

CAPSTONE PROJECT

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Customer Segmentation using Unsupervised Machine Learning

Assignment Overview

In this assignment, you will apply **Descriptive Data Mining** to perform **customer segmentation** on mall customer data. You will explore clustering techniques:

- **K-Means Clustering**

Objectives

By completing this assignment, you will:

1. Perform **Exploratory Data Analysis (EDA)** to understand the dataset.
 2. **Preprocess and wrangle** the data to prepare it for clustering.
 3. Implement **K-Means on the dataset**.
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Dataset Description

You will use a dataset containing information about mall customers, including attributes such as:

- **Customer ID** (Unique identifier)
- **Gender** (Male/Female)
- **Age** (Customer's age)
- **Annual Income** (in thousands of dollars)
- **Spending Score** (Assigned based on customer's hierarchical clustering).
- Fine-tune hyperparameters in DBSCAN to achieve better clustering.

Good luck! 🚀

Assignment (2): Customer Churn Prediction

Objectives:

Use a classification model to predict customer churn based on a simplified dataset containing age, tenure, and gender.

Instructions:

1. Load the Dataset

Download and load `churn_dataset_with_tenure.xlsx`.

2. Preprocess the Data

- Convert the categorical column `Sex` to numeric using `.map({'Male': 1, 'Female': 0})`
- Convert the target column `Churn` using `.map({'No': 0, 'Yes': 1})`
- Check for missing values.

3. Train a Classification Model

- Use a simple model like `NaiveBayes`.
- Split the dataset using `train_test_split()`.

4. Evaluate the Model

- Use `accuracy_score` to evaluate performance.
- Optionally show confusion matrix.(Bonus)

5. (Bonus 🎁) Build a Streamlit App Build a small web app that:

- Takes user input (Age, Tenure, and Gender)
- Predicts whether the customer will churn
- Shows the prediction and probability