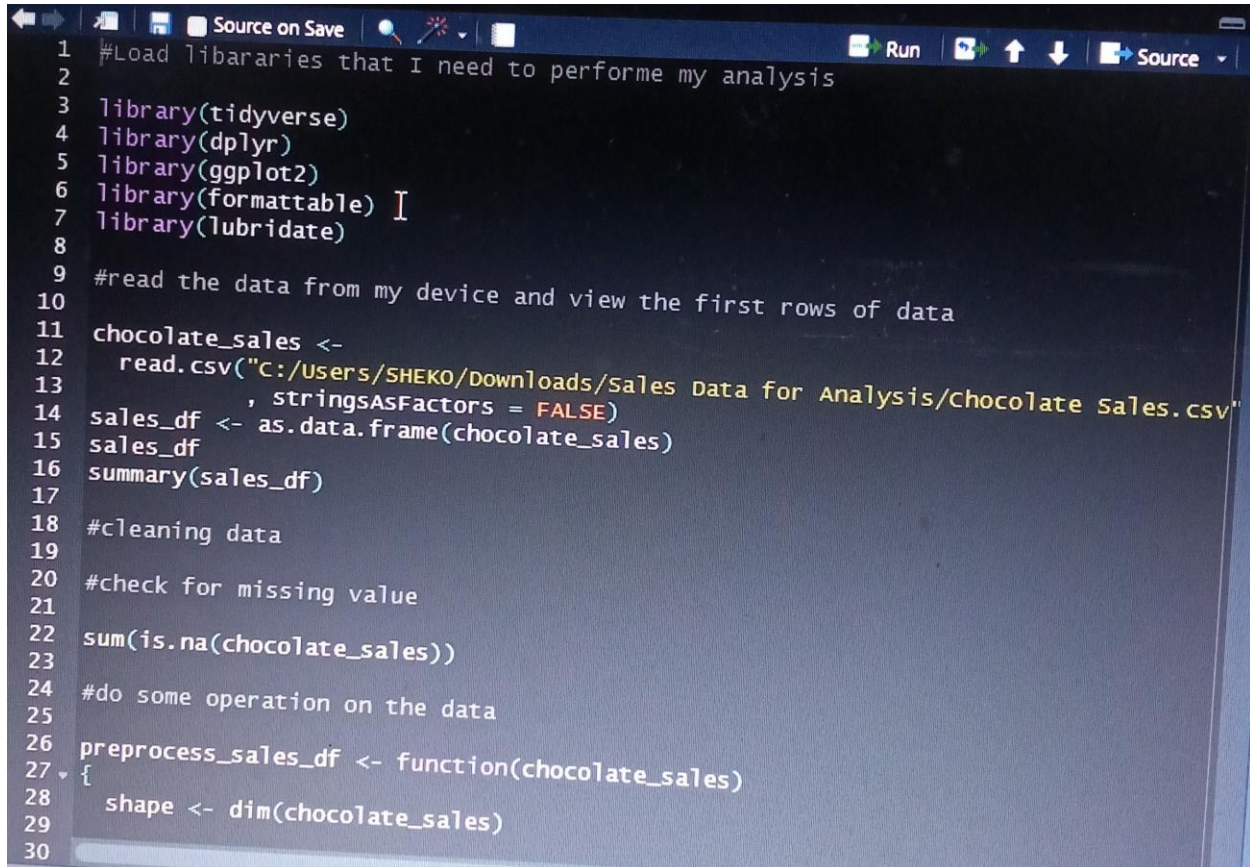


Brainwave Matrix Solution:

Task1: Analysis of Chocolate Data using R

A screenshot of an R script editor window. The window has a dark background with light-colored text. The script is written in R and includes comments. The code is as follows:

```
1 #Load libraries that I need to performe my analysis
2
3 library(tidyverse)
4 library(dplyr)
5 library(ggplot2)
6 library(formattable) I
7 library(lubridate)
8
9 #read the data from my device and view the first rows of data
10
11 chocolate_sales <-
12   read.csv("C:/Users/SHEKO/Downloads/Sales Data for Analysis/Chocolate Sales.csv"
13           , stringsAsFactors = FALSE)
14 sales_df <- as.data.frame(chocolate_sales)
15 sales_df
16 summary(sales_df)
17
18 #cleaning data
19
20 #check for missing value
21
22 sum(is.na(chocolate_sales))
23
24 #do some operation on the data
25
26 preprocess_sales_df <- function(chocolate_sales)
27 {
28   shape <- dim(chocolate_sales)
29
30
```

