



63

Avg Days to Close

177

Churned Customers

3000

Total Leads

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Organization
All

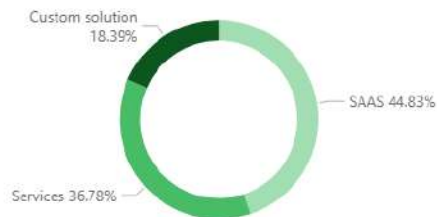
Country
All

Month
All

Industry
All

Owner
All

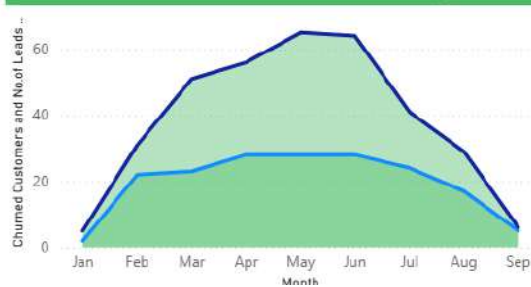
No. of Leads Closed by Product



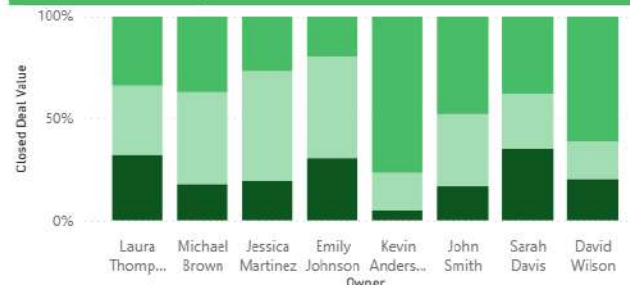
Closed Deal Value by Month



Churned Customers and No. of Leads Closed by Month



Closed Deal Value by Owner and Product





Organization
All

Country
All

Month
All

Industry
All

Owner
All

63

Avg Days to Close

355K

Closed Deal Value

62

Churned Customers

PAGE 2

PAGE 3

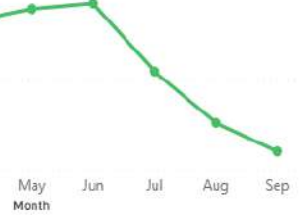
No. of Leads Closed by Product



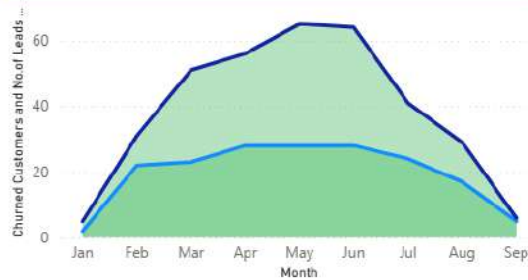
Closed Deal Value by Month

Closed Deal Value

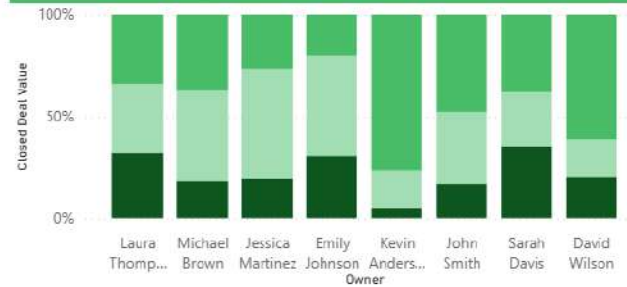
100K
50K
0K



Churned Customers and No. of Leads Closed by Month



Closed Deal Value by Owner and Product





348

No.of Leads Closed

11.6%

Conversion Rate

931K

Closed Deal Value

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Organization

All

Country

All

Month

All

Industry

All

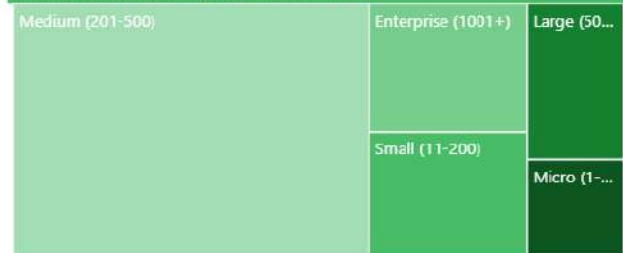
Owner

All

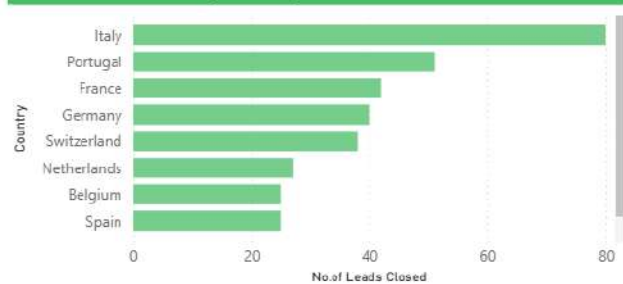
Avg Closed Deal Value by Industry



Closed Deal Value by Organization size



No. of Leads Closed by Country





Organization
All

Country
All

Month
All

Industry
All

Owner
All

63

Avg Days to Close

177

Churned Customers

3000

Total Leads

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Year	Organization	First Product	Sum of Deal Value, \$	First Industry	Sum of Probability, %	Earliest Expected close date	Fi
	Abata	SAAS	402	Banking and Finance	20	Wednesday, December 18, 2024	20
	Abatz	SAAS	214	Banking and Finance	20	Tuesday, May 21, 2024	
	Abbott, Greenholt and Schimmel	SAAS	2665	Telecommunications	40	Friday, December 06, 2024	
	Abbott, Skiles and Hermiston	SAAS	4306	Banking and Finance	60	Tuesday, November 19, 2024	
	Abbott-Dibbert	Custom solution	1800	Agriculture & Mining	90	Thursday, August 22, 2024	
	Abbott-Schumm	SAAS	951	Recreation & Sports	50	Sunday, March 02, 2025	
	Abbott-Wisoky	Services	355	Banking and Finance	30	Wednesday, February 26, 2025	
	Abernathy and Sons						Se
	Total	Custom solution	7343860	Agriculture & Mining	117220	Friday, January 26, 2024	C

Year	2024			Total		
Organization	Closed Deal Value	Avg Closed Deal Value	Avg Days to Close	Closed Deal Value	Avg Closed Deal Value	Avg Days to Close
Barrows LLC	200	200.00	87	200	200.00	
Terry, Jenkins and Baumbach	202	202.00	104	202	202.00	1
Blognation	206	206.00	17	206	206.00	
Wolf, Vandervort and Von	209	209.00	119	209	209.00	1
Mohr-Gleichner	212	212.00	20	212	212.00	
Stanton-Adams	214	214.00	22	214	214.00	
Frami, Gerlach and Sporer	217	217.00	107	217	217.00	1
Tanoodle	230	230.00	117	230	230.00	1
Smitham-Sinec	233	233.00	35	233	233.00	
Total	931275	2,676.08	63	931275	2,676.08	

931K

Closed Deal Value

177

Churned Customers

Closed Deal Value by Month

