

Abd alRoud

International Speaker and Consultant



CONSULTANT PROFILE



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KHALID

ALQOUD PROFILE

Khalid AlQoud's passion encompasses a spectrum of activities from both the corporate and social world. He has founded, led, and developed several local and international organizations, and yet remains to be an active member in numerous business growth initiatives.

Khalid is an international business consultant and a leadership expert. His expertise was not left unnoticed, and for over 30 years he has been invited by many family offices, government, and private sectors on several occasions to manage both private and government supported programs/events, as well as to speak in local and international public platform.

He is the founder and Chairman of AlQoud Foundation, CEO of AlQoud Enterprise, International Leadership & Coaching, Prince Events Management, and Natural Bites - located in the Kingdom of Bahrain. He is also the co-founder partner and CEO of International Change Makers, International Leadership and Coaching in Kuwait, the founder and Chairman of Bahrain Corporate Social Responsibility Society, and a board member of the National Committee for Combatting Trafficking in Person appointed by the minister of foreign affairs of the Kingdom of Bahrain and board member of Higher Advisory Committee for Technical and Vocational Education appointed by the minister of education of the Kingdom of Bahrain.



Khalid has developed the characteristics that make him an effective coach, consultant, mentor, author, and speaker. His expertise ranges over topics of organizational culture, leadership, corporate social responsibility, family business 3rd generations succession plan, motivational speeches, and voluntary service

As part of his responsibilities, he provides consulting and financial advice regarding investment and business opportunities. He is well trained in fostering professional relationships with various individuals at a local and international level and has a deep understanding on how to approach them.

Khalid has developed the characteristics that make him an effective coach, consultant, mentor, author, and speaker. His expertise ranges over topics of organizational culture, leadership, corporate social responsibility, family business 3rd generations succession plan, motivational speeches, and voluntary service. Under those themes, he published over 20 books and has given keynote speeches and conducted workshops for the local and international community.

Khalid envisions a future that fosters a new generation of distinguished leaders with the aim of effectively solving community challenges, on both a local and global scale.

PROFESSIONAL WORK EXPERIENCE

Founder and Chairman of AlQoud Foundation	2020 - Present
Board Member of Global Training Federation	2019 - Present
Founder and CEO of International Leadership & Coaching	2016 - Present
Founder and CEO of Natural Bites	2016 - Present
Co-founder and CEO of International Change Makers	2016 - Present
Founder and CEO of AlQoud Enterprise	2012 - Present
Founder and CEO of Prince Events Managements	2010 - Present
Founder and Chairman of Bahrain Corporate Social Responsibility Society	2011 - Present
Board Member of National Committee for Combating Trafficking in Persons	2015 - 2021
Board Member of Higher Advisory Committee for Technical & Vocational Education	2018 - 2021

POSITIONS ATTAINED THROUGHOUT HIS CAREER

Chairman of Bahrain International CSR & Sustainability Conference	2016 - 2021
Chairman of Bahrain International Corporate Governor Conference	2014 - 2015
Chairman of Grow Revenue in High Margin Forum	2014
Chairman of Bahrain International SME's Empowerment Conference	2013
Chairman of Bahrain International Leadershift Conference	2014 - 2015
Event Consultant for Bahrain International IT Exhibition & Conference	2005

EDUCATIONAL BACKGROUND

Bachelor's in business from Arab Academy for Sciences, Technology & Maritime Transport–Egypt.
Diploma in Business & Business Studies from Bournemouth Computer and Technology Centre-UK.
Certified Human Drive & Motivation Trainer - Credited from America Institute of Business Psychology
Certified Colored Brain Trainer/Consultant - Credited from America Institute of Business Psychology
Certified in Dynamic Speaking and Facilitation - Credited from America Institute of Business Psychology
Certified in Curriculum Development - Credited from America Institute of Business Psychology
Certified Online Trainer - Credited from Global Trainers Federation
Certificate in Entrepreneurship Development - United Nation Industrial Organizations (UNIDO).
Enterprise Creation Program - United Nation Industrial Organizations (UNIDO).
Advance Certificate in Business Management
Advance Certificate in Business Studies
Certificate in Coaching from CTI - (Coaches Training Institute)

PROGRAM PARTICIPATIONS

Created AlQoud Foundation Online Internship Platform/Program which served over 500 interns annually.
Created AlQoud Enterprise Social Entrepreneurship Program which lead to an effective community change.
Participated as mentor in Tamkeen Mashroo3i Program (Youth Business Award).
Participated in Mowgli's Entrepreneur Mentoring Program.
Participated in Supporting Human Trafficking Victims and National Reform System program.
Selected as one of 20 young leaders from the world in U.S International Visitor Leadership program.
Participated in NGO's Planning and Designing Workshop/program by Ministry of Social Development.

KEYNOTE SPEAKER

Keynote speaker at 1st GCC International CSR Conference	Bahrain	2021
Keynote speaker at Bahrain International Leadership Forum	Bahrain	2012 to 2021
Keynote speaker at 4th Bahrain International CSR Conference	Bahrain	2013 to 2020
Keynote speaker at Al-Mabarrah Al-Khalifia Foundation Forum	Bahrain	2017
Speaker at Kuwait Corporate Social Responsibility Conference	Kuwait	2016 & 2017
Keynote speaker at Women Success Factors Conference	Kuwait	2016
Keynote speaker at United Nation Forum	Bahrain	2016
Keynote speaker at Al-Mabarrah Al-Khalifia Foundation event	Bahrain	2016
Keynote speaker at Arab Women Investors Union Conference	Egypt	2015
Keynote speaker at AMA Community Engagement Forum	Bahrain	2015
Keynote speaker at Saudi Public Speaking Conference	KSA	2015
Keynote speaker for Golden Tulip Public Speaking Bootcamp	Bahrain	2015
Keynote speaker at Public Speaking Conference	Oman	2014
Keynote speaker at MENAPAR Conference (Research paper)	Bahrain	2014
Keynote speaker at United Nation event	Bahrain	2014
Motivational Speaker for Royal University Women event	Bahrain	2014
Keynote speaker at entrepreneur forum at Polytechnic University	Bahrain	2014
Speaker for Cambridge Training College Britain & YouthCo Forum	Bahrain	2013
Keynote speaker at PRIMIA's Event Basel III and Islamic Banks	Bahrain	2013
Keynote speaker at GCC Women's Leading Change Conference	Bahrain	2013
Keynote speaker at 3rd GCC Chartered Accountant Conference	Bahrain	2012
Keynote speaker at University Collage of Bahrain event	Bahrain	2012
Keynote speaker at AMA University Graduation Ceremony	Bahrain	2012
Keynote speaker at University Community Engagement Forum	Bahrain	2012
Keynote speaker at AIESEC Summer & Winter National Conference	Bahrain	2012
Keynote speaker at Strategic Media Communication and PR Forum	Dubai	2011
Keynote speaker at Bahrain Youth to Business Forum	Bahrain	2011
Keynote speaker at Dar Al-Hekma Collage Conference – (Saudi 3)Jeddah - KSA		2010
Keynote speaker at Bahrain Secretarial Association Conference	Bahrain	2009
Keynote speaker at White Rose Conference	UK	2009
Keynote speaker at AIESEC Leadership Conference	Bahrain	2009
Keynote speaker at GCC Public Relations Conference	Bahrain	2008
Keynote speaker at AMA Bahrain "Moving into Success"	Bahrain	2008

KHALID

THE CONSULTANT

Khalid - The Consultant provides a professional skill set honed over years of industry expertise. His expertise enables him to provide detailed guidance and strategy to organizations seeking to expand. His strategy often consists of researching his clients and their industry position, meeting with corporate leaders or professionals to provide suggestions and construct improvement plans based on their needs and establishing a professional relationship with their clients over time. Khalid utilizes his background knowledge to provide professional advice to organizations and individuals in order to evaluate information about his clients in order to build growth strategies and identify any gaps that may jeopardize client success.

