SmartCloud CPQ – Pro SaaS Subscription Configuration

Configure → Price → Quote
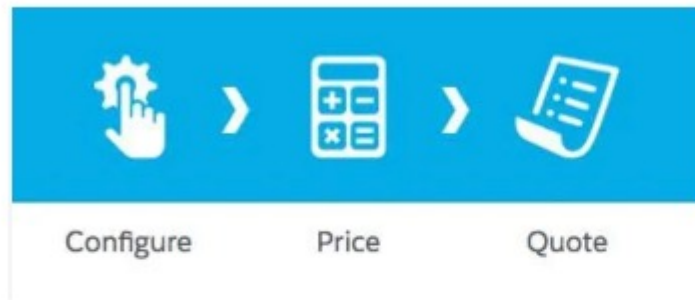
Project Highlights

- 🎯 Built custom bundles with configurable add-ons
- 💡 Implemented **configuration rules**, such as auto-including support options
- 💸 Created **tiered discounts** using CPQ Discount Schedules
- 📄 Generated professional quote PDFs from quote records

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		Product Name	Product Code	Product Description	Product Family	
1	☐	Premium Support	ADD-SUP			▾
2	☐	Enterprise SaaS Plan	ESP-001			▾
3	☐	Pro SaaS Plan	PSP-001			▾
4	☐	Basic SaaS Plan	BSP-001			▾
5	☐	Onboarding Support	ADD-OBS			▾
6	☐	Add-on Storage	ADD-STO			▾

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Product
Enterprise SaaS Plan

Edit   Clone with Related   Translate   ▾

Rule #	Rule Type	Product Rule	Active	
CR-000001	Selection	Enterprise Must Include Onboar...	☐	▾

View All

Block Prices (0)   New   Edit All

Price Dimensions (0)   New

Price Books (1)   Add to Price Book

Price Book Name	List Price	Use Standard Price	Active	
Standard Price Book	$20.00	☐	☑	▾

View All

Costs (0)   New

Additional Documents (0)   New

Product
Pro SaaS Plan

Edit   Clone with Related   Translate   ▾

Product Code   Product Family
PSP-001

Details   **Related**

Features (0)   New

Options (3)   New

Option Name	Optional SKU	Number	Selected	
PO-000081	Premium Support	1	☐	▾
PO-000082	Add-on Storage	2	☐	▾
PO-000083	Onboarding Support	3	☐	▾

View All

Option Constraints (0)   New

Configuration Attributes (0)   New

Related List Quick Links ⓘ

Features (0)	Options (3)
Option Constraints (0)	Configuration Attributes (0)
Configuration Rules (0)	Block Prices (0)
Price Dimensions (0)	Price Books (1)

Show All (10)

Product
Enterprise SaaS Plan

Edit   Clone with Related   Translate   ▾

Configuration Attributes (0)   New

Configuration Rules (1)   New

Rule #	Rule Type	Product Rule	Active	
CR-000001	Selection	Enterprise Must Include Onboar...	☐	▾

View All

Block Prices (0)   New   Edit All

Price Dimensions (0)   New

Price Books (1)   Add to Price Book

Price Book Name	List Price	Use Standard Price	Active	
Standard Price Book	$20.00	☐	☑	▾

View All

Edit Quote
O-00057

Add Products ▾   Add Group   Delete Lines   ⟳   Quick Save   Calculate   Cancel   Save

Information

Start Date ❓ 6/10/2025 📅   End Date ❓ 📅   Subscription Term ❓ 12

Additional Disc. (%) ❓

PRODUCT CODE	PRODUCT NAME	QUANTITY	LIST UNIT PRICE	ADDITIONAL DISC.	NET UNIT PRICE	NET TOTAL	
PSP-001	⌄ Pro SaaS Plan	60.00	$20.00		$1,076.00	$1,076.00	☆ 🔧 📋 🗑 ⚏ ⌄
ADD-SUP	Premium Support	540.00	Included		$0.00	$0.00	ⓘ ↗
ADD-STO	Add-on Storage	3,900.00	Included		$0.00	$0.00	ⓘ ↗
ADD-OBS	Onboarding Support	1,500.00	Included		$0.00	$0.00	ⓘ ↗

SUBTOTAL: $1,076.00

QUOTE TOTAL: $1,076.

Edit Quote
accessibility title

Add Products ▾   Add Group   Delete Lines   ⟳   Quick Save   Calculate   Cancel   Save

Quote Information

Start Date ❓ 6/10/2025 📅   End Date ❓ 📅   Subscription Term ❓ 12

Additional Disc. (%) ❓

... #	PRODUCT CODE	PRODUCT NAME	QUANTITY	LIST UNIT PRICE	ADDITIONAL DISC.	NET UNIT PRICE	NET TOTAL	>
☐ 1	PSP-001	⌄ Pro SaaS Plan	90.00	$20.00		$1,556.00	$1,556.00	☆ 🔧 📋 🗑 ⚏ ⌄ >
2	ADD-SUP	Premium Support	810.00	Included		$0.00	$0.00	ⓘ ↗ >
3	ADD-STO	Add-on Storage	5,850.00	Included		$0.00	$0.00	ⓘ ↗ >
4	ADD-OBS	Onboarding Support	2,250.00	Included		$0.00	$0.00	ⓘ ↗ >

SUBTOTAL: $1,556.00

QUOTE TOTAL: $1,556.00