

## CURRICULUM VITAE (CV) FOR KEY PROFESSIONAL STAFF

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### **Capability Statement and CV - Mutinta M. Lunda,      Expert - Finance and Economic Analysis, Energy and Policy Development, and Economist**

#### **Part 1: Capability Statement to carry out Assignment**

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Mutinta Lunda is a diligent and focused financial and economic expert, and a business development manager with over 11 years of progressive professional experience in investments, banking, energy pricing, contract negotiations and market analysis. He is an accomplished energy professional with a proven track record in spearheading strategic initiatives and driving impactful change in the energy sector. He brings extensive expertise in energy policy, project management, and stakeholder engagement to the table. He has over 10 years of experience at management level both in the financial and energy sectors. He has managed various activities aimed at promoting energy security, energy generation and transmission infrastructure development, and capacity building in Zambia and around the SADC Region. He has participated in the review of national energy policy and legislation documents, in particular the Electricity and Energy Regulations Acts of 2019 and played a key role in the development of generation projects in Zambia through the inter-governmental Implementation Agreement Committee of which he was a member for 2 years. Mutinta excels in reviewing and analysing Zambia's national development plans, vision documents, and sector-specific plans. He identifies and evaluates opportunities in the energy sector that consider socio-economic and environmental challenges, global innovations, and related opportunities and threats. His time at ZESCO saw Mutinta lead multi-disciplinary teams on contracts related to commercial aspects of energy acquisition, trade and infrastructure development projects. Mutinta demonstrated exceptional leadership and expertise in the energy sector and his dynamic role encompassed a range of critical responsibilities that contributed significantly to the growth and strategic success of ZESCO. Mutinta excelled in leading, conducting, and participating in power contract negotiations, ensuring favourable terms and conditions of purchase and supply. His adeptness in liaising effectively with both internal and external stakeholders streamlined the negotiation process. Prior to joining ZESCO, Mutinta worked in the United Arab Emirates (UAE) with Standard Chartered Bank where he led the acquisition and retention of clients in Southern Africa particularly in Zambia, Botswana and Zimbabwe for international banking. Mutinta is currently an independent energy consultant working with the United Nations Conference on Trade and Development (UNCTAD) in assessment of new energy technologies in Zambia focusing on Biogas and the effect of its introduction in rural communities. With a distinguished career spanning across both the public and private sectors, Mutinta has consistently demonstrated his commitment to advancing sustainable energy solutions and fostering collaborative partnerships. His wealth of experience and analytical prowess make him an invaluable asset in shaping the future of Zambia's energy landscape.

**Key Academic Qualifications:** MCom in Development Finance, Certificate in Managing Power Sector Reforms and Regulation in Africa, BA in Economics and Mathematics

**Key Professional Qualifications:** Chartered Institute for Securities and Investment (CISI), Level 3

**Software Knowledge:** MS Office

**Key Skills:** Diligent, quick learner, focused, team player, communication and people skills, leader and manager with creative abilities and initiative skills.

**Membership to Professional Bodies:** Member of the Economics Association of Zambia (EAZ), Member of the Chartered Institute of Development Finance (CIDEF).

**Extracurricular Activities:** Playing Tennis & Soccer, Listening to Music and News.

**Employment Record:** Independent Energy Consultant| Chief Office - Large Contract Management & Research | Principal Energy Economist |Associate Director - International Banking

**Focus Areas for Short Term Assignments:** Technology Assessment in the energy sector

**Focus Areas for Long Term Assignments:** Review of Energy policy, Legislation and Power Contracts.

**Participation in Key National and Regional Assignments:** Appointed as a Member of the Implementation Agreement Inter Ministerial Review Committee in the Energy Sector. Mandate of the committee is to review all applications of private power investments in the country, develop and negotiate implementation agreements on behalf of the Government of Zambia (2017-2019); Participated in review of the electricity and energy regulation Acts of 2019 (2017-2018).

## Part 2: Resume

### 1. Personal Information

**Name:** Mutinta M. Lunda

**Position Assigned:** Expert

**Date of Birth:** 29.10.1988

**Nationality:** Zambian

**Residence:** Avondale, LUSAKA, Zambia

**Email:** [tintateyo@gmail.com](mailto:tintateyo@gmail.com)

**Mobile:** +260 967 880912

**Civil Status:** Married (2 Children) **Driving License:** Category C

### 2. Extracurricular Activities

Playing Tennis & Soccer, Listening to Music and News

### 3. Languages

English | Bemba | Nyanja | Tonga

### 4. Education

- 1) Master of Commerce - Development Finance | 2018 | Graduate School of Business - University of Cape Town: Dissertation on the effect of sovereign debt on capital inflows to Zambia
- 2) Bachelor of Arts (Economics and Mathematics) | 2012 | The University of Zambia

## 5. Membership to Professional Bodies

- 1) Economics Association of Zambia (EAZ), Member
- 2) Chartered Institute of Development Finance (CIDEF), Member

