

From: sharifah kubrani <shamsfoods22@gmail.com>
Sent: Tuesday, June 6, 2023 4:02 PM
To: Nauman Afzal <fin.mgr@unifood.com.sa>
Subject: Re: Balance confirmation

,Dear Nauman

forecast was sent privately to Mr Zia in order to get a forecast was refused by Mr Saad. The 3rd forecast was approved by both parties. The 2nd The 1st price update

: forecast was not achieved due to The 1st

name. After 1.5 months Novi Stevia was in the local Unifood Mr zia promised that UNIFOOD will not enter the market of stevia products by .1 to Novi Stevia. Due to these reasons, that's why Unifood compare the market and sold at a lower price and better quality enter market, Unifood all reasons these agreed to be patient. In addition to that, quality issues like a barcode, and variance of weight due to bad quality control .affecting the sales

.We noticed that you replied only on the forecast segment, kindly your feedback on the remaining part of the email

Nauman Afzal <fin.mgr@unifood.com.sa> في الثلاثاء، 6 يونيو 2023 في 2:46 م تمت كتابة ما يلي بواسطة:

Dear Sharifah/Zahid,

Thanks a lot for the email. We appreciated all the extended support from your side but here I would correct you about Pinto Pack Material; this material was procured as per forecast given by Mr. Zahid. Pinto Pack made this material in November (their documents is attached for review) as per your team's order. In December again Mr. Zahid sent us email where he asked the same products but just reduced the quantities. As production was planned from Mr. Zahid with our CEO in month of Feb 2023 that's why we asked Pinto Pack to deliver this material to us in Feb 2023 so they made invoice when they sent to us. See the below EXCEL sheet picture by Mr. Zahid to us in May 2023 to start production of Novi Slim and other.

So as per agreement dated 15.01.2023 SHAMAS FOOD has to take all material procured (RM & PKG) as well as FG. As being good partner we didn't ask to take all the raw material (SR-130K) as we can use this for our own product but packing material printed as brand name NOVI so as per agreement either it has to be consumed or must be taken up by you people or if you people can sell, allow us to sell these items in the market.

Kindly find the below file for forecast from your side.

MONTHLY SELLING PLAN 2022										
BRAND		NO OF BOX IN CAR	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
			STEVA 2.5 grams	50 SACHETS	12.00	1,500.00	4,000.00	2,000.00	2,000.00	15,500.00
NONIFOOD	STEVA 1.5 grams	100 SACHETS	24.00					1,000.00	1,000.00	1,000.00
	SLIM 2.5 grams	50 SACHETS	12.00			2,000.00	2,000.00	2,000.00	2,000.00	10,000.00
NONIFOOD	SLIM 1.5 grams	100 SACHETS	24.00		2,000.00	2,000.00	1,000.00	1,000.00	1,000.00	8,000.00
	TOTAL			1,500.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	37,500.00

Second Forecast sent in month of Dec 2022

ITEMS	2023			TOTAL	Plus / Min.
	Jan-23	Feb-23	Mar-23		
NOVI STEVIA 12*50*125GM	800	800	800	2400	
NOVI STEVIA 29*100*250GM	50	50	50	150	10%
NOVI SLIM 24*130*195GM	50	50	50	150	

The again revised in month of May 2023 the forecast.

	Box Per Carton	Quantity	Condition	Note
Novi Stevia 2.5g*100 BOX	12	250	Under processing	Carton + Box Without price
Novi Stevia2.5g* 50 Box	12	400		
Novi Stevia2.5g* 25 Box	24	250	Under processing	Carton + Box Without price
Novi Stevia 2.5*100 Bag	29	100		
Novi Slim 1.5g*100 Box	12	250	Under processing	Carton + Box Without price
Novi Slim1.5g* 50 Box	12	250	Under processing	Carton + Box Without price
Novi Slim 1.5g*25 Box	24	250	Under processing	Carton + Box Without price
Novi Slim 1.5g*130 Bag	24	100	Under processing	Carton + Stikers
		1850		

We are still looking forward to close all impeccably. Shared earlier everything prepared as per your forecast and requirements which your team change three times.

Regards

<shamsfoods22@gmail.com> sharifah kubrani :From

Tuesday, June 6, 2023 10:04 AM :Sent

<fin.mgr@unifood.com.sa> Nauman Afzal :To

Re: Balance confirmation :Subject

,Dear Noman

After reviewing the balance confirmation we need added additional points to the agreement. (file attached)

After reviewing the purchase invoices we found out that 1 invoice no 77316 issued on Feb 12, 2023, by PRINTOPACK with a value of SAR 148,867.5. Be noted that the agreement was .cancelled on JAN 15,2023

As agreed on the signed agreement all the Raw Materials will be taken by Shams Food based on the forecast. On Jan 15, 2023, there was an additional agreement in which Shams Food will .take the remaining Raw materials from the UNIFOOD warehouse according to the consumption of Shams Food. Be noted that the payment for the raw materials will be paid before delivery

.Therefore, send me all the proof (emails of forecast or written approval) of the ordering of these Raw Materials quantities

According to the agreement between Shams Food and Unifood, Shams Food was purchasing Finish Good and on the confirmation balance we were surprised that the remaining amount SAR .101,201.50 was deducted from the value of the raw materials which is breaching the contract agreement

in the past months was working. Meanwhile, there are finished goods in the UNIFOOD warehouse and we found a delay in order to take them from UNIFOOD. Be noted that SHAMS FOOD together with UNIFOOD in order to sell below-quality products such

