## STEP IN PROJECT

- •Requirement Gathering/ Business Requirements
- Data Walkthrough
- Data Connection
- Data Cleaning / Quality Check
- Data Modeling
- Data Processing
- DAX Calculations
- Dashboard Layouting
- Charts Development and Formatting
- Dashboard / Report Development
- Insights Generation

### **BUSINESS REQUIREMENT**

To conduct a comprehensive analysis of Blinkit's sales performance, customer satisfaction, and inventory distribution to identify key insights and opportunities for optimization using various KPIs and visualizations in Power BI.

## **KPI's Requirements**

•Total Sales: The overall revenue generated from all items sold.

Average Sales: The average revenue per sale.

Number of Items: The total count of different items sold

•Average Rating: The average customer rating for items sold.

# **BUSINESS REQUIREMENT**

## **Chart's Requirements**

#### 1.Total Sales by Fat Content:

- 1. Objective: Analyze the impact of fat content on total sales.
- 2. Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.
- 3. Chart Type: Donut Chart.

#### 2.Total Sales by Item Type:

- 1. Objective: Identify the performance of different item types in terms of total sales.
- 2. Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.
- 3. Chart Type: Bar Chart.

#### 3. Fat Content by Outlet for Total Sales:

- 1. Objective: Compare total sales across different outlets segmented by fat content.
- 2. Additional KPI Metrics: Assess how other KPIs (Average Sales, Number of Items, Average Rating) vary with fat content.
- 3. Chart Type: Stacked Column Chart.

#### **4.Total Sales by Outlet Establishment:**

- 1. Objective: Evaluate how the age or type of outlet establishment influences total sales.
- 2. Chart Type: Line Chart.

# **BUSINESS REQUIREMENT**

## **Chart's Requirements**

#### **5. Sales by Outlet Size:**

**Objective**: Analyze the correlation between outlet size and total sales.

**Chart Type**: Donut/ Pie Chart.

### 6. Sales by Outlet Location:

**Objective**: Assess the geographic distribution of sales across different locations.

**Chart Type**: Funnel Map.

### 7. All Metrics by Outlet Type:

Objective: Provide a comprehensive view of all key metrics (Total Sales, Average Sales, Number of Items, Average Rating) broken down by

different outlet types.

**Chart Type**: Matrix Card.