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KHALID'S CONSULTATION SPECIALIZES IN THE FOLLOWING AREAS:

1. Family Office - New Generation Succession Plan
2. Organizational Culture
3. Corporate Social Responsibility

1. FAMILY OFFICE NEW GENERATION SUCCESSION PLAN

His family office “New Generation Succession Plan” consultation helps wealthy families, and their family offices members plan for the transfer of wealth and leadership to the next generation. He works with families to develop strategies that address issues related to succession, governance, and wealth preservation. Khalid’s primary objective is to help families create a long-term plan for the management and transfer of their wealth, business interests, and other assets to future generations.

This involves working with families to develop governance structures, such as family councils and boards, and establish policies and procedures for decision-making and conflict resolution.

His strong communication and interpersonal skills, knowledge of estate and tax planning, wealth management, familiarity with family governance structures and practices, ability to work collaboratively with families, their advisors, other stakeholders, project management skills, his background in law, finance, management credited courses and his degree in Business Administration made his consultation accredited with an effective education background.

Khalid’s solutions in this field comprises of the following steps and tools which have been successfully endorsed by his clients:

1. ASSESSMENT AND DISCOVERY

Firstly, he assesses the family's current situation, including their goals and objectives, as well as any potential risks and challenges. He uses interviews, questionnaires, and assessments to gather information from family members, advisors, and other stakeholders.

2. GOVERNANCE STRUCTURE

He works with the family office to establish a governance structure that addresses issues related to decision-making, communication, and conflict resolution. This may involve creating a family council or board, as well as policies and procedures for the governance structure.

3. SUCCESSION PLAN

He develops a succession plan that outlines the family's goals and objectives for the transfer of leadership and ownership of the family's assets. This may involve identifying potential successors, developing training and mentoring programs, and creating a timeline for the transfer of assets.

4. TAX AND ESTATE PLANNING:

He works with the family's advisors to develop tax and estate planning strategies that minimize taxes and maximize wealth transfer to future generations. This may involve creating trusts, establishing a family foundation, and other estate planning tools.

5. INVESTMENT STRATEGY:

He helps the family develop an investment strategy that aligns with their goals and objectives, and that takes into account their risk tolerance and time horizon. This may involve working with the family's investment advisors to develop an asset allocation strategy and to identify investment opportunities.

6. EDUCATION AND COMMUNICATION:

He works with the family to develop education and communication programs that promote family cohesion, foster the development of the next generation, and ensure that all family members are informed and engaged in the planning process.

7. YOUTH TRAINING PROGRAMS:

He works with the family to develop youth education programs that build the youngster skills and loyalty to join the family business in the future.

These are just a few examples of the steps and tools that Khalid utilizes to help families plan for the transfer of wealth and leadership to the next generation. The specific tools and strategies used will depend on the family's goals and objectives, as well as their unique circumstances and needs.

2. ORGANIZATIONAL CULTURE

Khalid's organizational culture consultation helps businesses and organizations create, maintain, and transform their organizational culture. He works with leadership teams and employees to develop strategies that promote a positive and productive culture that aligns with the company's values and goals. He assesses the existing culture and identifies areas for improvement. He works with the organization to develop initiatives, programs, and policies that foster a healthy work environment and promote employee engagement and satisfaction. Khalid helps organizations manage change and transition, such as mergers and acquisitions, and provide guidance on how to navigate cultural differences and create a cohesive culture.

His strong communication and interpersonal skills, analytical and critical thinking skills, knowledge of organizational development theories and practices, ability to work collaboratively with clients, project management skills, and his background in organizational development, human resources, and his degree in Business Administration made his consultation accredited with an effective education background.

Khalid's solutions in this field comprises of the following steps and tools which have been successfully endorsed by his clients:

1. ASSESSMENT AND DISCOVERY:

Firstly, he assesses the organization's current culture and identify any gaps between the desired culture and the actual culture. He will use surveys, interviews, focus groups, and other tools to gather information from employees and other stakeholders.

2. CULTURE DEVELOPMENT PLAN:

Based on the assessment, he works with the organization to develop a culture development plan that outlines the goals, objectives, and strategies for improving the organization's culture. This may involve setting a vision, mission, and values for the organization, as well as identifying key behaviors and actions that align with the desired culture.

3. CHANGE MANAGEMENT:

Khalid works with the organization to implement the culture development plan involves changes to the organization's policies, procedures, and practices. This may also comprise of developing new training programs, revising job descriptions, and developing new performance metrics that align with the desired culture.

4. COMMUNICATION AND TRAINING:

He develops communication and training programs that help employees understand the desired culture and how it aligns with the organization's goals and objectives. This may involve developing new communication channels, such as newsletters, videos, and intranet sites, as well as developing training programs that help employees understand the desired culture and how to behave in ways that support it.

5. MEASUREMENT AND EVALUATION:

He will develop measurement and evaluation tools that help the organization track progress towards the desired culture and identify areas for improvement. This may involve developing surveys, focus groups, and other tools to assess employee engagement, satisfaction, and alignment with the desired culture.

6. CONTINUOUS IMPROVEMENT:

He will work with the organization to develop a continuous improvement process that allows the organization to continually assess, evaluate, and improve its culture over time.



These are just a few of many examples of the steps and tools that Khalid utilizes to **help organizations assess, develop, and improve their culture.** The specific tools and strategies used will depend on the organization's goals and objectives, as well as their unique circumstances and needs.

3. CORPORATE SOCIAL RESPONSIBILITY

Khalid's Corporate Social Responsibility (CSR) consultation helps companies develop and implement sustainable and socially responsible business practices. He works with companies to develop strategies that integrate social and environmental concerns into their operations and decision-making processes. His primary objective is to help companies align their values with their business practices and ensure that they are operating in a way that benefits the society, the environment, and their stakeholders. This may involve working with companies to assess their current practices and identify areas for improvement, developing strategies to reduce their environmental footprint, and creating policies and initiatives that support social responsibility.

Khalid's strong communication and interpersonal skills, knowledge of sustainability and environmental issues, familiarity with CSR frameworks and reporting standards, such as the Global Reporting Initiative (GRI) or the United Nations Global Compact, ability to work collaboratively with clients and stakeholders, project management skills, and his degree in Business Administration made his consultation accredited with an effective education background.

Khalid's solutions in this field comprises of the following steps and tools which have been successfully endorsed by his clients.

