | 130,762 | 53,984 | 579,611 |
| Commercial Papers | - | - | - | 76,889 | 40,488 | - | - | - | - | - |
| Debentures | _ | - | - | _ | _ | | _ | | | _ |
| Ordinary Shares Quoted | _ | 6,727,309 | 4,945,582 | 134,204 | _ | 287,773 | 3,046,140 | 6,399 | 63,161 | 3,303,45 |
| Ordinary Shares Unquoted | _ | 9,763 | 2,560,392 | 153 | 57,929 | _ | 194,599 | 2,341,503 | 2,963 | 407,159 |
| Preference Shares Quoted | - | 1,223 | - | - | - | - | - | - | - | |
| Preference Shares Unquoted | _ | - | _ | _ | _ | - | _ | _ | _ | _ |
| Loans Secured & Unsecured | 2,777 | 557,003 | 856,556 | 97,117 | 8,928 | - | 1,173,627 | 91,905 | 16,656 | 173,054 |
| Mortgages | _ | 537,998 | _ | 4,813 | _ | - | 380,424 | 100,513 | 29,641 | 24,324 |
| Term Deposits | 544,676 | 3,661,996 | 4,826,849 | 119,291 | 53,024 | 4,669,090 | 2,454,944 | 241,051 | 168,431 | 2,174,133 |
| Cash and Cash Balances | 375,866 | 17,536 | 1,940,349 | 84,351 | 50,948 | 1,789 | 233,293 | 133,112 | 13,275 | 225,347 |
| Outstanding Premiums | 225 | 14,415 | 393,091 | - | 66,935 | 286,499 | 218,418 | 132,346 | 76,073 | 56,928 |
| Other Receivables | _ | 58,363 | 212,825 | 121,291 | 26,578 | - | 5,845 | 396,935 | - | 419,346 |
| Other Assets | 27,396 | 86,669 | 680,962 | | 15,837 | 141,115 | 180,099 | _ | 58,923 | 92,255 |
| Intangible Assets | - | 9,473 | 55,716 | 11,918 | 12,646 | 344,453 | 152,642 | 12,345 | 3,620 | 16,186 |
| Total Assets | 1,704,784 | 79,875,289 | 71,165,578 | 33,964,117 | 1,000,825 | 9,650,876 | 23,706,686 | 12,365,533 | 2,439,594 | 14,223,821 |

Amounts in Thousand Shillings Continued next page



Continued from previous page

| APPENDIX 20 iii: SUMMARY OF LONG | PIONEER | | | | | THE KENYAN | THE MONARCH | UAP LIFE | |
|----------------------------------|-----------------------|------------------------------|----------------------------|--------------------------|--------------------------------|-----------------------|----------------------|-----------------------|------------|
| Company | ASSURANCE COM PANY | PRUDENTIAL LIFE ASSURANCE | SAHAM INSURANCE COMPANY | SANLAM LIFE ASSURANCE | TAKAFUL INSURANCE OF AFRICA | ALLIANCE INSURANCE | INSURANCE COMPANY | ASSURANCE COM PANY | TOTAL |
| Share Capital | 150,000 | 409,185 | 150,000 | 843,138 | 150,000 | 400,000 | 154,976 | 1,585,456 | 13,365,08 |
| Share Premium | - | 2,124,525 | - | 30,260 | - | - | - | - | 4,530,80 |
| Revaluation Reserves | - | - | 3,906 | | - | 107,075 | - | 27,534 | 1,241,73 |
| Statutory Reserves | 564,755 | - | - | 676,856 | 78,915 | 6,000 | 10,269 | - | 23,094,42 |
| Retained Earnings | 265,479 | - 1,825,576 | - | 560,253 | - | 40,029 | _ | 347,778 | (469,889 |
| Other Reserves | - | - | - 14,360 | _ | 9,000 | - | 151,510 | - | 11,051,74 |
| Total Equity | 980,234 | 708,135 | 139,546 | 2,110,508 | 237,915 | 553,104 | 316,755 | 1,960,768 | 52,813,89 |
