Phase 3: Data Modeling & Relationships

In this phase, the data model for our **Automated Task Management project** was designed using a combination of **standard Salesforce objects** and **custom objects** to handle employee tasks, customer tasks, and managerial escalations efficiently.

Standard Objects

We leveraged Salesforce's core CRM objects where applicable:.

• **Activity** \rightarrow To capture and manage daily work items, follow-ups, and scheduled activities.

LABEL	▲ API NAME	TYPE
Activity	Activity	Standard Object

• **User** → To track employees, managers, and task ownership.



• **Case (optional)** → For customer-related tasks and escalations.

LABEL	•	API NAME	TYPE
Case		Case	Standard Object

Custom Objects

To extend standard Salesforce functionality, custom objects were created:

• **Task Escalation_c** → To track managerial escalations for tasks.

LABEL	▲ API	NAME	TYPE
Task Escalation	Task	c_Escalationc	Custom Object

• **Reminder_Log_c** \rightarrow To log task reminders sent to users/customers.

LABEL	•	API NAME	TYPE
Reminder Log		Reminder_Logc	Custom Object

 Task_Assignment_c (Junction Object) → If a task can be assigned to multiple users/teams.



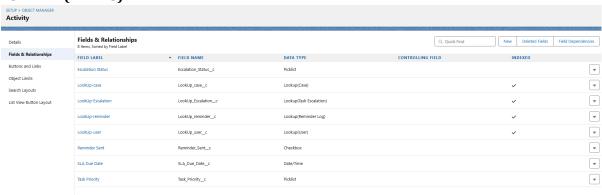
Fields

A mix of field types were used:

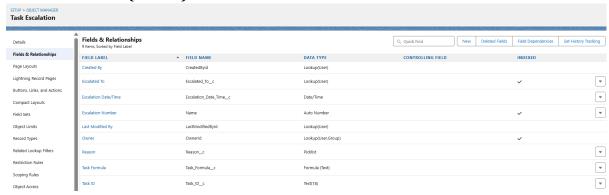
- **Picklists:** Priority (Low, Medium, High), Status (Open, In Progress, Completed), Escalation Level.
- **Lookup fields:** Activity → Owner (User), Escalation → Activity, Reminder Log → Activity.
- Date/DateTime: Due Date, Reminder Sent Date.
- **Text**: Comments.

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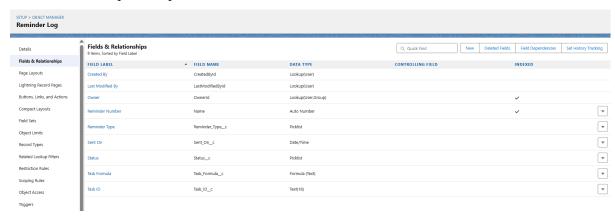
ACTIVITY(FIELDS):



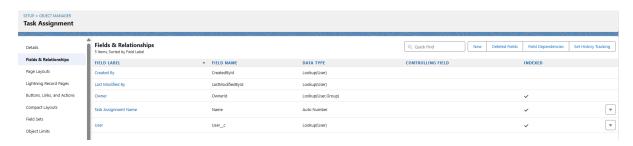
TASK EXCALATION(FIELDS):



REMINDER LOG(FIELDS):



TASK ASSIGNMENT (FIELDS):



Record Types

Record types were created for Task to separate different business processes:

- Internal Task \rightarrow Employee follow-ups.
- Customer Task \rightarrow Customer-facing actions.
- Managerial Task \rightarrow Approvals and escalations.

Each record type can have a different page layout and automation rules.

