



# AMIRA AHMED

Designer

## Contact



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Al Sharjah, UAE

## Expertise

- Furniture & Decoration Design
- Layout Space Planning
- 3D Design Software
- Sales & Client Presentations
- Negotiation & Pricing Strategies
- Social Media Coordination
- Multitasking & Problem Solving
- Leadership & Critical Thinking
- Digital Marketing
- Photoshop
- AI Tools

A highly skilled designer with expertise in furniture and decoration design. Extensive experience in layout space planning, sketching, and working with plot drawings and 3D design software. Demonstrated ability to meet and exceed sales goals, manage social media, and negotiate pricing and promotions. Strong background in education and administration, with a Bachelor's degree in Mathematics and various certifications in management, English, and business strategy.

## Experience

### **Galaxy Sudan Showroom, Khartoum, Sudan**

**Designer, Sales Representative, Social Media Coordinator**  
**2021 - 2023**

- Designed furniture and decoration concepts, utilizing space planning and 3D software.
- Exceeded sales goals through client presentations, pricing strategies, and negotiation.
- Coordinated social media marketing to promote the showroom.

### **PENSA Sudan Showroom, Khartoum, Sudan**

**Designer, Sales Representative, Social Media Coordinator**  
**2019 - 2020**

- Managed client interactions, from understanding needs to closing sales.
- Handled sketching, plot drawings, and 3D design for custom furniture.
- Organized promotional campaigns and negotiated product prices.

### **Cambridge International Schools & Training Center, Khartoum, Sudan**

**Administrative Assistant**  
**2017 - 2019**

- Provided support to children needing assistance with tasks.
- Assisted teachers with lesson planning and administrative work.

### **Future International Schools & Training Center, Khartoum, Sudan**

**Teacher Assistant & Teacher**  
**2018 - 2019**

- Provided support to children needing assistance with tasks.
- Assisted teachers with lesson planning and administrative work.

## Skills

- Design Process.
- Project Management.
- Creativity & Innovation
- Customer Relationship Management (CRM)
- Software: 3D Design Tools, Plot Drawing Software

## Language

- Arabic (Native)
- English (Fluent )

## Education

### **Sudan University for Science and Technology**

Bachelor of Science in Mathematics

2009 – 2015

## Certifications & Training

- Diploma in English – English Discussion Center
- PMP Preparation Course – New Horizon Centre (36 hours)
- Intensive English Course – British Council
- ICDL Preparation Course – Horizon Centre
- Statistical Product for Social Solutions Workshop – New Horizon Centre (6 hours)
- Ticket Reservation Trainee – Sudan Air, Khartoum Bank
- Professional Email Writing in English – Georgia Institute of Technology (Coursera)
- Grammar and Punctuation – University of California, Irvine (Coursera)
- Business Management & Leadership Courses – YALINETWORK