# SMART Goals & Alternative Frameworks for E learning

There are several effective alternatives that can actually work better for online learning environments. Here's a practical guide to using SMART goals and other frameworks specifically for e-learning design.

# Why Move Beyond Bloom's for E-Learning?

Traditional Bloom's taxonomy has specific limitations in digital learning contexts:

- E-learning needs performance-based outcomes that can be measured digitally
- Online learners need clear, actionable goals rather than abstract cognitive levels
- Digital environments benefit from learner-centered objectives rather than instructor-focused taxonomy

#### **SMART Goals for E-Learning Design**

SMART goals work exceptionally well for e-learning because they create **clear**, **measurable outcomes** that both learners and instructional designers can track digitally.

#### How to Apply SMART to E-Learning Objectives:

Specific: Define exactly what learners will accomplish

- Poor: "Understand social media marketing"
- SMART: "Create three different social media posts optimized for Facebook, Instagram, and LinkedIn audiences"

Measurable: Include trackable metrics for digital assessment

- Use completion rates, guiz scores, or performance benchmarks
- "Score 80% or higher on the final assessment"

Achievable: Realistic for online learning environment

· Consider learners' existing skills and available time for self-paced learning

Relevant: Connect directly to job performance or real-world application

"Apply customer service protocols in simulated chat scenarios"

**Time-bound:** Set clear deadlines for modules or entire courses

 "Complete all modules within 4 weeks" or "Pass certification exam by month-end"

#### **E-Learning SMART Goal Examples:**

**Software Training**: "By the end of this 3-week online course, participants will demonstrate proficiency in Excel by creating a budget spreadsheet with formulas, charts, and pivot tables, scoring at least 85% on the practical assessment".

**Compliance Training**: "Within 30 days, all employees will complete the harassment prevention course and pass the scenario-based assessment with 100% accuracy".

# **Alternative Frameworks for E-Learning**

# Performance-Based Learning Objectives (Mager's Approach)

This approach is **perfect for e-learning** because it focuses on observable, measurable performance :

#### **Components:**

- Performance: What learners will DO after training
- Conditions: The environment/tools they'll use
- Criteria: The standard of acceptable performance

**E-Learning Example**: "Using the company CRM system (condition), customer service representatives will process a customer return request (performance) within 3 minutes with zero errors (criteria)".

# 2. Understanding by Design (UbD) - Backward Design

This framework works excellently for e-learning because it **starts with the end goal**:

#### Three Stages:

- 1. **Identify desired results**: What should learners accomplish?
- 2. **Determine evidence**: How will you assess success in the online environment?
- 3. Plan learning experiences: Design activities that lead to those outcomes

This approach ensures your e-learning content is **purpose-driven** rather than just information delivery.

#### 3. Competency-Based Learning Objectives

Focus on real-world skills and abilities rather than cognitive levels:

- Knowledge competencies: "Identify five key features of effective email communication"
- Skill competencies: "Compose professional emails using proper tone and structure"
- Performance competencies: "Manage email correspondence with 95% customer satisfaction ratings"

#### 4. SOLO Taxonomy for E-Learning

SOLO works well for online assessment because it shows **quality of understanding**:

- Unistructural: Learner grasps one aspect (basic online quiz)
- Multistructural: Knows several separate aspects (multiple choice assessment)
- **Relational**: Connects different aspects (case study analysis)
- Extended Abstract: Applies to new situations (scenario-based simulations)

#### **Practical Implementation for E-Learning**

#### **Step 1: Define Performance Outcomes**

Instead of "Students will understand project management," write:

"Learners will create a complete project plan including timeline, resource allocation, and risk assessment using online project management tools".

#### **Step 2: Design Digital Assessments First**

- Interactive simulations for skill demonstration
- · Scenario-based assessments for decision-making
- Portfolio submissions for creative work
- Peer collaboration projects

#### **Step 3: Create Learning Paths**

Use microlearning modules that build toward the final performance goal:

- Module 1: Project planning basics
- Module 2: Resource allocation practice
- Module 3: Risk assessment simulation
- Final Project: Complete project plan creation

#### **Step 4: Build in Real-World Application**

Include authentic assessment tasks that mirror actual job responsibilities:

- Customer service chat simulations
- Sales presentation recordings
- Technical troubleshooting scenarios

### **E-Learning Specific Strategies**

# **Scenario-Based Learning**

Present realistic workplace situations where learners must apply knowledge and skills.

#### **Branching Scenarios**

Create interactive decision trees where learner choices lead to different outcomes and feedback.

# **Performance Support Tools**

Integrate job aids, templates, and reference materials directly into the learning environment.

### **Social Learning Elements**

Include discussion forums, peer review activities, and collaborative projects.

