

```

1 library(ggplot2) # Load the ggplot2 package for data visualization
2
3 # Read the dataset from the specified file path
4 data <- read.csv("C://Users//Minusha Attygala//OneDrive//Documents//Big Data Practicals//Customer_Data.csv")
5 # Display the first few rows of the dataset
6 head(data)
7 # Display the structure of the dataset (data types of each column)
8 str(data)
9
10 # Plot Annual Income against Spending Score to visualize data distribution
11 ggplot(data, aes(x= AnnualIncome, y= Spendscore, color="red"))+
12   geom_point(size=3, alpha=0.7)+ # Add points with size and transparency
13   labs(title = "Annual Income against Spending Score Distribution", # Add title and axis labels
14       x = "Annual Income",
15       y = "Spending Score")+
16   theme_minimal() # use a minimal theme for better aesthetics
17
18 # Implementation of K-Means clustering
19 # Select relevant columns (Annual Income and Spending Score) for clustering
20 model_data <- data[,c("AnnualIncome", "Spendscore")]
21 # Display the first few rows of the selected data
22 head(model_data)
23
24 # Apply the K-Means clustering algorithm with 3 clusters
25 set.seed(100) # Set seed for reproducibility
26 results <- kmeans(model_data, centers = 3) # Perform clustering with 3 clusters
27
28 # Add cluster labels to the original dataset
29 data$cluster <- as.factor(results$cluster)
30
31 # Plot Annual Income against Spending Score, colored by assigned clusters
32 ggplot(data, aes(x= AnnualIncome, y= Spendscore, colour = Cluster))+ # Add color by cluster
33   stat_ellipse(aes(fill = cluster), geom = "polygon", alpha=0.4)+ # Draw cluster boundaries
34   geom_point(size=3, alpha=0.7)+ # Plot data points
35   labs(title = "Annual Income against Spending Score Distribution of clusters", # Add title and axis label
36       x = "Annual Income",
37       y = "Spending Score")+
38   theme_minimal() # use a minimal theme for better aesthetics
39
40 # Finding the optimal number of clusters using the Elbow Method
41 optimal_number <- sapply(1:10, function(k) kmeans(model_data, centers = k)$tot.withinss)
42
43 # Plot the Elbow Method to determine the optimal number of clusters
44 plot(1:10, optimal_number, # X-axis: Number of clusters, Y-axis: Total within-cluster sum of squares
45       type = "b", # "b" type means both points and lines will be plotted
46       pch = 19, # Use solid circle points for better visibility
47       col = "red", # Set color to red for clear distinction
48       xlab = "Number of Clusters", # Label for X-axis
49       ylab = "Total within-cluster Sum of Squares", # Label for Y-axis
50       main = "Elbow Method for Optimal Clusters") # Title for the plot
51

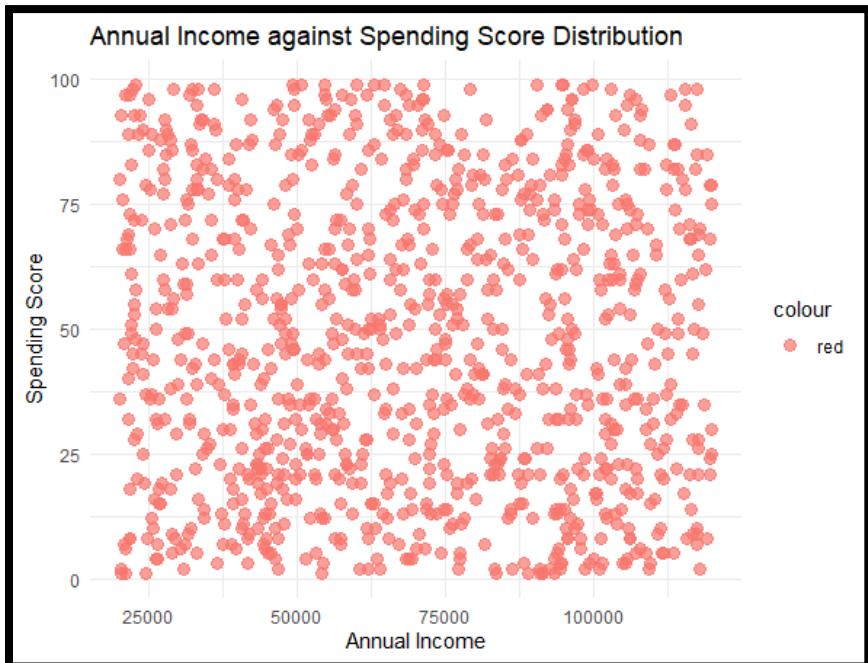
```

