

MOHAMED ALOUI – PROJECT MANAGEMENT ENGINEER, PMP®

PERSONAL INFORMATION

Mohamed ALOUI
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PROFESSIONAL GOALS

I am looking for a position with responsibilities that involves both commercial and managerial tasks. I am dynamic, organized, attentive to others, and possess a team spirit. I enjoy learning and challenging myself every day ; facing challenges does not scare me.

SKILLS

Project Management Agile
Computer Software (EXCEL VBA, EXCEL MACRO)
Office softwares : Microsoft Office, Open Office, LaTeX, DocBook.
CAO, DAO (SOLIDWORKS, CATIA, Autocad)
Team work
Strategic planning
Continuous improvement
Languages : French B2, English B2. German A2, Arabic

CERTIFICATIONS

PMI (Project Management Institute) : Certified PMP Project Management Professionnel
Linkedin learning : The soft skills for salespeople in B2B commerce include : crafting an effective pitch, negotiating sales, and budgeting and project planning.
Training center GEPEA Sousse : Training Certificate : QHSE Manager * ISO 9001 V 2015 Training Certificate * ISO 14001 V 2015 Training Certificate * OHSAS 18001 V 2015 Training Certificate *
F4e (Fusion for energy, Barcelone) : Certificate ENOVIA/CATIA V5

PROFESSIONAL EXPERIENCE

Business Project Engineer]Ruspina Meubles, Monastir

Fev 2020-Now

- Carry out market research in order to develop strategies and roadmaps for sales of the company's products and to secure more business relation.
- Monitor the daily progress of projects.
- Plan meetings and organizing project logistics.
- Analyze the tender documents while respecting the technical and financial constraints.
- Ensure team members have the supplies and resources they need to complete their assigned tasks on time and within their budget limits.
- Visit the sites and make the necessary reporting on the progress of the project.
- Organize reports, invoices, contracts, and other financial files for easy access.

KPIs : Project Progress Monitoring, Meeting and Project Logistics Planning, Site Visit Reporting, Organization of Financial Files

Project Engineer Itp Alcen

Apr 20129-Feb 2020

- Participate as a designer in the largest international energy fusion project : ITER
- Prepare, schedule, coordinate and monitor the assigned engineering project .
- Assign responsibilities and mentor project team.
- Interact daily with the clients to interpret their needs and requirements and representing them in the field.
- Review engineering deliverables and initiate appropriate corrective actions.

KPIs : Project Management Efficiency, Client Interaction and Representation, Engineering Deliverable Review

Technical Sales Engineer STTM Tunisian Company of metal transformation *Oct 2018-Apr 2019*

- Take charge of prospecting and developing the customer portfolio, market research, and advertising promotion
- Responsible for the technical analysis of specific customer issues.
- Use technical skills to demonstrate to potential customers the usefulness of the product or service and how it may suit the customer better than competing products.
- Responsible for technical assistance and follow-up.

KPIs : Customer Portfolio Development, Technical Issue Resolution, Technical Assistance and Follow-Up

End of study project SOMA *Feb 2018-June 2018*

- Study and design of a silicone material feeding system
- Experimental study of material
- Simulation numérique en utilisant Abaqus.
- Numerical simulation using Abaqus.

Engineer Internship STTM *Feb 2017-July 2017*

- Sizing of a cooling heat exchanger for a hydraulic power plant.

Engineer Internship ECT *Jan 2016-Feb 2016*

- Design of a crimping plaque

EDUCATION

National Engineering school of Monastir ENIM *2013-2018*

Master Degree in Mechanical Engineering.

Lycée 2 Mars Ksar hellal *2013*

Bacalaureat in Mathematics Section