



Customers and Success Partners

First Milling Company categorizes its customer portfolio into four main sales channels, specifically:

25%

B2B Plants

All plants incorporate flour components into their operations (such as food manufacturing companies and large commercial bakeries) and smaller businesses (restaurants, catering businesses, and small bakeries).

45%

Traditional Trade

Distributors and wholesalers who purchase the Company's products and resell them later to other customers (flour traders and large and small wholesalers).

1%

Modern Trade

Retailers to consumers (such as supermarket customers and other retail sales outlets).

29%

Farms and Feed Distributors

Traders and distributors of feed who use animal feed and animal bran.

