

Sales Dashboard Summary



| Market | Q1 Sales | Q2 Sales | Q3 Sales | Q4 Sales |
|----------------|--------------|-----------------|-----------------|-----------------|
| Australia | \$ 340,522 | \$ 239,332 | \$ 646,399 | \$ 396,616 |
| Canada | \$ 2,809,657 | \$ 3,294,386 | \$ 4,534,526 | \$ 3,824,711 |
| Central | \$ 1,654,273 | \$ 1,794,047 | \$ 2,354,178 | \$ 2,130,355 |
| France | \$ 836,652 | \$ 1,013,099 | \$ 1,615,185 | \$ 1,182,519 |
| Germany | \$ 406,367 | \$ 399,686 | \$ 699,127 | \$ 546,368 |
| Northeast | \$ 1,432,680 | \$ 1,694,802 | \$ 2,038,670 | \$ 1,790,521 |
| Northwest | \$ 2,709,032 | \$ 2,695,011 | \$ 3,711,312 | \$ 3,407,708 |
| Southeast | \$ 1,648,849 | \$ 1,884,026 | \$ 2,263,099 | \$ 2,112,344 |
| Southwest | \$ 3,805,360 | \$ 4,318,813 | \$ 5,742,322 | \$ 4,731,532 |
| United Kingdom | \$ 816,514 | \$ 823,178 | \$ 1,566,061 | \$ 1,105,374 |

| Years | | | | | | | |
|-------|------|------|--|--|--|--|--|
| 2002 | 2003 | 2004 | | | | | |

| Region | |
|---------------|---|
| Europe | ^ |
| North America | |
| Pacific | ~ |

| SubRegion | | |
|-------------|---------------|---|
| Australia | Canada | ^ |
| France | Germany | |
| United King | United States | ~ |

| Top 10 Categories | | | Top 10 Customers | | Bottom 10 Customers | | Top 10 Models | |
|------------------------|-------------|-------------------------|----------------------------------|-------------|------------------------------|-------------|-------------------|-------------|
| Categories | Total Sales | Total Qrder Quantity | Customer | Total Sales | Customer | Total Sales | Model | Total Sales |
| Helmets | \$ 262,328 | 13101 | Brakes and Gears | \$ 882,276 | Eleventh Bike Store | 57.6808 | HL Mountain Frame | 3365243.384 |
| Jerseys | 583714.4774 | 19379 | Corner Bicycle Supply | 787808.835 | Essential Bike Works | 59.334 | Mountain-100 | 8708351.538 |
| Mountain Bikes | 26669536.89 | 23351 | Excellent Riding Supplies | 853850.6395 | Extras Sporting Goods | 67.539 | Mountain-200 | 14375712.07 |
| Mountain Frames | 4714725.521 | 11621 | Fitness Toy Store | 731636.8633 | Hometown Riding Supplies | 144 | Road-150 | 2363805.162 |
| Road Bikes | 29457859.21 | 39128 | Health Spa, Limited | 735235.7035 | Imported and Domestic Cycles | 149.031 | . Road-250 | 9386767.79 |
| Road Frames | 3851978.719 | 11753 | Outdoor Equipment Store | 751632.8575 | Large Bike Shop | 58.069 | Road-350-W | 3686878.815 |
| Shorts | 349095.1664 | 8948 | Retail Mall | 803769.8509 | Mobile Outlet | 1.374 | Road-550-W | 3670285.851 |
| Touring Bikes | 10700272.6 | 12584 | Thorough Parts and Repair S | 741363.2168 | Parts Shop | 24.294 | Road-650 | 7507208.982 |
| Touring Frames | 1644934.049 | 3725 | Totes & Baskets Company | 817127.8029 | Retail Cycle Shop | 91.176 | Touring-1000 | 6889938.459 |
| Wheels | 681426.7804 | 5273 | Vigorous Exercise Company | 860147.511 | The Cycle Store | 149.874 | Touring-3000 | 2126090.4 |
| Grand Total | 78915871.33 | 148863 | Grand Total | 7964849.777 | Grand Total | 802.3718 | Grand Total | 62080282.45 |







