

Technical Proposal

Executive Summary

Hi, I'm Mohammed Zakaria

I will help you process your Excel data by applying the required formulas and creating clean, insightful visualizations using Python. With expertise in **data analysis, matplotlib, and pandas**, I can ensure your datasets are transformed into easy-to-understand charts that highlight trends and insights effectively.

Introduction and Background

Working with Excel datasets can often become repetitive and time-consuming. Automating the process with Python ensures accuracy, flexibility, and reproducibility. My background in **data science and visualization** equips me to handle such tasks efficiently.

Proposed Solution & Add Value

1. Load and clean Excel datasets using **pandas**.
 2. Apply the required formula(s) to transform data.
 3. Create professional visualizations (e.g., line, bar, scatter, or pie charts) with **matplotlib**.
 4. Deliver reusable Python scripts so you can apply the process to future datasets.
- This approach will not only solve your immediate requirement but also save you time in future projects.

Timeline and Deliverables

- **Day 1:** Review datasets and confirm required formulas.
- **Day 2:** Apply transformations and generate preliminary charts.
- **Day 3:** Deliver final cleaned data, visualizations, and Python scripts.

Resources

- Python (pandas, matplotlib, numpy)
- Jupyter Notebook for clarity and demonstration
- Your provided Excel files

Technical Specifications

- Code will be modular and well-documented
- Visualizations will be exportable (PNG, PDF, or Excel embedded charts)
- Compatible with Python 3.8+

Terms and Conditions

- Fixed price: **\$10.00** (covers full delivery and one round of revisions)
- Source code and visualizations will be delivered upon final payment

Conclusion and Call to Action

I am confident that I can deliver clean, accurate, and insightful visualizations quickly. Let's discuss your dataset and exact formula requirements so I can get started immediately.

Financial Proposal

Hi , I'm Mohammed Zakaria

Understand Client Requirements

- Process a few Excel files, apply a simple formula, and create clear data visualizations.
- Deliver both outputs (processed data + charts) and reusable Python scripts.

Break Down Costs

- Data cleaning and formula application: **\$3**
- Visualization with matplotlib: **\$4**
- Documentation and delivery of reusable script: **\$3**

Total Fixed Price: \$10.00

Justify Pricing

This is an efficient, one-time project that will provide you not only the required visualizations but also a Python script that you can reuse for future datasets, ensuring long-term value.

Payment Terms

- Milestone-based:
 - 50% upon initial delivery of visualizations
 - 50% upon final approval and script handover

Presentation

You will receive:

1. Cleaned Excel/CSV file with applied formulas
2. High-quality charts in PNG/PDF

3. Python script with comments for reusability

Customization and Personalization

Charts and formulas will be tailored exactly to your dataset and reporting style. If you prefer a specific chart design (e.g., business-style presentation or academic-style plots), I will adjust accordingly.

Follow-Up and Negotiate

I am open to adjustments in visualization style, delivery format, or additional datasets if required in the future.