1. ASSESSMENT AND DISCOVERY:

Firstly, he assesses the company's current CSR practices and identify any gaps between the desired CSR outcomes and the actual outcomes. He will use surveys, interviews, focus groups, and other tools to gather information from employees, customers, and other stakeholders.

2. CSR STRATEGY DEVELOPMENT:

Based on the assessment, he works with the company to develop a CSR strategy that aligns with the company's goals, values, and mission. This may involve identifying key issues and areas of focus for CSR initiatives, setting goals and objectives, and developing an implementation plan.

3. STAKEHOLDER ENGAGEMENT:

He works with the company to engage with stakeholders, including employees, customers, suppliers, and community groups, to build support for the CSR strategy and to identify areas where the company can make a positive impact.

4. PERFORMANCE METRICS AND REPORTING:

He helps the company develop performance metrics and reporting tools that enable the company to track progress towards its CSR goals and objectives. This may involve developing dashboards, scorecards, and other tools that help the company monitor its CSR performance and identify areas for improvement.

5. COLLABORATION AND PARTNERSHIP BUILDING:

He works with the company to identify opportunities for collaboration and partnership building with other organizations, such as non-profits, government agencies, and industry groups. This may involve identifying areas where the company can leverage its expertise and resources to make a positive impact, as well as identifying areas where the company can learn from and collaborate with other organizations.

6. CONTINUOUS IMPROVEMENT:

He works with the company to develop a continuous improvement process that allows the company to continually assess, evaluate, and improve its CSR strategies over time.

ABOUT THE CONSULTATION

CRITERIA



HOW DO WE INVESTIGATE OUR CLIENTS' ISSUE?

- Identify and justify a need for a service.
 - Identify personal skills and goals.
 - Evaluate existing actions.
 - Discuss ethical issues.
-



HOW DO WE DESIGN OUR SOLUTIONS?

- Investigating phase
 - Designing and Preparing Phase
 - Taking Action Phase
 - Reflecting and Communicating Phase
-



HOW DO WE IMPLEMENT OUR SOLUTIONS?

- Collaborate effectively with the client in order to develop an action plan.
 - Determine the success criteria.
 - Organize resources and demonstrate intercultural understanding through action.
 - Suggest realistic improvements and strategies.
-

HOW DO WE MEASURE THE IMPACT OF IMPLEMENTING OUR SOLUTION?

Following the completion of all phases, we ensure that our clients' impact is measured in order to ascertain the following through various qualitative and quantitative analyses:

- Determining where you are and where you want to be.
- Determining whether the project's desired outcomes were met.

KHALID - THE TRAINER

There is no doubting that every organization's talented workforce serves as its foundation. For a company to succeed, some skills are more crucial than others. The most noticeable effect is that individuals are expected to be multitasking, be active and productive, and continuously perform well in both their personal and professional lives. However, an individual cannot succeed only on the basis of their professional expertise since other qualities, such as leadership, teamwork, public speaking, to name a few, are also necessary in today's day and age. People are actively striving to develop their skills beyond their formal education in order to succeed in life.

The purpose of training is to help improve an individual's set of skills, which can help them perform better and boost production levels for the business where they are employed or even in their personal lives. The abilities acquired through training can make an individual feel more confident, engaged, and open to the exchange of opinions and perspectives. Companies need management and leadership training for several reasons, which include:

1. PERFORMANCE IMPROVEMENT:

Effective management and leadership training can help managers and leaders improve their performance, which can lead to better results for the company. It can help them develop skills such as communication, decision-making, delegation, and problem-solving.

2. DEVELOP FUTURE LEADERS:

Management and leadership training can help identify employees with potential leadership qualities and develop their skills to prepare them for future leadership positions. This ensures that the company has a strong pipeline of leaders who can drive the organization forward.

3. ENHANCE EMPLOYEE ENGAGEMENT:

When managers and leaders have the necessary skills to manage and lead effectively, they can create a positive work environment and engage employees. Engaged employees are more likely to be productive, stay with the company longer, and contribute to the company's success.

4. INCREASE RETENTION

Effective management and leadership can help create a positive work culture, which can increase employee satisfaction and retention. Employees who are happy with their career and their leaders are more likely to stay with the company and contribute to its success.

5. ADAPT TO CHANGE:

In today's rapidly changing business environment, companies need leaders who can adapt to change and lead their teams through uncertainty. Management and leadership training can help develop these skills, enabling leaders to navigate change and guide their teams through challenging times.

Overall, management and leadership training can help companies develop strong leaders, enhance employee engagement, increase retention, and adapt to change, all of which are critical for success in today's business environment.

www.khalidalqoud.com

@khalidalqoud

Khalid Al Qoud

GLOBAL
TRAINERS
FEDERATION



**KHALID AL QOUD
RANKED 2ND WORLD'S TOP TRAINER**

BY GLOBAL TRAINERS FEDERATION

January to December 2022

KHALID'S TRAINING SERVICES SPECIALIZES IN THE FOLLOWING:

- 1. Management Courses - over 166 training topics.
- 2. Leadership Courses - world's top 5 leadership program.
- 3. Youth Development - over 60 GCC family youth connections.

1- MANAGEMENT COURSES OVER 166 TRAINING TOPICS

The training curriculum includes but are not limited to the following:

