

MOHAMED GABER



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Industry/Field

- Real Estate
- Customer Support

ABOUT ME

- Motivated and results-driven third-year Law student with nearly 8 months of experience in real estate cold calling. Proven ability to support team leaders, train newcomers, and achieve targets within a fast-paced environment. Demonstrated strengths in management, digital marketing, negotiation, and communication. Enthusiastic about learning and adept at undertaking challenges with a flexible approach. Seeking to leverage my skills and experience in a customer-centric role that offers opportunities for professional growth.

EDUCATION

UNIVERSITY OF SADAT CITY

A third-year student at the Faculty of Law

2022- present

EXPERIENCE

Cold Caller | CGE

July 2024 - Present

- Initiate and execute cold calling campaigns, reaching out to over 1,000 new customers each month.
- Generate new leads and set appointments for sales managers within a defined territory and business line.
- Collaborate with team members to optimize campaign strategies and improve call success rates.

Cold Caller | PBS

Nov 2023 - june 2024

- Conducted cold calling to identify and qualify potential clients, generating leads for the sales team.
- Assisted the team leader in managing the team's performance and achieving targets.
- Trained and mentored several new team members, providing guidance to help them succeed in their roles.

SKILLS

- Management Skills: Experience in training and mentoring newcomers, supporting team leaders, and ensuring team success.
- Digital Marketing: Knowledgeable in online marketing strategies and tactics to attract and engage potential clients.
- Negotiation: Effective in negotiating deals and persuading clients to commit.
- Critical Thinking: Able to analyze situations, identify problems, and implement effective solutions.
- Communication Skills: Strong verbal and written communication, with the ability to convey information clearly and persuasively.
- Multitasking: Skilled in managing multiple tasks and projects simultaneously, ensuring timely completion.