Segment(Pipeline)

- Segment is the pipeline from SMRT to <u>customer.io</u> and Birdeye
- It is **required** if you're setting up customer.io or Birdeye
- 2 Different types of events
 - Track Event These events are basically actions that occurred. Ex. "New Sign Up"
 - Identify Event This is identifying a customer. Usually occurs after a track event that affects customer information

General Setup

- 1. From the main segment page scroll to the bottom and select "New Workspace"
- 2. Enter Company Name into the NICKNAME field
- 3. Slug will be generated, Copy this to a separate doc for later use.
- 4. Add Billing Email
- 5. Continue through pop-up pages. Continue to Workspace > Other > Next Step
- 6. From Connections
 - a. click on Sources > add New Source > Javascript > Add Source
 - b. Lable Name as "SMRT" > Click on Add Source.
- 7. Return to Connections
 - a. Click on Destinations > Add Destination
 - b. Filter Customer.io > Select Module
 - c. Click Configure Customer.io
 - d. Select SMRT Source Data
 - e. Enter Destination Name as "Customer.io" and Save

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- f. Add Site ID and API Key from Customer.io Located in Settings > Account Settings > API Credentials on the left side menu
- g. Enable Destination
- h. Save Changes
- 8. Return to Connections
 - a. Click on Destinations > Add Destination > Functions
 - b. Create Function
 - c. Select Destination > Build
 - d. Copy Reviews2SegmentCode.txt from Marketing Setup Drive and replace the Source function in Segment
 - e. Click Configure
 - f. Name Configure SMRT Reviews and click Create Function
 - g. When Prompted to Click Connect Source
 - h. Click Continue
 - i. Enable Destination
 - j. Save Changes
- 9. Gather API Key from Source to add to SMRT
 - a. Click on Connections > SMRT(three dots) > Debugger > Settings > API Key
 - b. Copy the Write Key located in the API keys.
 - c. Enter the customer's SMRT instance.
 - d. Settings > Business settings > Segment Integration
 - e. You will be asked to update the API key or Link.
 - i. If you are updating the API key, verify first that the client will be using our Segment account and not one they have personally.
 - ii. If you are asked to just Link the API Key proceed with linking

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Calculating MTU's

For Segment to work we need to allocate MTUs (Monthly Tracked Users) to a workspace. We pull 30 days worth of identify events(customers) so we need to allocate enough to handle that amount and the monthly average of new customers.

You just need to make 2 different KPI's

- Last Visit last 30 days. This is to identify how many active customers they have
- New Sign Up Last Month This is used to calculate how many new customer usually signup

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