

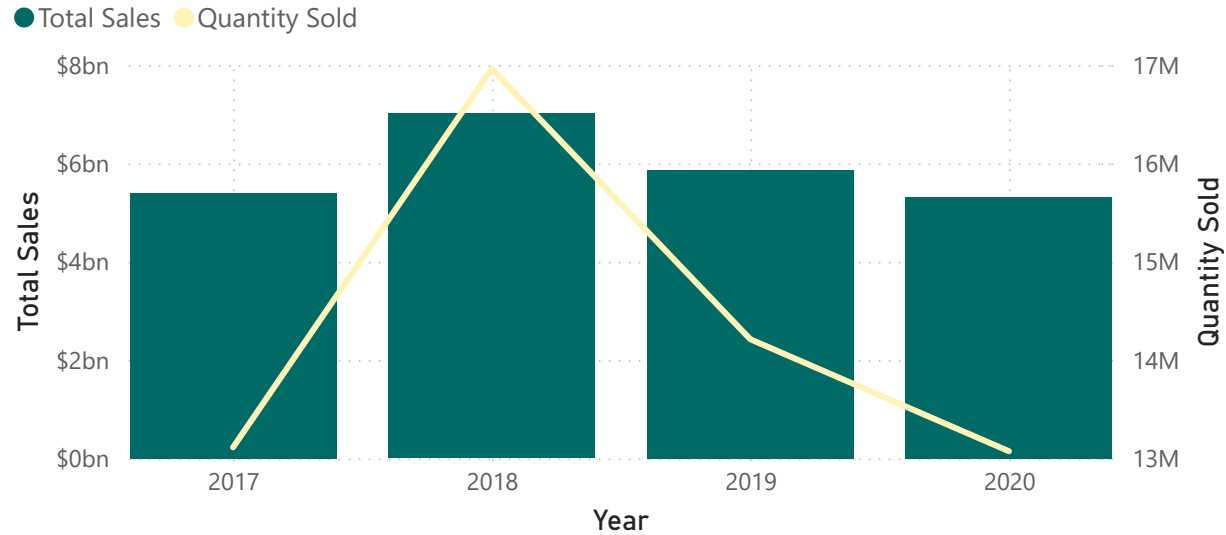
\$23,597,975,286 **100.00%**
Total Sales Sales %

57357564
Quantity Sold

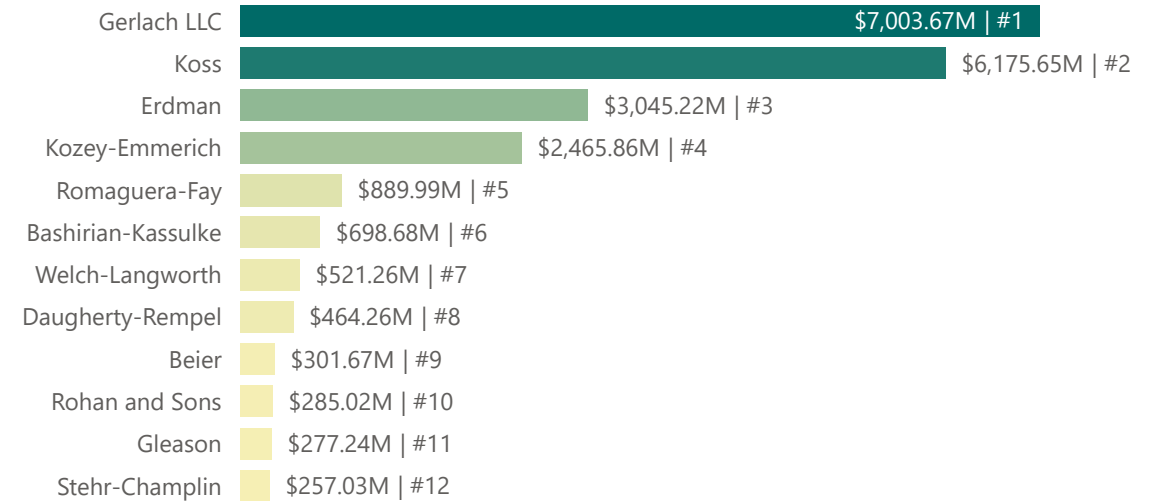
751
No. of Customers

[i](#)
Click me

Total Sales and Quantity Sold by Year



Sales by Distributors



Channels Performance

Channel	Sub-channel	Total Sales	Quantity Sold
Hospital	Government	\$6,116,480,496	15043992
Hospital	Private	\$5,044,870,512	12276508
Pharmacy	Institution	\$5,750,430,478	13912344
Pharmacy	Retail	\$6,686,193,800	16124720
Total		\$23,597,975,286	57357564

