

Mircea Apopei

JUNIOR SOFTWARE
DEVELOPER

ABOUT ME

I am an ambitious, goal oriented person with high focus on details. Effective in collaborating with project teams, clients, senior management and key decision-makers to ensure timelines are met and never exceeded.



IT PROJECT

Personal Portfolio

Description: Personal Portfolio

Used technologies: Python, Django, SQL, HTML, CSS, JavaScript

Repository link: <https://mapportfolio.pythonanywhere.com/>

EDUCATION

Python from Scratch

Software Development Academy (280 hours) | 04.2021 - 11.2021

Python # GIT # Coding

Software Testing - TDD # Databases - SQL, NoSQL

HTTP # Server Basics # HTML, CSS, JavaScript

Studies name

Romanian American University | 10.2001 - 06.2004

Bachelor's Degree in economics

WORK EXPERIENCE

Deputy General Manager

Expert Serv | Sep 2014 - Aug 2021

- Authorizing and organizing the establishment of major departments and associated senior staff positions;
- Allocating material, human and financial resources to implement organizational policies and programs;
- Representing the organization, or delegating representatives to act on behalf of the organization, in negotiations or other official functions.

Achievements: Contracted and finalized frame contracts with overall value of over 10 mil Euro

Developed skills:

- Review and implement working procedures according with the company's, client's and legal requirements;
- Establish priorities and ensure deadlines are met.

HOW TO CONTACT ME

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Github: <https://github.com/MirceaAp>

TECHNICAL SKILLS

- managing cross functional teams
- coding and computer programming
- object-oriented design
- software development

SOFT SKILLS

- written and verbal communication
- teamwork
- time, task and people management
- problem solving and logical thinking
- flexibility

LANGUAGES

ENGLISH C1 ADVANCED

ITALIAN A1 BEGINNER

GERMAN A1 BEGINNER

WORK EXPERIENCE

Project Manager

Expert Serv | Apr 2011 - Sep 2014

- Planning, organizing, directing, controlling and evaluating the activities and operations of multiple engineering departments;
- Consulting and negotiating with clients, preparing specifications, explaining proposals and presenting engineering reports and findings.

Achievements: Coordinated over 300 projects with high client satisfaction

Developed skills:

- Generating project budgets and maintaining budgetary controls;
- Advanced skills of MS package (Word, Excel, Outlook, Project), Primavera, AutoCad.

General Manager

Maps Consulting | Jun 2006 - Mar 2011

- Allocating material, human and financial resources to implement organizational policies and programs;
- Formulating and approving promotional campaigns;
- Looking after customers and ensuring their satisfaction.

Achievements: Increasing the number of customers throughout the year

Customer Care Representative

Orange Romania | Feb 2006 - Nov 2006

- call center activity

Developed skills:

- Written and verbal communication skills;
- Patience.

REFERENCES

Expert Serv - General Manager

Severino Florescu -

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0751515143