| Underwriting Provisions | 1,066,083 | 42,029 | - | - | 7,897 | 68,163 | 77,487 | 569,883 | 6,234,45 |
| Actuarial Contract Liabilities | 3,528,019 | 563,439 | 881,570 | 19,884,722 | 58,364 | 2,366,710 | 160,579 | 8,331,627 | 323,835,18 |
| LongTerm Liabilities | 263,031 | _ | - | 359,148 | - | 18,049 | _ | 136,054 | 9,133,93 |
| Current Liabilities | 1,627,693 | 127,129 | 49,755 | 1,812,456 | 22,627 | 37,732 | 177,587 | 375,620 | 12,721,91 |
| Total Equity And Liabilities | 7,465,059 | 1,440,733 | 1,070,871 | 24,166,834 | 326,802 | 3,043,758 | 732,408 | 11,373,951 | 404,739,38 |
| Land And Buildings | - | - | = | 410,000 | = | 125,000 | - | = | 2,678,37 |
| Investment Property | 1,400,347 | - | 75,000 | 2,964,000 | - | 1,097,376 | 368,177 | 930,000 | 46,014,57 |
| Other Fixed Assets | 44,704 | 59,278 | 2,061 | 151,602 | - | 1,194 | 21,217 | 33,476 | 1,164,21 |
| Government Securities | 449,448 | 1,156,659 | 543,968 | 14,322,898 | 52,532 | 280,683 | 69,201 | 6,466,578 | 233,132,42 |
| Other Securities | _ | - | - | 1,280,221 | - | - | - | - | 1,941,37 |
| Investment in Related Companies | _ | - | - | - | - | - | 45,365 | _ | 5,955,48 |
| Corporate Bonds | 1,000 | - | 59,269 | 1,254,774 | 28,375 | - | - | 810,414 | 7,427,71 |
| Commercial Papers | _ | - | - | = | - | - | - | - | 244,34 |
| Debentures | _ | _ | - | - | - | - | _ | - | - |
| Ordinary Shares Quoted | 21,343 | - | = | 2,157,370 | = | - | - | 1,568,778 | 31,155,22 |
| Ordinary Shares Unquoted | _ | - | - | = | - | - | - | 15,701 | 5,722,06 |
| Preference Shares Quoted | - | - | = | = | - | - | - | - | 1,22 |
| Preference Shares Unquoted | _ | - | = | = | - | - | - | - | - |
| Loans Secured & Unsecured | 144,008 | 20,633 | 8,093 | 309,745 | - | 1,398 | _ | 16,883 | 5,591,85 |
| Mortgages | _ | - | - | 99,780 | - | - | - | 59,790 | 2,537,17 |
| Term Deposits | 602,461 | 105,052 | 268,197 | 364,404 | 114,679 | 1,272,116 | 30,585 | 862,680 | 26,458,92 |
| Cash and Cash Balances | 824,925 | 26,403 | 76,352 | 248,900 | 18,125 | 202 | 1,414 | 241,897 | 5,593,69 |
| Outstanding Premiums | 3,553,671 | 10,588 | 9,783 | 174,548 | 62,426 | 36,133 | 122,984 | 233,687 | 7,885,23 |
| Other Receivables | 275,276 | 2,901 | - | | 37,825 | - | - | 120,816 | 2,955,03 |
| Other Assets | 141,552 | 26,527 | 28,149 | 270,163 | 12,840 | 229,655 | 71,412 | 13,250 | 16,286,25 |
| Intangible Assets | 6,325 | 32,692 | - | 158,429 | - | - | 2,053 | - | 1,994,18 |
| Total Assets | 7,465,059 | 1,440,733 | 1,070,871 | 24,166,834 | 326,802 | 3,043,758 | 732,408 | 11,373,951 | 404,739,38 |



| Company | AAR INSURANCE KENYA | AFRICAN MERCHANT ASSURANCE | AIG INSURANCE COMPANY | ALLIANZ INSURANCE COMPANY | APA INSURANCE COM PANY | BRITAM GENERAL INSURANCE COMPANY | CIC GENERAL INSURANCE COMPANY | CONTINENTAL REINSURANCE | CORPORATE INSURANCE COMPANY | DIRECTLINE ASSURANCE COMPANY |