The editor window has a toolbar at the top with icons for 'Run', 'Source', and other functions. The line numbers 1 through 30 are visible on the left side of the code.

```
24 #do some operation on the data
25
26 preprocess_sales_df <- function(chocolate_sales)
27 {
28   shape <- dim(chocolate_sales)
29
30   #convert column data types
31
32   chocolate_sales$Date <- as.Date(chocolate_sales$Date, format = "%d-%b-%y")
33   chocolate_sales$Amount <-
34     formattable::currency(chocolate_sales$Amount, symbol = "$")
35
36   return(chocolate_sales)
37 }
38
39 sales_data <- preprocess_sales_df(sales_df)
40 sales_data
41 sales_data <- sales_data %>%
42   mutate(day = day(Date), month = month(Date), year = year(Date))
43 sales_data
44
45 #add the column of sales (Revenue) and calculate the total sales
46
47 sales_data <- sales_data %>% mutate(Revenue = Amount * Boxes.Shipped)
48 sales_data
49 summary(sales_data)
50 total_sales <- sum(sales_data$Revenue)
51 total_sales
52
53
```



```

53 #calculate daily and monthly sales
54
55 daily_salse <- sales_data %>% group_by(day) %>%
56   summarise(total_daily_sales = sum(Revenue, na.rm = TRUE))
57 daily_salse
58 monthly_salse <- sales_data %>% group_by(month) %>%
59   summarise(total_monthly_sales = sum(Revenue, na.rm = TRUE))
60 monthly_salse
61
62 #chart of daily and monthly sales
63
64 ggplot(daily_salse,
65   aes(x = day, y = total_daily_sales)) + geom_line(color = "black") +
66   labs(title = "Daily Sales", x = "Day", y = "Total Daily Sales")
67 ggplot(monthly_salse,
68   aes(x = month, y = total_monthly_sales)) + geom_line(color = "red") +
69   labs(title = "Monthly Sales", x = "Month", y = "Total Monthly Sales")
70
71 #analysis according to product
72
73 product_sales <- sales_data %>% group_by(Product) %>%
74   summarise(total_quantity = sum(Boxes.Shipped),
75     total_product_sales = sum(Revenue, na.rm = TRUE)) %>%
76   arrange(desc(total_product_sales))
77 product_sales
78
79

```

```

79 #chart of best-selling products
80
81 ggplot(product_sales, aes(x = reorder(Product, -total_product_sales),
82   y = total_product_sales)) +
83   geom_bar(stat = "identity", fill = "blue") + coord_flip() +
84   labs(title = "Sales Distribution by product", x = "Product",
85     y = "Total Product Sales")
86
87 #analysis according to best-selling country
88
89 country_sales <- sales_data %>% group_by(Country) %>%
90   summarise(total_country_sales = sum(Revenue, na.rm = TRUE)) %>%
91   mutate(Percentage = percent(total_country_sales / sum(total_country_sales)),
92     Labels = scales::percent(Percentage), ypos = cumsum(Percentage) -
93     0.5 * Percentage)
94 country_sales
95
96 #chart of best-selling country
97
98 ggplot(country_sales, aes(x = "", y = Percentage, fill = Country)) +
99   geom_bar(stat = "identity", width = 1, color = "blue") +
100   coord_polar(theta = "y") +
101   geom_text(aes(y = ypos, label = Percentage)) + theme_void() +
102   labs(title = "Sales Distribution by country", fill = "Country")
103

```


RStudio

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Go to file/function

Untitled1* sales_data product_sales monthly_sales

Filter

	day	total_daily_sales
1	1	\$19,610,766
2	2	\$20,495,468
3	3	\$34,011,453
4	4	\$56,749,000
5	5	\$32,651,381
6	6	\$12,000,583
7	7	\$38,783,087
8	8	\$24,740,331
9	9	\$22,440,404
10	10	\$26,665,849
11	11	\$46,375,861
12	12	\$29,702,533
13	13	\$39,230,107
14	14	\$35,011,403
15	15	\$62,660,346
16	16	\$33,445,104
17	17	\$33,739,713

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Go to file/function

Untitled1* x sales_data x product_sales x mo

Filter

	month	total_monthly_sales
1	1	\$155,530,501
2	2	\$112,108,437
3	3	\$113,056,797
4	4	\$119,846,370
5	5	\$124,270,398
6	6	\$137,741,849
7	7	\$119,499,548
8	8	\$108,183,551

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Untitled1* sales_data product_sales monthly_salse

Filter

	Product	total_quantity	total_product_sales
1	Smooth Sliky Salty	8810	\$55,035,085
2	50% Dark Bites	9792	\$53,152,001
3	Peanut Butter Cubes	8304	\$50,706,047
4	Mint Chip Choco	8207	\$49,937,482
5	99% Dark & Pure	8127	\$49,811,853
6	Milk Bars	8330	\$48,941,011
7	White Choc	8240	\$46,968,033
8	After Nines	8257	\$46,476,465
9	Spicy Special Slims	8685	\$46,269,447
10	Baker's Choco Chips	6998	\$44,786,868
11	Manuka Honey Choco	7781	\$44,283,169
12	Eclairs	8757	\$43,915,368
13	Caramel Stuffed Bars	8717	\$43,530,494
14	Drinking Coco	8660	\$43,529,157
15	Raspberry Choco	7115	\$43,188,789
16	70% Dark Bites	8015	\$42,836,913
17	85% Dark Bars	7793	\$42,563,745
18	Orange Choco	7732	\$42,561,638
19	Dark & Pure	7730	\$42,314,014

Showing 1 to 19 of 22 entries | 2 total sales

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Go to file/function AddIns

Untitled1* × sales_data × product_sales × monthly_salse × dally_salse × country_sales ×

Filter

	Country	total_country_sales	Percentage	Labies	ypos
1	Australia	\$184,053,604	18.59%	1859.00%%	9.29%
2	Canada	\$169,550,458	17.12%	1712.00%%	27.15%
3	India	\$161,657,202	16.33%	1633.00%%	43.87%
4	New Zealand	\$136,301,683	13.76%	1376.00%%	58.92%
5	UK	\$182,383,390	18.42%	1842.00%%	75.01%
6	USA	\$156,291,114	15.78%	1578.00%%	92.11%