TRAIN THE TRAINERS

KQ2380-_Advanced Skills for Practical
Trainer

KQ2380-_Developing Your Training Program

KQ2380-_Facilitation Skills

KQ2380-_Survival Skills for the New Trainer

KQ2380-_The Practical Trainer

KQ2380-_ Using Activities Fun Training

KQ2380-_Making Training Stick

KQ2380-_Training with Storytelling

KQ2380-_Training Needs Analysis

KQ2381-_Measuring Training Results

WORKPLACE ESSENTIALS

KQ2370-_Business Ethics

KQ2370-_Diversity Training

KQ2370-_Workplace Harassment

KQ2370-_Workplace Violence

KQ2370-_Six Sigma

KQ2370-_Employee Accountability

KQ2371-_Balanced Scorecard Basics

KQ2371-_Bullying in the Workplace

KQ2371-_Crisis Management

KQ2371-_Strategic Planning

KQ2371-_Workplace Wellness

KQ2371-_Knowledge Management

KQ2371-_Business Process Management

KQ2371-_Gap Analysis

KQ2372-_High Reliability Organizations

KQ2372-_Sustainability & Social

Responsibility

KQ2372-_Positive Work Environment

KQ-2372 _Successful Staff Retreats

KQ2372-_Code of Conduct

KQ2373-_Being a Team Player

KQ2373-_Digital Transformation

KQ2373-_Collaboration

SUPERVISORS AND MANAGERS

KQ2303-_Coaching and Mentoring

KQ2303-_Marketing and Sales

KQ2303-_Human Resource Training

KQ2303-_Motivation Training

KQ2303-_Negotiating for Results

KQ2303-_Delegation

KQ2313-_Team Building

KQ2313-_Intermediate Project Management

KQ2313-_Risk Management

KQ-2313 _Effective Planning and Scheduling

KQ2313-_Meeting Management

KQ2323-_Tough Topics Employee Hygiene

KQ2323-_Event Management

KQ-2323 _Managing Difficult Conversations

KQ-2323 _ Giving Effective Feedback

KQ2323-_ Managing the Virtual Workplace

KQ2323-_Managing Across Cultures

KQ2323-_Conversational Leadership

KQ2333-_Women and Leadership

KQ2333-_From Boss to Leader

KQ2333-_ Design Thinking: An Introduction

HUMAN RESOURCES

KQ2310-_Problem Solving	KQ2311-_Stress Management
KQ2310-_Successfully Managing Change	KQ2311-_Managing Customer Service
KQ2310-_Performance Management	KQ2311-_Generation Gap
KQ2310-_Building Better Teams	KQ2311-_Onboarding
KQ2310-_Anger Management	KQ2311-_Public Relations
KQ-2310_Conflict Resolution	KQ2311-_Appreciative Inquiry
KQ2310-_Hiring for Success	KQ2312-_Transgender Employees
KQ2310-_Orientation Handbook	KQ2312-_Employee Recognition
KQ2310-_Talent Management	KQ2312-_Creativity in the Workplace
KQ2310-_Talent Management 2	KQ2312-_Understanding & Coping with the
KQ2311-_Business Succession Planning	COVID19- Pandemic
KQ-2311_Effective Performance Reviews	

SMALL BUSINESS TRAINING FOR ENTREPRENEURS

2360_Entrepreneurship	KQ2360-_Crowdsourcing
KQ2360-_Basic Business Management	KQ2360-_Consulting
KQ2360-_Business Plan	KQ2361-_E-Commerce
KQ2360-_Marketing for Small Businesses	KQ2361-_Global Business
KQ2360-_Communications	KQ2361-_Making Your Business Better

SALES AND MARKETING

KQ2300-_Building Relationships

KQ2300-_Dynamite Sales Presentations

KQ2300-_Overcoming Objections

KQ2300-_Prospecting for Leads

KQ2300-_Selling Smarter

KQ2300-_CRM Introduction

KQ2300-_Telemarketing

KQ2301-_Body Language

KQ2301-_Social Selling

KQ2301-_Trade Shows

KQ-10_2301-Minute Presentations

KQ2350-_Social Media

KQ2350-_Writing for the Web

KQ2350-_Building a Brand

KQ2350-_E-Mail Marketing

KQ2350-_Creating Winning Webinars

KQ2350-_Growth Hacking

KQ2350-_Promoting a Marketing Webinar

KQ2351-_Story Marketing

CAREER DEVELOPMENT

KQ2340-_Presentation Survival School

KQ2340-_Emotional Intelligence

KQ2340-_Self Esteem and Assertiveness

KQ2340-_Communication Strategies

KQ2340-_Working Smarter

KQ2340-_Mastering The Interview

KQ2340-_Elements of Customer Service

KQ2340-_Skills for the Admin Assistant

KQ2341-_The Minute Takers Workshop

KQ2341-_Business Etiquette

KQ2341-_Creating a Dynamite Job Portfolio

KQ2341-_Getting Your Job Search Started

KQ2341-_Conquering Public Speaking

KQ2341-_Time Management

KQ-2341_Conflict Resolution

KQ2341-_Speaking Under Pressure

KQ2341-_Writing Reports and Proposals

KQ2342-_Critical Thinking

KQ-2342_Getting Stuff Done

KQ2422-_Introduction to NLP

KQ2342-_NLP Tools for Real Life

KQ2342-_Research Skills

KQ2342-_Goal Setting

KQ2342-_Personal Brand

CAREER DEVELOPMENT

KQ2342- _Personal Brand

KQ-2342- _Influence and Persuasion

KQ2342- _Self-Leadership

KQ2342- _Creative Thinking

KQ2343- _Managing Pressure

KQ2343- _Networking

KQ2343- _Active Listening

KQ2343- _Executive Presence

KQ2343- _Creating Winning Proposals

KQ2343- _Project Planning All in One

KQ2343- _ Skills You Need for Workplace

KQ2344- _Working with the Media

KQ2344- _Honing and Delivering Your Message

KQ2344- _Fake News

KQ2344- _Fostering Innovation

CORPORATE SOCIAL RESPONSIBILITY

KQ-3001-Corporate Social Responsibility (CSR): A Strategic Approach

KQ-3002-Global Sustainability and Corporate Social Responsibility: Be Sustainable

KQ-3003-Professional Responsibility and Ethics for Family Office

KQ-3004-Business Strategies for Social

KQ-3005-The 360° Corporation: Tools for Achieving your CSR Purpose

KQ-3006-Business Sustainability in the Circular Economy

KQ-3007-Get ready for ISO 26,000

KQ-3008-Get ready for your Global Reporting Initiative (GRI)

2- LEADERSHIP COURSES

- WORLD'S TOP 5 PROGRAM

Expanding and internalizing a powerful Leadership Identity requires an experiential process that enhances our abilities in Understanding Organizational Behavior, Communication, Time Management and Strategic Thinking, which in turn lead to additional skills and perceptions that become internalized at psychological and subconscious levels to develop into habits. Khalid's leadership program starts with a framework of self-awareness and an understanding how individuals affect and are affected by the environment. The programs have consistently outperformed traditional training with immediately visible and measurable results. With e-follow up, the program has the means to sustain and grow those results long after the training is finished. The leadership development achievements have been written up in newspapers, magazines, and TV throughout the Asian and Middle East regions for the outstanding results in the process.

TOOLS PROVIDED IN THE PROGRAM

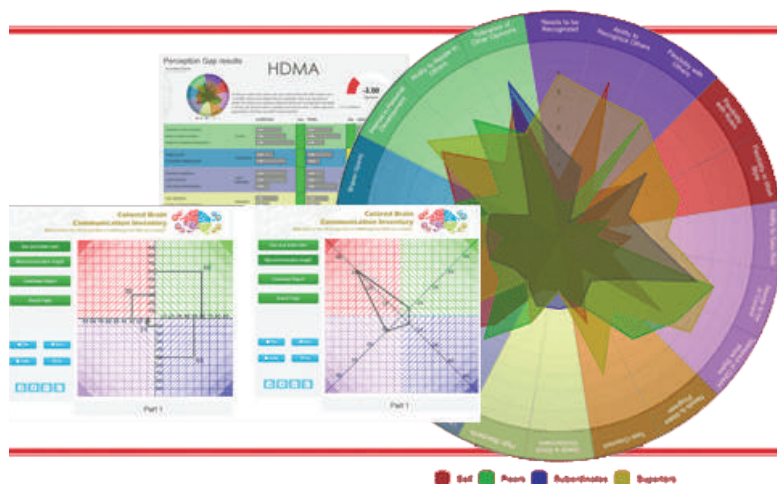
- Culture Evolution Assessment for Benchmarking and Evolving Organizational of Team Culture.
- CBCI (Colored Brain Communication Inventory) to Identify Communication Danger Zones and improve meaningful communication and objective focused synergy.
- Squadli for Measurement and Motivation of the required implementation elements.
- EDMA (Emotional Drive Mirror Assessment) for Identification and Leadership Perception Gaps.

