

Demographic Overview

INTRODUCTION

According to our model, the citizens of Morrissonia are generally **neutral** (89%) towards the question of charter schools.

With about 30% voters aged below 35 and 20% over 65, major voters in the district are **mid-aged** residents.

Over 74% voters have income over 100K and the median household income exceeds 176K.

Liberal residents (40%) take up the largest proportion, followed by **progressive** (33%) and **moderate** (20%).

Among voters willing to disclose (about 75%), **democrats** account for a much larger ratio than republicans.

KEY DEMOGRAPHICS

Count	Percentage
403056	89.13%
45151	9.98%
4016	0.89%
	403056 45151

ideology	Count	Percentage
conservative	35068	7.75%
liberal	179797	39.76%
moderate	88855	19.65%
progressive	148503	32.84%

Income	Count	Percentage
<50K	28800	6.63%
50K -100K	91124	20.97%
100K – 150K	134184	30.87%
150K – 250K	149458	34.39%
250K – 450K	21505	6.06%
>450K	9553	1.09%

Age	Count	Percentage
0-20	9878	2.27%
20-40	165937	38.19%
40-60	139734	32.16%
60-80	93869	21.60%
80-100	25122	5.78%



Target Populations

IDENTIFYING TARGETS

Given that your organization has some budget flexibility, we assess that there are two possible target universes, one larger and one smaller, that are worth contacting.

[SMALLER UNIVERSE]

193239 households, of which all residents are more likely to support, rather than oppose charter schools, are considered as worth contacting.

[LARGER UNIVERSE]

244057 households, of which all residents are not opponents of charter schools, are considered as worth contacting.

Opponents are defined as those carrying over 30% probability of being against charter schools.

TARGET POPULATIONS

	Larger Universe	Smaller Universe
neutral	384056	298669
support	3659(9.4%)	3362(11.1%)

	Larger Universe	Smaller Universe
conservative	8538(2.2%)	1194(0.4%)
liberal	170367 (43.94%)	143022(47.35%)
moderate	64817	32125
progressive	143993	125690

With higher proportion of supporters, more liberal and fewer conservative population, smaller contact lists are suggested.



No-Contact Populations

AVOIDING TEACHERS UNION MEMBERS

It's recommended to remove **46615** individuals from contact lists, among whom **11022** are identified as members of teachers unions and **45151** are modeled as strongly opponents of charter schools.

Strongly opponents are defined as those carrying over **30%** probability of being against charter schools.

Ranging from 33% to 62%, the probability of estimated opponents being against charter schools is averaged at 44%

Containing at least one no-contact individual, **31985** households should be removed from contact lists.

Opponents of charter schools in the district are **older** population (55 years old on average) with **higher** income (over 170K on average).

FACTS OF NO-CONTACT LIST

Age	Count	Percentage
0-20	538	1.18%
20-40	9611	21.07%
40-60	15413	33.79%
60-80	15097	33.09%
80-100	4961	10.87%

Income	Count	Percentage
<50K	1257	2.76%
50K -100K	6499	14.25%
100K - 150K	14288	31.32%
150K – 250K	17641	38.67%
250K – 450K	4951	10.85%
>450K	984	2.16%

Phone Bank Progress

OVERVIEW

Our volunteers have been calling potential supporters for **74** days.

In general, half of the calls are answered.

Tuesday has the lowest response probability (41.9%) while **Saturday** the highest (56.1%).

Among identified residents, **52.6%** are supporters and **36.4%** are opponents.





