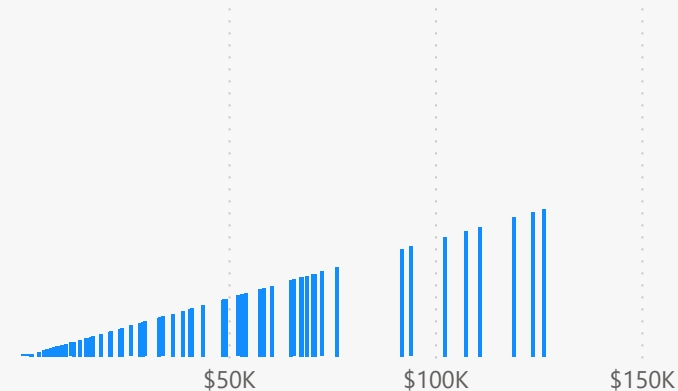


# CRM System - Revenue By Companies

Total Revenue per Company



# of Companies

85

# Office Locations

15

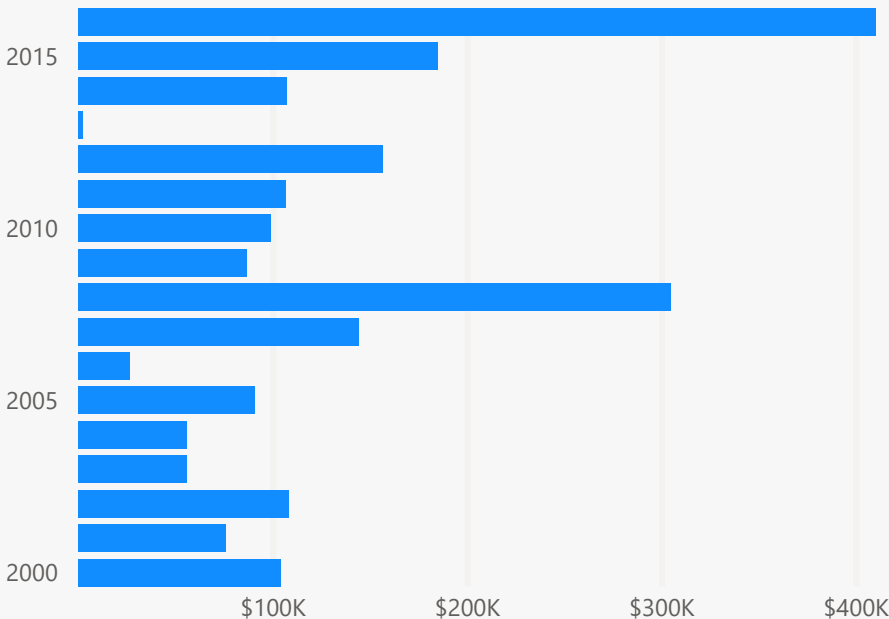
# of Sectors

10

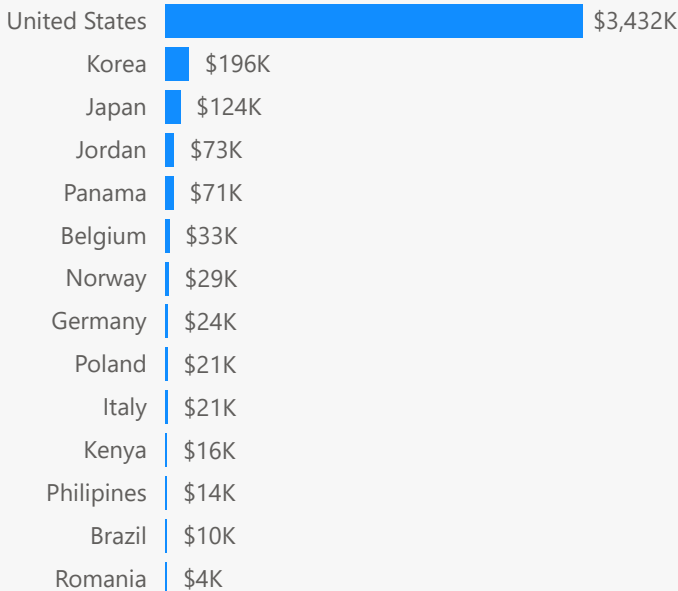