COMPETENCY DEVELOPING TOOLS

Award winning proprietary tools are one of the reasons this program have been noted as %42 more effective than traditional training. Each exercise is designed to not only add to a participant's experiential knowledge and applied realization, but also to build on, and reinforce the previous learning. Participants are immersed in the entire learning system through games and the psychological strategies to make sure the learning is embedded in consciousness and long-term memory.

COMPREHENSIVE AND INTERACTIVE MANUALS

The colorful and interactive manuals for the program are designed to engage participants and support leadership implementation. Multiple application and reference tools support action after the workshop.



EASY TO APPLY AND UNDERSTAND ASSESSMENTS

The CBCI and HDMA are revered because everyone can easily understand and apply the results to implement better relationships, improved productivity, increased engagement and consistently support Better Leadership.

AN INTERNATIONALLY ACCREDITED CERTIFICATE

The program Psychology is an Accredited Methodology: Colored Brain is a part of the Directive Communication Psychology Discipline and it is globally recognized by the AIOBP as an Effective System to affect Change in Group Dynamics.



Connect Globally with Brain Experts:

Find other Certified Professional Members from many fields of Psychology within the AIOBP.

Improve Your Professional Status:

Show your accomplishments with the AIOBP logo on your business card or email signature.

VISIBLE RESULT FOR THE HERO'S WAY LEADERSHIP DEVELOPMENT TRAINING

The program leaders have the full scope of skills required to engage and bring out the BEST in the people around them... but this is NOT a “Do it my way” process. Each leader goes through a process of discovering their OWN IDEAL LEADERSHIP IDENTITY which supports sustainable and actionable leadership competence.



VISIBLE RESULT

FROM

TO

Blame

Never solves the problems and damage relationship and the ability to solve future problems.



Responsibility

When people are refined in practice, people take responsibility for their roles in achieving objectives.



Fear of Change

Sometimes people just give up on getting the change they want, and they are afraid of "change" that may upset their comfort zone.



Proactive Change

Gaining clarity of how their role in the change process can not only help them become more successful but help others too.



Low Motivation

Negative emotion from focusing on perceptions that do not support personal success.



Working with Purpose

Finding the value from our efforts leading to focus on our objectives and ultimate success.



Self Focused

The attitude of trading skill money, focusing on the individual tasks instead of organizational goals and putting self over group success.



Group Focused

Finding greater personal benefit through aeration and group success. Nurturing an environment of proactive support that meets personal and organizational goals.



Process Focused

Focusing on the different work styles and problems while getting distracted from the end result. Looking at how others are affecting progress instead of making progress.



Objective Focused

Doing what is required to achieve the objectives, focusing on solutions and taking action on those solutions. Taking advantages of different work styles to make faster progress.



Mediocrity

Being satisfied with "average". Being complacent in our work and job. Settling for Now and Acceptable rather than looking for New and Exceptional.



Successful

Gaining personal success from creating extra value for the organization. Being more fulfilled from being innovative and finding easier and more effective ways to achieve goals and objectives.



Victim

Noticing how other people are preventing our success and feeling powerless to change it. Reacting to our environment and perpetuating problems instead of acting intelligently.



Hero

Taking charge of our identity, being responsible for our own destiny and ultimate success. Taking intelligent action to effectively solve problems.



3- YOUTH DEVELOPMENT PROGRAM

Khalid's youth development program are structured learning experiences that provide the younger generation with opportunities to develop new skills, knowledge, and attitudes that can help them grow and reach their fullest potential. This program is typically designed and facilitated by educators, youth workers, and other professionals who have expertise in working with them. Khalid's youth development program focus on a wide range of topics, such as leadership development, career readiness, social engagement, cultural awareness, and personal growth. His program can take many different forms, such as one-day events, multi-day retreats, or ongoing programs that meet over a longer period of time.

During the program, the youth will be engaged in a variety of activities, such as group discussions, team-building exercises, role-playing scenarios, and hands-on projects. These activities are often designed to be interactive, engaging, and fun, while also providing meaningful learning opportunities. The ultimate goal of the program is to help them develop the knowledge, skills, and attitudes they need to succeed in life. This includes developing their social and emotional competencies, such as self-awareness, empathy, communication skills, and problem-solving abilities. By participating in the youth development program, they gain new insights into themselves and the world around them and develop the tools they need to achieve their goals and contribute to their communities.

KHALID'S YOUTH DEVELOPMENT PROGRAM FOCUSES ON:



1. SKILL DEVELOPMENT:

The program provides opportunities for the youth to learn and develop new skills that can be valuable in their personal and professional lives. This can include workshops that focus on a variety of topics such as leadership, communication, teamwork, anti-bullying, time management, and decision-making.



2. PERSONAL GROWTH:

His workshops also help them develop self-awareness, confidence, and resilience. These skills can help them navigate challenges and develop a sense of purpose and direction in their lives.



3. SOCIALIZATION:

The program provides a space for the youth to interact with peers from different backgrounds and develop social skills. They can learn to work collaboratively, appreciate diversity, and develop empathy and compassion.



4. CAREER READINESS:

Khalid helps them explore potential career paths and develop the skills and knowledge necessary to succeed in their chosen fields. This can include opportunities to network with professionals and gain practical experience through internships or other job-related activities.



5. COMMUNITY INVOLVEMENT:

His youth development program can also promote community involvement and civic engagement. Youngsters can learn about the issues facing their communities, develop an understanding of social responsibility, and become agents of positive change.

The objectives of Khalid's youth development program can vary depending on the specific focus and goals of the youth, but generally, his aim is to:



1. DEVELOP SKILLS:

One of the main objectives is to develop new skills in the younger generation. These can include leadership, teamwork, communication, problem-solving, and decision-making skills. The goal is to provide them with practical tools and techniques that they can use to be successful in their personal and professional lives.



2. FOSTER PERSONAL GROWTH:

Another objective is to promote personal growth and development in the younger generation. This can include developing self-awareness, building confidence, enhancing resilience, and improving mental health and well-being.



3. ENHANCE SOCIAL COMPETENCIES:

Khalid's youth development also focuses on enhancing the youth's social competencies, such as empathy, compassion, and cultural awareness. These competencies are essential for building positive relationships with others and creating a more inclusive and diverse community.



4. PREPARE FOR THE FUTURE:

His youth development program has the objective of preparing them for their future careers and life goals. This can include developing career readiness skills, such as resume writing, interviewing, and networking, as well as providing exposure to different career paths and opportunities.



5. ENCOURAGE CIVIC ENGAGEMENT:

Finally, the program aims to encourage them to become engaged and active members of their communities. This can include providing opportunities for community service, advocacy, and activism, as well as developing a sense of social responsibility and commitment to making a positive difference in the world.

Overall, the objectives of youth development is to provide them with the skills, knowledge, and attitudes they need to be successful in life, and to help them become engaged and responsible members of their communities, and to provide them with valuable opportunities to learn new skills, develop personal and social competencies, prepare for their future careers, and become active and engaged members of their communities.

ABOUT THE TRAINING CRITERIA



HOW DO WE INVESTIGATE OUR CLIENTS' ISSUE?

- Identify and justify the need for training services.
- Identify personal skills and goals needed.
- Evaluate existing knowledge by pre-test.
- Discuss the training framework.