## 6. Employment / Work Experience

- 1) Independent Energy Consultant | Jakapu Investments | Mar 2022 - Date  
Specializing in Energy and Financial Consulting, Deal Structuring services
- 2) Principal Consultant | United Nations Conference on Trade & Development (UNCTAD) | Apr 2023 - Date  
Lead consultant on technology assessment exercise in the energy sector for Zambia.
- 3) Energy Markets Specialist | En Power Trading| Oct 2022 - Date  
Lead consultant on acquisition of relevant contracts for the import of power into South Africa from Zambia and Southern African Power Pool (SAPP) market participant application.
- 4) Chief Officer - Large Contract Management & Research | ZESCO Limited | Oct 2020 - Mar 2022  
Team Leader responsible for management of power contracts for both acquisition and power sale.
- 5) Principal Energy Economist - Business Development| ZESCO Limited | Aug 2019 - Oct 2020  
Team leader responsible for power purchase negotiations, business development, economic and regulatory analysis.
- 6) Senior Energy Economist - Business Development | ZESCO Limited | Jan 2017 - Aug 2019  
Team member under business development carrying out investment appraisals and stakeholder analysis on all company's projects, to ensure profitability on multiple levels.
- 7) Chief of Staff (MD Office)| ZESCO Limited | May 2016 - Jan 2017  
Team member under the Managing Director's Office. Providing support to the MD in the performance of his role, including providing support to deliver on the strategic agenda for the utility company.
- 8) Associate Director - International Banking | Standard Chartered Bank (UAE) | Oct 2014 - Nov 2015  
Developing client relationships within the African markets particularly Botswana, Zambia & Zimbabwe, actively providing investment and lending facilities in addition to conventional leverage/margin trading and overdraft services
- 9) Deputy Country Head | deVere Group | Jul 2013 - Sep 2014

## 7. Key Achievements

- Negotiated Successfully:
- 1) A Power Purchase Agreement for the sale of power by Zambia's largest Mining Customer at a total of 210MW.
  - 2) A Power Purchase Agreement for cross border power supply to the national utility of Namibia.
  - 3) A Power Purchase Agreement for cross border power supply to the national utility of the Democratic Republic of Congo.
  - 4) The commercial terms for the construction of an emergency 33kV cross border supply line with Malawi and concluded a Power Purchase Agreement for the sale of power.
  - 5) A Power Purchase Agreement for Cross Border Supply with Zimbabwe.
  - 6) A Power Purchase Agreement for

<p>Managing a team of 9 consultants, providing supervision and support. Involved market analysis, managing relationships and client risk.</p> <p>10) Head - Financial Advisory  Madison Asset Management Company   Sep 2012 - Jul 2013</p> <p>Liaison to administration, overseeing team operations, providing supervision/support to team staff, market analysis of potential investments.</p>	<p>cross border power supply to the national utility of the Democratic Republic of Congo.</p> <p>7) A Term sheet and tariff commitment letter for a 163MW Hydro Independent Power Producer in the Northern part of Zambia at a total cost of \$457m.</p>				
<p><b>8. Professional References</b></p> <table> <tr> <td> <p>Prof. Stephen Simukanga</p> <p>Director General</p> <p>Higher Education Authority</p> <p>M: +260979510480</p> <p>E: <a href="mailto:stephensimukanga@ymail.com">stephensimukanga@ymail.com</a></p> </td><td> <p>Ms. Mary Olije Orokpo</p> <p>Director</p> <p>Julius Baer Private Bank, UAE</p> <p>M: +971 56 4101696</p> <p>E: <a href="mailto:olije76@hotmail.com">olije76@hotmail.com</a></p> </td></tr> <tr> <td> <p>James Beatty</p> <p>Chief Executive Officer</p> <p>En Power Trading, SA</p> <p>M: +27827289344</p> <p>E: <a href="mailto:James.beatty@enpowertrading.co.za">James.beatty@enpowertrading.co.za</a></p> </td><td> <p>Mr. Tom Younger</p> <p>Managing Director</p> <p>Western Power Company, Zambia</p> <p>M: +260977373784</p> <p>E: <a href="mailto:Tom.Younger@westernpower.org">Tom.Younger@westernpower.org</a></p> </td></tr> </table>		<p>Prof. Stephen Simukanga</p> <p>Director General</p> <p>Higher Education Authority</p> <p>M: +260979510480</p> <p>E: <a href="mailto:stephensimukanga@ymail.com">stephensimukanga@ymail.com</a></p>	<p>Ms. Mary Olije Orokpo</p> <p>Director</p> <p>Julius Baer Private Bank, UAE</p> <p>M: +971 56 4101696</p> <p>E: <a href="mailto:olije76@hotmail.com">olije76@hotmail.com</a></p>	<p>James Beatty</p> <p>Chief Executive Officer</p> <p>En Power Trading, SA</p> <p>M: +27827289344</p> <p>E: <a href="mailto:James.beatty@enpowertrading.co.za">James.beatty@enpowertrading.co.za</a></p>	<p>Mr. Tom Younger</p> <p>Managing Director</p> <p>Western Power Company, Zambia</p> <p>M: +260977373784</p> <p>E: <a href="mailto:Tom.Younger@westernpower.org">Tom.Younger@westernpower.org</a></p>
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