This code performs K-Means clustering on customer data, specifically analyzing the relationship between Annual Income and Spending Score to identify meaningful customer segments. It uses the `ggplot2` library for visualization and applies K-Means clustering to group customers based on their spending behavior.

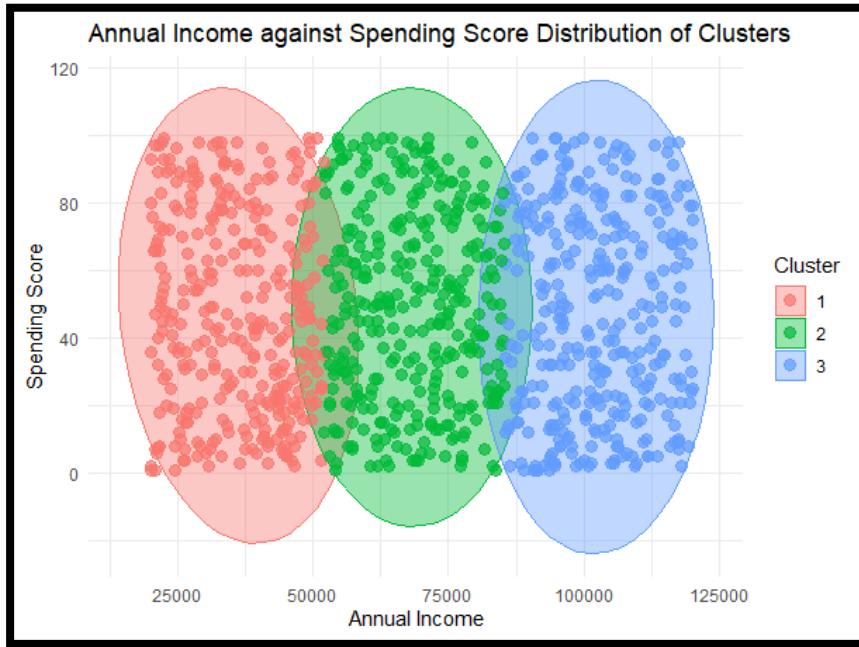
First, the dataset is loaded from the specified file path and its structure is inspected using `head()` and `str()`. A scatter plot is then created using `ggplot2` to visualize the distribution of Annual Income vs. Spending Score, helping to understand how customers are spread in terms of spending habits.

The K-Means clustering algorithm is then applied to two selected features: Annual Income and Spending Score. The number of clusters is initially set to 3, and the clustering results are stored in the results variable. The assigned cluster labels are added to the original dataset, and another scatter plot is generated, now color-coded by clusters. Additionally, `stat_ellipse()` is used to draw boundaries around each cluster, helping to visualize the grouping.

Finally, the Elbow Method is implemented to determine the optimal number of clusters. It calculates the total within-cluster sum of squares for different values of  $k$  (from 1 to 10). The results are plotted, allowing the user to identify the optimal number of clusters by looking for the elbow point—the point where adding more clusters does not significantly reduce the sum of squared distances within clusters. This approach ensures that the chosen number of clusters provides the best balance between simplicity and accuracy.