HOW DO WE DESIGN OUR SOLUTIONS?

- Designing and Preparing Phase
- Taking Action “Conduct the Training” Phase
- Reflecting and Communicating Phase



HOW DO WE IMPLEMENT OUR SOLUTIONS?

- Collaborate effectively with the trainee.
- Determine the success factors.
- Organize activities and demonstrate intercultural understanding through.
- Suggest realistic improvements and sustainable theories.
-



HOW DO WE MEASURE THE IMPACT OF IMPLEMENTING OUR SOLUTION?

Following the completion of all phases, we ensure that our student impact is measured in order to ascertain the following through various qualitative and quantitative analyses:

- Determining where you are and where you want to be.
- Determining whether the project's desired outcomes were met.

KHALID - THE COACH

Khalid is a professional life and leadership coach. He is a trained and certified professional who helps individuals clarify and achieve their personal and professional goals. He works with his clients to identify their strengths, values, and priorities, and help them develop a plan of action to reach their desired outcomes. His coaching is a collaborative process that involves active listening, impactful questions, and providing feedback and support to clients. He helps his clients identify obstacles and challenges that may be preventing them from achieving their goals and works with them to develop strategies to overcome these obstacles.

Khalid is trained to work with clients in a wide range of areas, including leadership, self-confidence, public speaking, career development, personal growth, relationships, health and wellness, and financial management. He is specialized in certain areas, such as executive coaching, life coaching, and may work with clients individually or in group settings.

Overall, Khalid's professional coaching led to a valuable resource for individuals who want to achieve their goals and improve their overall quality of life.

KHALID'S COACHING SERVICES SPECIALIZES IN THE FOLLOWING AREAS:

1. 1:1 LEADERSHIP COACHING
2. 1:1 LIFE COACHING
3. 1:1 PUBLIC SPEAKING & SELF-CONFIDENT COACHING

KHALID'S

1:1 LEADERSHIP COACHING

Khalid's stages of leadership coaching can vary depending on the clients' needs. However, his leadership coaching can be divided into four major stages:



1. ASSESSMENT:

In the assessment stage, he works with the client to identify their strengths, weaknesses, and areas for improvement. This involves conducting assessments, such as -360degree feedback or personality assessments, to gather data on the client leadership style and performance.



2. GOAL SETTING:

Once the client's strengths and areas for improvement have been identified, he works with the client to set specific, measurable, achievable, relevant, and time-bound (SMART) goals. These goals are then aligned with the client's overall vision and values and focuses on areas where the client wants to improve their leadership skills.



3. DEVELOPMENT:

In the development stage, he works with the client to develop a plan of action to achieve their goals. This involves providing feedback, coaching, and support to help the client develop new skills and behaviors. He also provides resources, such as articles, books, or workshops, to help the client further their development.



4. EVALUATION:

In the evaluation stage, Khalid and his client reviews the progress made towards achieving the goals. This involves assessing the effectiveness of the coaching interventions and identifying any changes or adjustments that need to be made. In such a manner, Khalid may also conduct follow-up assessments to track the client's progress and ensure that they continue to improve their leadership skills.

Overall, the stages of Khalid's leadership coaching are designed to help the client develop their leadership skills and achieve their goals. By working with him, leaders can gain valuable insights into their strengths and areas for improvement and develop new skills and behaviors that will enable them to lead more effectively.

KHALID'S

1:1 LIFE COACHING

Khalid's stages of life coaching can vary depending on the clients' needs. However, his life coaching can be broken down into four main stages:



1. ASSESSMENT:

In the assessment stage, he works with the client to identify their current situation and desired outcomes. This involves conducting assessments, such as values clarification exercises, personality assessments, or goal-setting exercises, to gather data on the client's life situation and goals.



2. GOAL SETTING:

Once the client's current situation and desired outcomes have been identified, he works with the client to set specific, measurable, achievable, relevant, and time-bound (SMART) goals. These goals are then aligned with the client's overall vision and values and focus on areas where the client wants to improve their life.



3. ACTION PLANNING:

In the action planning stage, he works with the client to develop a plan of action to achieve their goals. This involves providing guidance and support to help the client develop new habits, behaviors, or skills. He also provides resources, such as articles, books, or workshops, to help the client further their development.



4. EVALUATION:

In the evaluation stage, Khalid and his client reviews the progress made towards achieving the goals. This involves assessing the effectiveness of the coaching interventions and identifying any changes or adjustments that need to be made. In such a manner, Khalid may also conduct follow-up assessments to track the client's progress and ensure that they continue to improve their life.

Overall, the stages of Khalid's life coaching are designed to help the client achieve their desired outcomes and improve their overall quality of life. By working with him, individuals can gain valuable insights into their strengths and areas for improvement and develop new skills and behaviors that will enable them to create a more fulfilling and successful life.

KHALID'S 1:1 PUBLIC SPEAKING & SELF-CONFIDENCE COACHING

Khalid's stages of Public Speaking and Self-Confidence Coaching can vary depending on the clients' needs. However, here is a general breakdown of the stages:



1. PRE-ASSESSMENT:

In this stage, he assesses the individual's current level of public speaking and self-confidence, identify their goals, and create a plan of action.



2. MINDSET AND CONFIDENCE BUILDING:

He works with the individual to develop a positive mindset and build their self-confidence. This may include techniques such as visualization, positive self-talk, and affirmations.



3. PRESENTATION SKILLS:

He works with the individual to develop effective presentation skills, including techniques such as voice projection, body language, and use of visual aids.



4. SPEECH PREPARATION:

He helps the individual develop effective speech preparation techniques, including topic selection, research, and organization of ideas.



5. PRACTICE AND FEEDBACK:

He provides the individual with opportunities to practice their public speaking skills and provide feedback to help them improve.



6. PERFORMANCE AND EVALUATION:

He works with the individual to evaluate their performance and identify areas for further improvement.

Throughout the coaching process, Khalid also provides ongoing support, motivation, and accountability to help the individual achieve their goals and overcome any obstacles they may encounter.

ABOUT THE COACHING CRITERIA



HOW DO WE INVESTIGATE OUR CLIENTS' ISSUE?

- Identify and justify a need for coaching services.
- Identify personal skills needed and goals.
- Evaluate existing position.
- Discuss ethical issues.



HOW DO WE DESIGN OUR SOLUTIONS?

- Investigating phase
- Designing and Preparing Phase
- Taking Action Phase
- Reflecting and Communicating Phase



HOW DO WE IMPLEMENT OUR SOLUTIONS?

- Collaborate effectively with the client in order to develop a plan.
- Determine the success criteria.
- Organize resources and demonstrate intercultural understanding through action.
- Suggest realistic improvements and strategies.



HOW DO WE MEASURE THE IMPACT OF IMPLEMENTING OUR SOLUTION?

Following the completion of all phases, we ensure that our clients' impact is measured in order to ascertain the following through various qualitative and quantitative analyses:

- Determining where you are and where you want to be.
- Determining whether the project's desired outcomes were met.

KHALID - THE MENTOR

Mentorship is a crucial aspect of personal and professional growth. Here are some of the key outcomes of working with Khalid's mentorship programs:



1. LEARNING FROM EXPERIENCE:

By working closely with Khalid, clients have learned from his experiences and gained valuable insights that helped them in navigating challenges and opportunities.