Top 20 Customers

Customer Name	Total Sales	Contrib. %
Fadel-West Pharmaceutical Ltd	\$73,534,588	0.31%
Fadel-West Pharmacy	\$80,711,632	0.34%
Gleichner, Bahringer and Morar Pharmaceutical Limited	\$87,558,762	0.37%
Goldner-Tillman Pharm	\$75,871,106	0.32%
Hayes-Kilback Pharmaceutical Limited	\$74,362,216	0.32%
Kozey Ltd Pharma Plc	\$72,419,168	0.31%
Total	\$1,814,574,506	7.69%

Executive Summary

Products & Sales Rep

\$23,597,975,286

Total Sales

100.00%

Sales %

57357564

Quantity Sold

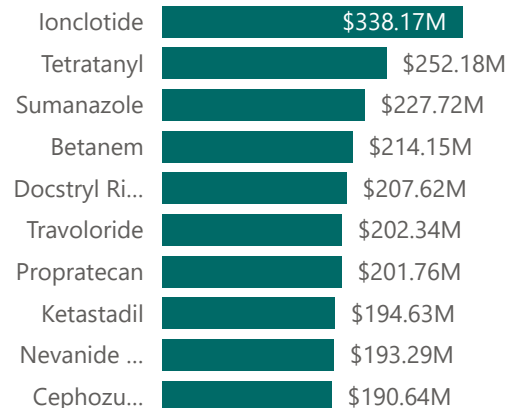
751

No. of Customers

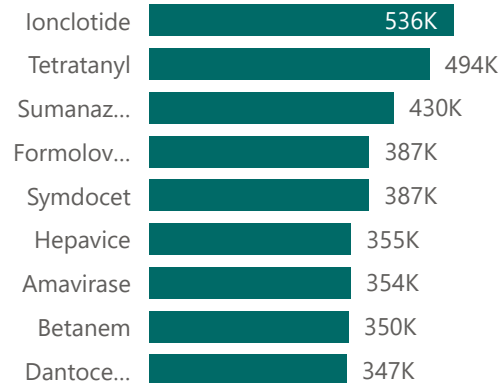


Products

Top 50 Selling Products



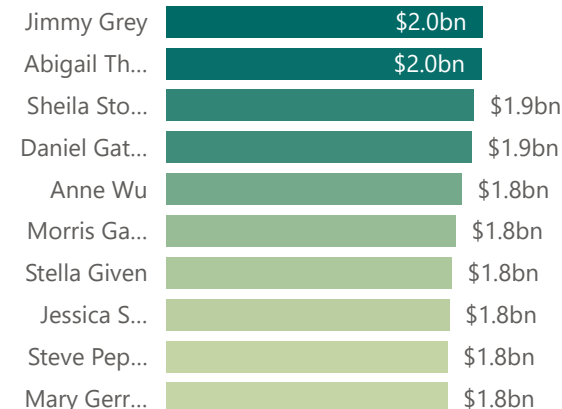
Top 50 Products demanded



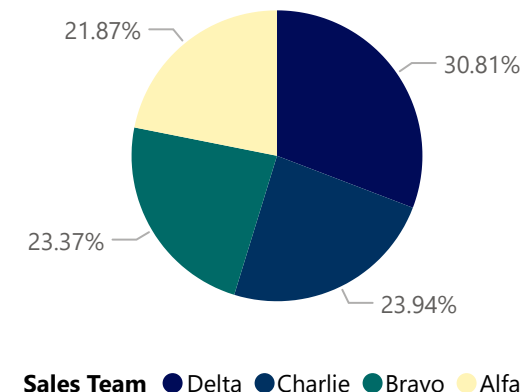
Quantity Sold

Sales Representatives

Sales Rep. sales



Teams(Managers) Sales



Sales Team ● Delta ● Charlie ● Bravo ● Alfa

Products Detailed

Product Name	Total Sales	Quantity Sold
Ionclotide	\$338,166,782	535922
Tetratanyl	\$252,182,588	493508
Sumanazole	\$227,722,862	430478
Betanem	\$214,146,946	350486
Total	\$23,597,975,286	57357564

Sales Teams Detailed

Sales Team	Manager	Total Sales	Quantity Sold
Alfa	James Goodwill	\$5,161,948,640	12603992
Bravo	Tracy Banks	\$5,515,404,918	13589284
Charlie	Alisha Cordwell	\$5,649,939,064	13425728
Delta	Britanny Bold	\$7,270,682,664	17738560
Total		\$23,597,975,286	57357564