Historical Revenue

\$4M

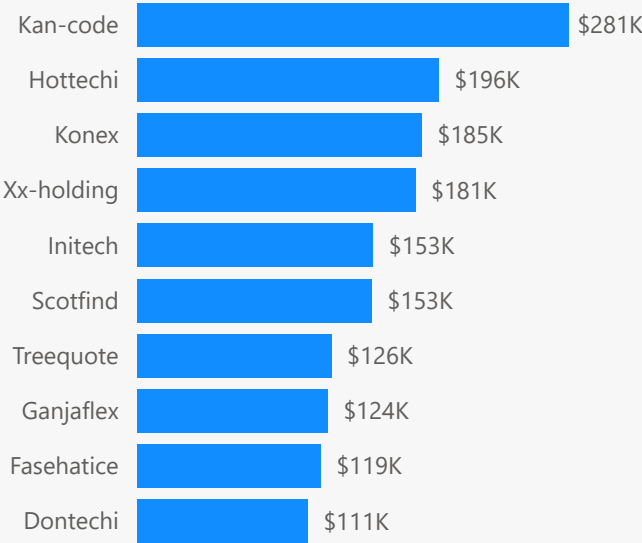
Sum of Revenue by Established Year



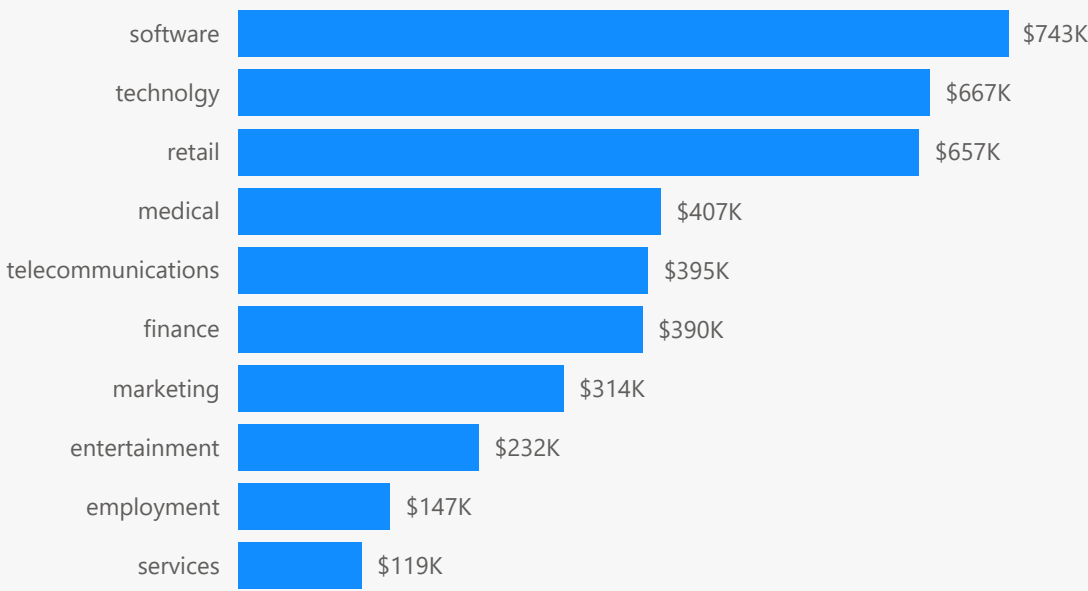
Sum of Revenue by Office Location



Sum of Revenue by Company (Top10)