|---------------------------------|------------------------|-------------------------------|--------------------------|------------------------------|---------------------------|----------------------------------|----------------------------------|----------------------------|-----------------------------|------------------------------------|
| Share Capital | 500,000 | 987,386 | 450,000 | 1,000,000 | 1,250,000 | 2,668,000 | 1,700,000 | 800,000 | 400,000 | 300,00 |
| Share Premium | 660,523 | - | - | - | - | - | - | - | _ | |
| Revaluation Reserves | - | - | 23,818 | - | 465,595 | - | - | 556 | _ | (107,878 |
| Statutory Reserves | - | - | - | - | - | - | - | - | - | |
| Retained Earnings | (680,880) | 581,849 | 1,728,794 | (289,138) | 3,188,498 | 14,915 | 2,455,694 | 346,008 | 527,956 | 772,10 |
| Other Reserves | - | 20,852 | - | - | - | - | (104,506) | - | 1,092 | |
| Total Equity | 479,642 | 1,590,087 | 2,202,612 | 710,862 | 4,904,093 | 2,682,915 | 4,051,187 | 1,146,564 | 929,048 | 964,22 |
| Underwriting Provisions | 2,715,606 | 1,575,747 | 973,931 | 196,392 | 7,858,191 | 5,740,073 | 6,825,646 | 1,066,391 | 307,896 | 4,352,15 |
| Actuarial Contract Liabilities | - | - | - | - | - | - | - | - | _ | |
| LongTerm Liabilities | - | - | - | - | - | - | - | - | - | |
| Current Liabilities | 390,831 | 226,264 | 1,927,779 | 398,433 | 462,494 | 2,573,238 | 320,374 | 152,534 | 123,195 | 192,31 |
| Total Equity And Liabilities | 3,586,079 | 3,392,098 | 5,104,322 | 1,305,687 | 13,224,778 | 10,996,226 | 11,197,208 | 2,365,489 | 1,360,139 | 5,508,69 |
| Land And Buildings | - | 726,610 | - | - | - | 41,395 | 232,787 | - | - | 397,00 |
| Investment Property | - | 530,000 | - | - | 1,000,000 | - | 1,602,000 | - | 813,500 | 1,692,60 |
| Other Fixed Assets | 92,413 | 124,760 | 137,764 | 55,105 | 82,953 | 83,033 | 175,795 | 12,915 | 5,146 | 26,01 |
| Government Securities | 1,366,924 | 524,308 | 3,319,791 | 55,834 | 5,640,855 | 4,385,937 | 2,214,684 | 950,072 | 112,561 | 830,37 |
| Other Securities | - | - | - | - | 27,644 | - | 184,959 | - | - | |
| Investment in Related Companies | - | - | - | - | 618,675 | - | - | - | - | 536,00 |
| Corporate Bonds | 108,981 | 5,662 | - | - | 329,742 | 365,540 | 161,008 | 8,727 | - | |
| Commercial Papers | - | _ | - | - | - | - | 63,041 | - | _ | |
| Debentures | - | - | - | - | - | - | - | | - | |
| Ordinary Shares Quoted | - | 26,065 | - | - | 1,076,106 | 623,975 | 509,755 | - | - | 108,35 |
| Ordinary Shares Unquoted | - | - | - | - | 5,515 | 13,042 | 20,950 | - | 933 | |
| Preference Shares Quoted | - | - | - | - | - | - | - | - | - | |
| Preference Shares Unquoted | - | - | - | - | - | - | - | - | - | |
| Loans Secured & Unsecured | - | 7,959 | 15,196 | - | 36,090 | - | - | 9,724 | - | 16,59 |
| Mortgages | - | - | - | - | 77,392 | - | 95,276 | 4,447 | - | |
| Term Deposits | 601,257 | 370,932 | 398,252 | 200,211 | 2,029,199 | 299,961 | 2,379,787 | 129,908 | 10,027 | 1,059,78 |
