

# MUHAMMAD MAAZ



Male



10-july-2001



03132061298



Kmoaz614@gmail.com



MUHAMMAD MAAZ



Karachi, Pakistan



4210187241953



Islam

## SKILLS

### LANGUAGE

English

Urdu

### COMPUTER

MS Word

MS Excel

Power Point

### Web Development

HTML

CSS

JavaScript

TypeScript

## OBJECTIVE

Motivated and detail-oriented sales professional with five years of supervisory experience seeking a management position. Seeking an opportunity to apply my advanced knowledge of sales and customer service and my experience with team-building and staff development.

## EDUCATION

INTERMEDIATE

2018 – 2020

MATRIC

2015-2017

## WORK EXPERIENCE

### NESTLE FOOD

#### SALE MEN (2017 – 2020)

I worked in the powder department at Nestlé Foods for 3 years. My job there was to supply goods to shops, collect payments, deposit the payments into the bank, and prepare the final DSR (Daily Sales Report). Within a year, I was promoted to an order booker. After becoming an order booker, my job was to take orders for goods and improve sales

### NIZWA INTERNATIONAL COSMETIC COMPANY

#### AREA FIELD MANAGER (2020 – 2022)

Nizwa International is a cosmetic company that produces general cosmetics such as hair oils, beauty creams, and similar items. I have been working here as a field manager for 2 years. My job was to fulfill the sales targets for the boys and motivate them. I had 2 order bookers under me. We were given a target that after the company's launch, there should be some Nizwa International items in every shop, and we successfully achieved it. My team and I targeted good areas and built good customer relationships, providing them with excellent service. As a result, after my departure, customers have increased and sales have increased

## WORKING AREAS

- Landhi
- Malir
- Korangi
- Shahfaisal
- North
- Central
- Gagar Phatak
- Dhabejee
- Gharo
- Gulshan
- Johor
- Hub
- Defence cilifton

### **SILKAMIN NATURAL COMPANY**

#### **AREA SALE MANAGER (2022 –NOV 2023)**

Silkamin Natural is a general cosmetic company that was launched in 2021. I joined it in September 2022 as an Area Sales Manager. My role involved setting targets for the order bookers and devising schemes to improve the company's sales. I handled the salaries of all the order bookers and provided them with briefings on how to improve their sales for the next month by checking their monthly reports. Every evening, we had a meeting where I would inquire about the day from the order bookers. While Silkamin natural is not very popular in the market at the moment, we had managed to acquire some customers who are still working with us and providing better and good sales.

### **JAMI PAINT HOUSE**

#### **BUSINESS DEVELOPER (DEC 2023)**

I work as a business developer for Jami Paint, a paint company that deals in paint, cement, and tile bond. My job involves visiting new construction sites and informing them about Jami Paint products, and I try to persuade them to buy building materials such as cement, paint, tile bond, etc. I also provide advisory services to clients regarding paint choices when I visit their homes. I provide shade cards to clients and builders. Here, I sell products from various companies, including ICI Paint, Diamond Paint, Juton Paint, Kansai Paint, etc. My efforts are focused on improving sales and establishing good relationships between Jami Paint and reputable builders. Currently, I am continuing this job here

## **ABOUT ME**

---

I am a passionate sales professional who has a keen interest in advancing in life and exploring new challenges. I believe that the journey of progress and learning never ends, and that's why I am currently exploring Genitive AI Web Metaverse 3.0 and acquiring new skills in web development.

I am confident that the journey of progress and learning never ends, and that's why I am currently exploring Genitive AI Web Metaverse 3.0 and acquiring new skills in web development.