2. NETWORKING:

Khalid has introduced his clients to his networks and connect them with other professionals. Such has opened up new opportunities that helped in building valuable relationships.



3. ACCOUNTABILITY:

Khalid has helped his clients become more accountable for their goals and has provided guidance and assistance that helped them stay on track.



4. CAREER DEVELOPMENT:

Khalid provides guidance and support that help his clients navigate their career path, whether it is finding new opportunities, building skills, or advancing to the next level in their current role.

Overall, Khalid's mentorship programs are a valuable resource for personal and professional growth. Working with Khalid can provide you with the guidance, support, and insights you need to achieve your goals and reach your fullest potential.

KHALID'S MENTORSHIP SERVICES SPECIALIZE IN THE FOLLOWING AREAS:

1. Startup mentorship
2. Innovation mentorship
3. Youth mentorship

1- STARTUP MENTORSHIP

Startup mentorship is a type of mentorship that is specifically focused on helping entrepreneurs and startups navigate the challenges and opportunities of launching and growing a new business. Khalid offers guidance, support, and advice to new entrepreneurs by utilizing different forms, depending on the needs of the entrepreneur and the stage of the startup. Some common areas include:

1. BUSINESS PLANNING AND STRATEGY:

Khalid helps entrepreneurs develop a solid business plan and strategy, identify key milestones and goals, and create a roadmap for achieving success.

2. FUNDRAISING AND INVESTMENT:

He provides guidance on how to secure funding and investment for the business, including strategies for pitching to investors, negotiating deals, and managing finances.

3. MARKETING AND SALES

He provides insights and guidance on how to market the business, build a strong brand, and generate sales and revenue.

4. TEAM BUILDING AND MANAGEMENT:

He provides guidance on how to build a strong team, attract top talent, and create a positive and productive work culture.

5. PERSONAL GROWTH AND DEVELOPMENT:

Khalid helps entrepreneurs build their skills, develop their leadership abilities, and overcome challenges and obstacles.

Overall, the startup mentorship programs can be a valuable resource for entrepreneurs and startups. By working with him, entrepreneurs can accelerate their learning curve, avoid costly mistakes, and increase their chances of success.

2. INNOVATION MENTORSHIP

Innovation mentorship is a type of mentorship that is specifically focused on helping individuals and organizations foster a culture of innovation and creativity. Khalid is an experienced innovator, entrepreneur, and business leader who has a track record of success in developing new ideas, products, services and can offer guidance, support, and advice to help others do the same. His innovation mentorship can take many different forms, depending on the needs of the individual or organization. Some common areas where his innovation mentorship can provide guidance include:



1. IDEA GENERATION AND VALIDATION:

He provides clientele guidance on how to generate new and innovative ideas, validate them, and prioritize them for further development.



2. PRODUCT OR SERVICE DEVELOPMENT:

He provides guidance on how to develop new products or services, including market research, prototyping, testing, and launch strategies.



3. CREATIVE PROBLEM SOLVING:

He provides guidance on how to approach problems and challenges with a creative and innovative mindset, using techniques such as design thinking, brainstorming, and ideation.



4. INNOVATION CULTURE:

Khalid provides guidance on how to foster a culture of innovation within an organization, including strategies for building a diverse and inclusive team, creating a supportive environment, and encouraging experimentation and risk-taking.



5. ENTREPRENEURSHIP AND COMMERCIALIZATION:

He provides guidance on how to take innovative ideas to market, including strategies for identifying and engaging with customers, developing a business plan, and securing funding.

Overall, the innovation mentorship can be a valuable resource for individuals and organizations looking to develop new ideas, products, or services, and foster a culture of innovation and creativity. By working with him, individuals and organizations can accelerate their learning curve, avoid costly mistakes, and increase their chances of success.

3. YOUTH MENTORSHIP

Youth mentorship is a type of mentorship that is specifically focused on helping the younger generation develop their skills, confidence, and potential. Khalid has a positive and supportive relationship with many international intuitions and has offered guidance, support, and advice that helped the youth overcome the challenges of growing up.

Youth mentorship can take many different forms, depending on the needs of the young person. Some common areas include:

1. EDUCATION AND CAREER:

Khalid provides guidance on education and career choices, including how to identify and pursue opportunities, develop skills, and build a strong network.

2. PERSONAL GROWTH AND DEVELOPMENT:

He provides guidance on how to build self-confidence, develop healthy habits, manage stress and anxiety, and cultivate positive relationships.

3. LEADERSHIP AND COMMUNITY ENGAGEMENT:

He provides guidance on how to develop leadership skills, engage with the community, and make a positive impact on the world.

4. GOAL SETTING AND PLANNING:

Khalid helps the youth identify their goals and create a plan to achieve them, including strategies for overcoming obstacles and staying motivated.

5. LIFE SKILLS:

He provides guidance on practical life skills such as managing finances, cooking, and basic home maintenance, to name a few.

Overall, youth mentorship can be a valuable resource for the youth as they overcome the challenges of growing up and transition into adulthood. By working with him, the younger generation can develop the skills and confidence they need to achieve their goals and reach their fullest potential.

ABOUT THE MENTORING CRITERIA



HOW DO WE INVESTIGATE OUR CLIENTS' ISSUE?

- Identify and justify a need for a service.
- Identify personal skills and goals.
- Evaluate existing actions.
- Discuss ethical issues.



HOW DO WE DESIGN OUR SOLUTIONS?

- Investigating phase
- Designing and Preparing Phase
- Taking Action Phase
- Reflecting and Communicating Phase



HOW DO WE IMPLEMENT OUR SOLUTIONS?

- Collaborate effectively with the client in order to develop an action plan.
- Determine the success criteria.
- Organize resources and demonstrate intercultural understanding through action.
- Suggest realistic improvements and strategies.



HOW DO WE MEASURE THE IMPACT OF IMPLEMENTING OUR SOLUTION?

Following the completion of all phases, we ensure that our clients' impact is measured in order to ascertain the following through various qualitative and quantitative analyses:

- Determining where you are and where you want to be.
- Determining whether the project's desired outcomes were met.

KHALID - THE AUTHOR

Khalid AlQoud has been listed as the World's second-best International Trainer and Consultant by the Global Training Federation. He aspires to assist organizations in becoming progressive and successful by paving the way for them to succeed in contributing to the company's productivity and success while also meeting the company's goals and objectives. He envisions a future in which a new generation of remarkable leaders is cultivated with the goal of effectively addressing community concerns on both a local and global scale.

“

“THE FUTURE
BELONGS TO YOU
IF YOU WIN IT.”

