Mircea Apopei

JUNIOR SOFTWARE DEVELOPER

ABOUT ME

I am an ambitious, goal oriented person with high focus on details. Effective in collaborating with project teams, clients, senior management and key decision-makers to ensure timelines are met and never exceeded.



IT PROJECT

Personal Portfolio

Description: Personal Portfolio

Used technologies: Python, Django, SQL, HTML, CSS,

JavaScript

Repository link: https://mapportfolio.pythonanywhere.com/

EDUCATION

Python from Scratch

Software Development Academy (280 hours) | 04.2021 - 11.2021

Python # GIT # Coding

Software Testing - TDD # Databases - SQL, NoSQL

HTTP # Server Basics # HTML, CSS, JavaScript

Studies name

Romanian American University | 10.2001 - 06.2004 Bachelor's Degree in economics

WORK EXPERIENCE

Deputy General Manager

Expert Serv | Sep 2014 - Aug 2021

- Authorize and organize the establishment of major departments and associated senior staff positions.
- Allocate material, human and financial resources to implement organizational policies and programs.
- Represent the organization, or delegate representatives to act on behalf of the organization, in negotiations or other official functions.

Achievements: Contracted and finalized frame contracts with overall value of over 10 mil Euro Developed skills:

- Review and implement working procedures according with the company's, client's and legal requirements.
- Establish priorities and ensure deadlines are met.

HOW TO CONTACT ME

City: Ploiesti

Email: mircea23.apopei@gmail.com

Phone: +40/742.086.324

LinkedIn: www.linkedin.com/in/mircea-

apopei/

Github: https://github.com/MirceaAp

TECHNICAL SKILLS

- coding and computer programming
- object-oriented design
- software development

SOFT SKILLS

- teamwork
- problem solving and logical thinking
- written and verbal communication
- flexibility

LANGUAGES

ENGLISH C1 ADVANCED ITALIAN A1 BEGINNER GERMAN A1 BEGINNER

WORK EXPERIENCE

Project Manager

Expert Serv | Apr 2011 - Sep 2014

- Plan, organize, direct, control and evaluate the activities and operations of multiple engineering departments
- Consult and negotiate with clients, prepare specifications, explain proposals and present engineering reports and findings

Achievements: Coordinated over 300 projects with high client satisfaction Developed skills:

- Generating project budgets and maintaining budgetary controls
- Advanced skills of MS package (Word, Excel, Outlook, Project), Primavera, AutoCad

General Manager

Maps Consulting | Jun 2006 - Mar 2011

- Allocate material, human and financial resources to implement organizational policies and programs.
- Formulate and approve promotional campaigns
- Looking after customers and ensuring their satisfaction

Achievements: Increasing the number of customers throughout the year

Customer Care Representative

Orange Romania | Feb 2006 - Nov 2006

- call center activity

Developed skills:

- Written and verbal communication skills
- Patience

REFERENCES

Expert Serv - General Manager Severino Florescu severino.florescu@expertserv.ro 0751515143