RECORD TYPE LABEL A DESCRIPTION ACTIVE MODIFIED BY Customer Task Meher Srija Potnuru, 9/24/2025, 5:40 AM Managerial Task Meher Srija Potnuru, 9/24/2025, 5:42 AM

CUSTOMER TASK:



INTERNAL TASK:



MANAGERIAL TASK:

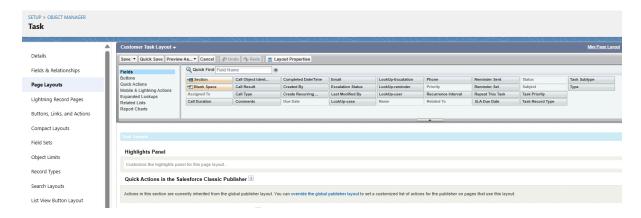


Page Layouts

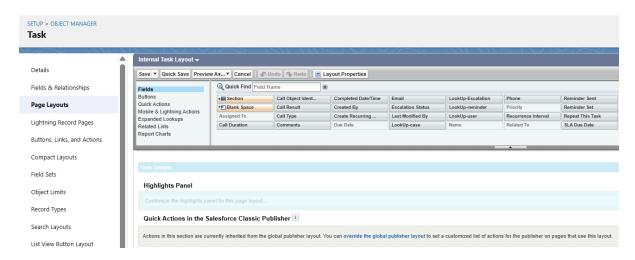
Customized layouts were designed for clarity and usability:

- Internal Task Layout: Fields like Assigned To, Priority, Status, Internal Notes.
- Customer Task Layout: Fields like Customer Name, Contact Method, Due Date, Status.
- Managerial Task Layout: Fields like Approval Status, Escalation Level, Comments.

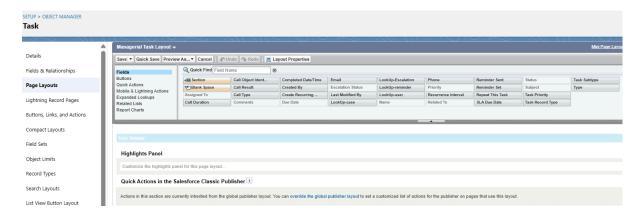
Customer Task Layout:



Internal Task Layout:



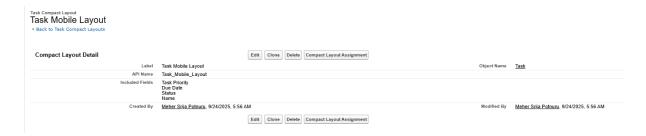
Managerial Task Layout:



Compact Layouts:

Compact Layouts highlight key fields: Priority, Due Date, Status, Owner in Mobile Apps.

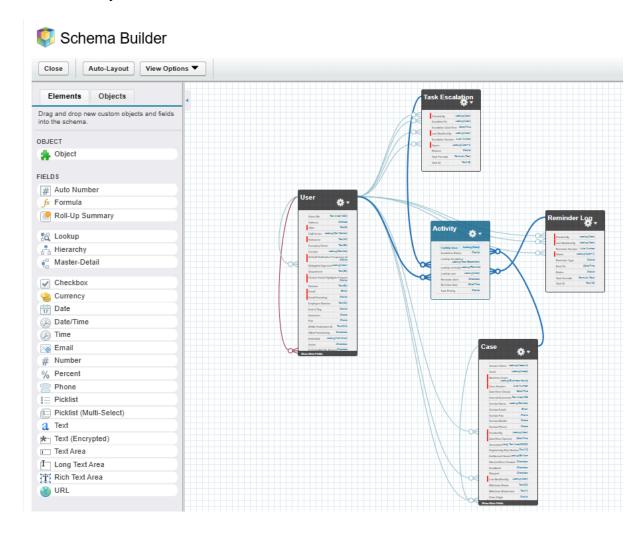
TASK MOBILE LAYOUT:



Schema Builder:

Visualized relationships:

- Activity ↔ User (Owner)
- Activity ← Task Escalation
- Activity ↔ Reminder Log
- Activity ↔ Case



Lookup vs Master-Detail vs Hierarchical Relationships

Lookup: Task Escalation \rightarrow User, Reminder Log \rightarrow Task (or use Text/Flow workaround)

Master-Detail: Not used, since independent ownership and sharing rules were required

Hierarchical: User → Manager (built-in for escalations)

Junction Objects

Task Assignment for multi-user tasks.

External Objects

Not used in this phase, but Salesforce provides them for integrating with external system