.The weight of the product is not according to a standard. You can check by yourself in your warehouse Novi bag 100 sachets transparent bags were changed with lower quality without our approval, which we get several complaints from the markets and of course, effecting our brand image and sales performance

.Since the beginning, we were cooperating with UNIFOOD especially solving the Stevia 50 sachets boxes which were printed by mistake barcode

.We at SHAMS FOOD did our best and we will not bear additional on our shoulders. Any withdrawal of Finish Good due to bad quality will be returned to UNIFOOD

.Therefore, we need an explanation regarding all points mentioned above

,Regards
Legal Department
Sharifah Khobrani

في الاثنين، 5 يونيو 2023 في 12:27 م تمت كتابة ما يلي بواسطة: Nauman Afzal <fin.mgr@unifood.com.sa>

,Dear

Reminder for balance confirmation

<zia@unifood.com.sa> Zia Shah :From

Friday, June 2, 2023 1:13 AM :Sent

<shamsfoods22@gmail.com> sharifah kubrani ;<fin.mgr@unifood.com.sa> Nauman Afzal :To

Re: Balance confirmation :Subject

Zahid huge pressure on us due to this delay from your side. You promised to send 3 days back. So please do support and send the letter today

.Regards
Zia-ur-Rehman Syed
CEO

Unifood

,National Foodstuff Mfg. Co. Ltd

P.O BOX 1717

Jeddah Industrial Estate, Phase 5

Jeddah - Saudi Arabia

400 :Ext 966-12-6080500+

966-544643909+

www.unifood.com.sa

<fin.mgr@unifood.com.sa> Nauman Afzal :From

Thursday, June 1, 2023 4:45:09 PM :Sent

<shamsfoods22@gmail.com> sharifah kubrani :To

<zia@unifood.com.sa> Zia Shah :Cc

RE: Balance confirmation :Subject

,Dear

.I am writing to kindly remind you about the outstanding Confirmation

.However, we have not yet received the confirmation, and it is now many days. Our auditors are waiting for the confirmation from your side, To close our books

If there are any concerns or issues that have delayed the confirmation, please let us know immediately so that we can address them together. We are open to finding mutually agreeable .arisen solutions to resolve any difficulties that may have

.Prompt response would be greatly appreciated, as it will help us maintain the smooth operation of our business and continue providing quality product to our valued customers

.Thank you for your attention to this matter, and we look forward to receiving the confirmation soon

<shamsfoods22@gmail.com> sharifah kubrani :From

Monday, May 29, 2023 10:39 PM :Sent

<fin.mgr@unifood.com.sa> Nauman Afzal :To

Re: Balance confirmation :Subject

السلام عليكم

تحت التحقق المالي والمحاسب القارواني

شكرا

:wrote <fin.mgr@unifood.com.sa> On Sun, 28 May 2023 at 5:02 PM Nauman Afzal

, Dear

.Kindly send us the balance confirmation

Regards

Nauman Afzai :From
Thursday, May 25, 2023 4:44 PM :Sent
<shamsfoods22@gmail.com> sharifah kubrani :To
<zia@unifood.com.sa> Zia Shah ;<nsm@unifood.com.sa> Saad Jamshaid :Cc
Re: Balance confirmation :Subject

, Dear

.Hope you doing well
Kindly find the attached file for the confirmation

.I hope this time will get the sign confirmation

<shamsfoods22@gmail.com> sharifah kubrani :From
Wednesday, May 24, 2023 7:32 PM :Sent
<fin.mgr@unifood.com.sa> Nauman Afzal :To
<zia@unifood.com.sa> Zia Shah ;<nsm@unifood.com.sa> Saad Jamshaid :Cc
Re: Balance confirmation :Subject

,Dear Nauman
well I hope you are doing

.Regarding the detection for Novi box, why i should carry the VAT on my company shoulder

.This Already returned by UNIFOOD company, as per the financial law

.You already raised your financial statement to government and money backed to your account

.So, kindly adjust the amount as per the invoice

.Thanks
.Best regards

:wrote <fin.mgr@unifood.com.sa> On Wed, 24 May 2023 at 5:02 PM Nauman Afzal
,Dear

.Find the attached file for the confirmation and the SOA for your reference

Kindly send back the confirmation with sign and stamp

,Regrads
Nauman Afzal
Financial Controller

,National Foodstuff Mfg. Co. Ltd
P.O BOX 1717
Jeddah Industrial Estate, Phase 5
Jeddah - Saudi Arabia
100 :Ext 966-12-6080500+
1658 688 056+
www.unifood.com.sa

<zia@unifood.com.sa> Zia Shah :From
Tuesday, May 23, 2023 5:47 PM :Sent
<shamsfoods22@gmail.com> sharifah kubrani :To
<nsm@unifood.com.sa> Saad Jamshaid ;<fin.mgr@unifood.com.sa> Nauman Afzal :Cc
Re: Balance confirmation :Subject

,Dear Zahid

.Get well soon my dear brother. As discussed on phone, being team partner, we do appreciate all the support and understanding

Nauman before you join, at start of printing of their box our QC guy didn't take approval and signed documents from the customer. That lead to wrong barcode on the box. Please minus .box with wrong barcode the amount of box as due to some reasons Novi can't use

.Remove the cost of boxes from the balance sheet and share again to close this issue

Zahid for cartons I would appreciate if you use them with stickers with your address and details to hide Unifood address as carton either need to use or if we dispose those you need to .bear the cost

,Regards
Zia-ur-Rehman Syed
CEO

Unifood

,National Foodstuff Mfg. Co. Ltd
P.O BOX 1717