| Cash and Cash Balances | 201,347 | 82,452 | 73,768 | 527,153 | 134,989 | 1,351,985 | 203,906 | 6,417 | 3,197 | 400,86 |
| Outstanding Premiums | 431,046 | 742,577 | 730,610 | 147,825 | 1,397,304 | 1,898,047 | 1,965,063 | 743,742 | 304,845 | 137,25 |
| Other Receivables | 324,460 | 28,995 | 70,322 | - | 118,299 | - | 421,955 | - | 13,322 | |
| Other Assets | 247,345 | 180,007 | 346,319 | 11,954 | 302,013 | 1,086,396 | 858,452 | 274,352 | 83,931 | 244,67 |
| Intangible Assets | 212,306 | 41,771 | 12,300 | 307,604 | 348,004 | 846,916 | 107,789 | 225,184 | 12,676 | 59,16 |
| Total Assets | 3,586,079 | 3,392,098 | 5,104,322 | 1,305,687 | 13,224,778 | 10,996,226 | 11,197,208 | 2,365,489 | 1,360,139 | 5,508,69 |

Amounts in thousand Shillings Continued next page



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| Continued from previous page | | | | | | | | | | | |
|---------------------------------|---------------------------------------|---|----------------------------|------------------------------------|---|--|----------------------------------|---|--------------------------------------|---------------------------------|---------------------------------|
| APPENDIX 21 ii: SUMMARY OI | GENERAL INSURA | ANCE BUSINESS BA | LANCE SHEETS AS | AT 31.12.2018 | | | | | | | |
| Company | EAST AFRICA REINSURANCE COMPANY | FIDELITY SHIELD INSURANCE COMPANY | FIRST ASSURANCE COMPANY | GA GENERAL INSURANCE COMPANY | GEMINIA INSURANCE COMPANY LIMITED | GHANA RE- INSURANCE COM PANY LIMITED | HERITAGE INSURANCE COMPANY | ICEA LION GENERAL INSURANCE COMPANY | INTRA-AFRICA ASSURANCE COMPANY | INVESCO ASSURANCE COMPANY | JUBILEE INSURANCE COMPANY |
| Share Capital | 1,000,000 | 600,000 | 660,000 | 700,000 | 550,000 | 1,000,000 | 500,000 | 1,000,000 | 500,000 | 1,925,000 | 2,000,00 |
| Share Premium | = | - | 512,139 | - | = | 10,871 | = | = | - | - | |
| Revaluation Reserves | 312,773 | 106,980 | 249,165 | 829,766 | 617,992 | - | - | 373,841 | 348,572 | (129) | (193,085 |
| Statutory Reserves | - | - | _ | - | - | - | - | - | - | - | |
| Retained Earnings | 2,131,750 | 548,987 | 249,386 | 2,111,189 | 893,759 | 138,083 | 2,558,981 | 3,246,849 | 53,957 | (1,620,718) | 5,272,68 |
| Other Reserves | 5,011 | - | _ | 289,005 | 66,608 | - | - | - | 10,000 | - | |
| Total Equity | 3,449,535 | 1,255,967 | 1,670,689 | 3,929,960 | 2,128,359 | 1,148,954 | 3,058,981 | 4,620,690 | 912,529 | 304,153 | 7,079,59 |
| Underwriting Provisions | 2,462,057 | 1,707,272 | 2,054,042 | 4,755,928 | 3,320,469 | 124,377 | 3,263,758 | 4,118,857 | 928,887 | 2,731,986 | 4,999,27 |
| Actuarial Contract Liabilities | - | - | _ | - | - | - | - | - | - | - | |
| LongTerm Liabilities | 119,483 | - | - | 2,134 | 1,904 | = | = | 484,447 | 47,961 | = | |
| Current Liabilities | 998,995 | 40,042 | 1,041,888 | 1,526,479 | 226,767 | 27,744 | 1,104,595 | 754,971 | 56,226 | 231,071 | 1,037,95 |