Sum of Revenue by Industry



# CRM System - Pipeline Sales

\$120.07M

Sum of close\_value

2016

2017

Engaging

Prospecting

Lost

Won

product



All



Company



All



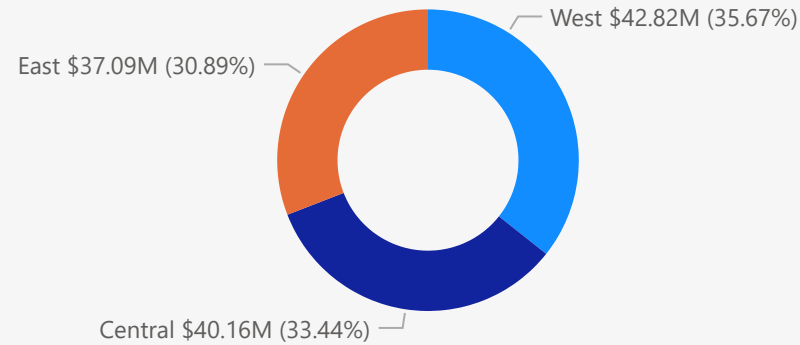
sales\_agent



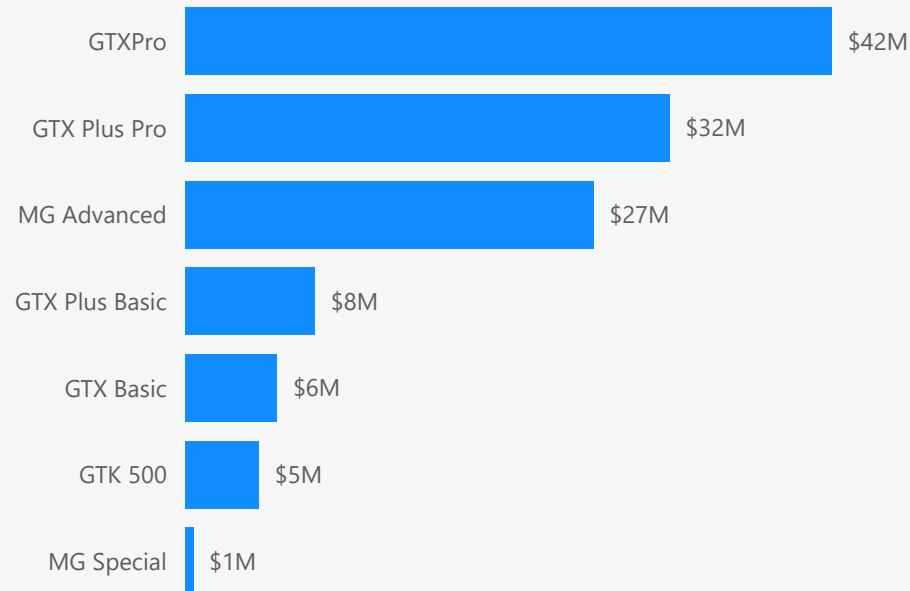
All



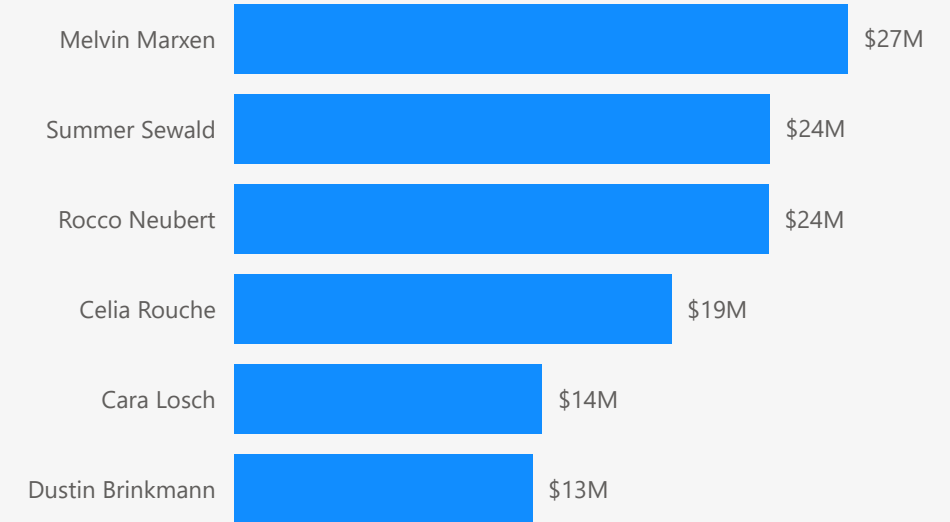
## Sum of Close Value by Regional Office



## Sum of Close Value by Product



## Sum of Close Value by Manager



## Deal Stage

