Praful Raj

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Summary

Data Analytics and Machine Learning professional with an MS in Data Analytics and 4+ years of hands-on experience in Generative AI and Machine Learning. Proficient in designing, training, and deploying machine learning models to drive business insights, process automation, and decision-making. Passionate about leveraging advanced AI techniques and predictive analytics to solve complex problems and enhance organizational efficiency.

Professional Experience

AI/ML Specialist

Al Solutions Pvt. Ltd. – Bangalore, India January 2020 – Present

- Spearheaded AI and machine learning projects for automating business processes, including predictive maintenance and customer churn prediction.
- Developed and fine-tuned machine learning models such as regression, decision trees, and neural networks to enhance data-driven business strategies, achieving a 35% improvement in operational efficiency.
- Utilized Generative AI models like GPT and BERT for content generation, natural language processing, and improving customer experience through chatbot implementation.
- Collaborated with engineering teams to integrate machine learning algorithms into production environments, ensuring scalability and performance optimization.
- Mentored junior data scientists in model selection, evaluation techniques, and the application of AI in real-world business problems.

Machine Learning Engineer

Innovate Analytics – Pune, India July 2018 – December 2019

- Designed and deployed machine learning models for predictive analytics and business forecasting, leading to a 20% reduction in operational costs.
- Built data pipelines for large-scale machine learning projects, automating data collection, cleaning, and preprocessing workflows.
- Worked closely with stakeholders to understand business challenges and proposed machine learning solutions to address problems such as customer segmentation and sales forecasting.
- Conducted root cause analysis and presented actionable insights using visualization tools like Tableau and PowerBI, which led to improved decision-making across departments.

Education

Master of Science in Data Analytics

Indian Institute of Technology (IIT), Delhi – Delhi, India 2018

Technical Skills

- Machine Learning: Regression, Decision Trees, Random Forests, Neural Networks, XGBoost, K-Means Clustering
- **Generative AI Tools:** GPT models, DALL-E, BERT, Transformer models
- **Programming Languages:** Python, R, SQL, BigQuery
- Data Analytics & Processing: ETL, Data Wrangling, Data Cleansing, Feature Engineering
- Visualization: Tableau, PowerBI, Looker, Streamlit, Dash, Matplotlib, Seaborn
- Cloud Technologies: AWS, Google Cloud (GCP) Machine Learning & Data Pipelines

Certifications

- Certified Machine Learning Professional Google Cloud Platform
- Advanced Machine Learning with TensorFlow Coursera
- Certified Data Scientist (CDS)

Projects

- **Customer Churn Prediction Model:** Built and deployed a machine learning model using Random Forest and XGBoost to predict customer churn with 92% accuracy, reducing customer loss by 15%.
- **AI-Powered Chatbot for E-commerce:** Developed a generative AI-based chatbot using GPT-3 for a retail client, increasing customer engagement and reducing response time by 40%.
- Sales Forecasting Model: Designed a time-series forecasting model for accurate sales prediction, resulting in a 25% improvement in inventory management.