| Total Equity And Liabilities | 7,030,069 | 3,003,281 | 4,766,618 | 10,214,501 | 5,677,498 | 1,301,076 | 7,427,335 | 9,978,964 | 1,945,603 | 3,267,210 | 13,116,82 |
| Land And Buildings | 510,890 | 272,117 | 355,000 | 1,134,000 | 455,078 | 31,171 | - | _ | 134,070 | 70,711 | |
| Investment Property | 825,000 | 1,015,883 | 1,450,000 | 1,390,757 | 1,012,000 | = | - | 2,750,000 | 313,430 | 1,423,480 | |
| Other Fixed Assets | 9,833 | 13,599 | 38,845 | 40,474 | 210,708 | 8,229 | 69,858 | 88,660 | 23,057 | 34,871 | 62,98 |
| Government Securities | 2,259,563 | 588,525 | 1,258,911 | 3,055,485 | 1,092,645 | 930,198 | 3,133,240 | 4,432,327 | 229,233 | 174,000 | 3,825,26 |
| Other Securities | - | - | _ | - | - | = | - | 47,126 | - | _ | |
| Investment in Related Companies | - | - | - | 356,109 | 86,571 | = | 146,557 | 50,147 | - | - | 1,944,59 |
| Corporate Bonds | 524,832 | - | 30,431 | 259,686 | 24,300 | = | 98,322 | 233,603 | - | - | 7,16 |
| Commercial Papers | - | - | _ | - | - | - | - | - | - | - | |
| Debentures | = | - | - | - | = | = | = | = | - | = | |
| Ordinary Shares Quoted | 29,860 | 109,950 | - | 428,452 | 170,698 | - | 285,196 | 845,473 | 55,103 | 1,319 | 1,401,11 |
| Ordinary Shares Unquoted | - | - | _ | 304,015 | 7,371 | - | - | 7,403 | - | 625 | 597,24 |
| Preference Shares Quoted | - | | _ | | - | - | | - | - | - | 40 |
| Preference Shares Unquoted | - | - | _ | | - | - | - | - | - | - | |
| Loans Secured & Unsecured | 11,783 | 1,322 | 31,613 | 218,216 | 131,441 | - | 37,741 | - | 21,029 | - | 3,83 |
| Mortgages | 59,885 | 7,986 | - | - | = | = | 225,143 | = | 12,733 | - | 45,15 |
| Term Deposits | 1,184,022 | 269,157 | 302,721 | 820,589 | 1,121,376 | 43,010 | 2,028,023 | 177,973 | 284,144 | 58,945 | 808,59 |
| Cash and Cash Balances | 183,022 | 131,881 | 108,138 | 156,554 | 33,611 | 118,599 | 227,754 | 8,882 | 86,002 | 15,797 | 417,49 |
| Outstanding Premiums | 994,336 | 386,042 | 851,538 | 1,573,711 | 1,140,462 | 151,820 | 743,967 | 793,591 | 642,309 | 669,590 | 2,949,83 |
| Other Receivables | 75,115 | | _ | 24,675 | - | 4,538 | 46,763 | 114,062 | 96,210 | 279,870 | 624,54 |
| Other Assets | 40,991 | 128,084 | 231,730 | 81,169 | 161,984 | = | 319,637 | 223,430 | - | - | 167,02 |
| Intangible Assets | 320,937 | 78,734 | 107,691 | 370,610 | 29,253 | 13,510 | 65,134 | 206,286 | 48,282 | 538,002 | 261,57 |
| Total Assets | 7,030,069 | 3,003,281 | 4,766,618 | 10,214,501 | 5,677,498 | 1,301,076 | 7,427,335 | 9,978,964 | 1,945,603 | 3,267,210 | 13,116,820 |



Continued from previous page

| APPENDIX 21 iii: SUMMARY OF | GENERAL INSURA | NCE BUSINESS B | ALANCE SHEETS | AS AT 31.12.201 | 3 | | | | | | |
|---------------------------------|----------------------------------|---------------------------------------|-------------------------------------|-----------------------------------|---------------------------------|-------------------------------------|---------------------------|------------------------------------|-----------------------------|---------------------------------|------------------------------------|