- The scatter plot represents the relationship between **Annual Income** and **Spending Score** of customers, with each red dot indicating an individual data point.
- The distribution appears to be widespread, showing no clear clustering pattern, which suggests that income and spending habits vary significantly among customers.
- The color legend indicates that all points are assigned the same color (red).
- To improve visualization, proper clustering or categorization should be applied to distinguish different customer groups based on their spending behavior.

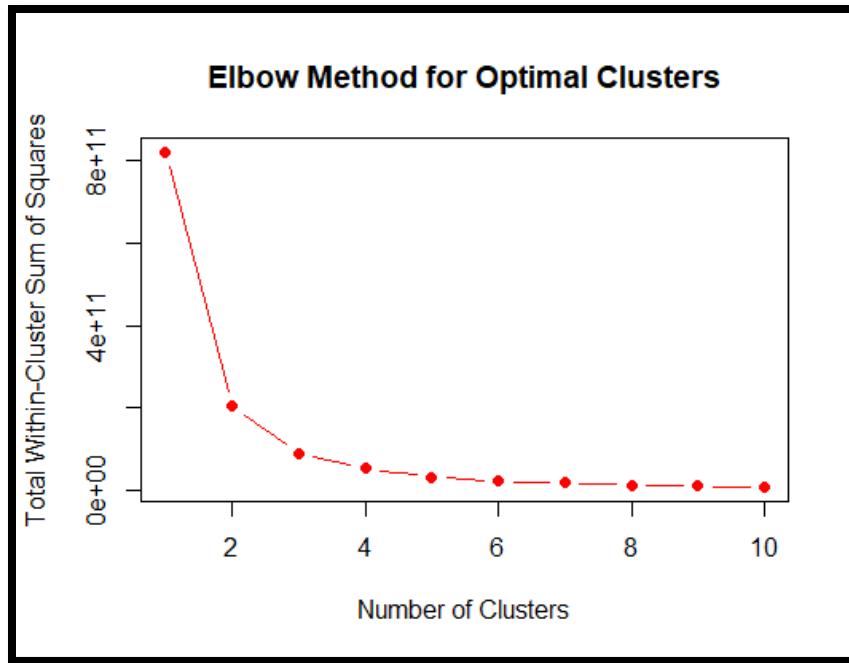


- The scatter plot represents customer segmentation based on **Annual Income** and **Spending Score**, with 3 distinct clusters visualized using different colors (red, green, and blue).

- Each cluster is enclosed within an ellipse, indicating the **distribution and density** of data points within that group.

- The segmentation appears to be primarily based on **Annual Income**, with lower-income customers (Cluster 1) on the left, mid-income customers (Cluster 2) in the center, and higher-income customers (Cluster 3) on the right.

- The clustering approach effectively groups customers with **similar spending behaviors**, which can be useful for targeted marketing and business decision-making.



- The plot represents the **Elbow Method** for determining the optimal number of clusters in a K-Means clustering model.

- The **y-axis** shows the **total within-cluster sum of squares (WCSS)**, which measures how compact the clusters are, while the **x-axis** represents the number of clusters.

- The plot exhibits a sharp decline in WCSS up to **3 clusters**, after which the decrease slows, forming an "elbow" at  $k = 3$  indicating that 3 is likely the optimal number of clusters.

- Adding more clusters beyond this point does not significantly reduce WCSS, meaning additional clusters provide diminishing returns in terms of improved segmentation.

The **Elbow Method** suggests that the optimal number of clusters for segmenting the customers based on **Annual Income and Spending Score** is **3**, as the WCSS significantly drops at this point before stabilizing.

The **K-Means clustering visualization** confirms this, showing 3 well-separated clusters that effectively categorize customers into distinct groups based on their spending behavior and income levels.

This segmentation can help businesses tailor their marketing strategies, offering personalized promotions or services to different customer groups based on their spending patterns and financial capacity.