



# Arbitrage City: AI-Powered Real Estate Investment Engine

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## Goal: A Universal Investment Engine

To develop a scalable, city-agnostic pipeline that automates the discovery of Real Estate Arbitrage opportunities by bridging disconnected data sources.

**The Global Problem:** In every major city, the market for buying homes and the market for short-term rentals (Airbnb) operate in silos.

- ▶ Investors lack a unified view of **Cost vs. Revenue**.
- ▶ Manual analysis is slow and misses high-yield pockets.

## Methodology

We propose a 4-stage automated pipeline applicable to any metropolitan area.

1. **Ingestion:** Robust scraping of local real estate listings.
2. **Enrichment:** NLP extraction of value-drivers (amenities, size).
3. **Geospatial Mapping:** Matching specific addresses to rental zones.
4. **Predictive Modeling:** Using historical rental data to forecast yield.

## Case Study Implementation: NYC

To validate our framework, we deployed the engine on **New York City** due to its high data complexity and strict anti-bot protections.

### Data Sources:

- ▶ **Buy Side:** Scraped *Properstar.com* (5 Boroughs).
- ▶ **Rent Side:** Official *InsideAirbnb* dataset (29k+ records).
- ▶ **Volume:** 1,755 Unique Listings processed.

## System Architecture

### 1. Target Source (e.g. Properstar)

### 2. Batch Scraper (Playwright + Session Rotation)

### 3. NLP Cleaning (Feature Extraction)

### 4. Geo-Matching (ArcGIS Address → Lat/Lon)

### 5. ML Valuation Model (Random Forest Regressor)

**Scalability Feature:** The scraper uses dynamic session rotation to bypass generic WAFs, making it adaptable to different real estate portals.

## Case Study Results (NYC)

Deploying the model on New York City revealed significant market inefficiencies.

### Model Accuracy:

- ▶ **Algorithm:** Random Forest Regressor (100 Trees).
- ▶ **Performance:** MAE of  $\approx \$1,200$  on annual revenue.

### Findings:

Metric	Value	Outcome
Total Ingested	1,755	Raw Data
Geo-Matched	1,755	100% Coverage
<b>High-Yield Ops</b>	<b>451</b>	<b>Arbitrage Found</b>
Avg Top ROI	22%	Outperforms Market

## Conclusions & Future Work

- ▶ **Generalizability:** The pipeline successfully automated the "Blind Spot" problem. While tested on NYC, the logic holds for any city with Airbnb presence.
- ▶ **Strategic Insight:** In our case study, outer boroughs (Brooklyn/Queens) offered 2x the ROI of Manhattan due to lower entry costs.
- ▶ **Next Steps:** Integrate Computer Vision (CNN) to score listing photos for "Luxury" vibes to improve global price predictions.

**Tools:** Databricks, Azure, Python, Plotly

## Proof of Concept: NYC Map

NYC Investment Dashboard: 410 Properties

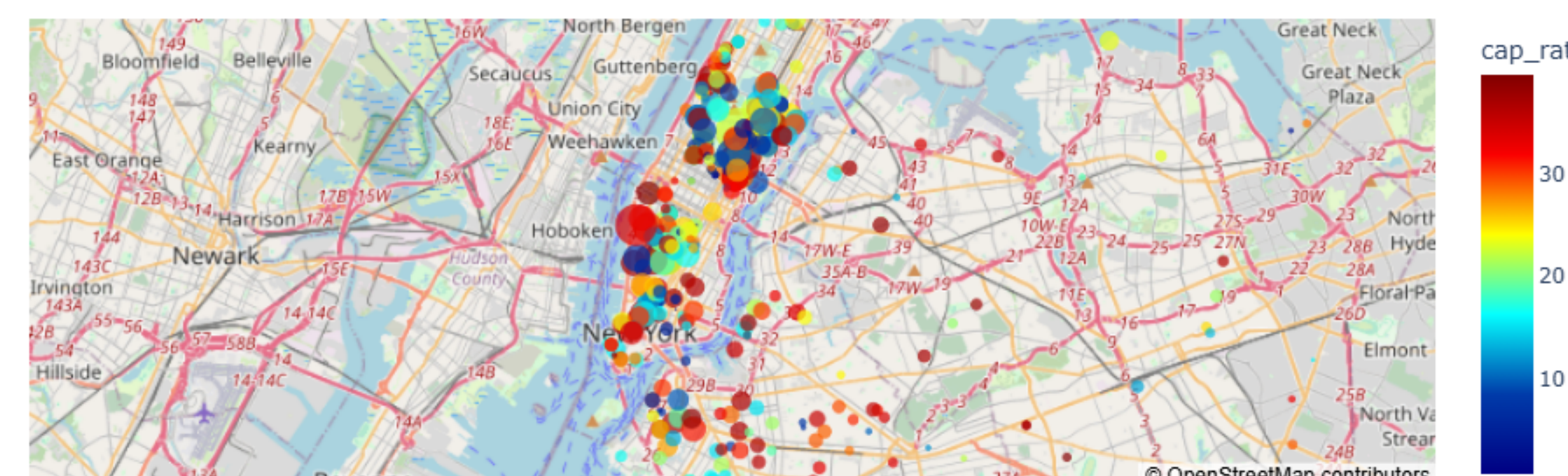


Figure 1: The engine applied to NYC data. Red/Orange areas indicate arbitrage opportunities ( $\geq 10\%$  Yield).