



260,096

Transaction



6,381,172

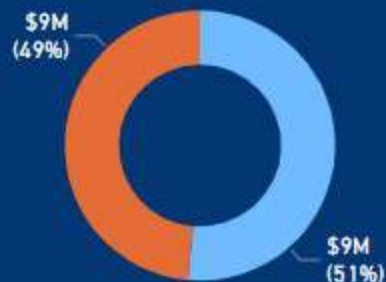
Total Qty Sold



\$17,909,232

Total Revenue

Total Revenue by Manager



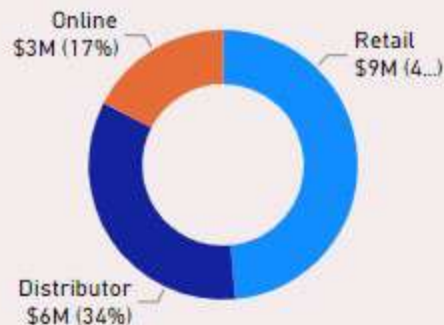
● Gabriel Azev... ● Victor Ca...

## Sales Dashboard

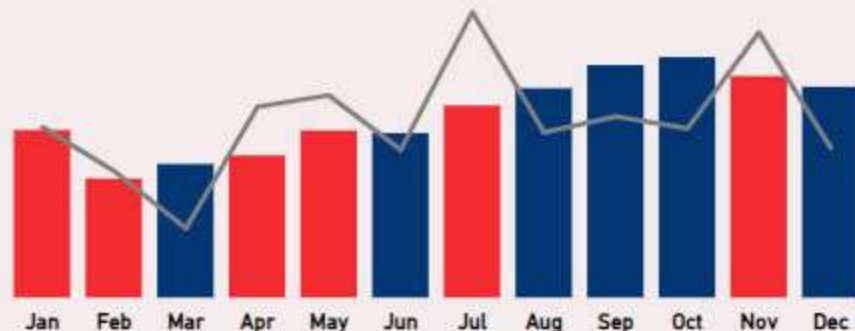
Dashboard

Sales Person Details

Total Revenue by Channel



Revenue vs Total Budget



Select

Choose

☐ ProductName

☐ ProductGroup

☒ Salesperson

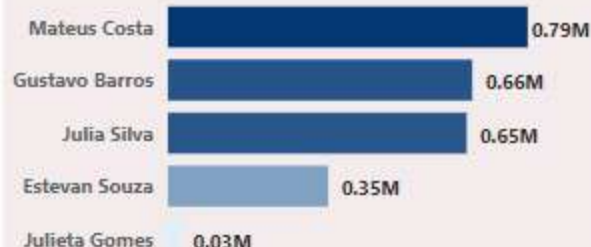
5

Bottom

Top

Dynamic Ranking

Bottom- 5 Salesperson Selected



Supervisor

Total Revenue %

Total Qty Sold %

Diego Araujo	\$6,315,114	35.26%	2,338,878	36.65%
Carla Ferreira	\$4,707,403	26.28%	1,641,630	25.73%
Leonardo Cardoso	\$1,607,712	8.98%	697,248	10.93%
Diogo Carvalho	\$6,098,516	34.05%	2,116,049	33.16%
Julio Lima	\$3,301,482	18.43%	1,167,999	18.30%
Gustavo Gomes	\$2,447,136	13.66%	793,217	12.43%
Estevan Souza	\$349,897	1.95%	154,833	2.43%
Sofia Ribeiro	\$3,113,650	17.39%	1,446,501	22.67%
Emily Rocha	\$1,560,528	8.71%	430,123	6.74%
Fernando Silva	\$821,425	4.59%	49,621	0.78%
Kaua Araujo	\$821,425	4.59%	49,621	0.78%
Total	\$17,909,232	100.00%	6,381,172	100.00%



260,096

Transaction



6,381,172

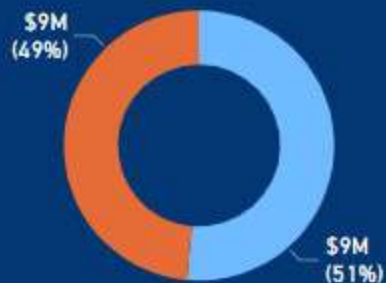
Total Qty Sold



\$17,909,232

Total Revenue

Total Revenue by Manager



● Gabriel Azev... ● Victor Ca...

