

# Template: Supplier Evaluation Scorecard

Compo

| Evaluation scorecard | Weight in % | Score 0-5 pts. | Total |
|----------------------|-------------|----------------|-------|
| Supplier name:       |             |                |       |
| Price per unit       | 50%         | 5              | 50    |
| Quality              | 20%         | 4              | 16    |
| Delivery on-time     | 15%         | 3              | 9     |
| Order cycle time     | 15%         | 2              | 6     |
| Overall score        | 100%        | 14             | 81    |

Damian

| Evaluation scorecard | Weight in % | Score 0-5 pts. | Total |
|----------------------|-------------|----------------|-------|
| Supplier name:       |             |                |       |
| Price per unit       | 50%         | 4              | 40    |
| Quality              | 20%         | 3              | 12    |
| Delivery on-time     | 15%         | 5              | 15    |
| Order cycle time     | 15%         | 1              | 3     |
| Overall score        | 100%        | 13             | 70    |

Exeter

| Evaluation scorecard | Weight in % | Score 0-5 pts. | Total |
|----------------------|-------------|----------------|-------|
| Supplier name:       |             |                |       |
| Price per unit       | 50%         | 3              | 30    |
| Quality              | 20%         | 5              | 20    |
| Delivery on-time     | 15%         | 4              | 12    |
| Order cycle time     | 15%         | 5              | 15    |
| Overall score        | 100%        | 17             | 77    |

**Conclusion / recommendation:**

According to the Evaluation the Compo become the best score, basically due to the ponderation of 50% in the price score.

Question 2: Develop a Sourcing Strategy

According to the information given in the case about the category, is very high in value, on a low-risk, I would say that we are talking about a Leverage Category. Since this Category is about price, I would try to implement some kind of E-Auction in order to get the best price. On the other hand I would look for new suppliers, who bring more competition to the Categorie having a positive impact on prices. Lastly I would contact to the Plant Production in order to adapt our Stock to the Order Cycle if the best Price, defining an optimal stock.