#### **Benefits for E-Learning Design**

Using these alternatives instead of Bloom's provides:

- Clearer learner expectations students know exactly what they need to accomplish
- Better digital assessment alignment objectives match online testing capabilities
- **Stronger job transfer** focuses on real-world application rather than abstract cognitive levels
- Improved learner motivation goals feel relevant and achievable
- Easier progress tracking measurable outcomes work well with Learning Management Systems

The key is choosing the framework that best fits your **specific learning goals**, **audience needs**, **and available technology**. Many successful e-learning designers combine elements from different approaches - using SMART criteria for clarity, performance-based components for measurability, and backward design for purposeful course structure.

This approach will create more effective, engaging e-learning experiences that actually change learner behavior rather than just delivering information.

**SMART goals can indeed be more effective than traditional Bloom's taxonomy** for creating learning objectives, especially in practical instructional design contexts. But the real power comes from understanding when and how to use each approach.

#### Why SMART Goals Often Work Better

#### 1. Clear Performance Focus

SMART goals force you to define **exactly what learners will DO** rather than abstract cognitive processes. Instead of "students will understand project management" (Bloom's), you get "students will create a complete project timeline with milestones, deadlines, and resource allocation using Microsoft Project within 2 weeks" (SMART).

### 2. Built-in Assessment Strategy

When you write SMART objectives, you're automatically thinking about **how to measure success**. This immediately connects to your assessment design, whereas Bloom's verbs can be misleading - you might "analyze" something superficially or "create" something without real understanding.

# 3. Learner-Centered Language

SMART objectives tell students **exactly what they need to accomplish**. Research shows this clarity increases motivation and engagement because learners understand expectations and can track their own progress.

#### 4. Real-World Application

SMART goals naturally connect to **job performance and practical skills**. They answer the crucial question: "What will learners actually be able to do after this training?".

# Where Bloom's Falls Short for Practical Design

#### **Limited by Hierarchy Myth**

Bloom's suggests you must master "lower" skills before "higher" ones, but **modern learning doesn't work this way**. You can engage in creative problem-solving while building foundational knowledge simultaneously.

#### **Vague Action Verbs**

Bloom's verbs like "understand," "analyze," or "evaluate" can mean completely different things in different contexts. Two students might both "analyze" a case study - one superficially listing facts, another deeply examining cause-and-effect relationships.

#### **Focuses on Cognitive Processes, Not Performance**

Bloom's tells you what's happening in students' minds, but **not what they can actually do with their learning**. SMART objectives flip this to focus on observable, measurable performance outcomes.

#### The Research Evidence

#### **SMART Goals Effectiveness**

Studies show that **specific, challenging goals lead to higher performance** than vague "do your best" objectives. Research with typists found that SMART goal-setting increased performance from 95 lines per hour to over 112 lines per hour - and the improvement stuck.

#### **Goal Clarity Improves Learning**

The psychological research is clear: **specific goals activate dopaminergic reward systems** that motivate continued effort. Students with clear, measurable objectives show higher engagement and completion rates.

#### **Assessment Alignment**

SMART objectives make it easier to create **valid assessments** that actually measure what you intended. The measurable component forces you to think through exactly how you'll evaluate success.

#### **Best Practice: Combine Both Approaches**

The most effective instructional designers use **SMART criteria with cognitive complexity** in mind :

# **Example Combination:**

Poor Bloom's Only: "Students will analyze marketing data"

Poor SMART Only: "Students will complete 5 data analysis exercises"

**Combined Approach**: "Students will analyze customer purchase data using Excel pivot tables to identify three actionable marketing insights, presenting findings in a 10-minute presentation with supporting visualizations by week 4"

This combines:

- SMART specificity: Clear performance expectations
- Cognitive complexity: Requires analysis and synthesis
- Real-world relevance: Actual business application
- Measurable outcomes: Specific deliverables and timeline

#### When SMART Works Better

#### SMART goals are superior for:

- Performance-based training where you need specific job skills
- E-learning courses that need trackable, digital assessments
- Professional development focused on measurable competencies
- Compliance training requiring specific behavioral outcomes

#### When to Still Consider Bloom's

#### Bloom's can be useful for:

- Curriculum mapping to ensure variety in cognitive challenge
- Academic courses building disciplinary thinking skills
- Analyzing existing objectives to identify gaps in complexity

### **Practical Implementation**

#### **Start with SMART Structure:**

- 1. Specific: What exactly will learners do?
- 2. Measurable: How will you assess success?
- 3. Achievable: Is this realistic for your timeframe?
- 4. Relevant: Does this connect to real-world application?
- 5. **Time-bound**: When will this be accomplished?

# **Add Cognitive Depth:**

- Ensure objectives require appropriate thinking complexity
- Include problem-solving and application, not just recall

Connect to authentic, meaningful tasks

#### The Bottom Line

**You're absolutely right** - SMART goals are generally more effective than traditional Bloom's taxonomy for practical instructional design. They provide:

- Clearer expectations for learners
- Better assessment alignment
- Stronger motivation through specific, achievable targets
- More relevant real-world application

The key is using SMART as your **primary framework for writing objectives**, while keeping cognitive complexity in mind to ensure your learning experiences are appropriately challenging and meaningful. This approach will create more effective, engaging, and measurable learning experiences than relying on Bloom's taxonomy alone.