## Sales Dashboard

Dashboard

Sales Person Details

Total Revenue by Channel

Online  
\$3M (17%)

Distributor  
\$6M (34%)

Revenue vs Total Budget

\$8,697,067

Total Revenue

Top-3 Sales Person

1st



Carla Ferreira

\$4,707,403

Total Revenue

Leonardo Cardoso

\$1,607,712

Total Revenue



2nd



3rd

Isabella Sousa

\$870,302

Total Revenue

Select

5

Choose

Bottom

Top

Dynamic Ranking

Bottom-5 Salesperson Selected

Mateus Costa

Gustavo Barros

Julia Silva

Estevan Souza

Julieta Gomes

0.03M



Revenue	%	Total Qty Sold	%
315,114	35.26%	2,338,878	36.65%
707,403	26.28%	1,641,630	25.73%
607,712	8.98%	697,248	10.93%
1,098,516	34.05%	2,116,049	33.16%
301,482	18.43%	1,167,999	18.30%
447,136	13.66%	793,217	12.43%
349,897	1.95%	154,833	2.43%
113,650	17.39%	1,446,501	22.67%
560,528	8.71%	430,123	6.74%
821,425	4.59%	49,621	0.78%
821,425	4.59%	49,621	0.78%
\$17,909,232	100.00%	6,381,172	100.00%





260,096

Transaction



6,381,172

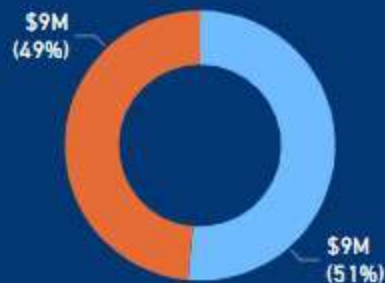
Total Qty Sold



\$17,909,232

Total Revenue

Total Revenue by Manager



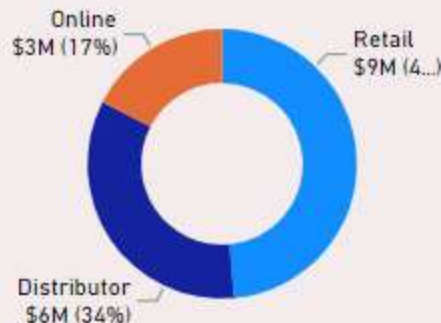
● Gabriel Azev... ● Victor Ca...

## Sales Dashboard

Dashboard

Sales Person Details

Total Revenue by Channel



Revenue vs Total Budget



Select

5

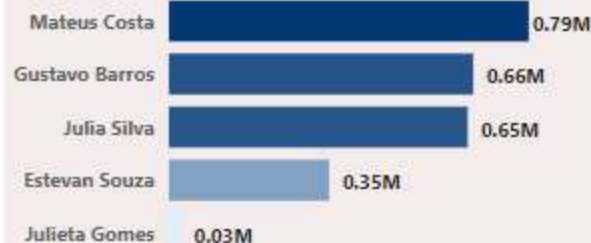
Choose

● Bottom  
● Top

○ ProductName  
○ ProductGroup  
● Salesperson

Dynamic Ranking

Bottom-5 Salesperson Selected



Supervis

Diego

Carta

Leon

Diego

Julio

Gust

Este

Sofia F

Emily

Fernan

Kaua

Total

Revenue vs Budget



Total Order

27,336

Total Revenue

\$1,803,340

Total Budget

\$2,157,632

Revenue From Budget

(\$354,292)

36.65%

25.73%

10.93%

33.16%

18.30%

12.43%

2.43%

22.67%

6.74%

0.78%

0.78%

100.00%



260,096

Transaction



6,381,172

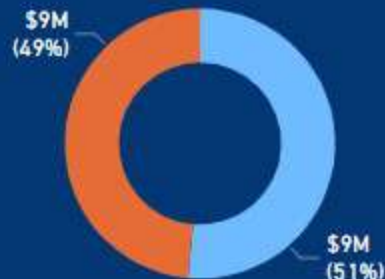
Total Qty Sold



\$17,909,232

Total Revenue

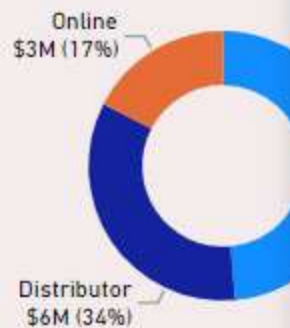
Total Revenue by Manager



● Gabriel Azev... ● Victor Ca...