“

KHALID HAS PUBLISHED BOOKS FROM THE FOLLOWING SERIES:

1. MANAGEMENT SUCCESS PRINCIPLES SERIES

- Book 10-1 Business Ethics
- Book 10-2 Workplace Harassment
- Book 10-3 Six Sigma
- Book 10-4 Bullying in the Workplace
- Book 10-5 Crisis Management
- Book 10-6 Strategic Planning
- Book 10-7 Gap Analysis
- Book 10-8 Encouraging Sustainability and Social Responsibility in Business
- Book 10-9 Creating a Positive Work Environment
- Book 10-10 Being a Team Player

2. HUMAN RESOURCES SUCCESS SERIES

- Book 10-1 Problem Solving & Decision Making
- Book 10-2 Successfully Managing Change
- Book 10-3 Anger Management
- Book 10-4 Conflict Resolution
- Book 10-5 Creating a Top-Notch Talent Management Program
- Book 10-6 Business Succession Planning
- Book 10-7 Stress Management
- Book 10-8 Generation Gap Closing the Generation Gap in the Workplace
- Book 10-9 Public Relations Boot Camp
- Book 10-10 Understanding and Coping with the COVID19- Pandemic

3. SALES AND MARKETING SERIES – COMING SOON!

KHALID – CLIENTS WORKED WITH

- Kingdom of Saudi Arabia - AlZamil Group
- Kingdom of Bahrain - Yousuf bin Ahmed Kanoo Group
- Kingdom of Saudi Arabia - AlBasam Group
- Kingdom of Saudi Arabia - AlTurki Group
- Kingdom of Saudi Arabia - AlKefah Holding Company
- Kingdom of Saudi Arabia - Aramco.
- The Cooperation Council for the Arab States of the Gulf
- Federation of the Gulf - Cooperation Council (GCC) Chambers
- Kingdom of Bahrain - Electricity and Water Authority (EWA)
- Kingdom of Bahrain - Supreme Council for Environment (SCE)
- Kingdom of Bahrain - Royal Charity Organization
- Kingdom of Bahrain - AlBader Group
- State of Kuwait - WARA Hospital
- State of Kuwait - Trolly Company
- State of Kuwait - Dr. Abdulaziz AlMuzaini Clinic
- State of Kuwait - Kuwait University
- State of Kuwait - American University of Kuwait
- State of Kuwait - Australian University of Kuwait
- Kingdom of Bahrain - AlSafer Hotel
- Kingdom of Bahrain - Golden Tulip Hotel
- Kingdom of Bahrain - Domain Hotel
- Kingdom of Bahrain - Ramada Hotel
- Kingdom of Bahrain - Wyndham Hotels & Resorts
- Kingdom of Bahrain - University of Bahrain
- Kingdom of Bahrain - Ahlia University
- Kingdom of Bahrain - Kingdom University
- Kingdom of Bahrain - AMA University
- Kingdom of Bahrain - Applied Science University
- Kingdom of Bahrain - Royal University for women's
- Kingdom of Bahrain - Information & eGovernment Authority
- Kingdom of Bahrain - General Organization for Youth and Sports
- Kingdom of Bahrain - United Nations Industrial Development Organization (UNIDO-ITPO)
- Kingdom of Bahrain - General Electric
- Kingdom of Bahrain - United States Embassy
- Kingdom of Saudi Arabia - Dar Al-Hekma University
- Kingdom of Bahrain - Bahrain Chamber of Commerce & Industry
- Kingdom of Bahrain - Ghaith Group
- Kingdom of Bahrain - Nasser Vocational Training Center (NVTC)

KHALID – CLIENTS WORKED WITH

- Kingdom of Bahrain - Bahrain Islamic Bank (BisB)
- State of Qatar - Halul Boats
- Kingdom of Bahrain - National Oil & Gas Authority
- Kingdom of Bahrain - Sustainable Energy Authority (SEA)
- Kingdom of Bahrain - Bukhowa Group
- Kingdom of Bahrain - Saar Mall
- Kingdom of Saudi Arabia - Saline Water Conversion Corporation (SWCC)
- Egypt - Oracle Corporation
- Kingdom of Saudi Arabia - Al-Mayadeen Training Institute
- Lebanon - American University of Beirut
- Kingdom of Bahrain - Bahrain Polytechnic
- Kingdom of Saudi Arabia - Rawabi Holding
- State of Kuwait - Gulf University for Science and Technology
- Kingdom of Bahrain - Classy Trading Group
- Kingdom of Bahrain - Delmon Dental Center
- Kingdom of Bahrain - BeauBites
- Kingdom of Bahrain - Picasso House of Art
- Kingdom of Bahrain - Hi Gifts
- Kingdom of Bahrain - Berlitz Corporation
- Kingdom of Bahrain - Daskalides Chocolatier
- Kingdom of Saudi Arabia - Learn4Life
- Kingdom of Bahrain - The International Fitness and Bodybuilding Federation (IFBB)
- Kingdom of Bahrain - Bahrain Weightlifting and Bodybuilding Federation (BWBF)
- Kingdom of Bahrain - Bahrain Businesswomen's Society (BBS)
- Kingdom of Bahrain - Bahrain CSR Society

KHALID IN NUMBERS – STATISTICS

KHALID INTERNATIONAL ACHIEVEMENTS

Khalid was announced as the World's 2nd Best Trainer and Consultant by the Global Training Federation in 2022

NUMBER OF YEARS KHALID SERVED AS CONSULTANT

Khalid served more than 30 years as a consultant

NUMBER OF COUNTRIES WHERE KHALID SPOKE AT

Khalid has spoken in more than 20 countries

- | | |
|----------------------------|-----------------------------|
| 1. United State of America | 13. Bahrain |
| 2. South Africa | 14. Saudi Arabia |
| 3. United Kingdom | 15. Qatar |
| 4. France | 16. United Arab of Emirates |
| 5. Italy | 17. Oman |
| 6. Germany | 18. India |
| 7. Egypt | 19. Sir Lanka |
| 8. Cyprus | 20. Thailand |
| 9. Turkey | 21. China |
| 10. Lebanon | 22. Malaysia |
| 11. Jordan | 23. Bali |
| 12. Kuwait | 24. Singapore |

KHALID'S TOTAL GRADUATE

Khalid has graduated more than 20,000 people since 2005

NUMBER OF BOOKS KHALID PUBLISHED

Khalid published more then 20 books



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- State of Kuwait +965 99306665
- Kingdom of Saudi Arabia +9665 65306665
- United Arab of Emirates +9715 45011665
- HeadQuarter +973 17311602
- Fax +973 17311603
- Email khalid@alqoud.com
- Website www.alqoud.com

Post Office: 38836 - Manama - Bahrain



Khalid AlQoud
Chairman
AlQoud Foundation

Our Services Include:

- Family Business Succession Plan Consultation
- Global Networking Service
- Business Relationship Management
- Human Capital Analytics and Consultation
- Organizational Culture Consultation
- Corporate Social Responsibility Consultation
- Business and Industry Training Solutions
- Customer Engagement and Experience Study
- Marketing and Branding Consultation
- SME's and Startup Mentorship

Our Companies

- | | |
|---------------------------------------|---------|
| - AlQoud Foundation | Bahrain |
| - AlQoud Enterprise | Bahrain |
| - International Leadership & Coaching | Bahrain |
| - International Leadership & Coaching | UAE |
| - International Leadership & Coaching | Kuwait |
| - International Change makers | Kuwait |
| - Global Trainers Federation | USA |
| - Prince Events Managements | Bahrain |
| - Natural Bites | Bahrain |
| - Planit Global | Bahrain |