| Company | KENINDIA ASSURANCE COMPANY | KENYA ORIENT INSURANCE COM PANY | KENYA REINSURANCE CORPORATION | M ADISON INSURANCE COM PANY | MAYFAIR INSURANCE COMPANY | METROPOLITAN CANNON INSURANCE | MUA INSURANCE COM PANY | OCCIDENTAL INSURANCE COMPANY | PACIS INSURANCE COM PANY | PIONEER GENERAL INSURANCE | RESOLUTION INSURANCE COMPANY |
| Share Capital | 400,000 | 810,721 | 1,249,873 | 605,000 | 1,000,000 | 453,960 | 300,000 | 693,000 | 577,560 | 600,000 | 410,000 |
| Share Premium | 1,198 | - | - | - | - | 583,040 | - | - | 5,712 | - | 1,490,000 |
| Revaluation Reserves | 327,580 | (28,874) | 15,323 | - | 429,625 | - | (9,366) | (29,926) | _ | - | 9,53 |
| Statutory Reserves | - | - | - | 1 | - | - | - | - | _ | - | |
| Retained Earnings | 2,206,069 | (55,081) | 22,235,805 | 483,207 | 1,248,020 | (190,130) | 478,173 | 607,988 | 475,160 | 10,569 | (2,094,957 |
| Other Reserves | 447,638 | 190,000 | 253,396 | - | - | - | _ | - | (17,398) | - | |
| Total Equity | 3,382,486 | 916,767 | 23,754,398 | 1,088,207 | 2,677,645 | 846,869 | 768,807 | 1,271,062 | 1,041,034 | 610,569 | (185,423 |
| Underwriting Provisions | 2,580,454 | 852,294 | 10,309,312 | 3,276,295 | 2,073,941 | 1,145,056 | 435,803 | 1,961,017 | 853,255 | 419,044 | 1,961,84 |
| Actuarial Contract Liabilities | - | - | - | 1 | - | - | - | - | _ | - | |
| LongTerm Liabilities | 216,401 | 185,397 | - | - | - | - | | 11,782 | _ | - | |
| Current Liabilities | 996,556 | 95,345 | 3,535,031 | 213,958 | 393,178 | 316,004 | 144,366 | 315,141 | 307,189 | 163,584 | 2,848,603 |
| Total Equity And Liabilities | 7,175,896 | 2,049,802 | 37,598,741 | 4,578,460 | 5,144,763 | 2,307,930 | 1,348,976 | 3,559,003 | 2,201,477 | 1,193,197 | 4,625,021 |
| Land And Buildings | 747,658 | 137,891 | 23,000 | - | 219,446 | 92,500 | - | - | 113,850 | - | |
| Investment Property | 1,314,604 | 358,323 | 8,086,362 | 931,725 | 481,985 | 264,000 | - | 540,000 | 730,000 | - | |
| Other Fixed Assets | 58,028 | 25,189 | 68,541 | 49,193 | 89,147 | 22,127 | 18,238 | 77,859 | 32,943 | 7,781 | 119,003 |
| Government Securities | 2,718,541 | 151,380 | 12,014,804 | 533,372 | 1,040,661 | 899,675 | 519,000 | 1,376,751 | 240,700 | 70,000 | 268,217 |
| Other Securities | = | - | _ | 11,723 | - | - | _ | - | _ | - | |
| Investment in Related Companies | 81,905 | 176,890 | 4,660,816 | = | 606,337 | 22,179 | 143,807 | - | _ | - | |
| Corporate Bonds | 52,789 | 5,258 | 475,912 | 16,591 | 50,588 | 16,048 | = | 10,963 | - | - | |
| Commercial Papers | 30,756 | - | - | = | - | - | _ | - | _ | - | |
| Debentures | = | - | - | = | - | - | _ | - | _ | - | |
| Ordinary Shares Quoted | 37,832 | 6,920 | 1,311,577 | 1,518 | 163,902 | 48,748 | 44,927 | 176,677 | 40,975 | - | |
