KALPATARU DASH

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Skills

Python (Pandas, Numpy, Scikit-learn, Matplotlib, Seaborn), SQL, MATLAB, R Tools: Tableau, Power BI, R-Studio, Jupyter
Notebook, Google Analytics, Azure DevOps, Trello, Jira, Naïve Bayes, k-NN, Random Forest, Decision Tree

Experience

PwC India
Business Analyst- Associate/Consultant | 07/2023 - Present

- **Team Leadership and Optimization**: Led a team of 5 business analysts, reducing product delivery time by 20% through workflow and documentation optimization.
- **Product Improvement**: Enhanced internal product functionality by 25%, increasing market readiness and competitiveness.
- **Feature Implementation**: Persuaded apex management to implement 10+ features, boosting client satisfaction by 15%.
- **Sales and Proposals**: Conducted 20+ sales pitches, creating 15+ tailored proposals for potential clients.
- **Documentation**: Produced 50+ BRDs, 30+ FDDs, and 25+ SRDs, ensuring alignment with client needs.
- **Client Engagement**: Created user journeys, UI/UX mockups, and proposals, attracting new clients.
- **Database Analysis and UAT**: Analyzed databases, designed LDDs, and led UAT and data migration efforts.
- **Project Management**: Managed user stories using Azure DevOps and Jira, coordinating delivery across clients, developers, and QA teams.

PwC India
Business Analyst- Intern | 01/2023 - 07/2023

- **BRD Development**: Developed over 20 BRDs, achieving a 95% approval rate from stakeholders by aligning with client needs and project goals.
- **FDD Authoring**: Authored 15+ FDDs, reducing development time by 20% through improved communication between business and technical teams.
- **Proposal Crafting**: Crafted 10+ detailed proposals, increasing client traction by 25%.
- **Client Meetings**: Conducted 50+ client meetings to gather requirements, boosting product relevance and user satisfaction, resulting in 20% increase customer retention.

Education

Vellore Institute of Technology
Electrical and Electronics | 05/2023

- Led the IEEE chapter as Electronics Head
- Led a team to victory in an inter-university hackathon

Khar Education Society
Higher Secondary, Science | 05/2019

Bombay Scottish School
Secondary School | 05/2017

- School Captain
- Part of student council
- Captain of school football team