## Sales Dashboard

Total Revenue by Channel



Select

Choose

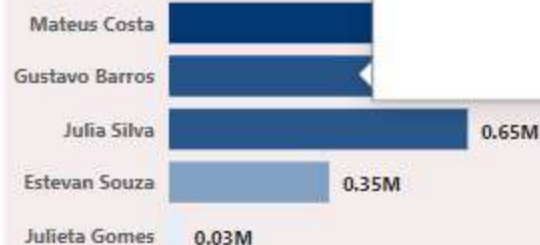
5

Bottom

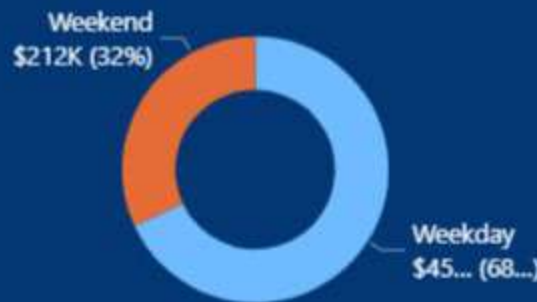
Top

Dynamic Ranking

Bottom-5 Salesperson Selected



## Product 1019



Total Revenue

\$664,172

board

Sales Person Details



Revenue	%	Total Qty Sold	%
315,114	35.26%	2,338,878	36.65%
707,403	26.28%	1,641,630	25.73%
607,712	8.98%	697,248	10.93%
098,516	34.05%	2,116,049	33.16%
301,482	18.43%	1,167,999	18.30%
447,136	13.66%	793,217	12.43%
349,897	1.95%	154,833	2.43%
113,650	17.39%	1,446,501	22.67%
560,528	8.71%	430,123	6.74%
821,425	4.59%	49,621	0.78%
821,425	4.59%	49,621	0.78%
\$17,909,232	100.00%	6,381,172	100.00%





260,096

Transaction



6,381,172

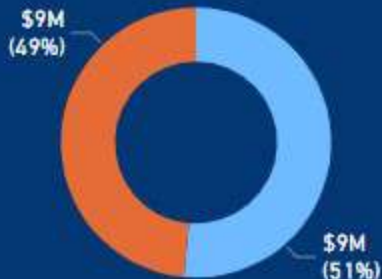
Total Qty Sold



\$17,909,232

Total Revenue

Total Revenue by Manager



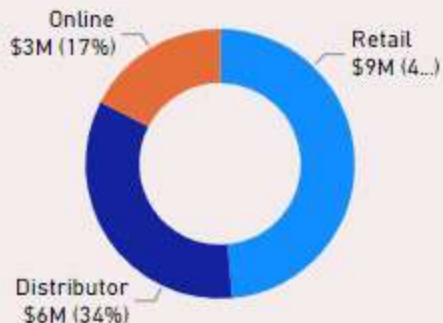
● Gabriel Azev... ● Victor Ca...

## Sales Dashboard

Dashboard

Sales Person Details

Total Revenue by Channel



Revenue vs Total Budget



Select

Choose

☐ ProductName

☐ ProductGroup

☒ Salesperson

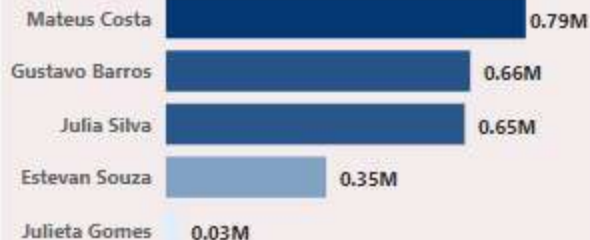
5

☒ Bottom

☐ Top

Dynamic Ranking

Bottom-5 Salesperson Selected



Revenue vs Budget



Total Order

30,011

Total Revenue

\$1,957,468

Total Budget

\$1,375,225

Revenue From Budget

\$582,243



Sold	%
8,878	36.65%
1,630	25.73%
7,248	10.93%
6,049	33.16%
7,999	18.30%
8,217	12.43%
4,833	2.43%
6,501	22.67%
0,123	6.74%
9,621	0.78%
9,621	0.78%
881,172	100.00%

Manager Filter

Gabriel Azevedo

Victor Castro

Supervisor Filter

Diego Araujo

Diogo Carvalho

Emily Rocha








Fernando Silva

Sofia Ribeiro

Full Sales-Person Transaction Details

Dashboard

Sales Person Details

.	Salesperson	Total Transaction	Total Qty Sold	Total Revenue
	Carla Ferreira	60,642	1,641,630	\$4,707,403
	Julio Lima	51,765	1,167,999	\$3,301,482
	Gustavo Gomes	33,265	793,217	\$2,447,136
	Felipe Goncalves	31,508	795,119	\$1,676,337
	Leonardo Cardoso	22,571	697,248	\$1,607,712
	Julia Silva	15,012	317,887	\$652,073
	Mateus Costa	12,922	333,495	\$785,241