| Ordinary Shares Unquoted | 547,506 | 366,725 | 202,231 | 63,359 | 647,986 | 65,767 | _ | 825 | 113,089 | _ | |
| Preference Shares Quoted | - | = | 81 | = | - | = | - | - | _ | - | |
| Preference Shares Unquoted | - | - | - | = | = | - | - | - | _ | - | |
| Loans Secured & Unsecured | 10,562 | - | - | = | 12,606 | 3,185 | 1,827 | - | _ | - | |
| Mortgages | - | - | 706,866 | = | - | 32,582 | - | | _ | - | |
| Term Deposits | 587,676 | 93,879 | 587,412 | 1,329,547 | 1,166,405 | 371,838 | 173,132 | 112,781 | 129,213 | 725,000 | 677,808 |
| Cash and Cash Balances | 112,623 | 71,607 | 57,853 | 141,746 | 17,512 | 30,683 | 19,488 | 109,517 | 7,983 | 34,639 | 340,245 |
| Outstanding Premiums | 292,972 | 392,552 | 6,065,560 | 1,066,604 | 544,679 | 223,423 | 301,210 | 983,712 | 641,082 | 293,835 | 880,622 |
| Other Receivables | - | 13,652 | 303,707 | 195,756 | = | 136,987 | 30,563 | 30,006 | - | - | 1,290,76 |
| Other Assets | 540,088 | 175,336 | 949,828 | 24,071 | 98,602 | 17,979 | 49,289 | 11,600 | 85,480 | 5,656 | 785,022 |
| Intangible Assets | 42,357 | 74,199 | 2,084,191 | 213,255 | 4,908 | 60,208 | 47,495 | 128,314 | 66,162 | 56,286 | 263,33 |
| Total Assets | 7,175,896 | 2,049,802 | 37,598,741 | 4,578,460 | 5,144,763 | 2,307,930 | 1,348,976 | 3,559,003 | 2,201,477 | 1,193,197 | 4,625,021 |

Amounts in thousand Shillings Continued next page



| Continued | | |
|-----------|--|--|
| | | |

| APPENDIX 21 iv: SUMMARY OF | GENERAL INSURAN | CE BUSINESS BALA | NCE SHEETS AS A | T 31.12.2018 | | | | T T | 1 | |
|--|----------------------------|--------------------------------|-----------------------------------|----------------------------|---------------------------------------|-------------------------------------|---------------------------------|--------------------------|-----------------------------|-----------|
| Company | SAHAM INSURANCE COMPANY | SANLAM INSURANCE COMPANY | TAKAFUL INSURANCE OF AFRICA | TAUSI ASSURANCE COMPANY | THE KENYAN ALLIANCE INSURANCE COMPANY | THE MONARCH INSURANCE COMPANY | TRIDENT INSURANCE COMPANY | UAP INSURANCE COMPANY | XPLICO INSURANCE COMPANY | TOTAL |
| Share Capital | 402,000 | 1,026,600 | 470,203 | 600,000 | 300,000 | 316,476 | 500,000 | 1,000,000 | 887,500 | 33,093,2 |
| Share Premium | | 102,760 | 50,000 | _ | _ | | _ | | _ | 3,416,2 |
| Revaluation Reserves | (8,765) | 77,618 | 50,000 | 174,111 | 2,750 | | 192,586 | | 19,670 | 4,199,8 |
| | (8,763) | 77,018 | | 174,111 | 2,730 | | 192,380 | | 19,670 | 4,133,0 |
| Statutory Reserves | - | - | - | - | - | - | - | - | - | |
| Retained Earnings | 228,333 | (127,708) | (104,795) | 725,902 | 1,236,540 | 179,769 | 1,226,069 | 6,604,957 | 105,628 | 59,710,2 |
| Other Reserves | - | - | 33,202 | (986) | (17,443) | - | 25,000 | - | 220,000 | 1,421,4 |
| Fotal Equity | 621,568 | 1,079,270 | 448,610 | 1,499,027 | 1,521,846 | 496,245 | 1,943,655 | 7,604,957 | 1,232,798 | 101,841,0 |
| Underwriting Provisions | 872,382 | 1,460,033 | 1,038,650 | 695,990 | 1,196,656 | 1,192,599 | 1,608,058 | 6,502,182 | 952,030 | 103,465,8 |
| Actuarial Contract Liabilities | - | - | - | - | - | - | - | - | - | |
| LongTerm Liabilities | - | - | 40,000 | 62,656 | - | - | 56,351 | - | _ | 1,228, |
| Current Liabilities | 311,518 | 311,718 | 244,921 | 158,113 | 197,622 | 49,723 | 611,050 | 965,650 | 141,423 | 26,134,8 |
| Total Equity And Liabilities | 1,805,468 | 2,851,021 | 1,772,180 | 2,415,785 | 2,916,124 | 1,738,568 | 4,219,113 | 15,072,790 | 2,326,250 | 232,670,2 |
| Land And Buildings | _ | _ | - | 298,044 | - | 1 | 240,660 | - | _ | 6,233,8 |
| Investment Property | _ | 516,700 | 21,100 | _ | 1,072,924 | 483,227 | 1,716,399 | 3,713,400 | 526,400 | 36,575,8 |
| Other Fixed Assets | 13,490 | 59,996 | 22,488 | 24,055 | 53,394 | 25,189 | 10,869 | 140,547 | 103,168 | 2,418, |
| Government Securities | 787,742 | 793,700 | 32,907 | 1,155,890 | 332,128 | 103,801 | 236,561 | 3,907,512 | 126,400 | 67,690,4 |
| | 787,742 | 793,700 | 32,907 | 1,155,890 | 332,126 | 103,801 | | 3,907,512 | | 394, |
| Other Securities | - | - | - | - | - | - | 20,193 | - | 103,000 | |
| Investment in Related Companies | - | - | - | - | - | = | 615,600 | - | 245,251 | 10,291,4 |
| Corporate Bonds | 53,555 | 20,000 | 56,750 | 7,226 | 10,493 | - | 20,000 | 710,820 | - | 3,664,9 |
| Commercial Papers | - | - | - | = | - | - | = | - | - | 93, |
| Debentures | - | - | - | - | - | - | - | - | - | |
| Ordinary Shares Quoted | 25,470 | 568 | - | 193,976 | 17,026 | - | 6,220 | 1,027,721 | - | 8,775,4 |
| Ordinary Shares UnQuoted | - | - | - | 6,907 | 41,165 | 59 | 7,985 | 111,893 | - | 3,132, |
| Preference Shares Quoted | - | - | = | = | = | - | = | = | _ | 4 |
| Preference Shares Unquoted | _ | - | | - | _ | = | | | _ | |
| Loans Secured & Unsecured | _ | 2,050 | - | 6,949 | 25,662 | _ | 975,370 | 1,349,549 | 20,034 | 2,950,3 |
| Mortgages | 6,411 | _ | _ | 126,752 | _ | _ | _ | 301,597 | | 1,702,2 |
| Term Deposits | 355,260 | 272,426 | 397,325 | 383,085 | 116,833 | 123,481 | 20,536 | 340,960 | 214,108 | 22,756, |
| | | | | | | | | | | |
| Cash and Cash Balances | 130,150 | 98,262 | 84,259 | 43,145 | 78,937 | 9,602 | 6,253 | 700,818 | 60,694 | 6,629,8 |
| Outstanding Premiums | 183,694 | 608,553 | 526,106 | 93,319 | 847,927 | 763,343 | 270,158 | 1,449,114 | 648,863 | 36,472,8 |
| Other Receivables | 12,565 | - | - | - | 166,203 | 2,831 | 31,888 | 431,479 | 152,983 | 5,042, |
| Other Assets | 123,455 | 463,716 | 533,653 | 21,876 | 87,372 | 146,898 | - | 570,121 | 81,637 | 9,761, |
| Intangible Assets | 113,677 | 15,051 | 97,592 | 54,562 | 66,060 | 80,137 | 40,422 | 317,256 | 43,712 | 8,082,9 |
| rotal Assets mounts in thousand Shillings | 1,805,468 | 2,851,021 | 1,772,180 | 2,415,785 | 2,916,124 | 1,738,568 | 4,219,113 | 15,072,790 | 2,326,250 | 232,670,2 |

